

Impulse Dynamics - impulsedynamics.com - phone: 845.359.2250,

523 Fellowship Rd, Mt Laurel, NJ

Simos Kedikoglou - Chief Executive Officer - s.kedikoglou@impulse-dynamics.com, phone: 4.97E+12, 2nd phone: 845.359.2389

Other emails: s.kedikoglou@impulse-dynamics.com, simosk@impulse-dynamics.com

LinkedIn: <https://www.linkedin.com/in/simos-kedikoglou-38b8271>

Contact 2 Info: Angela Stagg - Senior Director, Clinical and Data Operations – angelas@impulse-dynamics.com, 845.359.2389, (845) 359-2389 ext. 206

Contact 2 LinkedIn: <https://www.linkedin.com/in/angelastagg>

Other emails: angelas@impulse-dynamics.com, astagg@impulse-dynamics.com

Total annual spend for IT and cybersecurity development measures for your company: 500000

Industry Sector: Healthcare / Hospital

What are key products or services offered by your company? Preparing for IPO. Security and Technology initiatives to support this.

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 5

How many people are in your IT Department? 7

How many people are on your IT security team? 1

Number of Contact Center Seats: NO

What is your current Operating System? Windows

Who is your current ERP vendor? Microsoft

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Penetration Testing and Simulation Security Incident Response, SIEM,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): security initiatives to support ipo and prepare for regulatory compliance.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IoT,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): the next iteration of our device will be IoT in nature and connect to a cloud platform

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery Data Visualization

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): initiatives will include bolstering backup and DR to accommodate our growing ecosystem and well as expanding data visualization to support commercial growth.

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs Application Integration,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): primarily connecting existing systems.

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Call Centers, Cybersecurity Services,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are always looking to increase security posture including the use of outsourced resources. _x000d_
x000d
we are also planning to have a call center and investigating insourcing vs outsourcing.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Certificates, IT Training Software for staff : Cybersecurity, IT Training Software for staff : Software, IT Training Software for staff : IT Operations Staffing - Permanent to hire Cybersecurity staffing,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): building it team and training is an important aspect of that growth and development.
