Union Supply - unionsupplygroup.com - phone: 310.603.8899,

NA, NA, TX

Brian Hammond - Senior Manager of Logistics - bhammond@unionsupplygroup.com, phone: 469.359.4156, 2nd phone: 469.261.8509

Other emails: bhammond@unionsupplygroup.com, brianhammond@unionsupplygroup.com

LinkedIn: https://www.linkedin.com/in/brian-hammond-135635102

Contact 2 Info: Cesar Rosas - IT Manager – crosas@unionsupplygroup.com, (310) 603-8899 4522, 310.603.8866

Contact 2 LinkedIn: https://www.linkedin.com/in/cesar-rosas-04555744

Other emails: crosas@unionsupplygroup.com, cesarrosas@unionsupplygroup.com

Total annual spend for IT and cybersecurity development measures for your company: 80000

Industry Sector: Other

What are key products or services offered by your company? Union Supply Group offers more than 12,000 items in secure, correctional-appropriate designs and packaging to meet the safety and security needs of the correctional industry. With nearly 600,000 square feet of warehouse space at our distribution centers near transportation hubs in Ohio, Nevada, Texas and Florida, Union Supply Group fills orders accurately, completely and on-time. We pride ourselves on same day shipping on all orders._x000D_ _x000D_
Union Supply Group is exclusively dedicated to supplying the correctional industry. We have become the fastest-growing commissary provider in the industry by emphasizing security, innovation and value across our entire product range.

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? $50M-$100M

How many business locations do you maintain company hardware and equipment such as servers…? 6

How many people are in your IT Department? 9

How many people are on your IT security team? 3

Number of Contact Center Seats: 150

What is your current Operating System? Windows

Who is your current ERP vendor? RSM

Who is your Cloud Service Provider? Azure

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1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Data Loss Protection, Privileged Access Management SIEM,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): siem is priority at the moment with pam and dlp followed closely,

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2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Dev-Ops,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): none are priority at the moment, light research only.

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3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Network and application performance monitoring

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need an ssl monitoring tool for internal and external servers.

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5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs, Application Architecture, Application Integration, Application Lifecycle Management, Automation Testing Software DevOps, Microsoft Stack, Mobile Software Compliance,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): constantly developing integrations with vendors and customers. security and api development is a constant.

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , BYOD Employee Cell Device Management, Contract Management,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): byod main priority, currently evaluating intune and meraki mdm.

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): currently in process migrating from cloudgenix to fortinet sd-wan.

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8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Staffing - Staff Retention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no priorities for training at the moment. powerapps possibly the only priority for sharepoint online.