Nawfal Sentissi

PERSONAL DETAILS

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TECH SKILLS

JAVASCRIPT
NODE.JS
REACT
EXPRESS
DATABASES
SQL
MONGODB
HTML & CSS3
UX / UI
GIT & GITHUB
SCRUM

SOFT SKILLS

Communication
Creativity
Time management
Problem solving
Team Player
Analytical thinking
Technology

LANGUAGES

English - C2
French - Native
German - B1
Arabic - Native

Junior Full-Stack Web Developer

With a strong foundation in operational management and project consultancy, I am transitioning into Full-Stack Web Development, focusing on tangible results and innovative solutions. My experience in efficiently managing daily operations, thriving under pressure, and collaborating in diverse teams equips me for success in this dynamic field. With ongoing training at WBS Coding School, I'm building expertise in web technologies and databases, alongside my proven adaptability and teamwork skills. Prepared to excel in the fast-paced world of web development.

EDUCATION

WEB & APP DEVELOPMENT BOOTCAMP

WBS CODING SCHOOL. Berlin, Germany | 09/2023 - 01/2024

- Gained proficiency in full-stack web development technologies, including HTML, CSS, JavaScript, React, Node.js, Express, and MongoDB, with a focus on responsive design and user experience.
- Proficient in version control and collaboration using Git and GitHub, enhancing project management and teamwork capabilities.
- Applied agile methodologies and problem-solving skills in a series of hands-on projects, culminating in the development of a comprehensive web application.
- Developed a MERN stack mobile spa application for pets, featuring account management, appointment scheduling, and a community blogging platform, demonstrating end-to-end project execution.

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Virginia International University. VA, USA | 09/2016 - 12/2018

- Graduated with honors (Cum laude, 3.68 GPA, Dean's list)

BACHELOR OF SCIENCE IN BIOLOGY

Radford University. VA, USA | 09/2014 - 05/2016

- Completed 80 credits

WORK EXPERIENCE

INVENTORY ASSOCIATE

Gorillas. Hamburg, Germany | 04/2022 - 11/2022

- Oversaw storage inventory, maintaining 96% accuracy in stock system records through regular audits and updates.
- Investigated and resolved inventory discrepancies, reducing inaccuracies by 30% through process improvements.
- Communicated with suppliers to determine product availability and pricing
- Analyzed sales trends and made recommendations for replenishment and inventory optimization

OPERATIONS ASSOCIATE

Propress. Casablanca, Morocco | 12/2019 - 09/2021

- Managed daily operation activities such as scheduling, logistics, and reporting for a team of 16 members
- Oversaw the allocation of materials and human resources, contributing to a 10% reduction in resource wastage.
- Established and launched efficient process workflows that reduced operational costs by 20%
- Facilitated the integration of new technologies, enhancing operational efficiency and data management, which increased process speed by 25%.
- Monitored inventory levels and collaborated with suppliers to ensure timely and accurate replenishment
- Conducted operational data analysis, identifying improvement areas that led to a 10% enhancement in process efficiency.

PROJECT CONSULTANT

MLM. Washington DC, USA | 02/2019 - 11/2019

- Conducted over 50+ sales presentations monthly, providing tailored roofing solutions to both residential and commercial clients, leading to a 20% increase in client acquisition.
- Fostered and maintained relationships with 50+ clients and contractors, contributing to a 15% year-on-year business growth and revenue increase.
- Employed strategic sales techniques, aiding over 200 clients in making informed decisions, with a 25% conversion rate.
- Constructed an effective pipeline that boosted client engagement by 25%, introducing new opportunities and promotions that enhanced customer retention.
- Oversaw and updated client's data in the CRM system, ensuring accuracy and up-to-dateness.