Liverpool Central School District   - liverpool.k12.ny.us - phone: 315.453.0206,

195 Blackberry Rd, Liverpool, NY

Rick Chapman - Executive Director of Elementary Education - rchapman@liverpool.k12.ny.us, phone: NA, 2nd phone: 315.622.7176

Other emails: rchapman@liverpool.k12.ny.us, rick_chapman@liverpool.k12.ny.us

LinkedIn: https://www.linkedin.com/in/rick-chapman-64bb94230

Contact 2 Info: Darrell Clisson - Director of Facilities – dclisson@liverpool.k12.ny.us, 315.622.7122, 315.622.7167

Contact 2 LinkedIn: https://www.linkedin.com/in/darrell-clisson-7a42565a

Other emails: dclisson@liverpool.k12.ny.us, darrell_clisson@liverpool.k12.ny.us

Total annual spend for IT and cybersecurity development measures for your company: 2500000

Industry Sector: Education

What are key products or services offered by your company? Education k-12

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? Less than $50M

How many business locations do you maintain company hardware and equipment such as servers…? 13

How many people are in your IT Department? 19

How many people are on your IT security team? 2

Number of Contact Center Seats: 2

What is your current Operating System? Combination of Mac Catalina and Windows 11

Who is your current ERP vendor? We don't have one vendor we use various platforms and vendors

Who is your Cloud Service Provider? Hybrid

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 1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Security Awareness Computer-Based Training for end-users, Data Security Disaster / Backup Recovery, Encryption Multi-factor authentication, Security Incident Response Threat Intelligence, User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): most of the security issues we have involve the end-user and setting up systems. we are looking very hard for a solid mfa solution that doesn't need network connectivity to work. this is a very important part and must be device agnostic. our platforms are mac/pc/ipad and at this time we are looking for an affordable solution for upper-level admin that is affordable enough and flexible enough to expand to the entire district as time moves on._x000d_
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other areas of importance is would be training for end-users from everything from phishing to other basic security awareness. this would include teachers, staff, and administration. we would move up to include all students as well if the product fit their needs.

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2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are always looking to improve our dr plan. issues preventing this include funding, ease of use, and buy-in. we have a plan in place but the backup is much more difficult to do with the limited staff. we are looking for a solution that take some of the load off the team and ensure a solid solution to the problem.

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3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery Data Integration Access Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am the dpo for the district and one of the items i am charged with is protecting student data.   this requires me to work directly with vendors to ensure that the systems they are using to protect/purge/share data are up to the standards required by nys education law. i am always looking for ways to secure information and to make sure we are in compliance. in addition, we need to ensure that our systems are working as needed. this includes disaster recovery and backup solutions. currently we do much of this in house.

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5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am not interested in working on anything in this area at this time.

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Data Center Networking Network Connectivity Routing Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have already begun the upgrade of our infrastructure and have a consultant included. at this point, we are not needing any additional consulting.

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8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cybersecurity Services Technology Lifecycle Management,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we currently do a great deal of work with local vendors but would be open to anything that can assist us with cybersecurity services and management of our technology lifecycle. outside consultants can provide us with reports that can document just what we are spending, how it is working, as well as what we should be spending to ensure that our efforts are up to speed.

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Advisory / Analyst Support, IT Asset Management IT Training Software for staff : Cybersecurity, Leadership coaching, Team Efficiency and Effectiveness Training, Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): being in education we are alone on an island. our admin and other members of the staff have little to no idea of what it actually does, what it costs, the time needed to perform tasks, etc. we need to demonstrate the costs that it must include in annual budgets (our current budget has not increased in 4 years), staffing, leadership coaching for my team specifically, and workload prioritization for myself as well as my staff and how to handle people fighting those prioritizations._x000d_
_x000d_
i have also taken on the responsibility of managing another 12 people on top of the 7 i already have. i am working on bringing these people together to buy into our plan, manage time and tasks, workflows, and policy and procedure issues. any assistance with this would be a huge help.