

**Paya - paya.com - phone: 800.261.0240,  
12120 Sunset Hills Road, Reston, GA**

**Balaji Devarasetty - Chief Technology Officer - balaji.devarasetty@paya.com, phone: 770.857.4700, 2<sup>nd</sup> phone: 330.329.7527**

**Other emails: balaji.devarasetty@paya.com, devarasettybalaji@paya.com**

**LinkedIn: <https://www.linkedin.com/in/dbalaji>**

**Contact 2 Info: Alex T - SVP, Chief Security Officer (CSO) – alex.t@paya.com, 404.933.6140, 615.463.3221**

**Contact 2 LinkedIn: <https://www.linkedin.com/in/alex-t-299a4>**

**Other emails: alex.t@paya.com, alex@paya.com**

**Total annual spend for IT and cybersecurity development measures for your company: 10M**

**Industry Sector: Banking / Finance**

**What are key products or services offered by your company? Payment processing**

**How many people are employed by your company? 250-500 employees**

**What is the current annual revenue for your organization? \$250M-\$500M**

**How many business locations do you maintain company hardware and equipment such as servers...? 1**

**How many people are in your IT Department? 87**

**How many people are on your IT security team? 6**

**Number of Contact Center Seats: 20**

**What is your current Operating System? Windows, Linux**

**Who is your current ERP vendor? Netsuite**

**Who is your Cloud Service Provider? Hybrid**

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**1) Do you have responsibility for Cybersecurity? yes**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: API Security Data Security, DevOps Security SIEM, SOAR - Security Orchestration Automation and Response**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 1. sim+sor+xdr all in one solution\_x000d\_  
2. customer workforce identity mgt\_x000d\_  
3. 3rd gen waf

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**2) Do you have responsibility for Cloud software solutions? yes**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery Dev-Ops,**

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**Registration@chasetek.com**

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**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 1. agentless solution to cloud security

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**3) Do you have responsibility for Digital Solutions?:** no

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**4) Do you have responsibility for Data Management?** no

**Do you plan to add or expand data management initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** nan

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**5) Do you have responsibility for Software/Application Development and Management?** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**6) Do you have responsibility for Communication Systems?** no

**Do you plan to add or expand communication system initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**7) Do you have responsibility for Network Systems?** no

**Do you plan to add or expand network system initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** no

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Cybersecurity Services,

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** appsec as a service

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** no

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** nan

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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