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Total annual spend for IT and cybersecurity development measures for your company: 1200000

Industry Sector: Other

What are key products or services offered by your company? Industrial Equipment Supplier
Industrial Equipment Manufacturer
Industrial Equipment Service Repair
Industrial Equipment Remote Monitoring

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? $100M-$250M

How many business locations do you maintain company hardware and equipment such as servers…? 17

How many people are in your IT Department? NO

How many people are on your IT security team? NO

Number of Contact Center Seats: NO

What is your current Operating System? Windows

Who is your current ERP vendor? Epicor

Who is your Cloud Service Provider? Azure

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1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Security Awareness Computer-Based Training for end-users Industrial / IoT Security, Managed Security Service Provider, Network Security - Firewall Network Security - Monitoring forensics, Penetration Testing and Simulation, Phishing, Physical Security - Surveillance and Access Control

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking to enhance our phishing tests and security awareness training for end-users. currently we are using office 365's built-in tools but would like to move to a more robust solution.

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we are taking a hard look at our current firewall solution and also exploring adding a security provider that can assist us with new equipment/configuration and potential provide a security operations center.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Document Management Systems Help Desk IT Service Management (ITSM)

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we will be evaluating saas pm tools in the coming quarter. specifically for one of our engineering and equipment design departments to assist in their day to day work/task flow.

currently our help desk is using it boost for documentation and we are looking at alternatives. also we are considering replacing other pieces of the internal it stack such as connectwise automate.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business Process Management

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are pushing for an evaluation of our processes in the service repair department but this has not been approved and could be 9-12 months out.

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none on the roadmap.

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , BYOD Employee Cell Device Management, Contract Management Enterprise Mobility Management,

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Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our biggest initiative in this area is in regards to the use of microsoft teams. the tool is not being properly used(only for meetings currently) and we would like to explore options for incorporating it to get the most out of this product.

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Routing Switching

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have a refresh of routers and switches planned for this year. currently using mikrotik routers and mostly dell switches.

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8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cybersecurity Services,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): this was detailed in the first sections. we are looking for a cyber security provider to assist with hardening of our network, pen testing, and potentially a security operations center.

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Asset Management, IT Training Software for staff : Software

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): end user training is always on the top of our list. we are looking for ways to train employees more efficiently on how to use software and systems.

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