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0, PA

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Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 – 0, 0, 0

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Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 8 Million

Industry Sector: Other

What are key products or services offered by your company? Energy Savings Measures

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 6

How many people are in your IT Department? 12

How many people are on your IT security team? 2

Number of Contact Center Seats: 170

What is your current Operating System? Windows

Who is your current ERP vendor? None

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud Security,Disaster / Backup RecoveryEndpoint detection response (EDR)Identity Access Management,Multi-factor authentication,ZerotrustManaged Security Service Provider,Mobile App Security,Mobile SecurityNetwork Security - Intrusion Prevention Systems,Network Security - Monitoring forensics,Network Security - Unified Threat ManagementPenetration Testing and SimulationPhysical Security - Surveillance and Access Control,Privileged Access Management,Ransomware,Risk Compliance,Security Incident Response,Security Operations Center - SOC as a ServiceThird Party Cyber Risk Management,Threat IntelligenceWeb Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are constantly looking to enhance and extend our cyber security toolbox and talent.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster RecoveryCloud Migration Services,Help DeskIT Service Management (ITSM)

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking

to manage our move from on-prem to azure specifically.

we are also looking to upgrade our help desk software platform.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management?: yes

Do you plan to add or expand data management initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BI Dashboard ReportingData Governance MDM,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): further out into the future we will have a need for bi and data governance.

5) Do you have responsibility for Software/Application Development and Management?: no

Do you plan to add or expand software / application development initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems?: yes

Do you plan to add or expand communication system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP),

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking at replacing an on_prem system with a cloud based telephony system we are also looking to manage employee cell phone usage of internal applications, email and chat systems.

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company IntranetSD-WAN,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking to develop our internal intranet site, we are also looking to implement sd-wan at our 6 locations.

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business IntelligenceSoftware / Application Development,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are expanding our use of salesforce and looking for an outsourced architect role.

we are looking to expand out dashboarding capability and may want to outsource this need.

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0
