**The Asia Society**    NY, IT Director

**What state are your headquarters located in:** NY

**Total annual spend for IT and cybersecurity development measures for your company**: 500,000

**What state are you located in:** NY

**What country are you located in:**

**Industry Sector**: Education

**What are key products or services offered by your company?** Think Tank: Policy work on Asia-US relations

**How many people are employed by your company?** 250-500 employees

**What is the current annual revenue for your organization?** Less than $50M

**How many business locations do you maintain company hardware and equipment such as servers…?** 13

**How many people are in your IT Department?** 5

**How many people are on your IT security team?** 3

**Number of Contact Center Seats**: 50

**What is your current Operating System?** Windows 10

**Who is your current ERP vendor?** NetSuite

**Who is your Cloud Service Provider?** Azure

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**1) Do you have responsibility for Cybersecurity?** yes

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Cloud Security,Data Loss ProtectionData SecurityDisaster / Backup Recovery,Email Security,Employee monitoring – Insider Threat Detection,Encryption,Endpoint detection  response (EDR),Extended Detection and Response (XDR),Endpoint preventionIdentity  Access ManagementZerotrustManaged Security Service Provider,Mobile App Security,Mobile Security,PhishingPrivileged Access Management,Ransomware,Risk  ComplianceThird Party Cyber Risk Management,Threat Intelligence,User behavior monitoring,

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule)**: just completed a security audit which identified a number of gaps that need to be addressed.

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**2) Do you have responsibility for Cloud software solutions?** yes

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Backup/Disaster Recovery,CRMHelp DeskIT Service Management (ITSM)Mobility,SaaS Management,Storage

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule)**: migrated to various saas but no clear backup solutions.

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**3) Do you have responsibility for Digital Solutions?**: yes

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?**: yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Digital TransformationWorkflow and Content Automation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** push for digital transformation from leadership but no clear roadmap.

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**4) Do you have responsibility for Data Management?** yes

**Do you plan to add or expand data management initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Backup/Disaster RecoveryData Cleansing,Data Governance  MDMData Quality,Encryption

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** multimedia data (75tb) with no true baclup/disaster recovery solution.

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**5) Do you have responsibility for Software/Application Development and Management?** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**6) Do you have responsibility for Communication Systems?** yes

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP)Enterprise Mobility ManagementUnified Communications,Video Conferencing

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** going on a month to month with current hosted voip, looking for alternative.

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**7) Do you have responsibility for Network Systems?** yes

**Do you plan to add or expand network system initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,MobilitySwitching,WIFI,Wireless

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** need to upgrade all of our building switches (7 years+)

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**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Cybersecurity ServicesIT Service Management (ITSM),

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule)**: need cybersecurity guidance to implement recommendations based on security audit.

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,IT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,Staffing – Permanent to hire Cybersecurity staffing,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule)**:  looking for training solutions to get staff on a cyber security training awareness.