Community Blood Center - communityblood.org - phone: 937.997.2199,

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Contact 2 Info: Jared Banks - Senior Director, Information Technology Building Operations – jbanks@cbckc.org, 816.968.4040, 816.968.4068

Contact 2 LinkedIn: https://www.linkedin.com/in/jaredbanks

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Total annual spend for IT and cybersecurity development measures for your company: $50K

Industry Sector: Healthcare / Hospital

What are key products or services offered by your company? Red blood cells; Platelets Plasma

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than $50M

How many business locations do you maintain company hardware and equipment such as servers…? 6

How many people are in your IT Department? 6

How many people are on your IT security team? 2

Number of Contact Center Seats: NO

What is your current Operating System? Microsoft

Who is your current ERP vendor? NO

Who is your Cloud Service Provider? AWS

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1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event Management, Security Awareness Computer-Based Training for end-users, Data Loss Protection Disaster / Backup Recovery, Email Security Encryption, Identity Access Management, Multi-factor authentication, Penetration Testing and Simulation Security Incident Response

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): data loss protection, disaster / backup recovery are top priorities.

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2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

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Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery SaaS Management,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): saas management and disaster recovery are top topics.

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3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - at this time nothing of high priority on roadmap.

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery Data Integration Access Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): hot items are backup/disaster recovery, integration and access and encryption with a focus on hippa compliance.

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5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - at this time nothing of high priority on roadmap.

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - at this time nothing of high priority on roadmap.

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: SD-WAN,

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Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): targeting establishing a private cloud sd-wan environment to manage connectivity across multiple physical locations.

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8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - at this time nothing of high priority on roadmap.

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - at this time nothing of high priority on roadmap.

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