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Total annual spend for IT and cybersecurity development measures for your company: 1.5 million

Industry Sector: Retail

What are key products or services offered by your company? The company I work for offers online food delivery, pickup food delivery, catered food delivery, and pre-shopped food orders at any of our brand affiliated stores.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$1B-\$5B

How many business locations do you maintain company hardware and equipment such as servers...? 5 Corp 40 warehouse/store buildings

How many people are in your IT Department? 275

How many people are on your IT security team? 8

Number of Contact Center Seats: 80

What is your current Operating System? Apple and Windows

Who is your current ERP vendor? It's proprietary

Who is your Cloud Service Provider? Google

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event Management Data Loss Protection, DevOps Security,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): currently, we have a need to look into managing pam accounts for our class 1 data areas. currently, we use a corp shared password manager that is not ideal when it comes to account usage accountability. endpoint security is another area of opportunity for us to continue to protect as the devices don't reach the corporate network as often as they normally should.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud Migration Services, Co-location, Connect Cloud,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking for a solution that will provide or users the ability to travel and continue to perform the work they need to without restrictions on their current hardware. we need a vdi or virtual app solution that would allow our users to continue working without their main desktop or laptop. our company has policies in place that prevent users from traveling abroad with their work asset. this vdi or virtual app will enable to user to work and access network resources virtually anywhere with an internet connection.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Big Data Analytics, Data Governance MDM Data Quality,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): being a part of info sec, my responsibility covers many areas and data management is an important one. the top challenge in this area is having a robust and scalable backup solution that would give us the opportunity to restore quickly from a malicious event, or hardware failure/inaccessibility. we are looking for cloud solution with the option of onprem backup as well, but it has to be fast. our current challenge is our solution is cloud only and takes a very long time to restore. we've found this out the hard way while needing to restore les from tape and cloud. encryption for the backups while in transit and at rest is essential.

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs, Cloud Open Source

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): api security is really important currently for our org. we experience bot scraping a lot and have to play whack-a-mole with ip's and user agents. we need a solution that can help thwart malicious trac while preserving and allowing valid trac. we should be able to congure custom ua's for our trac and also have the ability to block via geo

location rules. also, having a solution that can throttle any type of trac based on rules that we develop internally.

6) Do you have responsibility for Communication Systems? no

Do you plan to add or expand communication system initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet Hosting, WAN Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking to evaluate new sdwan solutions that can compliment our current network infrastructure while providing reliable and feature rich options to enhance what will be our primary network. currently, we have many remote locations that need to connect back to our datacenter for internet and resources. these locations have a 1.5mb t1 connection that has been failing and causing us issues as resources increase in size and demand. fault tolerance is important as well to help with buffering and consistent delivery 99.9% of the time.

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no
