

Noel Turlington

Email: rnt2116@columbia.edu | Tel: +1 (910)-337-5450 | Telegram: [@cryptolafayette](https://t.me/cryptolafayette)

EDUCATION

Dual Degree between Columbia University and Sciences Po (Bachelor of Arts)

Columbia University (*Senior Marshal*)

New York City, NY

Aug 2019 – May 2023

- Major: Information Science
- Relevant coursework: Building a Successful Startup, From Algorithms to Dev, Computing in Context, Surveillance, Advanced Probability & Statistics, Leadership in Organizations, Privacy in a Networked World

Sciences Po Paris

Reims, France

- Major: Economics, Sociology; Minor: International Finance & Trade
- Relevant coursework: Calculus III, Intermediate Microeconomics & Macroeconomics, Behavioral Game Theory, International Political Economy, Political Philosophy, Money and Values, Business and Society

INDUSTRY EXPERIENCE

ZeroDev.app

New York City, NY

Business Development and Go-To-Market

Aug 2023 – Nov 2023

- Formed strategic partnerships: Expanded into new ecosystems like Monad, Linea. Added 30 + additional customers to the client funnel
- Established Team Processes: Weekly stand-ups, Daily Updates, and more team chemistry during remote work; AA Panelist in NY
- Mastered various tools and platforms: Gained proficiency in HubSpot CRM, Superhuman, Gong.io, Linear, Metabase, and Klenty

Privy.io

New York City, NY

Business Development and Product

May 2023 – July 2023

- Expanded relationships: added 40 new enterprise customers to the client funnel in three weeks, leading to multiple signed contracts
- Formed strategic partnerships: Spearheaded a collaboration with Monad for Twitter Spaces and coordinated a Demo Day with Backdrop.so; Expanded into new ecosystems such as OP, Metis, BNB Linea, and Monad

Blockchain at Columbia Inc.

New York City, NY

President & DeFi Governance Lead

Aug 2021 – Summer 2023

- Directed a dynamic 13-person board and facilitated over 300 student interactions via comprehensive on-site and virtual events, encompassing educational series, conferences, hackathons, alumni meetings, technical workshops, and networking opportunities
- Tripled financial reserves from \$60K to \$154K, achieving balanced diversification into fiat, USDC, and Eth while initiating official U.S. banking accounts
- Established Twitter, YouTube, Research and Grants Departments, Friends of B@C, adding 120+ members to the alumni group
- Expanded B@C's role in on-chain governance with several main protocols: Compound, Aave, Maker, Uniswap, and dYdX
- Collaborated with interoperability providers such as LayerZero, Wormhole, Axelar, Hyperlane, Celer, and Synapse on Uniswap cross-chain bridge proposals

LedgerFest

September 23, 2022

- Orchestrated Blockchain at Columbia's premier in-person research conference with a 15+ student team, drawing in 500+ attendees (57% students/ 43% outside attendees), 60+ speakers, 15+ sponsors such as Jane Street, Jump, Eigenlayer, Galaxy Digital, and Lido, resulting in successfully raising over \$150K in funds

LionHack

April 14 – 16, 2023

- Co-led and led LionHack 2022 and 2023, respectively, the first-ever 3-day hackathon held by Blockchain at Columbia; hosted 300+ students from 21 universities across the United States and Canada, awarding top teams with nearly \$200K in total prize money

AWARDS & CONFERENCES

Awards and Airdrops:

- Senior Marshal*, an honor awarded to graduating seniors with notable academic and leadership achievements
- dYdX, Uniswap, Cow, Paraswap, 1inch, Arbitrum, Hop, Optimism

Select Hackathons:

- EthIstanbul*, Istanbul, TR
- EthLondon*, London, UK
- EthCC*, Paris, FR
- EthMexico*, Mexico City, MX

Skills & Interests

Skills

- Programming languages: CSS, HTML, Python, Java, JavaScript
- Second languages: French (Working proficiency)
- Superhuman, Gong, HubSpot

Interests:

- Kiteboarding, Reading, Podcasts, Reverse Osmosis, Languages, Ping-Pong, Pickleball and Citi Bike

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