

Silver Reef Casino Resort - silverreefcasino.com - phone: 360.383.0777,
4876 Haxton Way, Ferndale, WA

Marty Sauvage - Chief Executive Officer - marty.sauvage@silverreefcasino.com, phone: 0, 2nd phone: 360.383.0777

Other emails: marty.sauvage@silverreefcasino.com, martys@silverreefcasino.com

LinkedIn: <https://www.linkedin.com/in/martysauvage>

Contact 2 Info: Tony Antalan - Chief Technology Officer – tony.antalan@silverreefcasino.com, 360.810.6458, 360.543.7198

Contact 2 LinkedIn: <https://www.linkedin.com/in/tonyantalan1>

Other emails: tony.antalan@silverreefcasino.com, tonya@silverreefcasino.com

Total annual spend for IT and cybersecurity development measures for your company: 5000000

Industry Sector: Travel / Hospitality / Recreation / Entertainment

What are key products or services offered by your company? Casino Gaming, Hotel, Spa, Golf, Fine Dining, Concerts and Events, Business meeting space.

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 2

How many people are in your IT Department? 15

How many people are on your IT security team? 2

Number of Contact Center Seats: 0

What is your current Operating System? Windows

Who is your current ERP vendor? MS Dynamics

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event Management Zerotrust

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking to enhance our cybersecurity footprint by adding a solution that support vpn connections with our mobile workforce using a zerotrust model.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Virtual Machines,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking for a solution to replicate my physical environment in the cloud via co-location.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Data Warehousing,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking for a solution to replicate my databases in the cloud via co-location.

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , BYOD Employee Cell Device Management

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i'm interested in the byod management of cell devices.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Hosting,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking for a solution to replicate my physical environment in the cloud via co-location.

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Staffing / Recruiting

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking to increase my staff by 10% next year. i would be interested in a recruiting company

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Leadership coaching

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i would be interested in discovering a resource on leadership coaching for my team.
