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**0, GA**

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**Other emails: 0, 0**

**LinkedIn: 0**

**Contact 2 Info: 0 - 0 – 0, 0, 0**

**Contact 2 LinkedIn: 0**

**Other emails: 0, 0**

**Total annual spend for IT and cybersecurity development measures for your company: 3m**

**Industry Sector: High Tech**

**What are key products or services offered by your company? ERP Software**

**How many people are employed by your company? 1000-5000 employees**

**What is the current annual revenue for your organization? \$250M-\$500M**

**How many business locations do you maintain company hardware and equipment such as servers...? 20**

**How many people are in your IT Department? 50**

**How many people are on your IT security team? 3**

**Number of Contact Center Seats: 0**

**What is your current Operating System? All**

**Who is your current ERP vendor? Many**

**Who is your Cloud Service Provider? 0**

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**1) Do you have responsibility for Cybersecurity? no**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**2) Do you have responsibility for Cloud software solutions? no**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**3) Do you have responsibility for Digital Solutions?: no**

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no**

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**4) Do you have responsibility for Data Management? yes**

**Do you plan to add or expand data management initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster RecoveryEncryptionNetwork and application performance monitoringServer Storage**

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): on premise backup solutions, server migrations, cloud repositories for long term retention, legacy os backups,**

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**5) Do you have responsibility for Software/Application Development and Management? no**

**Do you plan to add or expand software / application development initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**6) Do you have responsibility for Communication Systems? yes**

**Do you plan to add or expand communication system initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Contract Management,Contract NegotiationsTelecom Expense ManagementVideo Conferencing**

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): dia circuits globally**

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**7) Do you have responsibility for Network Systems? yes**

**Do you plan to add or expand network system initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Data Center NetworkingNetwork ConnectivityRouting,SD-WAN,SwitchingWAN,WIFI,**

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): network migrations, zero trust, sd-wan implementation, datacenter switching**

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**8) Do you have responsibility for Consulting / Outsourcing? yes**

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Staffing / Recruiting,Technology Lifecycle Management,**

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**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** staff augmentation for aix and linux support, contract or contract to perm

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** no

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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