

Medical Advocacy Outreach- maoi.org - phone: 334.280.3349,

2900 McGehee Road, Montgomery, AL

Cordelia Stearns - Medical Director - cstearns@maoi.org, phone: 0, 2nd phone: 0

Other emails: cstearns@maoi.org, cordelia.stearns@maoi.org

LinkedIn: <https://www.linkedin.com/in/cordelia-stearns-55b7821a3>

Contact 2 Info: Benjamin Urquhart - Manager of Information Technology – burquhart@maoi.org, (334) 280-9, 334.356.1407

Contact 2 LinkedIn: <https://www.linkedin.com/in/benjamin-urquhart-489699102>

Other emails: burquhart@maoi.org, benjamin.urquhart@maoi.org

Total annual spend for IT and cybersecurity development measures for your company: 20000

Industry Sector: Non-Profit

What are key products or services offered by your company? Direct health services from the following specialties: Medical, Social Work, Behavior Health, Dental. Along with STI testing and an in-house Pharmacy.

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 11

How many people are in your IT Department? 3

How many people are on your IT security team? 3

Number of Contact Center Seats: 5

What is your current Operating System? Windows 10 Pro for PCs and Server 2016; CentOS

Who is your current ERP vendor? 0

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud SecurityEmail Security,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): as our organization is migrating to o365 for exchange and other features, i'd like to discuss ways to ensure the data points are secure and manageable.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster RecoveryVirtual Machines,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): as our organization is migrating to o365 for exchange and other features, i'd like to discuss ways to ensure the data points are safely and

securely backed up with either our on-prem rubrik appliance or a hybrid variation of this product. we are looking at running a portion of our infrastructure in the azure cloud for vms, such as our website hosting.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management?: no

Do you plan to add or expand data management initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

5) Do you have responsibility for Software/Application Development and Management?: no

Do you plan to add or expand software / application development initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems?: no

Do you plan to add or expand communication system initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking at the possibility of spinning up an intranet for internal company communications.

8) Do you have responsibility for Consulting / Outsourcing?: no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT CertificatesLeadership coaching,Team Efficiency and Effectiveness Training,Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i'd like to discuss ways in which to enhance my staff members' experience at our organization. for instance, leadership coaching for staff members allows for a better line of communication and understanding of how to handle conflicts and day-to-day leadership needs. gain additional understanding and tools to help with workload prioritization and assist with preventing employee burnout. discuss ways to design and create additional team efficiency and effectiveness amongst staff members. work to gain deeper insight for it certifications and road mapping of certifications for it staff members along with being able to determine the most useful paths for staff members.
