

Nikita Tomsy

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<https://github.com/ntomsy>



EDUCATION

Georgia State University, J. Mack Robinson College of Business, **December 2021**
B.B.A, Computer Information Systems – concentration in Application Development and Data Analytics

GPA: 3.93/4.00

Barnaul State Pedagogical University **July 2008**
B.A. Interpreting and Cross-Cultural Communication

CERTIFICATIONS/SKILLS

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|-----------------------------|--------------------|--------------|-------------|
| • OCA, Java SE 8 Programmer | • IntelliJ/Eclipse | • GitHub | • Python |
| • SQL/mySQL | • HTML5/CSS3 | • JavaScript | • Hibernate |

RELEVANT COURSES AND EXPERIENCE

Application Development

- Designed and developed Flight Reservation Application using JavaFX, FXML, Java SE 8 and mySQL server (available on GitHub).

Database Management

- Developed Databases and Database Applications

Managing IT Projects – Mercedes Benz of Buckhead

- Led the team in creation of a thorough plan to relocate client's IT infrastructure

Systems Analysis – Patterson Superstore Mobile Application

- Collaborated in design of an appointment scheduling system in Visual Paradigm, using activity and use-case diagrams

Mobile Application Development (in progress)

- Building Mobile Applications using Java and Swift

Cloud Application Development (in progress)

- Design, architecture and development of cloud-based computer applications

Data Programming (in progress)

- Python libraries for data analysis, GUI development

WORK EXPERIENCE

Sharp Electronics Corporation, Alpharetta, GA **July 2016 – Present**
Senior Account Executive

- Consulted over 400 companies with complex business challenges. Uncovered inefficiencies implemented innovative technology, and optimized business processes. Optimization methods included restructuring financial contracts, automating document workflows, providing professional services. Increased productivity by up to 15% and reduced cost of operation by up to 20%.

Sharp Electronics Corporation, Alpharetta, GA **February 2012– July 2016**
Account Executive

- Managed clients' portfolio while serving as a trusted adviser to customer business and IT leaders

Altodigital Inc, Alpharetta, GA **March 2010 – February 2012**
Account Executive

- Cultivated long-lasting relationships with clients at strategic and executional level. Helped expand reach of company's platform within assigned territory

Altodigital Inc, Roswell, GA **December 2009 – March 2010**
Service Manager

- Served as a liaison between end users and service engineers on routine and ad-hoc support

ADDITIONAL

Work Eligibility: Eligible to work in the U.S. without restrictions

Languages: Russian (native/fluent)