Neha Tammana

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**SUMMARY**

A technical, strategic, and creative professional with more than 5 years of development and consultative sales experience. Aspiring to develop and architect innovative products and solutions in a technical and inventive capacity.

**SKILLS & TOOLS**

* Javascript, Node.js
* C++
* Machine Learning
* Watson AI
* Objective C, Swift
* Python
* HTML/CSS
* Cloud Native Applications
* Docker
* Kubernetes
* VMWare
* Atlassian, Asana
* Source Control Software
* Hackathon Experience
* CI/CD Practices
* DevOps Toolchains
* Agile Scrum Methodologies

**EMPLOYMENT**

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| Asana, San Francisco, CA – *Solutions Engineer* | August 2020 – Present |

* Responsible for working with mid- market and enterprise clients across all industries to help support, land, and expand Asana into their tool stack.
* Help customers and prospects to understand the value of Asana through deep product and technical knowledge and expertise.
* Strategic cross functional member of the Solution Sales team interfacing with product, engineering, customer success, and sales teams for an ideal client experience.

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| IBM, San Francisco, CA – *Cloud & AI Sales Engineer* | January 2018 – August 2020 |

* Responsible for working with financial services clients to help them modernize applications.
* Worked to architect & develop technical assets, demos and POCs as a part of an innovation team.
* Promoted to work with large accounts as a trusted advisor to architect cloud native applications using IBM Cloud and AI.
* Working consistently with Red Hat and other Open Source technologies.
* Successfully carried an individual and team quota for 6 quarters.
* Teaching workshops to educate clients on Platform and Infrastructure as a Service offerings.
* Focused on DevOps, IaaS, and AI throughout IBM tenure.
* Organized client’s hackathons to encourage use of IBM technology and consult on their projects.

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| Lululemon Athletica, San Francisco, CA – *Software Developer* | June 2016 – December 2017 |

* Developed several projects ranging from e-commerce back end applications to front end design
* Interacted directly with the business to define requirements and design a new API service to improve operational excellence.

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| Scry Analytics, San Jose, CA – *Software Developer Co-op* | May 2015 – December 2015 |

**EDUCATION**

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| University of the Pacific | August 2012 – May 2016 |

* *Computer Science, B.S.; Concentration Software Development*
* *Biological Sciences, Minor*

**SIDE PROJECTS & OTHERS**

* LinkedIn DevelopHer Hackday, Finalist
* Mentor for Girls Who Code organization
* Member of the Pre-Sales Collective
* University of California Berkeley extension courses- Corporate Finance
* Avid volunteer in the San Francisco community