

**Springfield Remanufacturing Corp - srcreman.com - phone: 417.862.3501,**

**650 North Broadway Avenue, Springfield, MO**

**Scott Edwards - Director of Human Resources - sedwards@srcreman.com, phone: 0, 2<sup>nd</sup> phone: 417.862.3501**

**Other emails: sedwards@srcreman.com, scott.edwards@srcreman.com**

**LinkedIn: <https://www.linkedin.com/in/scott-w-edwards>**

**Contact 2 Info: Clark Wilson - Director of Business Development – 0, 0, 417.893.3219**

**Contact 2 LinkedIn: <https://www.linkedin.com/in/clark-wilson-34a73114>**

**Other emails: cwilson@srcreman.com, clark.wilson@srcreman.com**

**Total annual spend for IT and cybersecurity development measures for your company: 75-100k**

**Industry Sector: Manufacturing / Natural Resources**

**What are key products or services offered by your company? Engines, turbos, electrical components, power solutions**

**How many people are employed by your company? 500-1000 employees**

**What is the current annual revenue for your organization? \$100M-\$250M**

**How many business locations do you maintain company hardware and equipment such as servers...? 2**

**How many people are in your IT Department? 4**

**How many people are on your IT security team? 1**

**Number of Contact Center Seats: 1**

**What is your current Operating System? 2022-11-22 00:00:00**

**Who is your current ERP vendor? Infor**

**Who is your Cloud Service Provider? Azure**

---

**1) Do you have responsibility for Cybersecurity? yes**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud SecurityEmail SecurityMulti-factor authentication,Mobile Security,Network Security - Firewall,**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): migration to o365 fully and implement mfa org wide**

---

**2) Do you have responsibility for Cloud software solutions? yes**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IoT,**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at the moment**

---

**3) Do you have responsibility for Digital Solutions?: yes**

---

---

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Workflow and Content Automation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are working with ujigami for process and accuracy integration

---

**4) Do you have responsibility for Data Management?** yes

**Do you plan to add or expand data management initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**5) Do you have responsibility for Software/Application Development and Management?** yes

**Do you plan to add or expand software / application development initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** APIs,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** ties to our systems.

---

**6) Do you have responsibility for Communication Systems?** yes

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**7) Do you have responsibility for Network Systems?** yes

**Do you plan to add or expand network system initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Data Center NetworkingNetwork ConnectivityRoutingSwitching,WIFI,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** upgrading one facility for routing, switching everything

---

**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

---

---

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,IT Asset Management,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** software to help minimize the ammount of systems we use on a daily basis to support company

---

