

SAI KALYAN NADELLA

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PROFESSIONAL EXPERIENCE

PCG
Business Analyst Intern

Baltimore
Jun 2024 - Dec 2024

- Designed and deployed 3 comprehensive Power BI dashboards and 8 executive decks, enabling senior leadership to evaluate feature impact metrics that influenced product roadmap decisions and accelerated adoption timelines by 30% across four departments.
- Managed end-to-end incident resolution for enterprise CRM systems supporting 300+ daily users, achieving 98% SLA compliance while implementing automated monitoring that decreased system downtime from 4 hours/month to under 1 hour.
- Facilitated over 7 sprint planning and backlog grooming meetings using Agile/Scrum methodologies, delivering CRM releases on schedule and aligning development efforts with stakeholder priorities across four business units, increasing delivery efficiency by 25%.
- Optimized automated communication workflows by conducting stakeholder interviews and user journey mapping, streamlining message content that improved project team response rates from 60% to 85%.

Koa Health (Academic Project)
Strategy Consultant

Baltimore
Jan 2024 - May 2024

- Collaborated with cross-functional teams to redesign onboarding workflows, resulting in a 20% reduction in drop-off rates during the initial app interaction phase and accelerating activation speed by an average of 2 days.
- Synthesized qualitative feedback from 10+ stakeholder interviews into actionable UX recommendations, including simplified navigation flow that increased user satisfaction scores from 3.2 to 4.0 (25% improvement).

Sub22 Technologies (Academic Project)
Strategy Consultant

Baltimore
Oct 2023 - Dec 2023

- Partnered with cross-functional teams to implement the new market strategy, resulting in improved brand positioning and achieving alignment with long-term corporate objectives, ultimately driving a 12% growth in early-stage user adoption.
- Analyzed complex Medicare policies, insurance pathways, and evolving market conditions to develop 6 actionable recommendations that enhanced client compliance strategies and mitigated regulatory risks by 30%.

Tiger Analytics
Business Analyst (BI)

Hyderabad
Mar 2022 - Jul 2023

- Developed and deployed interactive Tableau dashboards tailored to diverse team needs, reducing manual validation time from 1 week to 1 hour and accelerating decision-making processes for over 12 teams across the supply chain division.
- Built an intelligent audit framework integrating multiple data sources, improving data integrity from 85% to 99.5% accuracy while establishing quality gates that became standard across 8 client implementations.
- Executed deep-dive SQL investigations across complex multi-million record datasets, identifying 25+ data quality issues that improved reporting accuracy from 87% to 96% within the first quarter.
- Established enterprise data governance framework covering 150+ KPIs across 4 business units, creating the first unified metrics library that became the company standard for client reporting.
- Led requirements gathering sessions and translated business needs into detailed project plans and Gantt charts, enhancing project tracking accuracy by 40% and ensuring on-time delivery of key analytics initiatives.

IQVIA
Project Management Associate

Bangalore
Dec 2019 - Feb 2022

- Designed SQL queries and advanced Excel validation protocols utilizing VLOOKUP, pivot tables, and conditional formatting to identify discrepancies, resulting in a 35% improvement in data integrity checks.
- Collaborated with project managers to streamline data entry processes by developing automated Excel macros and SOP updates, reducing manual input time by 70% and minimizing errors across multiple projects.
- Coordinated with production support teams to diagnose and resolve over 150 critical data discrepancies, reducing average issue resolution time from 6 hours to 4 hours and minimizing operational downtime.
- Designed an executive performance monitoring suite tracking 15 operational KPIs across 4 project streams, enabling leadership to identify resource gaps 2 weeks earlier and improve project success rate from 72% to 91%.

EDUCATION

Johns Hopkins University
Master of Science in Engineering Management (Strategy + Computer Science) | GPA: 3.9

Baltimore
Graduated: Dec 2024

CORE SKILLS

Areas of Expertise: Financial Analysis, Business Intelligence, Data Governance & ETL Processes, Business Strategy & Forecasting, KPIs
Product & Data Management: Product Roadmap & Release Planning, Agile Methodologies, Stakeholder Management, User Stories
Technical Skills & Tools: Tableau, Power BI, SQL, Python, JIRA, Confluence, AWS, Snowflake, Excel, Google Analytics, A/B Testing