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Total annual spend for IT and cybersecurity development measures for your company: 1.3M

Industry Sector: Transportation

What are key products or services offered by your company? Tanker truck hauling Hazmat, Dry Bulk, Kosher Food bulk, Asphalt, Propane, Fuels

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? $250M-$500M

How many business locations do you maintain company hardware and equipment such as servers…? 10

How many people are in your IT Department? 4

How many people are on your IT security team? 2

Number of Contact Center Seats: NO

What is your current Operating System? Win10

Who is your current ERP vendor? NO

Who is your Cloud Service Provider? Azure

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 1) Do you have responsibility for Cybersecurity? yes

 Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

 Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event Management Data Loss Protection, DevOps Security, Employee monitoring Insider Threat Detection, Encryption Multi-factor authentication Third Party Cyber Risk Management User behavior monitoring,

 Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i need to ensure i can get visibility into terminal server usage by login, initiate mfa for the entire organization, and manage my vendor risk attack surface.

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 2) Do you have responsibility for Cloud software solutions? yes

 Do you plan to add or expand cloud solution initiatives in the next 12 months? no

 Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

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Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Robotic Process Automation (RPA),

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need to automate troublesome website entry

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Data Cleansing Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i need to clean house on old and unneeded data as well as get encryption working at all levels.

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5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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8) Do you have responsibility for Consulting / Outsourcing? yes

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Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking for a website refresh

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Training Software for staff : Software, IT Training Software for staff : IT Operations,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): self explanatory