

Enns Brothers - ennsbros.com - phone: 204.895.0212,

5505 McGillivray, Oak Bluff, Canada

Leigh Manikel - Vp Aftermarket Sales and Marketing - lmanikel@ennsbros.com, phone: 0, 2nd phone: 204.895.0212

Other emails: lmanikel@ennsbros.com, lmanikel@ennsbrothers.com

LinkedIn: <https://www.linkedin.com/in/leighmanikel>

Contact 2 Info: Ray Bouchard - Chief Executive Officer – rbouchard@ennsbros.com, 0, 204.895.0212

Contact 2 LinkedIn: <https://www.linkedin.com/in/ray-bouchard-035b5317>

Other emails: rbouchard@ennsbros.com, rbouchard@ennsbrothers.com

Total annual spend for IT and cybersecurity development measures for your company: 1000000

Industry Sector: Retail

What are key products or services offered by your company? We service and sell John Deere equipment, as well as Bombardier. In addition we have large parts warehouses.

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 10

How many people are in your IT Department? 3

How many people are on your IT security team? 1

Number of Contact Center Seats: 10

What is your current Operating System? Windows 10 Pro

Who is your current ERP vendor? CDK

Who is your Cloud Service Provider? 0

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Disaster / Backup Recovery, Extended Detection and Response (XDR) Multi-factor authentication,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): mfa is at the top of the list, integration with windows 2019 server? or other solutions?
xdr solutions.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Help Desk, Managed File Transfer,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): solutions for managed file transfer for our staff using a secure solution rather than dropbox or onedrive.
what is available for helpdesk solutions.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Workflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): interested in looking at what workflow products are available when it comes to our expense reporting.

4) Do you have responsibility for Data Management?: yes

Do you plan to add or expand data management initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,BI Dashboard ReportingBusiness Intelligence,Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): backup looking at what is new on the horizon. today we use veeam.
bi dashboard we are using targit today but would like to see what else is available.

5) Do you have responsibility for Software/Application Development and Management?: no

Do you plan to add or expand software / application development initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems?: yes

Do you plan to add or expand communication system initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business SMS and MMS,BYOD Employee Cell Device Management,Enterprise Mobility Management,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are interested in seeing what is available along the business sms and mms for internal tracking and sharing with other staff in the same departments.
for emm we are looking to see what new solutions are available.
would like to see what is available for byod cell device mgmt.

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Routing,Team Collaboration PlatformWIFI,Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): would like to see what new wifi solutions are available for use by customers and by our staff.

new options for routing hardware.
we are currently using teams but what other collab platforms are available.

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0
