

Abstract geometric lines in black on a white background, forming various overlapping polygons and shapes.

ADVENTUREWORKS SALESMEN PERFORMANCE OVERVIEW



HOW IS IT GOING SO
FAR?

WHAT IS
PERFORMANCE OF
AGENTS?

WHAT ARE THE
FUTURE PLANS AND
GOALS?



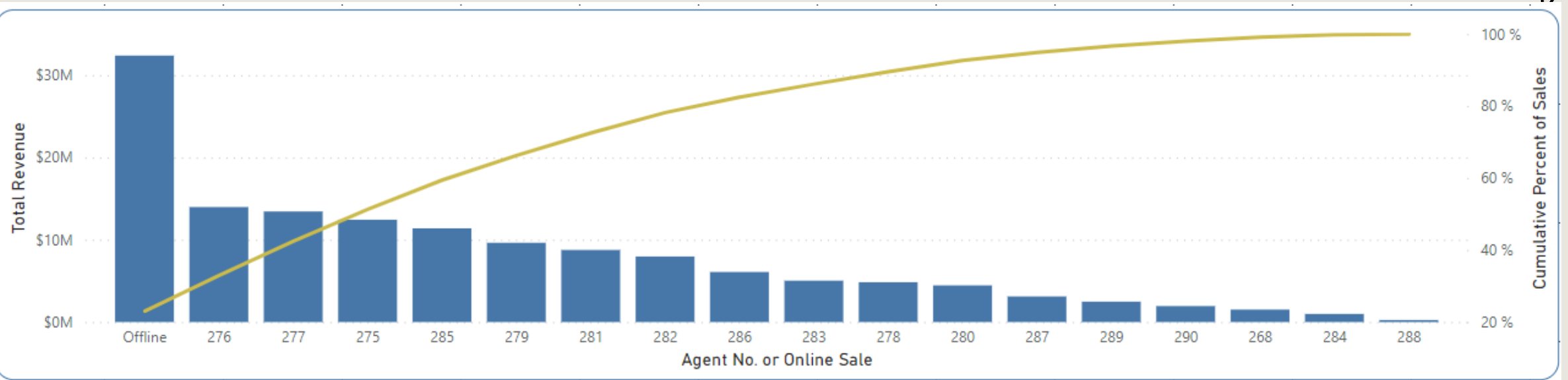
AGENDA

- Sales revenue review
- Agent performance overview
- Sales target plan
- Sales improvement plan

SALES REVENUE SINCE 2001-PRESENT



SALES REVENUE (BY AGENT) SINCE 2001-PRESENT



\$140,65M

Total Revenue

30,489K

Count of Sales

\$4,61K

AVG Revenue per Sale

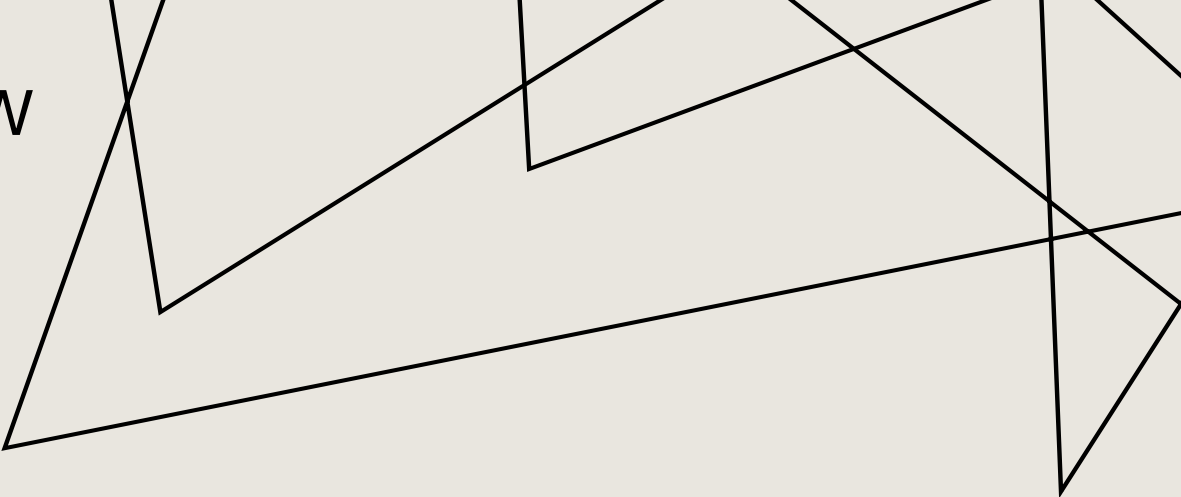
AGENT PERFORMANCE OVERVIEW

SINCE 2001-PRESENT

Agent Number	Full Name	Revenue per Agent	Revenue per Month	Count of Sales	Time Working In Company (months)
268	Stephen Jiang	\$1.513,44K	\$37,84K	48	40
275	Michael Blythe	\$12.433,50K	\$355,24K	450	35
276	Linda Mitchell	\$13.975,74K	\$399,31K	418	35
277	Jillian Carson	\$13.434,51K	\$383,84K	473	35
278	Garrett Vargas	\$4.840,69K	\$138,31K	234	35
279	Tsvi Reiter	\$9.629,93K	\$275,14K	429	35
280	Pamela Ansman-Wolfe	\$4.453,08K	\$127,23K	95	35
281	Shu Ito	\$8.761,73K	\$250,34K	242	35
282	José Saraiva	\$7.967,77K	\$227,65K	271	35
283	David Campbell	\$5.029,85K	\$143,71K	189	35
284	Amy Alberts	\$985,64K	\$41,07K	39	24
285	Jae Pak	\$11.384,51K	\$494,98K	348	23
286	Ranjit Varkey Chudukatil	\$6.083,69K	\$264,51K	175	23
287	Tete Mensa-Annan	\$3.110,53K	\$163,71K	140	19
288	Syed Abbas	\$242,09K	\$17,29K	16	14
289	Rachel Valdez	\$2.476,53K	\$225,14K	130	11
290	Lynn Tsoflias	\$1.943,02K	\$176,64K	109	11

AGENT PERFORMANCE OVERVIEW

SINCE 2001-PRESENT



MOST REVENUE PER AGENT

Linda Mitchell First FullName	\$13,98M Revenue per Agent	\$399,31K Sales per month	418,00 Count of sales	35,00 Months working in the Company
----------------------------------	-------------------------------	------------------------------	--------------------------	--

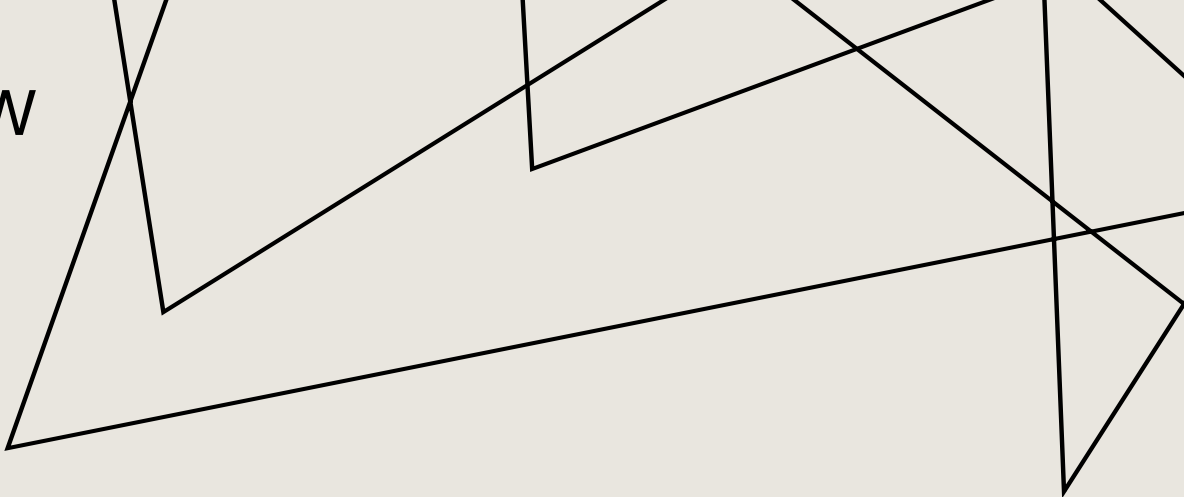
MOST REVENUE PER MONTH

Jae Pak First FullName	\$11,38M Revenue per Agent	\$494,98K Sales per month	348,00 Count of sales	23,00 Months working in the Company
---------------------------	-------------------------------	------------------------------	--------------------------	--

MOST SALES PER AGENT

Jillian Carson First FullName	\$13,43M Revenue per Agent	\$383,84K Sales per month	473,00 Count of sales	35,00 Months working in the Company
----------------------------------	-------------------------------	------------------------------	--------------------------	--

AGENT PERFORMANCE OVERVIEW SINCE 2001-PRESENT



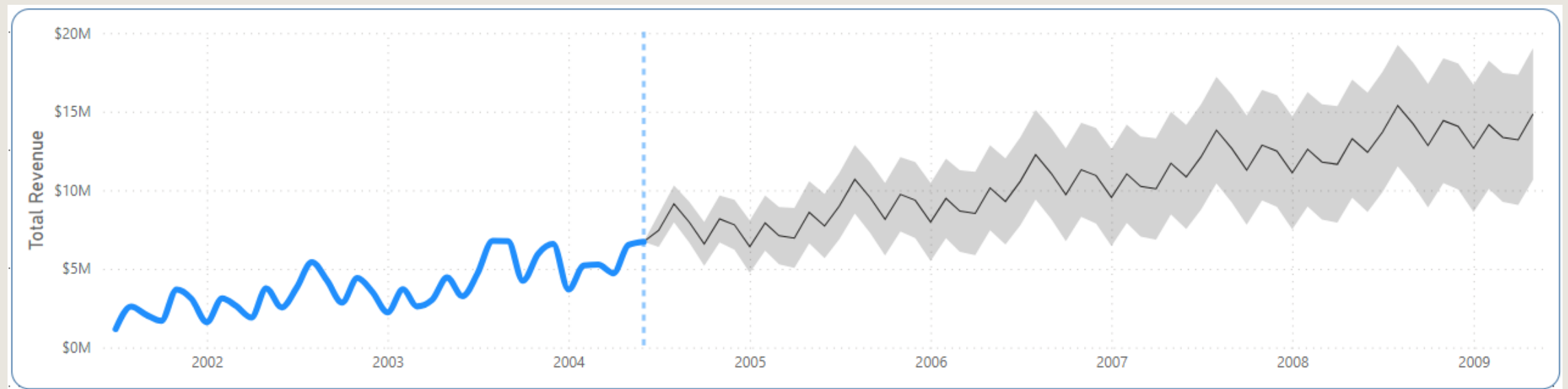
LEAST REVENUE PER MONTH

Agent Number	Full Name	Revenue per Agent	Revenue per Month	Count of Sales	Time Working In Company (months)
288	Syed Abbas	\$242,09K	\$17,29K	16	14
268	Stephen Jiang	\$1.513,44K	\$37,84K	48	40
284	Amy Alberts	\$985,64K	\$41,07K	39	24

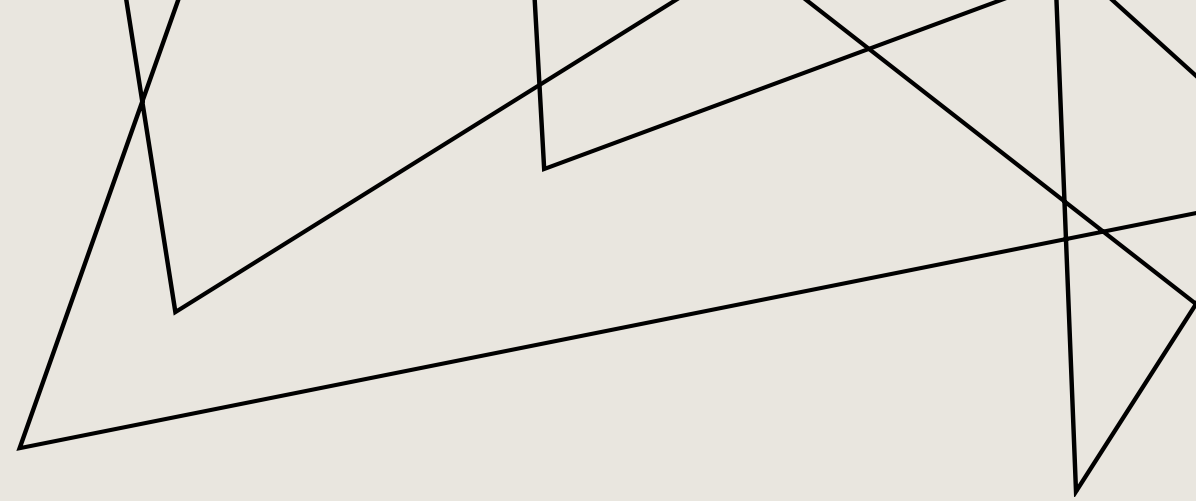
LEAST REVENUE PER AGENT

Agent Number	Full Name	Revenue per Agent	Revenue per Month	Count of Sales	Time Working In Company (months)
288	Syed Abbas	\$242,09K	\$17,29K	16	14
284	Amy Alberts	\$985,64K	\$41,07K	39	24
268	Stephen Jiang	\$1.513,44K	\$37,84K	48	40

SALES REVENUE FORECAST NEXT 5 YEARS



OVERVIEW AND PROPOSITIONS



- Tendency of the sales show constant growth
 - Best performance agents: Linda Mitchell, Jillian Carson, and Jae Pak
 - Least performance agents: Stephen Jiang, Amy Alberts, and Syed Abbas
- Proposition to form a workshop with the best performances agents
- Overviewing the forecast of the sales, there would need new hires in sales department

A series of white, overlapping geometric lines and polygons on a black background, located on the left side of the slide.

THANK YOU

Pavel Brodovskij

DA learner