{{ company }} {{ website }} - phone: {{ phone }},

{{ address }}, {{ state }},

{{ attendee }} - {{ job_title }} - {{ email }}, phone: {{ phone2 }}, 2nd phone: {{ cell }}

Other emails: {{ email1 }}, {{ email2 }}

LinkedIn: {{ linkedin }}

Contact 2 Info: {{ attende2 }} - {{ job_title_c2 }} – {{ email_2 }}, {{ phone2_2 }}, {{cell2}}

Contact 2 LinkedIn: {{ linkedin2 }}

Other emails: {{ email1_2 }}, {{ email2_2 }}

Total annual spend for IT and cybersecurity development measures for your company: {{ annual_spend }}

Industry Sector: {{ industry }}

What are key products or services offered by your company? {{ key_products }}

How many people are employed by your company? {{ employees }}

What is the current annual revenue for your organization? {{ revenue }}

How many business locations do you maintain company hardware and equipment such as servers…? {{ locations }}

How many people are in your IT Department? {{ it_count }}

How many people are on your IT security team? {{ security_count }}

Number of Contact Center Seats: {{ contact_center }}

What is your current Operating System? {{ op_s }}

Who is your current ERP vendor? {{ erp_v }}

Who is your Cloud Service Provider? {{ cloud_sp }}

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1) Do you have responsibility for Cybersecurity? {{ cyber_res }}

Do you plan to add or expand cybersecurity initiatives in the next 12 months? {{ cyber_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ cyber_sol }}

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{cyber}}

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2) Do you have responsibility for Cloud software solutions? {{ cloud_res }}

Do you plan to add or expand cloud solution initiatives in the next 12 months? {{ cloud_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ cloud_sol }}

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ cloud }}

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3) Do you have responsibility for Digital Solutions?: {{ digital_res }}

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: {{ digital_in }}

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Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ digital_sol }}

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{digital}}

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4) Do you have responsibility for Data Management? {{ data_res }}

Do you plan to add or expand data management initiatives in the next 12 months? {{ data_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ data_sol }}

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{data}}

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5) Do you have responsibility for Software/Application Development and Management? {{ soft_res }}

Do you plan to add or expand software / application development initiatives in the next 12 months? {{ soft_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ soft_sol }}

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ soft }}

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6) Do you have responsibility for Communication Systems? {{ coms_res }}

Do you plan to add or expand communication system initiatives in the next 12 months? {{ coms_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ coms_sol }}

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ coms }}

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7) Do you have responsibility for Network Systems? {{ network_res }}

Do you plan to add or expand network system initiatives in the next 12 months? {{ network_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ network_sol }}

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ network }}

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8) Do you have responsibility for Consulting / Outsourcing? {{ consult_res }}

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? {{ consult_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ consult_sol }}

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ consulting }}

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9) Do you have responsibility for IT Leadership, Talent Management and Training? {{ it_res }}

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? {{ it_in }}

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: {{ it_sol }}

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): {{ IT }}