

Neha Tammana

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SUMMARY

A technical, strategic, and creative professional with more than 5 years of development and consultative sales experience. Aspiring to develop and architect innovative products and solutions in a technical and inventive capacity.

SKILLS & TOOLS

- Javascript, Node.js
- C++
- Machine Learning
- Watson AI
- Objective C, Swift
- Python
- HTML/CSS
- Cloud Native Applications
- Docker
- Kubernetes
- VMWare
- Atlassian, Asana
- Source Control Software
- Hackathon Experience
- CI/CD Practices
- DevOps Toolchains
- Agile Scrum Methodologies

EMPLOYMENT

Asana, San Francisco, CA – *Solutions Engineer*

August 2020 – Present

- Responsible for working with mid- market and enterprise clients across all industries to help support, land, and expand Asana into their tool stack.
- Help customers and prospects to understand the value of Asana through deep product and technical knowledge and expertise.
- Strategic cross functional member of the Solution Sales team interfacing with product, engineering, customer success, and sales teams for an ideal client experience.

IBM, San Francisco, CA – *Cloud & AI Sales Engineer*

January 2018 – August 2020

- Responsible for working with financial services clients to help them modernize applications.
- Worked to architect & develop technical assets, demos and POCs as a part of an innovation team.
- Promoted to work with large accounts as a trusted advisor to architect cloud native applications using IBM Cloud and AI.
- Working consistently with Red Hat and other Open Source technologies.
- Successfully carried an individual and team quota for 6 quarters.
- Teaching workshops to educate clients on Platform and Infrastructure as a Service offerings.
- Focused on DevOps, IaaS, and AI throughout IBM tenure.
- Organized client's hackathons to encourage use of IBM technology and consult on their projects.

Lululemon Athletica, San Francisco, CA – *Software Developer*

June 2016 – December 2017

- Developed several projects ranging from e-commerce back end applications to front end design
- Interacted directly with the business to define requirements and design a new API service to improve operational excellence.

Scry Analytics, San Jose, CA – *Software Developer Co-op*

May 2015 – December 2015

EDUCATION

University of the Pacific

August 2012 – May 2016

- *Computer Science, B.S.; Concentration Software Development*
- *Biological Sciences, Minor*

SIDE PROJECTS & OTHERS

- LinkedIn DevelopHer Hackday, Finalist
- Mentor for Girls Who Code organization
- Member of the Pre-Sales Collective
- University of California Berkeley extension courses- Corporate Finance
- Avid volunteer in the San Francisco community