

Susquehanna University - susqu.edu/IT - phone: 0,

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Total annual spend for IT and cybersecurity development measures for your company: 2000000

Industry Sector: Education

What are key products or services offered by your company? Susquehanna University is a private liberal arts university in central Pennsylvania.

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 1

How many people are in your IT Department? 16

How many people are on your IT security team? 2

Number of Contact Center Seats: 0

What is your current Operating System? Windows 10 Enterprise Mac OS Big Sur

Who is your current ERP vendor? Ellucian

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? 0

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking to assess our overall on premise and cloud backup, retention, and recovery plans - ideally bringing it within a single platform.

2) Do you have responsibility for Cloud software solutions? 0

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking to assess our overall on premise and cloud backup, retention, and recovery plans - ideally bringing it within a single platform, with all backups being cloud-based.

we are also interested in virtual desktop / streaming application solutions to replace some of our physical academic computer labs.

3) Do you have responsibility for Digital Solutions?: 0

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? 0

Do you plan to add or expand data management initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have recently adopted a data lake product, edify, from eab. we will be working on system integrations, and data export to visualization/dashboard/reporting tools like powerbi and tableau.

we are looking to assess our overall on premise and cloud backup, retention, and recovery plans - ideally bringing it within a single platform, with all backups being cloud-based.

we are looking into a specialized storage solution for video-grade storage (mass storage, high speed), for our videographers and academic video courses.

5) Do you have responsibility for Software/Application Development and Management? 0

Do you plan to add or expand software / application development initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? 0

Do you plan to add or expand communication system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we use cisco voip as our main phone system and ms teams for video collaboration. voip system is up for renewal in 2 years - interested in assessing alternative solutions for more unified communications before making decision to renew maintenance.

7) Do you have responsibility for Network Systems? 0

Do you plan to add or expand network system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we will replace approximately 1/5 of our edge wired and wireless infrastructure, as we do each year. we have an interest in looking into hospitality wifi access points for our dorms.

8) Do you have responsibility for Consulting / Outsourcing? 0

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we continue to assess our outsourcing for complex areas, or areas we are lacking expertise or have vacancies.

9) Do you have responsibility for IT Leadership, Talent Management and Training? 0

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we continue to work with our hr department to offer professional development opportunities for both hard and soft skills to our it staff, especially as new hires come on board or as other staff move into new roles, or as we adopt new technology platforms.
