

**Globe Life** - GlobeLifeInsurance.com - phone: 0,

**3700 S. Stonebridge Dr, Mc Kinney, Texas, 75070, United States, TX**

**Frank Svoboda - 0 - fsvoboda@globe.life, phone: 0, 2<sup>nd</sup> phone: (972) 569-3659**

**Other emails: 0, 0**

**LinkedIn: 0**

**Contact 2 Info: 0 - 0 – 0, 0, 0**

**Contact 2 LinkedIn: 0**

**Other emails: 0, 0**

**Total annual spend for IT and cybersecurity development measures for your company: 71M**

**Industry Sector: Insurance**

**What are key products or services offered by your company? Life Insurance**

**How many people are employed by your company? 5000-10,000 employees**

**What is the current annual revenue for your organization? \$1B-\$5B**

**How many business locations do you maintain company hardware and equipment such as servers...? 6**

**How many people are in your IT Department? 250**

**How many people are on your IT security team? 25**

**Number of Contact Center Seats: 800**

**What is your current Operating System? Windows 10**

**Who is your current ERP vendor? Lawson**

**Who is your Cloud Service Provider? AWS**

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**1) Do you have responsibility for Cybersecurity? 0**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we continue to adjust to our work-from-home policies and procedures with our workforce.

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**2) Do you have responsibility for Cloud software solutions? 0**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** none that we are looking at

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**3) Do you have responsibility for Digital Solutions?: 0**

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**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**4) Do you have responsibility for Data Management?** 0

**Do you plan to add or expand data management initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** none that we are looking at

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**5) Do you have responsibility for Software/Application Development and Management?** 0

**Do you plan to add or expand software / application development initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**6) Do you have responsibility for Communication Systems?** 0

**Do you plan to add or expand communication system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** none that we are looking at

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**7) Do you have responsibility for Network Systems?** 0

**Do you plan to add or expand network system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**8) Do you have responsibility for Consulting / Outsourcing?** 0

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

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**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** 0

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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