

Lenoir City Schools TN, Chief Technology Officer

What state are your headquarters located in: TN

Total annual spend for IT and cybersecurity development measures for your company: 1,000,000.00

What state are you located in: TN

What country are you located in:

Industry Sector: Education

What are key products or services offered by your company? I work for a K-12 public school system.

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 5

How many people are in your IT Department? 5

How many people are on your IT security team? 1

Number of Contact Center Seats: 1

What is your current Operating System? Mac OS Monterey, Windows 10 and Chrome OS

Who is your current ERP vendor? Frontline

Who is your Cloud Service Provider? Google

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Phishing,Physical Security - Surveillance and Access Control

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are very interested in preventing or training our employees to better identify phishing scams. a couple of local university systems have recently been the victim of cyber attacks resulting in the loss of several hundreds of thousands of dollars. as a result we want to train our people to better recognize illegitimate requests for information online.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Document Management SystemsHelp Desk,SaaS Management,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we utilize a wide variety of cloud based software and while we currently have a saas management solution we would like to learn more about other options that are currently on the market and how they might stack up against our current vendor. we also have document management systems in place but would like to learn more about other options. we currently do not have an effective help desk software platform and are in the market for one.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes



Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Digital TransformationDigital Workforce

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): as the cto of a k-12 school district with 300 faculty and over 2500 students where all employees and students are issued a mobile device i am constantly looking for new platforms, software and equipment that can further our journey toward innovation, mobility and our ability to embrace digital learning and teaching.

4) Do you have responsibility for Data Management? no

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP)Unified Communications,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we currently have a fairly antiquated voip phone system and while we have phone service, texting and chat communication systems and video conferencing solutions they are all spread over different providers. it would be nice to speak with companies that can consolidate all of these offerings.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: WIFI,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we just replaced a large majority of our access points over the last two years but i would like more information from other providers in this space as we begin to evaluate our next round of upgrades to our company wi-fi.

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,IT Asset ManagementIT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,IT Training Software for staff : IT Operations,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): as a professional in an ever changing field i realize the importance of high quality training and professional learning. i am interested in looking into various products that could provide on demand training sessions for it professionals.

