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**Total annual spend for IT and cybersecurity development measures for your company: 1000000**

**Industry Sector: Retail**

**What are key products or services offered by your company? File share services**

BC/DR

Global CCTV and access controls

Video conferencing

Global VPN

Access controls for PCI and SOX compliance

Sustainability

**How many people are employed by your company? 500-1000 employees**

**What is the current annual revenue for your organization? \$100M-\$250M**

**How many business locations do you maintain company hardware and equipment such as servers...? 8**

**How many people are in your IT Department? 20**

**How many people are on your IT security team? 5**

**Number of Contact Center Seats: na**

**What is your current Operating System? windows, mac os**

**Who is your current ERP vendor? oracle**

**Who is your Cloud Service Provider? AWS**

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**1) Do you have responsibility for Cybersecurity? yes**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects**

**in mind:** .Cloud SecurityData Center Security,Disaster / Backup Recovery,Email SecurityEncryption,Endpoint detection response (EDR)Endpoint preventionIdentity Access Management,Multi-factor authentication,Zerotrust,Network Security - Firewall,Network Security - Intrusion Prevention SystemsNetwork Security - Unified Threat ManagementPenetration Testing and SimulationPhysical Security - Surveillance and Access Control,Privileged Access ManagementRisk ComplianceSecurity Operations Center - SOC as a ServiceSIEMUser behavior monitoring,

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** access controls for pci and sox

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**2) Do you have responsibility for Cloud software solutions? no**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? no**

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**3) Do you have responsibility for Digital Solutions?: no**

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**4) Do you have responsibility for Data Management? no**

**Do you plan to add or expand data management initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**5) Do you have responsibility for Software/Application Development and Management? no**

**Do you plan to add or expand software / application development initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0**

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**6) Do you have responsibility for Communication Systems? yes**

**Do you plan to add or expand communication system initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP),Hosted PBXVideo Conferencing**

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): migrate out of onprem pbx**

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**7) Do you have responsibility for Network Systems? yes**

**Do you plan to add or expand network system initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet,Network ConnectivityWireless**

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): look into company intranet replacement**

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**8) Do you have responsibility for Consulting / Outsourcing?** yes

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Technology Lifecycle Management, Vendor Evaluations

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** look into vendor evaluations and tech lifecycle management

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,IT Asset ManagementIT Training Software for staff : CybersecurityIT Training Software for staff : IT OperationsTeam Efficiency and Effectiveness Training,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** staff training on cybersecurity and efficient it operations

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