

# Nikolas Thiessen

Sr. Product Leader with 12+ years driving \$500M+ impact across global markets. Combines strategic product vision with technical execution.

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## Experience

### Amazon

2021 — Present

**Sr. Product Manager**, Customer Service Tech | Austin, TX

- Own product vision and roadmap for Help & Feedback across Amazon's device ecosystem (Alexa, Prime Video, FireTV), leading cross-functional team serving 200M+ global users.
- Redesigned troubleshooting flows using A/B testing and analytics, increasing self-service resolution rate by 800bps.
- Launched hardware diagnostics and customer-facing automations, enabling 150K+ monthly self-resolutions and reducing contact rates by 250bps.
- Built reusable LLM-powered recommendation API with Engineering, accelerating integration timelines by 6 weeks.

**Sr. Program Manager**, Retail Business Services | Mexico City, Mexico

- Led 300+ global ops team to scale store optimization for 12K+ sellers, driving \$200M in incremental revenue.
- Rolled out GenAI-powered support triage, cutting annual costs by \$2M and improving productivity by 40%.

### Scotiabank

2018 — 2021

**Director, Operational Design & Engineering** | Lima, Peru

- Directed 60-person team at Peru's 3rd largest bank (\$18B assets), leading core digital transformation.
- Launched digital lending portfolio: country's first paperless credit process (80% faster approval) and new SME credit card (\$10M placements in 6 months).
- Established automation Center of Excellence, automating 20% of back-end processes.

### Uber

2017 — 2018

**Operations & Logistics Manager**, Marketplace Lead | Lima, Peru

- Designed and launched UberX VIP in four cities, increasing trip volume by over 10%.
- Led expansion to two cities, boosting trip volume by 15% and gross bookings by 8%.
- Developed driver incentive program that cut spend by 20%, achieving first-ever market profitability.

### World Bank Group (IFC)

2011 — 2014

**Investment Analyst**, Andean Region

- Structured and pitched investment theses for \$370M+ in projects across South America.
- Received 2013 IFC Performance Award, recognizing top performers globally.

## Skills

### Product & Strategy

Product Vision, Roadmapping, A/B Testing, Analytics, Cross-functional Leadership

### Technical

LLM/GenAI, React Native, API Development, Automation/RPA, Data Analytics

### Leadership & Operations

Team Management (60+ teams), Program Management, Digital Transformation, Global Ops

## Personal Projects

### FrugalScan

AI-powered spending insights from bank statements. Built with Next.js, Claude API, and Recharts.

### LiftTrack (iOS App)

Built and launched a local-first iOS workout tracking app using React Native, managing from design through App Store deployment.

### Gist Newsletter

Weekly tech newsletter for non-technical professionals. Built AI-assisted workflow, 52-week content strategy, and monetization roadmap targeting 1,000+ subscribers.

## Education

### UC Berkeley, Haas School of Business

Master of Business Administration (MBA)  
2014 — 2016

### Universidad de Lima

BS, Industrial Engineering  
2003 — 2008