City of Birmingham   AL, Information Security Officer

What state are your headquarters located in: AL

Total annual spend for IT and cybersecurity development measures for your company: 2 billion

What state are you located in: AL

What country are you located in:

Industry Sector: Government (state/local/federal)

What are key products or services offered by your company? Local government

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? $1B-$5B

How many business locations do you maintain company hardware and equipment such as servers…? 20+

How many people are in your IT Department? 50-100

How many people are on your IT security team? 2

Number of Contact Center Seats: 4

What is your current Operating System? Windows

Who is your current ERP vendor? Zen desk

Who is your Cloud Service Provider? Azure

---

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: API SecutiryCritical Event ManagementData Loss Protection,Data Center Security,Data Security,DevOps SecurityEmail Security,Employee monitoring – Insider Threat Detection,EncryptionExtended Detection and Response (XDR)Fraud Prevention / Transaction Security,Identity Access Management,Multi-factor authentication,ZerotrustMobile Security,Network Security - Monitoring forensics,Network Security - Unified Threat Management,Phishing,Physical Security - Surveillance and Access ControlRansomware,Risk Compliance,Security Incident Response,Security Operations Center – SOC as a Service,Security Rating / Benchmarking,SIEMThird Party Cyber Risk ManagementUser behavior monitoring,Web Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): immediately need multi-factor authentication, identity and access management, and data classification and management.

---

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,Business IntelligenceCRM,Dev-Ops,Document Management SystemsHelp Desk,IoT,IT Service Management (ITSM)Mobility,SaaS Management,StorageVirtualization

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have several in-house applications that are not secure and we're not made with security considerations. they are outdated and need replacement with the most secure, updated, effective, and efficient products. many of these include payments on the website for different city services and fines.

---

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Artificial Intelligence Machine LearningDigital Security,Digital WorkforceWorkflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need solutions to enable network visibility and ai for network usage, insider threats, and anomalies of usage. _x000D_
our work flow is not optimized (essentially non-existent).

---

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,BI Dashboard Reporting,Big Data AnalyticsBusiness Process Management,Customer Data Platform,Data Cleansing,Data Governance MDM,Data Integration Access,Data Warehousing,Encryption,Hyper-converged Infrastructure (HCI),Network and application performance monitoringServer Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have zero visibility into the structured and unstructured data stored in user's file shares, emails, and local machines. _x000D_
we need better insight to data in order to classify any pii. then clean up redundancy and improve network efficiency.

---

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs,Application Lifecycle Management,Automation Testing SoftwareMobileSoftware Compliance,Web

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need to immediately stand up a test environment for software updates for current software. _x000D_
we have zero lifecycle management. _x000D_
also need to take advantage of api's.

---

6) Do you have responsibility for Communication Systems? no

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

---

7) Do you have responsibility for Network Systems? no

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

---

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

---

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Advisory / Analyst Support,IT Asset Management,IT Certificates,IT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,IT Training Software for staff : IT OperationsStaffing - Outsourced staffing – Project based,Staffing - Permanent to hire IT staffing,Staffing – Permanent to hire Cybersecurity staffingTeam Efficiency and Effectiveness Training,Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we immediately need a training platform that can be used to inform users on a regular basis of phishing scams, social engineering, and how to avoid getting caught up in a fraud/conflict of interest situation. it must also track user compliance with the traing and report non compliance._x000D_
_x000D_
we currently have no real asset management solutions for all assets.