Boston Ballet - bostonballet.org - phone: 617.695.6950,

19 Clarendon St, Boston, MA

Deborah Moe - Chief Marketing Officer - dmoe@bostonballet.org, phone: 917.361.4367, 2nd phone: 617.456.6251

Other emails: dmoe@bostonballet.org, deborah.moe@bostonballet.org

LinkedIn: https://www.linkedin.com/in/deborah-moe-32004651

Contact 2 Info: Nathan Burlak - Director of Information Technology – nburlak@bostonballet.org, 617.456.6333, 617.456.6258

Contact 2 LinkedIn: https://www.linkedin.com/in/nathanburlak

Other emails: nburlak@bostonballet.org, nathan.burlak@bostonballet.org

Total annual spend for IT and cybersecurity development measures for your company: 1

Industry Sector: Non-Profit

What are key products or services offered by your company? Ballet performances and dance education

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? Less than $50M

How many business locations do you maintain company hardware and equipment such as servers…? 3

How many people are in your IT Department? 2

How many people are on your IT security team? 2

Number of Contact Center Seats: NO

What is your current Operating System? NO

Who is your current ERP vendor? Tessitura Network

Who is your Cloud Service Provider? NO

---

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Data Loss Protection Zerotrust, Network Security - Firewall Network Security - Monitoring forensics, Penetration Testing and Simulation, Risk Compliance,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): a few topics here -_x000d_
1.the future of byod. _x000d_
2. remote users is the greatest risk. _x000d_
3. public facing wifi services

---

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

---

 ChaseTek

Registration@chasetek.com

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Document Management Systems

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Digital Customer Experience Optimization,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

---

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Routing Switching

---

ChaseTek

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time

---

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Asset Management,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none at this time