**MUHAMMAD HASSAN KHAN**

DOB: 10/10/1993

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# PERSONAL STATEMENT

BSME graduate as a Mechanical Engineer from University of Lahore, Pakistan, having more about **3 Years** of work experience. I possess the analytical abilities and technical skills necessary for Engineering, Business & Marketing applications.

# CAREER OBJECTIVES

To strive for excellence and work in an environment that will enhance my professional skills and knowledge, where I can perform my responsibilities with sheer determination and commitment.

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# EDUCATION

### MBA

### University of Engineering & Technology (UET) Lahore

### 2017-

### BSME – Mechanical Engineering

The University Of Lahore.

2011-2015

### HSSC – Pre-Engineering

Unique College, Lahore.

2009-2011

### SSC – SCIENCE

Unique High School, Lahore.

2007-2009

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# EXPERIENCE

**Industrial Development & Engineering Associates (IDEA)**| **Assistant Manager Sales **

SEPTEMBER 2015 – To Date

**Responsibilities:**

* Assist along with the Product Specifications, Technical Marketing programs in line with the Segment & Project Strategy and key objectives as defined in annual targets.
* Having experience of selling various products related to Decorative/Construction Materials like Paints, Grouts, Epoxies, and Ad Mixtures, Flooring Solutions etc. & Mechanical (Pipes, Vales, Cooling Tower, etc.).
* Regular visit to all areas in my region (i.e. EPC Contractors, Industrial Sector, Oil & Gas) and provide all technical support needed in coordination with the regional manager.
* Understand technically the applications of our products and performance and able to give advice about the efficient usage of our product
* Study competitor’s recent activity and development or new applications in the market and report that to the line manager.

### PAKISTAN ORDNANCE FACTORIES (POF) WAHH CANTT| TRAINEE ENGINEER

May 2014

**Responsibilities:**

* Supervise & examine various phases of manufacturing of Small Arms & Ammunition.
* Attend various mechanical shops.
* Understand technical specifications of various products & their metallurgy.
* Understand the schedule maintenance of various machines.

### HEAVY INDUSTRIES TAXILA (HIT)| TRAINEE ENGINEER

July 2014

**Responsibilities:**

* Supervise & learn the maintenance of Tanks, APCs parts etc.
* Also got familiar with Reverse Engineering.
* Learn the production phases of different parts.

# CERTIFICATION

* **AHM (Asset Health Management),** IRCM (Institute of Reliability Center and Management) Lahore. July 2013.

# TECHNICAL SKILLS

**SOFTWARE:** AutoCAD, CATIA, Microsoft Office, Windows.

# ABILITIES

* Strong administrative and organizational skills.
* Project management and leadership skills.
* Effective public speaking and Presentations skills.
* Report and Relationship Building within team and organization.
* Problem analysis, use of judgment and ability to solve problems efficiently.

**ADDITIONAL INFORMATION**

* ***Senior University Design Project:*** Retrofitting of wheel chair. (Conversion of manual wheel chair into Automated Wheel chair)
* ***Language:*** English, Urdu.
* ***Marital Status:*** Single.
* ***Driving License:*** Light Transport Vehicle (Local).