

City of Avondale - avondaleaz.gov - phone: 0,

0, AZ

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Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 – 0, 0, 0

Contact 2 LinkedIn: 0

Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 200000

Industry Sector: Government (state/local/federal)

What are key products or services offered by your company? Provide all city services such as law enforcement, Fire, Water, Sewer, Parks and Recreation. IT is centralized and supports 17 various departments through-out the City.

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 14

How many people are in your IT Department? 25

How many people are on your IT security team? 2

Number of Contact Center Seats: 15

What is your current Operating System? Windows

Who is your current ERP vendor? Tyler

Who is your Cloud Service Provider? Hybrid

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Multi-factor authentication,Managed Security Service Provider,Network Security - Monitoring forensicsRisk Compliance,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): assistance with enhancement of our in-house security team and providing those additional resources such as a soc or virtual ciso.
enhancement of mfa software we are using for contractor access
assistance with developing a security strategic plan and roadmap for both budget and setting the overall direction for the next 3 years.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Co-location

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): exploring the options to move our data center to a colocation facility or to a hybrid/co-lo.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management?: yes

Do you plan to add or expand data management initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Data Governance MDM,Data Visualization,Data Warehousing,

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): develop a data governance plan.

we are currently creating a data warehouse using ms-sql that will be used to update our ongoing strategic plan using automation.

we would like to explore accessing saas data and bringin important data into our data warehouse. the initial goal is to use this data to centrally update our city strategic plan.

we recently purchased powerbi and have plans to use that for data representation and enhance our reporting.

5) Do you have responsibility for Software/Application Development and Management?: yes

Do you plan to add or expand software / application development initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Low Code Development Platform,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are using ms sharepoint today for the majority of our in-house development. we see this as a low-code platform, however, it is more involved that we would like. we do need a solution that can leverage apis for saas solutions as well as sql dbs.

6) Do you have responsibility for Communication Systems?: yes

Do you plan to add or expand communication system initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: WIFI,Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are actively expanding our public wifi system to our parks and common areas. we also use licensed microwave between sites that do not have

fiber connectivity. one plan is to continue to utilize microwave technology as a backup solution, but are open to exploring technology and options.

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cybersecurity ServicesSoftware / Application Development,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our needs for outsourcing is to enhance our existing staff. we would need outsourcing for application development if it is beyond what we are capable of. we are actively looking for cybersecurity augmentation as well.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Certificates,IT Training Software for staff : Cybersecurity,IT Training Software for staff : SoftwareLeadership coaching

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i am looking for programs or development opportunities to have my staff certified in cisco, ms, and project management. cybersecurity training for all staff to include devsecops and threat hunting and mitigation. leadership training is needed for my management team as well.
