

Skyline Enterprises - skylineenterprises.com - phone: 643.441.0377,

19 Shotover St, Queenstown, CA

**Maqsood Mohammad - Lead Information Technology Infrastructure Engineer -
mmohammad@skylineenterprises.com, phone: 650.451.5566, 2nd phone: 415.743.0374**

Other emails: mmohammad@skylineenterprises.com, maqsood.mohammad@skylineenterprises.com

LinkedIn: <https://www.linkedin.com/in/maqsood-mohammad-1b0032190>

**Contact 2 Info: Deepak L - Head VP of IT, Security and Apps Eng – dl@skylineenterprises.com, 415.908.1030,
415.908.1020**

Contact 2 LinkedIn: <https://www.linkedin.com/in/deepaklathker>

Other emails: dl@skylineenterprises.com, deepak.l@skylineenterprises.com

Total annual spend for IT and cybersecurity development measures for your company: 1M plus

Industry Sector: Other

What are key products or services offered by your company? We are a commercial construction company

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? 7

How many people are in your IT Department? NO

How many people are on your IT security team? NO

Number of Contact Center Seats: NO

What is your current Operating System? NO

Who is your current ERP vendor? NO

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Application Security - Vulnerability Assessment, Cloud Security, Critical Event Management, Security Awareness Computer-Based Training for end-users, Data Loss Protection, Data Center Security, Disaster / Backup Recovery, Email Security Encryption Extended Detection and Response (XDR), Zerotrust, Mobile App Security, Mobile Security, Network Security - Firewall, Network Security - Intrusion Prevention Systems Network Security - Unified Threat Management, Outsourced Consulting, Penetration Testing and Simulation, Phishing Privileged Access Management, Ransomware, Risk Compliance, Security Incident Response, Security Operations Center - SOC as a Service SIEM, SOAR - Security Orchestration Automation and Response, Third Party Cyber Risk Management, Threat Intelligence, User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cybersecurity zero-trust framework continuation various areas_x000d_dr business continuity

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, Hyper-converged Infrastructure (HCI) Outsourced Consulting, Server Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cloud backups and restore easy to manage solution, secure to protect from ransomware attacks, and at a reasonable cost.

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): good for now.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Hosting, Mobility, Outsourced Consulting, Routing, SD-WAN, Switching

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): sd-wan implementation across offices, look into firewall refresh and ssl client vpns alternative

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud Enablement, Cloud Workload and Migration, Cybersecurity Services, Staffing / Recruiting

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking for a juniper networks engineers and azure cloud engineers 100% hands-on to help with projects.

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no
