

Usman Sohail
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Expertise:

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|----------------------------|---------------------------------------|
| ➤ Proposals writing | ➤ Planning |
| ➤ Presenter | ➤ Co-Ordinator |
| ➤ Reporting | ➤ Training |
| ➤ Team leader | ➤ Team builder & motivator |
| ➤ Sales | ➤ Logistics |

Strong grip on handling different projects with different scenario.
Excellent & specialized in **Communicating, Writing, Presentations skills** & solid computer skills.

Objective:

Seeking the role of Mechanical Engineer where I would be given an opportunity to utilize the theoretical skills, sense of responsibility and efficiency to help the organization growth.

Education:

University of Engineering and Technology Taxila, Pakistan.
Bachelor in Mechanical Engineering, December (2012 – 2016)

Professional Experience:

"Homitalia Furniture and Interior" as "Senior Manager". (January 18 -Till date)

Responsibilities:

- **Production Manager:**

Production of complete wood & fiber items from raw material to the finished solid home and office furniture with fulfilling the requirements of the clients, managing heavy orders within calculated time.

- **Sales & Marketing Manager:**

Fully skilled in selling and marketing the products that has been manufactured by the company and achieving the sales targets with creating the profitable revenues of the company.

- **Purchasing Manager:**

Purchasing the raw materials, designs, products, fabric and hardware from different provinces of Pakistan like Punjab, Sindh, KPK and Kashmir.

- **Inter-city and Intra-city Logistics:**

Managing inter-city and intra-city Logistics of all goods assuring quality delivery.

ACHIEVEMENTS: Successful project running.

"Casarredo Furnitures as Sales Manager (March 17 - December 17)

Responsibilities:

• **Sales Manager:**

Fully skilled in selling and marketing the products that has been manufactured by the company and achieving the targets with creating the profitable revenues of the company.

• **Team Leader:**

Leading the whole team and workers towards betterments.

"Security 2000" as "Project Co-Ordinator" on Moblink project C3. September 16 - February 17

Responsibilities:

- Internal and external co-ordinations with customers.
 - Keeping the team focused towards the track.
 - Maintaining daily activities.
 - Support team manager.
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"Mobiserve" as "Internee Engineer" on Ufone project C3.

June 2016-August 2016

Responsibilities:

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|---------------------------|--------------------------------|
| • Dismantling of engine. | • Overhauling team management. |
| • Installation of engine. | • Load testing of the engines. |
| • Presentations. | • Interaction with Customer. |
| • Reporting. | • Rental DG Movement. |
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Industrial visits:

- **Tarbela Dam.** Examined the complete working of Dam.
 - **Nome Steel Mill.** Examined the complete production of steel.
 - **Heavy Mechanical Complex.** Examined complete production of heavy mechanical equipment's
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Computer Proficiencies: Engineering Software:

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|-----------------|--------------------|
| ➤ AutoCAD | SolidWorks |
| ➤ Master CAM | ➤ Microsoft Office |
| ➤ ANSYS | ➤ Abaqus |
| ➤ CNC Simulator | ➤ NI Circuit |
| ➤ Matlab | ➤ PTC Creo |
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Projects:

➤ Final year Project

- Calculations of before and after alteration of rotary 110cc engine and Fabrication of **Mechanical Powered Hang Glider** using Engine Swift and Propeller.

➤ Semester Projects

- **Heat Ventilation & Air Conditioning:** Calculation of HVAC loads of Multistory Building.
- **Engineering Drawing & Graphics:** Design of Mechanical Components in AutoCAD.
- **Thermodynamics:** Design & fabrication of automatic air-conditioning system.
- **Measurement & Instrumentations:** Electric Temperature Sensor (DAQ test).
- **Engineering Control:** Electro-Mechanical Fighting Robot.
- **Machine Design:** Designing of joystick on Solid works.
- **Power Plant:** Visit and Report of survey of Dam.

Awards & Achievement:

- 1st runner up of Best Ambassador and Management throughout the Pakistan in **HIT Olympiad**.
- 1st position in **Business Plan Presentation** in Business & Entrepreneurship in **HIT Olympiad**.
- 1st runner up **Presenter** on “Central Air Conditioning System” in ‘**SPDC**’ **UET**(Taxila).
- Participated in Project design competition on SolidWorks in ‘**IIE**’ **UET**(Taxila).
- Participated in **Robotics Presentation** on National level in ‘**IIE**’ **UET**(Taxila).
- 2nd Runner up in Robot War held by **NERC** in **NUSTEME**(Islamabad).
- Runner up in Robot War held by **NESCON** in **FAST**(Islamabad).

Languages:

- English (Fluent)
- Arabic (Fair)
- Urdu (Mother Tongue)

Interests:

- Soccer, Archery, Shooting, Swimming, Table Tennis, Badminton & Squash.
- Watching movies, surfing internet and reading Newspapers.
- Reading (History, Science, and Technology) & gardening.
- Love travelling, taking part in Cultural activities.
- Playing Piano, Interested in Music.

References and Supporting Documents would be Presented Upon Request.
