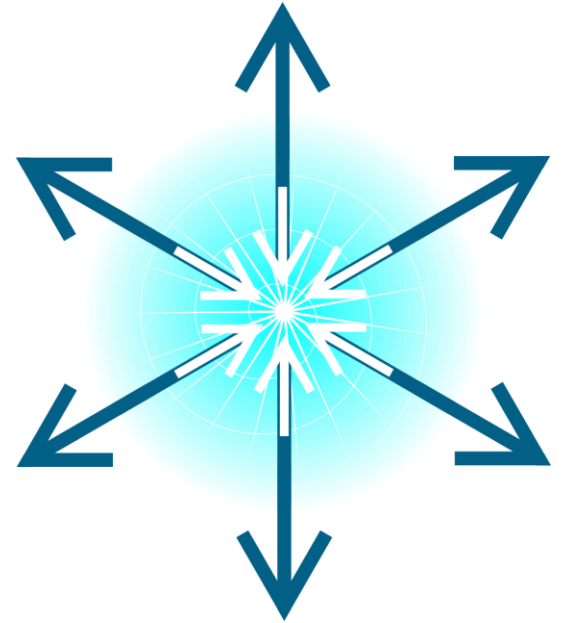


We see some red tape and  
we want to paint it black

# BLUE DWARF



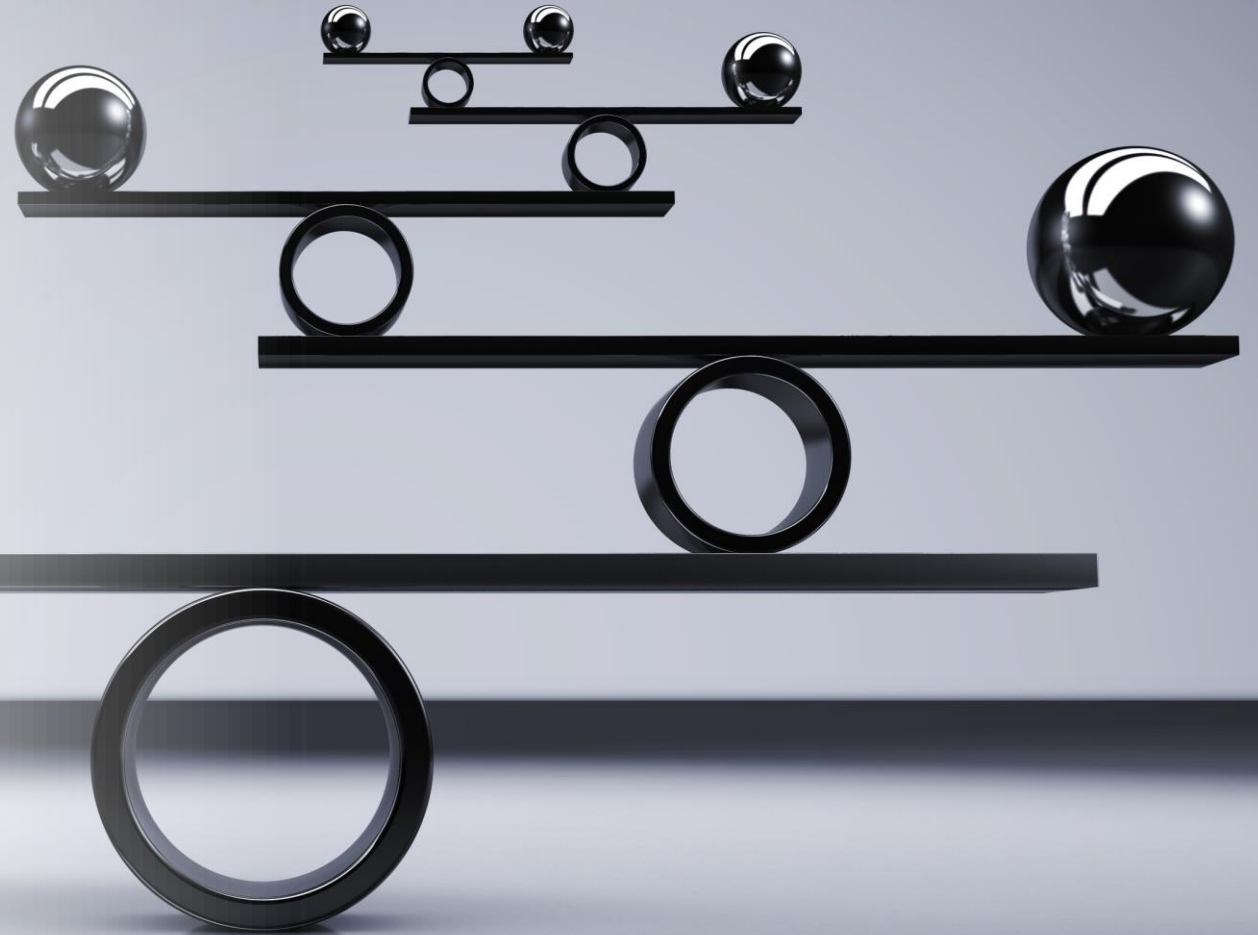
Automating the  
application process to  
gain permits to  
perform space  
activities in Australia

BLUEDWARF  
.space



# The problem

- Lacking balance between regulation and innovation
- Industry pain points:
  - scope of work to get space activity permits
  - time to launch
  - costs involved
  - process changes each time
- Confusing, time consuming, costly





# Current solution approaches

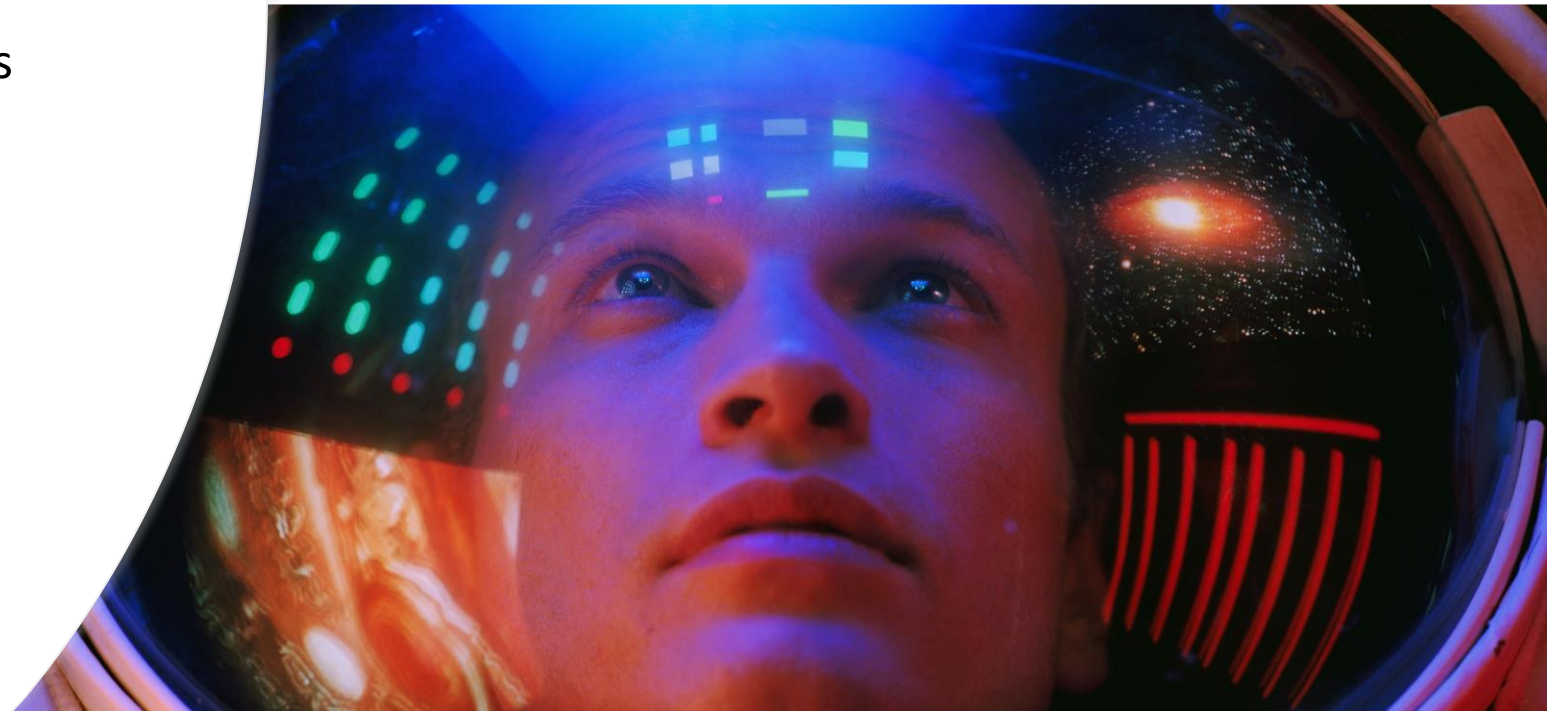
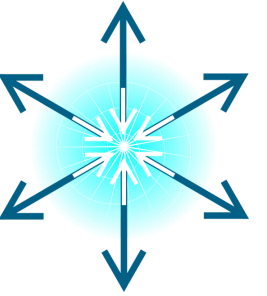
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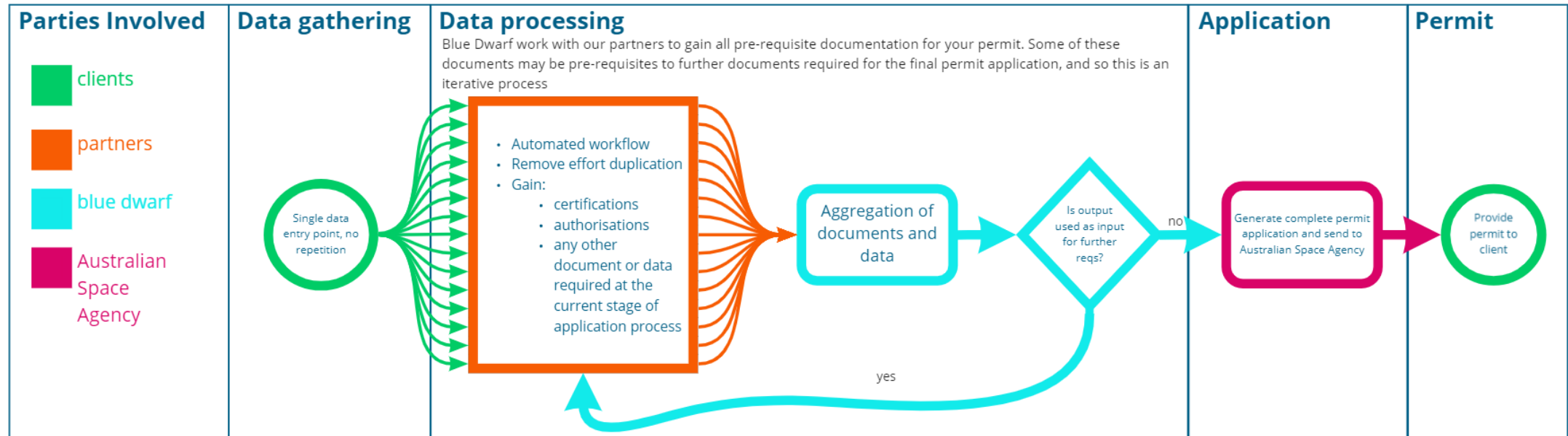
- Hierarchy of documents and dependencies required prior to application, much back and forth with related agencies in getting correct information
- Current process highly manual, costly, time consuming – 1-2 persons, often lawyers, working full time for 6-24 months, plus cost of external reports, certificates, etc
- Some companies outsource to external companies, often law firms
- International companies offer manual processes for non-Australia-specific works

## Company vision

- Replace the manual process
- One time data entry (doesn't have to be all at once)
- Automated iterative application process
- Facilitate automation with our partners
- Cheaper, better, faster.
- Protect safeties while enabling the cool stuff

# BLUE DWARF





# Concept



# Partnerships

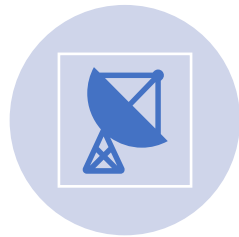
- Government
  - simplify process
  - repeatable process
  - give them everything they need to be able to make a decision, no back and forth
- Industry
  - providers of pre-requisite documents and data
  - direct data exchange
  - expediate process, assist to automate where possible
  - “bulk purchase” and mutually beneficial process cost savings



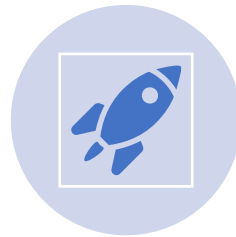
# Why now?



Australian government  
investing heavily in  
sovereign capability



Aim to bring Australian  
space capability in line  
with other countries



Very small number of  
launches, perfect for  
building our capabilities



Many to come as launch  
(and payload) capacity  
are increased



Create the solution  
before the market need  
becomes too intense



# Competitors

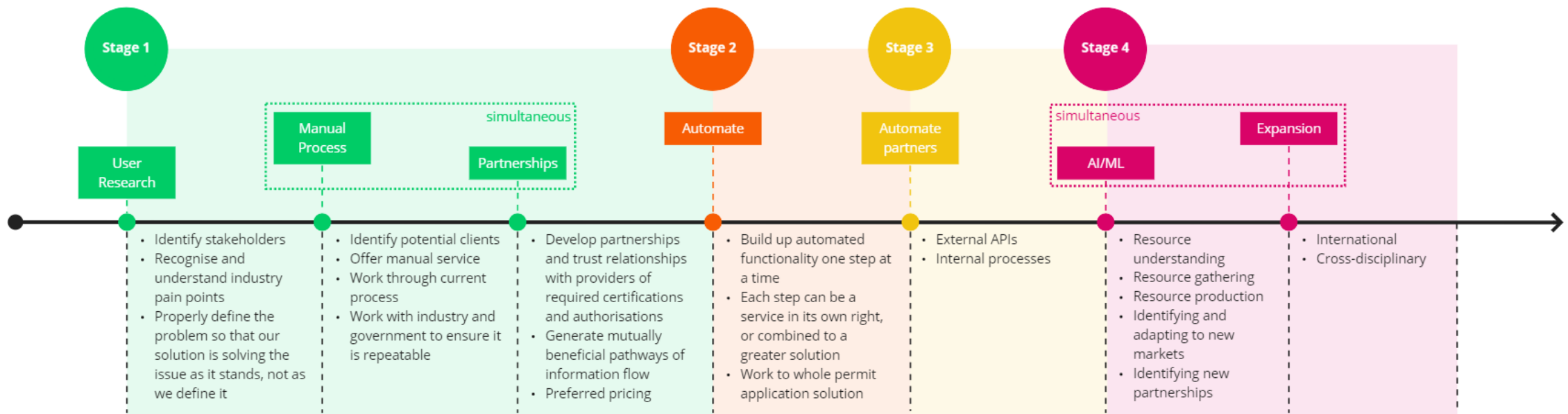
- Doing what we do? None.
- Inevitable, so it may as well be us

in-house  
manual process

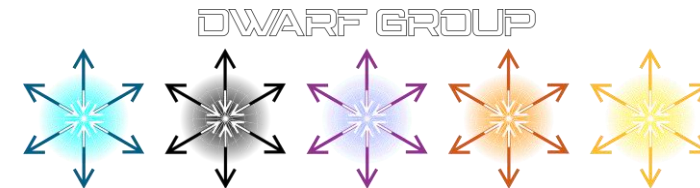


contract  
manual process  
using lawyers etc

# Roadmap



Later: other space facilitative services



# Operational Team



**Derek**

CEO

Background in business and politics. Board member of Hockey SA, Naracoorte Regional Livestock Exchange. Elected councillor. Space enthusiast.



**Kelly**

COO

Lawyer. Former computer programmer, distributed data and usability specialist. Experienced educator. Space enthusiast.



**Ash**

CTO

Researcher, author, and computer programmer, experienced across many business sectors. Space enthusiast.

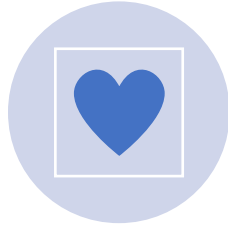
# Why us?



Our core team brings a wealth of experience across the key areas of business operations.



We bring a passion for technology, education, law, and space.



We are passionate about making all of it user friendly!



We understand the requirement for the safety that regulations provide.



We empathise with the frustration of regulation at the cost of innovation.

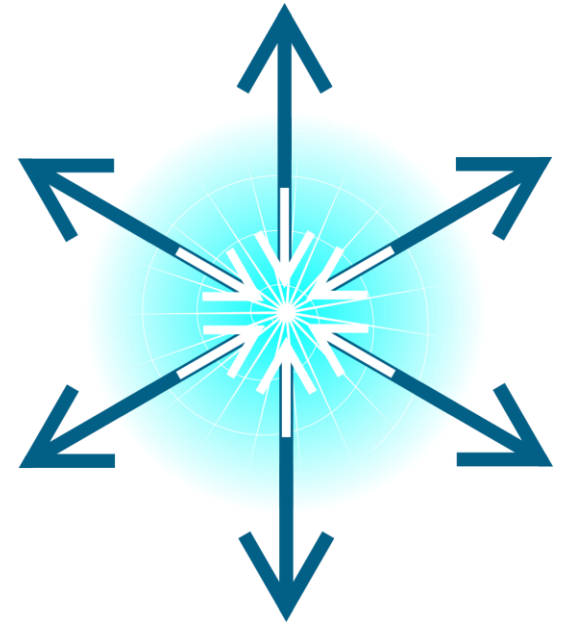


We want to enable the creation of awesome, whilst ensuring those safeties are preserved.



Why not us?

# BLUE DWARF



We thank you for your time