The Tile Shop - tileshop.com - phone: 763.852.2941,

14000 Carlson Parkway, Plymouth, MN

Jawwad Sadiq - Director ERP Applications - jawwad.sadiq@tileshop.com, phone: 888.398.6595, 2<sup>nd</sup> phone: 952.237.0453

Other emails: jawwad.sadiq@tileshop.com, jsadiq@tileshop.com

LinkedIn: https://www.linkedin.com/in/jawwadsadig

Contact 2 Info: Eric Pawlowski - Director of Infrastructure and Architecture - eric.pawlowski@comcast.net,

888.398.6595, 763.398.6584

Contact 2 Linkedln: https://www.linkedin.com/in/eric-pawlowski-43928927

Other emails: eric.pawlowski@comcast.net, eric.pawlowski@tileshop.com

Total annual spend for IT and cybersecurity development measures for your company: 2500000

**Industry Sector**: Retail

What are key products or services offered by your company? Man made and natural stone tile

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? 150

How many people are in your IT Department? 27

How many people are on your IT security team? 3

**Number of Contact Center Seats: 3** 

What is your current Operating System? Windows

Who is your current ERP vendor? SAP

Who is your Cloud Service Provider? Azure

## 1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud Security,Disaster / Backup Recovery,Email Security,Endpoint detection response (EDR),Mobile App SecurityPhishingPrivileged Access Management,RansomwareSecurity Incident Response

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): security in the cloud - both saas and infrastructure in the cloud

## 2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud Migration Services,IT Service Management (ITSM),SaaS Management,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cloud migration and hybrid cloud



3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management? no

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: .

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? no

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: .

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: .Network Connectivity,WIFI.

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): planning and managing wi-fi in remote locations

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:



Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,IT Training Software for staff: CybersecurityIT Training Software for staff: IT Operations,Leadership coachingWorkload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): leadership and workload prioritization