Bally's Quad Cities Casino and Hotel 309.756.4600.

- ballysquadcities.com - phone:

777 Jumer Drive, Rock Island, IL

Gary Buettner - Executive Vice President - Chief Operating Officer - gbuettner@delawarenorth.com, phone:

NA, 2nd phone: NA

Other emails: gbuettner@delawarenorth.com, garyb@jumerscri.com

LinkedIn: https://www.linkedin.com/in/ACwAAANLQRABOyEcFZ0Nh3-K14I9h9Z5_pmhqtw

Contact 2 Info: Ian Merrill - IT Manager - ianm@jumerscri.com, 800.477.7747, 309.756.4671

Contact 2 Linkedln: https://www.linkedin.com/in/ian-merrill-3037802a

Other emails: ianm@jumerscri.com, ian.merrill@jumerscri.com

Total annual spend for IT and cybersecurity development measures for your company: 50000

Industry Sector: Travel / Hospitality / Recreation / Entertainment

What are key products or services offered by your company? Gaming

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? 1

How many people are in your IT Department? 6

How many people are on your IT security team? 0

Number of Contact Center Seats: 0

What is your current Operating System? Windows

Who is your current ERP vendor? ATI

Who is your Cloud Service Provider? NO

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Data Center Security, Disaster / Backup Recovery Endpoint prevention Network Security - Intrusion Prevention Systems

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): ids, ips_x000d_commvault cs250 w/tape library

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no



3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, Hyper-converged Infrastructure (HCI), Server Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): improve dr with new hci x000d

better server storage

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Microsoft Stack

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): ssrs, ssis

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Hosted PBX

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): move from on-prem pbx with pri to hosted pbx and sip

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Switching WAN, WIFI,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): extend wifi to gaming network

8) Do you have responsibility for Consulting / Outsourcing? no



Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Training Software for staff: IT Operations,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): build the skills



