

CAN PEOPLE PREDICT WHAT ONLINE CONTENT THEY'D ENJOY?

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Introduction

- We spend hours scrolling through TikTok and Instagram.
- Recommendation systems (RS)
 don't even have to ask what we
 enjoy. They extract implicit
 interests from our behaviour.
 - How strongly such behaviour is aligned with people's explicit interests (= say what you like!) is an old question in psychology.
- Tested this on an entertainment platform (an app)

RESEARCH QUESTION

How strongly are people's explicit and implicit interest correlated?

Methods

- Investigated using an entertainment app (= like TikTok but with fun opinion polls)
- **Explicit interests** = topics users said they want to see content on
- Implicit interests = topics they've engaged with (by liking/disliking polls on the app)
- Analysed whether explicit & implicit interests are correlated (regression)

Results

	+ Exp	licit –
+ <u>ici</u>	0.025	-0.039
ldml	-0.017	0.031

The **table** (above) shows the **average regression coefficients** (over all topics like work/politics/health) for each of the 4 analyses.

Plot (left): Analysis 1 is the main analysis, the others are conceptual replications. Other analyses have similar results:

- small effect sizes
- no significant relationship

Analysis 1: Positive Implicit x Positive Explicit interest Dating Politics Family Sport Travel Internet & Tech Money & Finance Books & Reading Jokes & Humor School Friends & Relations Work Cosmetics & Wellness Animals & Nature Shopping Celebrities & Gossip Spirituality Games Food Health Movies & Television -1.0 -0.5 -0.5 0.0 0.5 1.0 Effect Size (Cohen's D)

People cannot accurately predict what content they would enjoy!

9

Discussion

- For psychologists:
 - Explicit and implicit **attitudes** differ, we see this when:
 - Social desirability bias when reporting explicit attitudes
 - Implicit societal biases and prejudices (e.g., racism)
- For businesses/practitioners:
 - Explicit interests may not be very useful in suggesting content
 - Could explore other implicit interest measures (e.g., scrolls/clicks/watch time, etc.) to better judge how useful explicit interests can be





