

Mountain West Farm Bureau Mutual Insurance Company WY, IT Director Information
Security and Infrastructure (CISO)

What state are your headquarters located in: WY

Total annual spend for IT and cybersecurity development measures for your company: Approx 500k

What state are you located in: WY

What country are you located in:

Industry Sector: Insurance

What are key products or services offered by your company? Insurance Policies Personal and Commercial lines

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 32

How many people are in your IT Department? 23

How many people are on your IT security team? 3

Number of Contact Center Seats: Outsourced

What is your current Operating System? Windows

Who is your current ERP vendor? Guidewire

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Application Security and WAFCloud Security,Data Security,Encryption,Identity Access Management,Multi-factor authentication,Zerotrust,Privileged Access ManagementRisk Compliance,SOAR – Security Orchestration Automation and Response

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): currently

have:_x000D_
vciso support_x000D_
mssp_x000D_
dns live monitoring_x000D_
duo_x000D_
mimecast_x000D_
azure_x000D_
m365 online_x000D_
x000D
information research on the topics selected above._x000D_
azure and zero trust_x000D_
privileged access controls_x000D_
risk and compliance_x000D_
identity access and management_x000D_
waf_x000D_
compliance for insurance industry

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no



Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Virtual Machines,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): most of our cloud initiatives are in progress or nearing completion. _x000D_ msft virtual machines are on the horizon

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Digital Transformation,Robotic Process Automation (RPA),

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): back burner, nothing soon

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Data Governance MDM,Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): option for the above _x000D_ data at rest encryption and an managed access _x000D_ data control and data management for mobile devices, byod

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP),

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): msft teams integration with voip cloud based solution _x000D_ soft-phone, easy device call switching for mobile and remote work force _x000D_ small customer service center features _x000D_ call recording, and to inbox _x000D_ trunks and full service voip/foip in one basket.



7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): network refresh in progress now_x000D_back burner item, but interested in sd-wan technology as possible go forward.

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business IntelligenceDigital Transformation (Analytics, AI),Digital Worker

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking for msft stack options for data lake, data factory, synapse, bricks, spark, tera form_x000D_power bi, dashboards, etl, reporting , integrations/apis with saas cloud integrations_x000D_full service m

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

