

**Rancho Health MSO - ranchofamilymed.com - phone: NA,  
NA, NA, CA**

**David Burke - Chief Operating Officer - dburke@ranchomed.com, phone: NA, 2<sup>nd</sup> phone: 951.676.4193**

**Other emails: dburke@ranchomed.com, david.burke@ranchomed.com**

**LinkedIn: <https://www.linkedin.com/in/david-burke-29563849>**

**Contact 2 Info: James Styles - Vice President Information Technology – jstyles@ranchomed.com, NA, 805.981.9111**

**Contact 2 LinkedIn: <https://www.linkedin.com/in/james-n-styles>**

**Other emails: jstyles@ranchomed.com, james.styles@ranchomed.com**

**Total annual spend for IT and cybersecurity development measures for your company: 500k**

**Industry Sector: Healthcare / Hospital**

**What are key products or services offered by your company?** We are family physicians serving south Riverside/Ventura county with the highest quality of care. Rancho's goal is to approach medicine differently by offering more cohesive care and education that extends beyond the four walls of the exam room. We do not just make suggestions and write prescriptions, we have taken steps to improve the health of our patients. Our family physicians have developed educational content that empowers their community to make healthy lifestyle changes. We also have free senior centers for our patients 65 and older that are full of exercise and nutrition classes as well as full online courses teaching a wide variety of health topics. We pride ourselves on going beyond the exam room to make our community healthier and happier.

**How many people are employed by your company?** 500-1000 employees

**What is the current annual revenue for your organization?** Less than \$50M

**How many business locations do you maintain company hardware and equipment such as servers...?** 21

**How many people are in your IT Department?** 8

**How many people are on your IT security team?** 8

**Number of Contact Center Seats:** 8

**What is your current Operating System?** Windows

**Who is your current ERP vendor?** Sage Intacct

**Who is your Cloud Service Provider?** Azure

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**1) Do you have responsibility for Cybersecurity?** yes

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Critical Event Management, Security Awareness Computer-Based Training for end-users, Data Loss Protection Data Security Disaster / Backup Recovery, Email Security Encryption, Endpoint detection response (EDR) Endpoint prevention, Multi-factor authentication, Mobile Security, Phishing, Ransomware Security Incident Response, SIEM, SOAR - Security Orchestration Automation and Response

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** wfh / byod protection\_x000d\_

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encryption\_x000d\_  
mfa\_x000d\_  
siem\_x000d\_  
mssp\_x000d\_  
soc

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**2) Do you have responsibility for Cloud software solutions?** no

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**3) Do you have responsibility for Digital Solutions?:** no

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**4) Do you have responsibility for Data Management?** yes

**Do you plan to add or expand data management initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Big Data Analytics

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we need to start developing a data lake in order to run our data analytics.

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**5) Do you have responsibility for Software/Application Development and Management?** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**6) Do you have responsibility for Communication Systems?** yes

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**7) Do you have responsibility for Network Systems?** yes

**Do you plan to add or expand network system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** nan

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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