

**The Asia Society - asiasociety.org - phone: 212.288.6400,**

**725 Park Avenue, New York, NY**

**Sophia Wong - Vice President of Finance and Human Resource - szwong@asiasociety.org, phone: 212.517.8315, 2<sup>nd</sup> phone: 713.496.9901**

**Other emails: szwong@asiasociety.org, swong@asiasociety.org**

**LinkedIn: <https://www.linkedin.com/in/sophia-wong-15204112>**

**Contact 2 Info: Abbas Rezvi - IT Director – abbasr@asiasoc.org, 917.887.8948, 212.327.9393**

**Contact 2 LinkedIn: <https://www.linkedin.com/in/abbasrezvi>**

**Other emails: abbasr@asiasoc.org, arezvi@asiasociety.org**

**Total annual spend for IT and cybersecurity development measures for your company: 500000**

**Industry Sector: Education**

**What are key products or services offered by your company? Think Tank: Policy work on Asia-US relations**

**How many people are employed by your company? 250-500 employees**

**What is the current annual revenue for your organization? Less than \$50M**

**How many business locations do you maintain company hardware and equipment such as servers...? 13**

**How many people are in your IT Department? 5**

**How many people are on your IT security team? 3**

**Number of Contact Center Seats: 50**

**What is your current Operating System? Windows 10**

**Who is your current ERP vendor? NetSuite**

**Who is your Cloud Service Provider? Azure**

---

**1) Do you have responsibility for Cybersecurity? yes**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Cloud Security,Data Loss ProtectionData SecurityDisaster / Backup Recovery,Email Security,Employee monitoring ,Äi Insider Threat Detection,Encryption,Endpoint detection response (EDR),Extended Detection and Response (XDR),Endpoint preventionIdentity Access ManagementZerotrustManaged Security Service Provider,Mobile App Security,Mobile Security,PhishingPrivileged Access Management,Ransomware,Risk ComplianceThird Party Cyber Risk Management,Threat Intelligence,User behavior monitoring,

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** just completed a security audit which identified a number of gaps that need to be addressed.

---

**2) Do you have responsibility for Cloud software solutions? yes**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Backup/Disaster Recovery,CRMHelp DeskIT Service Management (ITSM)Mobility,SaaS Management,Storage

---

---

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** migrated to various saas but no clear backup solutions.

---

**3) Do you have responsibility for Digital Solutions?:** yes

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Digital TransformationWorkflow and Content Automation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** push for digital transformation from leadership but no clear roadmap.

---

**4) Do you have responsibility for Data Management?:** yes

**Do you plan to add or expand data management initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Backup/Disaster RecoveryData Cleansing,Data Governance MDMDData Quality,Encryption

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** multimedia data (75tb) with no true backup/disaster recovery solution.

---

**5) Do you have responsibility for Software/Application Development and Management?:** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**6) Do you have responsibility for Communication Systems?:** yes

**Do you plan to add or expand communication system initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP)Enterprise Mobility ManagementUnified Communications,Video Conferencing

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** going on a month to month with current hosted voip, looking for alternative.

---

**7) Do you have responsibility for Network Systems?:** yes

**Do you plan to add or expand network system initiatives in the next 12 months?:** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,MobilitySwitching,WIFI,Wireless

---

---

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** need to upgrade all of our building switches (7 years+)

---

**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Cybersecurity ServicesIT Service Management (ITSM),

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** need cybersecurity guidance to implement recommendations based on security audit.

---

**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,IT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,Staffing ,Äi Permanent to hire Cybersecurity staffing,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** looking for training solutions to get staff on a cyber security training awareness.

---

