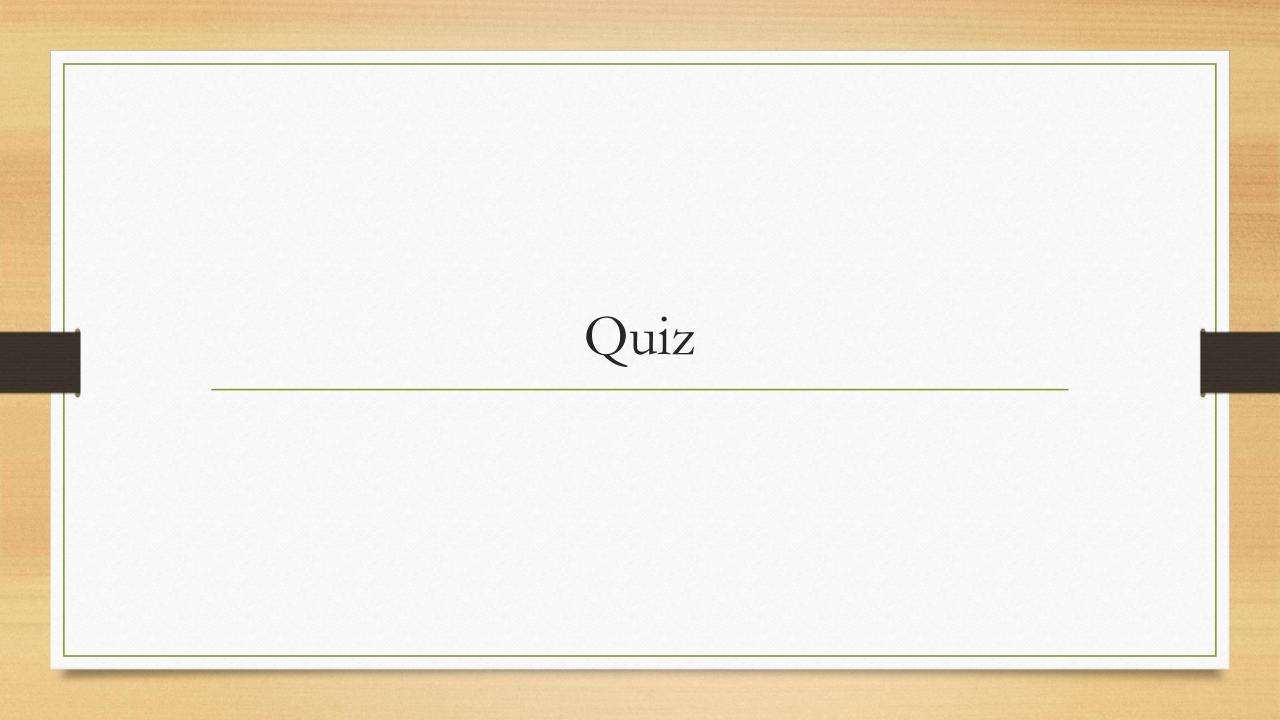
# Economics for Managers

Session 18-20 | 08-Sep-2019

**GAURAV GUPTA** 



# 1. Relative Shapes of Demand curve for Cars and Maruti Cars

• Demand curve for cars will be relatively steeper

• Demand curve for Maruti cars will be relatively steeper

### 2. Producer Surplus is

• Difference b/w the market price and the willingness of supplier to supply

• Difference b/w the market price and the willingness of consumers to pay

# 3. For substitute goods A & B, what happens when price of A goes up

• Demand for A will go up

• No impact on demand for B

• Demand for B will go up

# 4. If a consumer considers a good inferior, what can you expect when income increases

• Demand for inferior good to increase because income has increased

Demand for inferior good to decrease despite increase in income

No change in demand

5. Good X is a small part of my budget, what do you expect elasticity of demand to be?

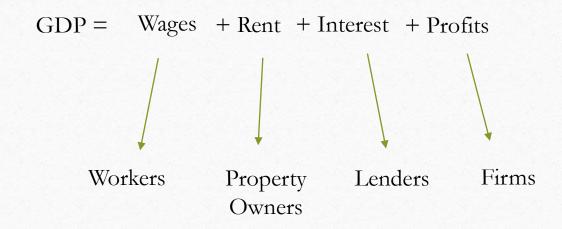
• less

more

#### We continue our discussion on GDP

• https://vimeo.com/328029183

### GDP Income Approach



# GDP Expenditures Approach

(Exports – Imports)

GDP = Consumption + Business Investment + Gov't Spending + Net Exports

## GDP Expenditures Approach

The "GDP Keynesian Equation"



GDP = Consumption + Business Investment + Gov't Spending + Net Exports

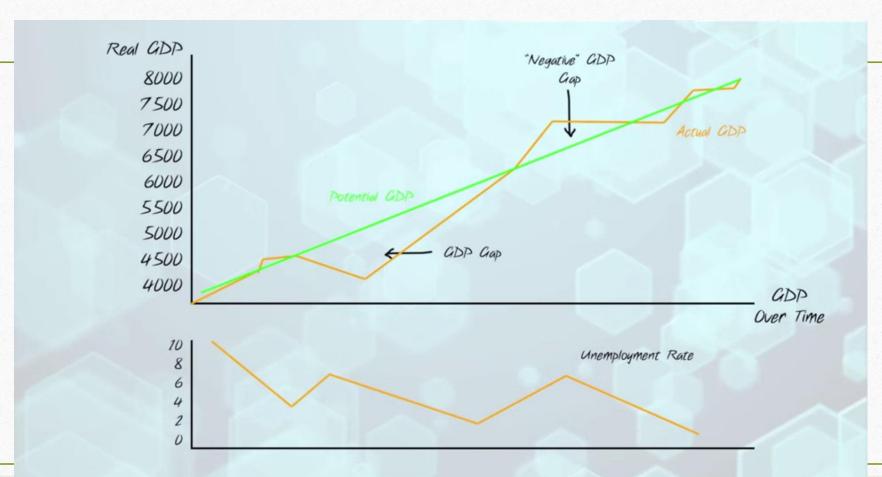


"GDP Forecasting Model"

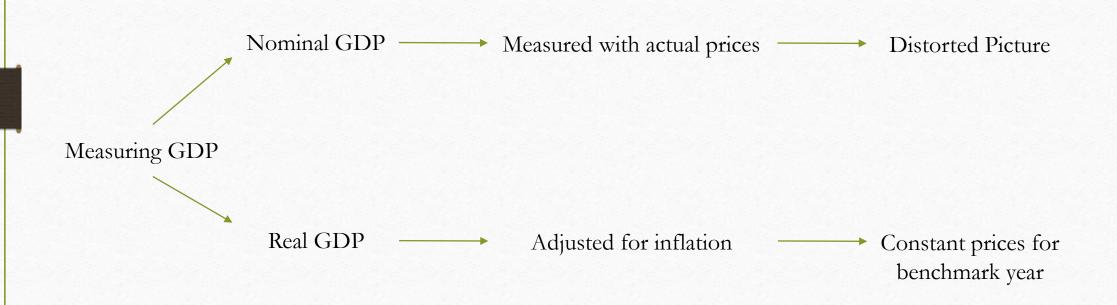
#### Will these be in India's GDP?

- 1. A license to use software created this year in Germany, purchased in India
- 2. Rafaele jet purchased by the Indian Air Force this year.
- 3. Pension received this month by your grandfather.
- 4. Eggs bought by you to make an omelette at your house.
- 5. A house built in 1999 and sold this year.
- 6. The value of the relative cleanliness of Ganga and other rivers this year.

#### Actual vs Potential GDP



#### Nominal vs Real GDP

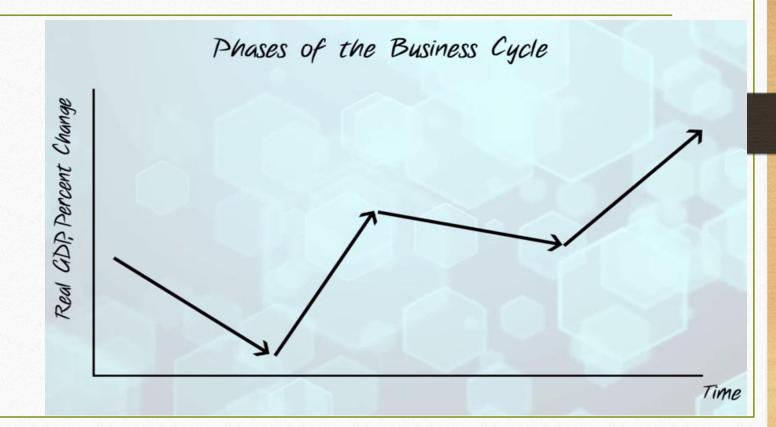


## Key Point

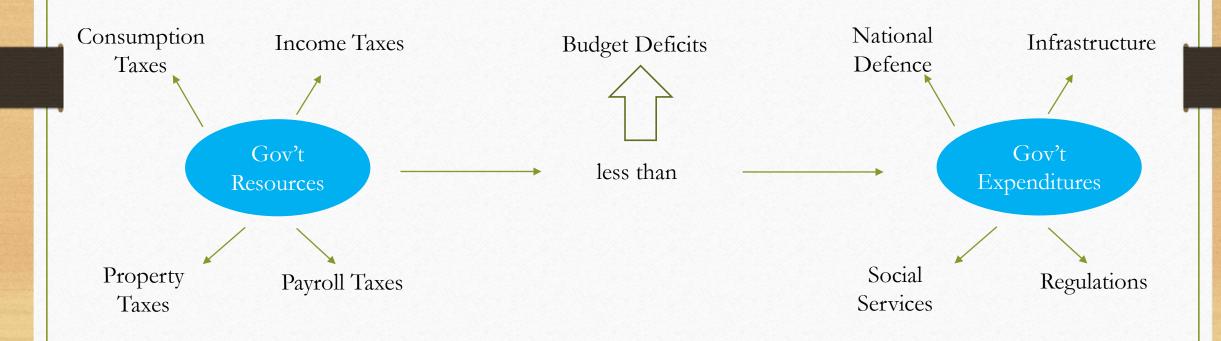
Best measure of a Nation's Output

Real Inflationadjusted GDP

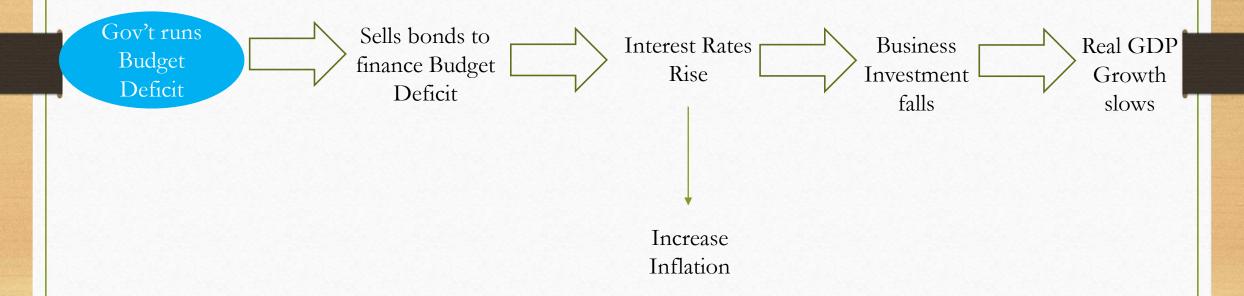
Movements in Real GDP chart the Business Cycle



# The Big Macro Problems: Budget Deficits



## The "Crowding Out" Effect



#### The Big Macro Problems: Trade Imbalances

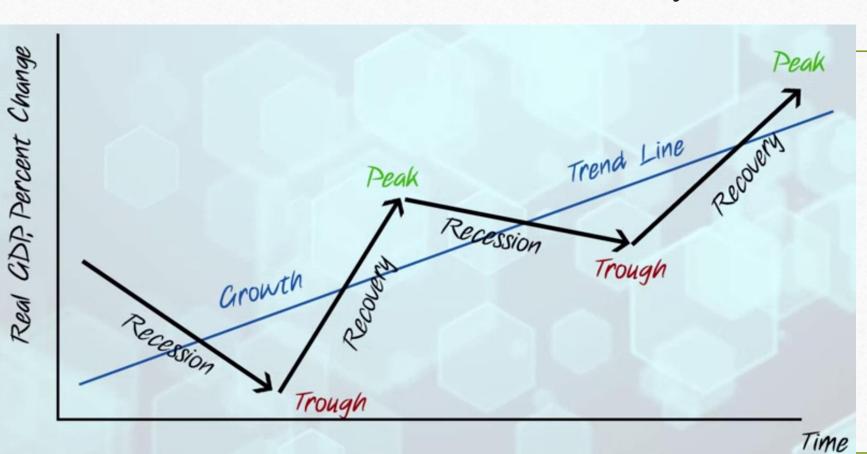
GDP = Consumption + Business Investment + Gov't Spending + Net Exports

If Exports < Imports, then GDP goes down



Key Point: Trade Deficits Drag Down GDP

### Phases of the Business Cycle

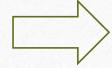


## Key Point

Business Cycles lack "Periodicity"



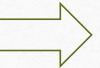
Nonrepeatable Internal Pattern



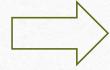
Can't Predict Future
Cycles with
Historical Data

### What is a Leading Indicator?

Leading
Economic
Indicator



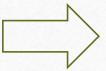
Measurable Economic Indicator



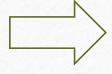
Changes in Advance of underlying Business Cycle

## Example of a Leading Indicator

Consumer Confidence Rises

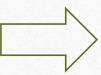


More Confident Consumers Spend More

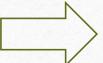


Bullish Forecast

Consumer Confidence Falls



Less Confident Consumers Spend Less



"C" down => GDP down



Bearish Forecast

### Key Point

GDP = Consumption + Business Investment + Gov't Spending + (Exports – Imports)

To forecast the business cycle, find & follow leading economic indicators for each of the five components of the GDP equation

#### An Illustrative Forecasting Model

- ECRI Leading Index
- Stock Market
- Yield Curve Spread

US Treasury Report on Budget Deficit INFLATION INDICATORS
Consumer Price Index
Producer Price Index

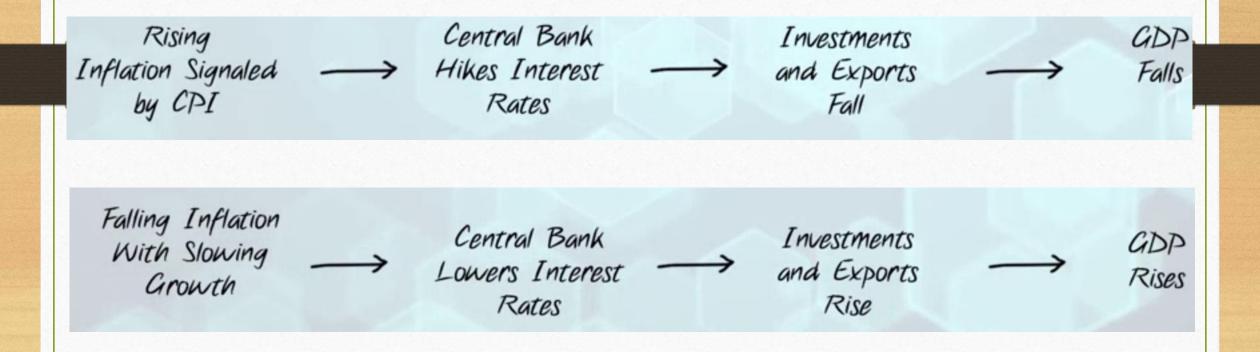
$$GDP = C + I + G + (X - M)$$

- Consumer Confidence
- Retail Sales
- New Home Sales

ISM Manufacturing Index

US Trade Report on Imports and Exports

#### Why Inflation Matters



# Today's agenda

1. AD-AS Model

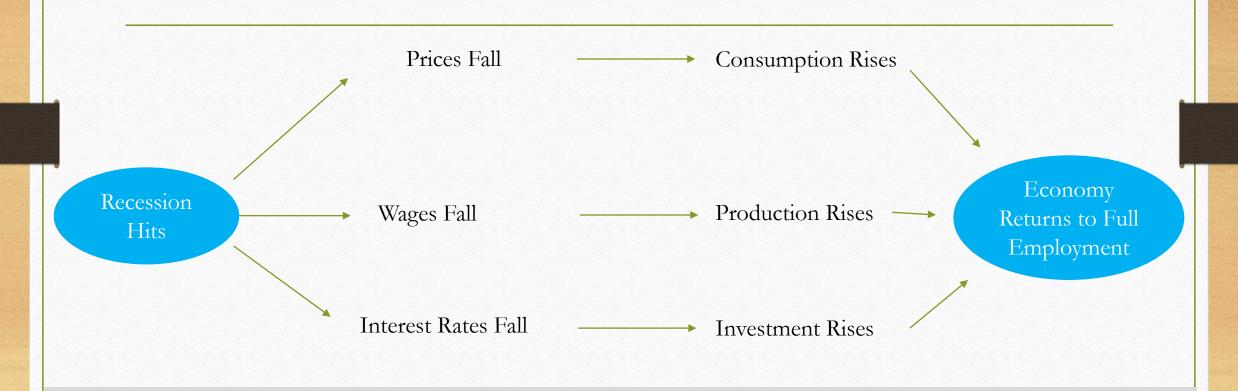
#### Key Debate in Macroeconomics

- Do governments have a role to play in the economy?
  - Correcting imbalances
  - Some economists advocate <u>active role</u> for government (Keynesians) vs
  - Other economists advocate <u>no role</u> for government intervention (Classicals)
  - Started with how to end "The Great Depression of 1930s"

#### Key Point

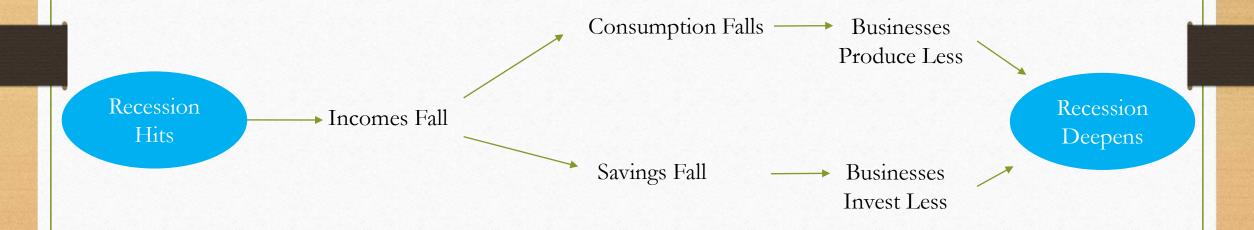
• How Macroeconomy adjusts during a recession and finds its way back to full employment?

#### Classical School: Prices adjust to cure the economy



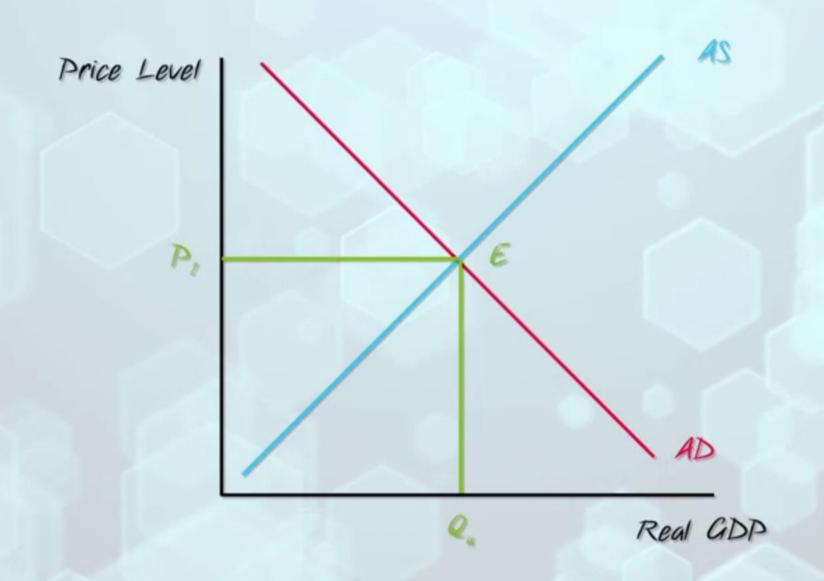
Implication: No Government Intervention Required (Markets are Self-Correcting)

# Keynesian School: Before prices can correct, incomes will get severely impacted

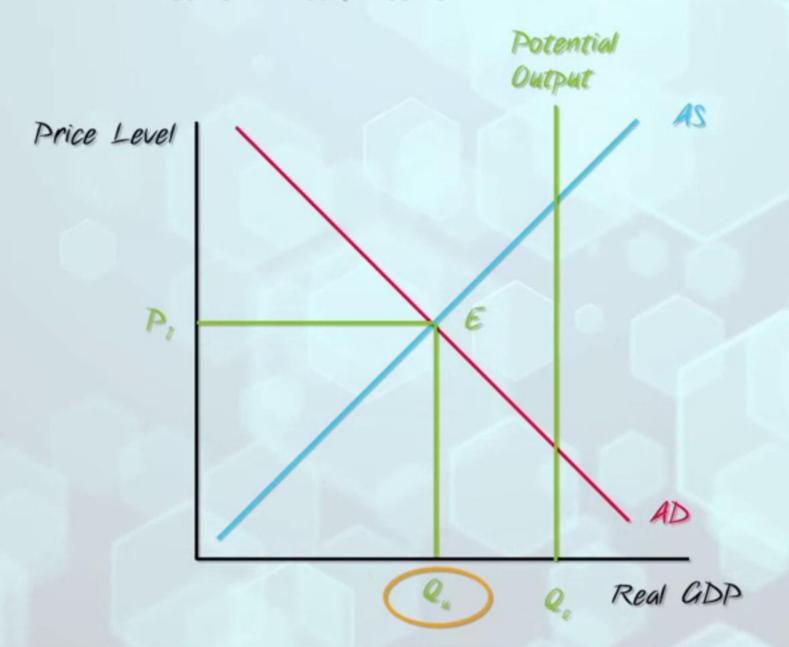


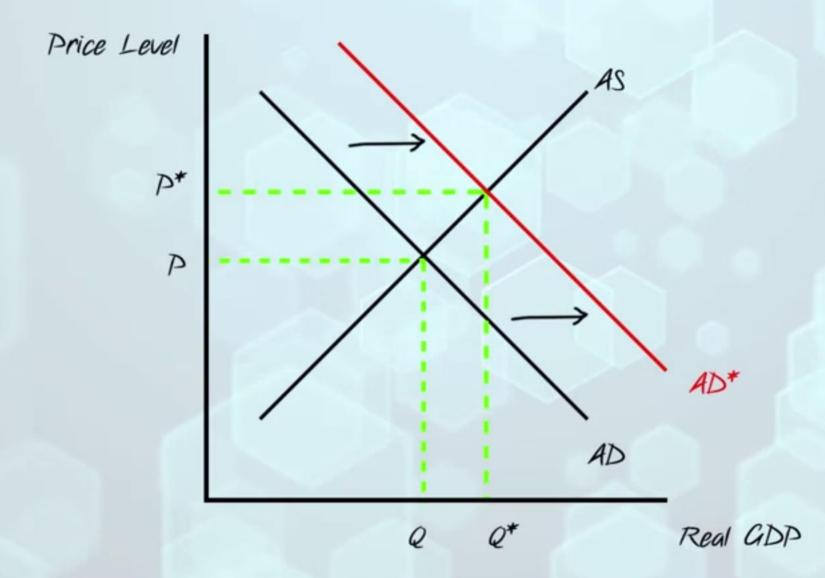
Implication: Active Government Intervention Required via Fiscal & Monetary Policies (No Self-Correcting Economies)

#### Aggregate Supply-Aggregate Demand Model



Aggregate Supply-Aggregate Demand Model





#### Shift Factors for AD Curve

GDP = Consumption + Investment + Gov't Spending + Net Exports

- Consumer Wealth
- Consumer Expectations
- Household Debt
- Tax Policy

- Interest Rates
- Profit Expectations
- Technology
- Excess Capacity

- Fiscal Policy
- Gov't Debt
- Business Taxes Political Control
- Exchange Rates
- Growth Rates in
- Other Countries

#### Aggregate Supply Shift Factors



Business-Government — Regularity
Environment — Tax

Technology  $\longrightarrow$  Innovation  $\longrightarrow$  Productivity

#### Think about these situations

- What happens when there is a shock such as disruptions in Oil Supply?
  - Prices & Quantity
- What would you vote for?
  - An income tax cut
  - Stricter environmental regulations
- What happens when technological inventions increase productivity?

## Group Assignments 3 & 4

• #3: 15 marks out of 90

• #4: 20 marks out of 90