

Steel Service - steelservice.com - phone: 601.939.9222,

2260 Flowood Dr, Flowood, MS

Dan MacGregor - IT Manager - dmacgregor@steelservice.com, phone: 601.966.1188, 2nd phone: 601.974.3068

Other emails: dmacgregor@steelservice.com, dan@steelservice.com

LinkedIn: <https://www.linkedin.com/in/macgregor-it>

Contact 2 Info: Dan MacGregor - IT Manager – dmacgregor@steelservice.com, 601.966.1188, 601.974.3068

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Total annual spend for IT and cybersecurity development measures for your company: 500000

Industry Sector: Manufacturing / Natural Resources

What are key products or services offered by your company? Steel Production, Construction Project Management

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? \$500M-\$1B

How many business locations do you maintain company hardware and equipment such as servers...? 1

How many people are in your IT Department? 1

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? Windows 10

Who is your current ERP vendor? Southware

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Security Awareness Computer-Based Training for end-users, Data Loss Protection Data Security Disaster / Backup Recovery, Email Security, Employee monitoring Insider Threat Detection, Encryption, Endpoint detection response (EDR), Extended Detection and Response (XDR), Endpoint prevention Identity Access Management, Multi-factor authentication, Zerotrust, Industrial / IoT Security, Managed Security Service Provider, Network Security - Firewall, Network Security - Intrusion Prevention Systems, Network Security - Monitoring forensics, Network Security - Unified Threat Management Penetration Testing and Simulation, Phishing, Physical Security - Surveillance and Access Control, Privileged Access Management, Ransomware, Risk Compliance, Security Incident Response, Security Operations Center - SOC as a Service SIEM, Threat Intelligence, User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): putting together a plan to add proper monitoring and management of security concerns to ensure better posture beyond what we currently provide.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Document Management Systems

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): in the future, add document management to mix. must be able to improve workflow.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no needs at this time

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , BI Dashboard Reporting Business Intelligence,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): reviewing what might be possible with powerbi or other solutions to ensure cash flow, daily, weekly reports are generated automatically.

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no coding.

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP),

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): review voip solutions for future upgrade in 2024.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN, WAN

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking to improve wan and look into sd-wan benefits. possible firewall in the cloud?

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cybersecurity Services,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): add full soc and solutions to existing.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Training Software for staff : Cybersecurity, IT Training Software for staff : Software

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): provide a solution to training. solution for cyber-training must allow us to add additional videos of our own with questions of our own to complete the training sessions we assign to users.
