

## HIVE SCRIPT

```
drop database if exists adynor cascade;
```

```
create database adynor;
```

```
use adynor;
```

```
create table adynor.itl_branch (branch_code varchar(6), branch_name varchar(15), city_code  
varchar(3)) row format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_BRANCH.csv' overwrite into table adynor.itl_branch;
```

```
create table adynor.itl_cdr (service_type_id varchar(4), usage_id bigint, service_usage int) row  
format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_CDR.csv' overwrite into table adynor.itl_cdr;
```

```
create table adynor.itl_city (city_code varchar(3), city_name varchar(15)) row format delimited  
fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_CITY.csv' overwrite into table adynor.itl_city;
```

```
create table adynor.itl_connection_cancellation (cancellation_request_id int, cancellation_date  
date, branch_code varchar(6), cancellation_reason varchar(40), request_status varchar(15),  
mobile_no bigint) row format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_CONNECTION_CANCELLATION.csv' overwrite into table  
adynor.itl_connection_cancellation;
```

```
create table adynor.itl_connection_sales (sale_id varchar(4), customer_no bigint, purchase_dt  
date, branch_code varchar(6), mobile_no bigint) row format delimited fields terminated by ','  
stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_CONNECTION_SALES.csv' overwrite into table  
adynor.itl_connection_sales;
```

```
create table adynor.itl_customer (customer_no bigint, is_corporate_customer int, city_code  
varchar(3), created_date date) row format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_CUSTOMER.csv' overwrite into table adynor.itl_customer;
```

```
create table adynor.itl_rate_plan (rate_plan_id varchar(15), rate_plan_name varchar(15),  
rate_plan_start_date date, rate_plan_end_date date, unit_charge int) row format delimited  
fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_RATE_PLAN.csv' overwrite into table adynor.itl_rate_plan;
```

```
create table adynor.itl_rate_plan_charge (rate_plan_id varchar(15), service_type_id varchar(4),  
unit_charge int) row format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_RATE_PLAN_CHARGE.csv' overwrite into table  
adynor.itl_rate_plan_charge;
```

```
create table adynor.itl_service_type (service_type_id varchar(4), service_type_name  
varchar(15), unit varchar(10)) row format delimited fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_SERVICE_TYPE.csv' overwrite into table  
adynor.itl_service_type;
```

```
create table adynor.itl_sim (customer_no bigint, activation_dt date, rate_plan_id varchar(15),  
conn_type varchar(10), rate_plan_end_date date, mobile_no bigint) row format delimited  
fields terminated by ',' stored as textfile;
```

```
load data inpath 'Adynor/Tables/ITL_SIM.csv' overwrite into table adynor.itl_sim;
```

```
create table adynor.itl_service_usage (branch_name varchar(15), service_type_name  
varchar(15), service_usage_no int) row format delimited fields terminated by ',' stored as  
textfile;
```

```
load data inpath 'Adynor/Tables/ITL_SERVICE_USAGE.csv' overwrite into table  
adynor.itl_service_usage;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi1" row format delimited fields  
terminated by ','  
select a.branch_code, a.branch_name, b.purchase_dt, b.branch_code from adynor.itl_branch a,  
adynor.itl_connection_sales b where a.branch_code=b.branch_code and b.purchase_dt >=  
"2016-10-21";
```

```
insert overwrite local directory "Desktop/hiveexport/kpi2" row format delimited fields  
terminated by ','  
select d.branch_name, a.rate_plan_name, count(a.rate_plan_name) as cnt from  
adynor.itl_rate_plan a, adynor.itl_sim b, adynor.itl_connection_sales c, adynor.itl_branch d  
where (a.rate_plan_id = b.rate_plan_id) and (b.customer_no = c.customer_no) and
```

```
(c.branch_code = d.branch_code) group by d.branch_name, a.rate_plan_name order by cnt desc;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi3" row format delimited fields terminated by ','
```

```
select branch_name, count(branch_name) from adynor.itl_service_usage where service_type_name = "Call" and service_usage_no < 30 group by branch_name;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi71" row format delimited fields terminated by ','
```

```
select a.cancellation_reason, count(a.cancellation_reason) from adynor.itl_connection_cancellation a, adynor.itl_branch b where a.branch_code = b.branch_code and b.branch_name = "Erie" group by a.cancellation_reason;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi72" row format delimited fields terminated by ','
```

```
select a.cancellation_reason, count(a.cancellation_reason) from adynor.itl_connection_cancellation a, adynor.itl_branch b where a.branch_code = b.branch_code and b.branch_name = "Lancaster" group by a.cancellation_reason;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi73" row format delimited fields terminated by ','
```

```
select a.cancellation_reason, count(a.cancellation_reason) from adynor.itl_connection_cancellation a, adynor.itl_branch b where a.branch_code = b.branch_code and b.branch_name = "Pittsburgh" group by a.cancellation_reason;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi74" row format delimited fields terminated by ','
```

```
select a.cancellation_reason, count(a.cancellation_reason) from adynor.itl_connection_cancellation a, adynor.itl_branch b where a.branch_code = b.branch_code and b.branch_name = "Bethlehem" group by a.cancellation_reason;
```

```
insert overwrite local directory "Desktop/hiveexport/kpi10" row format delimited fields terminated by ','
```

```
select a.branch_name, count(b.cancellation_date) from adynor.itl_branch a, adynor.itl_connection_cancellation b, adynor.itl_sim c where a.branch_code = b.branch_code and b.mobile_no = c.mobile_no and (datediff(b.cancellation_date, c.activation_dt) < 30) group by a.branch_name;
```

## VISUALIZATION SCRIPT IN RSTUDIO

1. 

```
library("ggplot2", lib.loc=~ /R/win-library/3.3")
kpi1 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi1.csv",
header=FALSE)
View(kpi1)
b<-data.frame(table(kpi1))
ds = data.frame(b)

ggplot(data = ds, aes(x = b$a, y = b$Freq)) + geom_area(color = "dark blue", size = 9) +
ggtitle("NEW CONNECTIONS") + ylab("DATE COUNT") + xlab("BRANCHES") +
theme(plot.title = element_text(size = 20, face = "bold", vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 30)) + geom_text(aes(label
= b$Freq), colour = "white")
```
2. 

```
kpi2 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi2.csv",
header=FALSE)
View(kpi2)

ggplot(data = kpi2, aes(x = kpi2$V1, y = kpi2$V3)) + geom_area(color = "green", size =
11) + ggtitle("Voice call usage below 30") + ylab("Frequency") + xlab("BRANCHES") +
theme(plot.title = element_text(size = 20, face = "bold", vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 1600)) +
geom_text(aes(label = kpi2$V3), colour = "white")
```
3. 

```
kpi3 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi3.csv",
header=FALSE)
View(kpi3)

ggplot(data = kpi3, aes(x = kpi3$V1, y = kpi3$V2)) + geom_area(color = "Magenta", size =
9) + ggtitle("Voice call usage below 30") + ylab("Frequency") + xlab("BRANCHES") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 10)) + geom_text(aes(label
= kpi3$V2), colour = "white")
```

4. 

```
kpi71 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi71.csv",
header=FALSE)
View(kpi71)
ggplot(data = kpi71, aes(x = kpi71$V1, y = kpi71$V2)) + geom_area(color = "pink", size =
12) + ggtitle("Cancellation details for Erie") + ylab("Frequency") + xlab("Cancellation
Reasons") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 5)) + geom_text(aes(label
= kpi71$V2), colour = "white")
```
5. 

```
kpi72 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi72.csv",
header=FALSE)
View(kpi72)
ggplot(data = kpi72, aes(x = kpi72$V1, y = kpi72$V2)) + geom_area(color = "cyan", size =
12) + ggtitle("Cancellation details for Lancaster") + ylab("Frequency") +
xlab("Cancellation Reasons") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 5)) + geom_text(aes(label
= kpi72$V2), colour = "white")
```
6. 

```
kpi73 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi73.csv",
header=FALSE)
View(kpi73)
ggplot(data = kpi73, aes(x = kpi73$V1, y = kpi73$V2)) + geom_area(color = "purple", size
= 12) + ggtitle("Cancellation details for Pittsburgh") + ylab("Frequency") +
xlab("Cancellation Reasons") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 5)) + geom_text(aes(label =
kpi73$V2), colour = "white")
```

7. 

```
kpi74 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi74.csv",
header=FALSE)
View(kpi74)
ggplot(data = kpi74, aes(x = kpi74$V1, y = kpi74$V2)) + geom_area(color = "yellow", size
= 12) + ggtitle("Cancellation details for Bethlehem") + ylab("Frequency") +
xlab("Cancellation Reasons") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 5)) + geom_text(aes(label
= kpi74$V2), colour = "white")
```
  
8. 

```
kpi10 <- read.csv("C:/Users/ErumSanwari/Desktop/Adynor Project/KPIs/kpi10.csv",
header=FALSE)
View(kpi10)

ggplot(data = kpi10, aes(x = kpi10$V1, y = kpi10$V2)) + geom_area(color = "orange", size
= 9) + ggtitle("Connections cancelled within 1 month of activation") + ylab("Frequency")
+ xlab("BRANCHES") +
theme(plot.title = element_text(size = 20, face = "bold",
vjust = 1, lineheight = 0.6),
panel.background = element_rect(fill = 'white'),
panel.grid.minor = element_line(colour = "black"),
panel.grid.major = element_line(colour = "black")) + ylim(c(0, 6)) + geom_text(aes(label
= kpi10$V2), colour = "white")
```