City of Fayetteville - fayettevillenc.gov - phone: 910.433.1655,

433 Hay Street, Fayetteville, NC

Lawrence D Monroe - Information Technology Security Administrator - Imonroe@ci.fay.nc.us, phone: 0, 2<sup>nd</sup>

phone: 0

Other emails: Imonroe@ci.fay.nc.us, lawrence.monroe@ci.fay.nc.us

LinkedIn: https://www.linkedin.com/in/lawrence-d-monroe-83a57619b

Contact 2 Info: Lawrence D Monroe - Information Technology Security Administrator – Imonroe@ci.fay.nc.us, 0,

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Contact 2 LinkedIn: https://www.linkedin.com/in/lawrence-d-monroe-83a57619b

Other emails: Imonroe@ci.fay.nc.us, lawrence.monroe@ci.fay.nc.us

Total annual spend for IT and cybersecurity development measures for your company: 5000000

Industry Sector: Government (state/local/federal)

What are key products or services offered by your company? City Services.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? 2

How many people are in your IT Department? 26

How many people are on your IT security team? 1

Number of Contact Center Seats: 5

What is your current Operating System? Windows

Who is your current ERP vendor? Oracle

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? no

Do you plan to add or expand cybersecurity initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Business Intelligence Help Desk, IoT, IT Service Management (ITSM), Managed File Transfer, Mobility, SaaS Management,



Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are just assessing what to put into the cloud and that seems to be the challenge.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Digital Customer Experience Optimization, Digital Transformation Digital Workforce

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need to get more citizens out of the office and communicate with us digitally.

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, BI Dashboard Reporting, Big Data Analytics, Business Intelligence Data Governance MDM,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our big struggle is the amount of data and what can be done with it with respect to analytical and presenting via realtime dashboards

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? no

Do you plan to add or expand communication system initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none



## 8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Service Management (ITSM), Staffing / Recruiting Vendor Evaluations

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): find in quality personnel that will work for governament wages.

## 9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

