

## **NATE MILLER**

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### **EXPERIENCE**

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#### **Salem Media Group**

Nov 17, 2018 – April 17, 2020

Media Strategist

Managing current clients by building media plans and strategies for businesses while also working to acquire new clients by prospecting by calls, networking, & social.

#### **#1 Cochran Automotive**

July 10, 2017 - Oct 25, 2018

Sales Consultant

Working with clients to meet their vehicle needs and finding the best option for their Budget and finances, also prospecting for new business through marketing tools

#### **Bankers Life and Casualty Company**

*November 30, 2015 – July 15, 2016*

RETIREMENT SPECIALIST AND INSURANCE ADVISOR

Prospecting by calling leads, clients, and marketing insurance products. Scheduling appointments for new business, giving complete presentations with prospects in field, customer service for clients

#### **Ash Management LLC**

*Sept 2021-Present*

OWNER

President of operations and involved in daily activities through the restoration of housing in the real estate market

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### **SKILLS & ABILITIES**

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#### **Sales**

- Freelance cold calling experience for radio
- Calling leads and making appointments with clients
- Giving presentations in field
- NASv training course at Bankers
- Winners Edge 2016 training at Bankers
- Won 3<sup>rd</sup> place for most products sold in 2016 2<sup>nd</sup> quarter class of Winners Edge
- 2 years as lead salesperson for Mega Bounce

#### **Leadership**

- Worship leader at Holiday Park Bible Church managing
- 2 years' experience as co-owner of Mega Bounce Rentals
- Multiple years Running a Housing restoration company

REFERENCES AVAILABLE UPON REQUEST