

Seyer Industries - seyerind.com - phone: 636.928.1190,

66 Patmos Ct, St Peters, MO

Roham A Carrion-Quiros - Chief Operating Officer - 0, phone: 0, 2nd phone: 210.765.8055

Other emails: rcarrion-quiros@seyerind.com, roham.carrion-quiros@seyerind.com

LinkedIn: <https://www.linkedin.com/in/rohamcarrion>

Contact 2 Info: Jeremy Campbell - IT Manager – jcampbell@seyerind.com, +1(636)322-9411 x1, 636.229.4111

Contact 2 LinkedIn: <https://www.linkedin.com/in/jeremyc314>

Other emails: jcampbell@seyerind.com, seyeradmin@seyerind.com

Total annual spend for IT and cybersecurity development measures for your company: 500000

Industry Sector: Manufacturing / Natural Resources

What are key products or services offered by your company? Commercial Aerospace, DOD support equipment

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 4

How many people are in your IT Department? 2

How many people are on your IT security team? 2

Number of Contact Center Seats: 0

What is your current Operating System? Windows 10 and Server 2019

Who is your current ERP vendor? Epicor

Who is your Cloud Service Provider? 0

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Multi-factor authenticationPrivileged Access ManagementRisk Compliance,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): still having issues finding a good option for multi-factor authentication, also need to work on controlling our privileged users and what they access and how, we also have ongoing compliance with nist 800-171 and cmmc level 3 and need help continuing compliance and risk management.

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management? no

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): this will become an issue and we do not have a solution in place to manager byod currently.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking seriously at sd-wan for this next year. i still do not truly understand what sd-wan is but i know i will need it to keep my phones working and supporting 100% uptime.

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Leadership coaching, Staffing - Outsourced staffing ,Äì Project based,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking for some leadership coaching for myself to improve my abilities, i am also looking to hire some outsourced project-based staff.
