MUHAMMAD AMMAR SALEEM

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Address: 1410 B-6 Grain Market, G.T Road, Sahiwal Age: 23



Objective

To pursue my career as an outstanding professional in a challenging and dynamic environment where I can nurture and boost my skills to the utmost by complementing technical knowledge with practical experience.

Education			
University of Engineering & Technology Lahore NFC IE&FR	Bachelor's in Chemical Engineering	2.756 CGPA	Faisalabad, Pakistan
Divisional Public School & College	Pre-Engineering	84.45%	Sahiwal, Pakistan
Divisional Public School & College	Matriculation	88%	Sahiwal, Pakistan
Plant Design Project			

Plant Design Project

Production of lube oil by the re-refining of engine waste oil by using KTI Distillation process. Steps:

1. Planning

- 3. Economic feasibility analysis
- 5. Detailed equipment designing
- 7. HAZOP Study

- 2. Introduction and Process selection
- 4. Heat & Material balance
- 6. P&ID development
- 8. Environmental Impacts & safety

Experience

Company: Gas & Oil Pakistan Ltd. **Designation:** Lubricant Sales Executive

Duration: 30th October 2017 to 8th June 2018

Responsibilities: • Searching for new clients who could benefit from our products in a designated region or industry • Travelling to visit potential clients • Establishing new and maintaining existing relationships with customers • Managing and interpreting customer requirements • Persuading clients that a product or service will best satisfy their needs through technical demonstrations • Negotiating and closing sales by agreeing terms and conditions • Offering after-sales support services • Meeting regular sales targets • Providing pre-sales technical assistance and product education .

Participations

1.	Role of Safety in Chemical Engineering	(2017)
2.	Career counseling and leadership program for professional development	(2017)
3.	Managing health & safety at workplace	(2017)
4.	"Entrepreneurship" in Chemical Engineering	(2016)
5.	Chief Minister national song competition	(2012)
6.	Qiraat and Naat competitions	

Technical Skills

Soft skills: MS Office, Aspen (HYSYS), Aspen Plus.

Additional Skills: Communication Skills, Hardworking, Leadership Traits, Problem Solving, Decision Making, Project Management, Time Management, Presentation Skills.

Languages: English, Urdu, Punjabi.

References

Furnished on demand