

JBFCSNY, CIO

What state are your headquarters located in: NY

Total annual spend for IT and cybersecurity development measures for your company: \$350,000

What state are you located in: NY

What country are you located in:

Industry Sector: Healthcare / Hospital

What are key products or services offered by your company? We help adults and children living with mental illness, families and individuals who need supportive housing, adolescents who deserve a safe and protected environment within which to recover, people living with developmental disabilities, and New Yorkers who need counseling and mental health services to address specific issues.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 65

How many people are in your IT Department? 40

How many people are on your IT security team? 5

Number of Contact Center Seats: 25

What is your current Operating System? Microsoft

Who is your current ERP vendor? Sage Intacct

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Email Security,Employee monitoring – Insider Threat Detection,Encryption,Endpoint detection response (EDR),Extended Detection and Response (XDR),Endpoint preventionIdentity Access Management,Multi-factor authentication,ZerotrustMobile Security,Network Security - Firewall,Network Security - Intrusion Prevention Systems,Network Security - Monitoring forensics,Network Security - Unified Threat Management,Privileged Access Management,Ransomware,Risk Compliance,Security Incident Response,SIEMUser behavior monitoring,Web Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): securing users and devices that extend beyond the current network security perimeter.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,Business Intelligence

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): migrating on premise workloads to cloud.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no



Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Artificial Intelligence Machine Learning Digital Customer Experience Optimization, Digital Transformation, Digital Security, Digital Workforce, Robotic Process Automation (RPA), Workflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): robotic process automation

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: BI Dashboard Reporting Business Intelligence, Business Process Management, Data Quality, Data Visualization, Data Warehousing, Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): advanced analytics for client outcomes

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Application Integration, Application Lifecycle Management

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): mobile applications

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business SMS and MMS Cloud based phone systems (VOIP), Contact Center Optimization, Unified Communications,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): centralized client contact center

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN Team Collaboration Platform WIFI,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): sdwan and wireless

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business Intelligence, Call Centers Cloud Workload and Migration, Cybersecurity Services Digital Transformation (Analytics, AI) IT Service Management (ITSM),

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): migrating workloads to cloud

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Training Software for staff : Cybersecurity IT Training Software for staff : IT Operations, Leadership coaching

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cybersecurity awareness training

