

ALEXANDER REED

Chief Executive Officer (CEO)

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EXECUTIVE SUMMARY

Dynamic and visionary Chief Executive Officer with over 20 years of experience leading global organizations to achieve transformative growth, operational excellence, and industry disruption. Expert in corporate strategy, M&A, digital transformation, and stakeholder management. Proven ability to scale revenue, build high-performance teams, and drive shareholder value.

CORE COMPETENCIES

Strategic Planning | Business Development | Mergers & Acquisitions | Digital Transformation | P&L Management | Global Expansion | Leadership Development | Investor Relations | Operational Excellence | Change Management

PROFESSIONAL EXPERIENCE

GlobalTech Holdings, New York, NY

Chief Executive Officer (CEO) | Jan 2015 – Present

- Spearheaded transformation strategy that grew annual revenue from \$800M to \$2.3B in 6 years.
- Led acquisition of 4 international competitors, expanding global footprint to 32 countries.
- Introduced AI-driven operational models, reducing costs by 18% while increasing productivity.
- Built an executive leadership team that drove 95% employee engagement and 60% revenue growth.

InfiniCore Solutions, San Francisco, CA

Chief Operating Officer (COO) | Mar 2010 – Dec 2014

- Managed cross-functional teams across 12 divisions and optimized supply chain efficiency by 22%.

- Implemented Six Sigma and Lean programs saving over \$90M in operational costs.
- Played a key role in company IPO, contributing to a 2.5x increase in shareholder value.

VitaNova Inc., Chicago, IL

Vice President, Strategy & Growth | Aug 2005 – Feb 2010

- Directed corporate strategy and new market entry initiatives, adding \$300M in annual revenue.
- Negotiated and closed strategic partnerships with Fortune 500 companies.

EDUCATION

Harvard Business School, Cambridge, MA

Master of Business Administration (MBA), Strategy & Finance, 2005

University of Michigan, Ann Arbor, MI

Bachelor of Science in Business Administration, 2002

BOARD MEMBERSHIPS & HONORS

- Board Member, Global Innovation Council (2020–Present)
- CEO of the Year, Executive Leadership Awards (2019)
- Featured in Forbes 'Top 50 CEOs Transforming the World', 2021