

BTB Real Estate Investment Trust announces closing of partial exercise of the over-allotment option

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MONTREAL, July 19, 2016 /CNW Telbec/ - BTB Real Estate Investment Trust (TSX: BTB.UN) ("**BTB**") is pleased to announce today that it has closed the partial exercise of the over-allotment option from its previously announced public offering of 6,594,000 units (the "**Units**") at a price of \$4.55 per Unit for aggregate gross proceeds of approximately \$30 million (which closed on June 30, 2016).

The syndicate of underwriters led by National Bank Financial Inc. and including TD Securities Inc., Laurentian Bank Securities Inc., Raymond James Ltd., Scotia Capital Inc., Echelon Wealth Partners Inc., GMP Securities L.P., Dundee Securities Ltd. and Industrial Alliance Securities Inc. exercised the over-allotment option and purchased an additional 565,342 Units at a price of \$4.55 per Unit for total net proceeds of \$2,469,414 after deduction of the underwriters' fee. The exercise of the over-allotment option brings the aggregate gross proceeds of the offering to approximately \$32.5 million. The Units have been offered in all provinces of Canada by way of a short-form prospectus.

About BTB

BTB is a real estate investment trust listed on the Toronto Stock Exchange. BTB is an important owner of properties in eastern Canada. BTB owns 72 commercial, office and industrial properties for a total leasable area of approximately 5.1 million square feet. BTB's asset value is approximately \$650 million. The objectives of BTB are: i) to grow its revenues from its assets to increase distributable income and therefore fund distributions; (ii) to maximize the value of its assets through dynamic management of its properties in order to sustain the long-term value of its units; and (iii) to generate cash distributions that are fiscally beneficial to unitholders.

BTB offers a distribution reinvestment plan to unitholders whereby the participants may elect to have their monthly cash distribution reinvested in additional units of BTB at a price based on the weighted average price for BTB's units on the Toronto Stock Exchange for the five trading days immediately preceding the distribution date, discounted by 3%.

The Units have not been and will not be registered under the United States Securities Act of 1933, as amended and accordingly will not be offered, sold or delivered, directly or indirectly within the United States, its possessions and other areas subject to its jurisdiction or to, or for the account or for the benefit of a U.S. person, except pursuant to applicable exemptions from the registration requirements.

Forward-Looking Statements

This press release may contain forward-looking statements with respect to BTB. These statements generally can be identified by use of forward looking words such as "may", "will", "expect", "estimate", "anticipate", "intends", "believe" or "continue" or the negative thereof or similar variations. The actual results and performance of BTB could differ materially from those expressed or implied by such statements. Such statements are qualified in their entirety by the inherent risks and uncertainties surrounding future expectations. Some important factors that could cause actual results to differ materially from expectations include, among other things, general economic and market factors, competition, changes in government regulation and the factors described from time to time in the documents filed by BTB with the securities regulators in Canada. The cautionary statements qualify all forward looking statements attributable to BTB and persons acting on their behalf. Unless otherwise stated or required by applicable law, all forward-looking statements speak only as of the date of this press release.

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