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Total annual spend for IT and cybersecurity development measures for your company: 9 Million

Industry Sector: Government (state/local/federal)

What are key products or services offered by your company? Legislative and constituent services.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$5B+

How many business locations do you maintain company hardware and equipment such as servers...? 42

How many people are in your IT Department? 58

How many people are on your IT security team? 6

Number of Contact Center Seats: 20

What is your current Operating System? Windows 2019 / 10/11

Who is your current ERP vendor? NuView

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Application Security - Vulnerability Assessment API Security, Cloud Security, Critical Event Management, Security Awareness Computer-Based Training for end-users, Data Loss Protection Disaster / Backup Recovery, Email Security, Endpoint prevention Identity Access Management, Multi-factor authentication, Mobile Security Network Security - Intrusion Prevention Systems, Network Security - Monitoring forensics Outsourced Consulting Phishing, Physical Security - Surveillance and Access Control Ransomware Web Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): ransomware
comprehensive endpoint protection
cloud security

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:

Backup/Disaster Recovery, Business Intelligence, Connect Cloud, CRM, Dev-Ops, Document Management Systems Help Desk IT Service Management (ITSM), Managed File Transfer, Mobility, SaaS Management, Storage Virtualization

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): security draas

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Digital Customer Experience Optimization,Digital Transformation,Digital Security,Digital WorkforceWorkflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): workflow and content management

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,Business Intelligence,Business Process ManagementData Integration Access,Data WarehousingHyper-converged Infrastructure (HCI),Network and application performance monitoring,Outsourced Consulting,Server Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): storage life cycle replacement
data security

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs,Application Architecture,Automation Testing Software,Cloud,DevOpsLow Code Development Platform,Microsoft Stack,MobileOutsourced Consulting,Outsourced Software / Application DevelopmentWeb

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): re-engineering legacy modernization

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP),Contact Center OptimizationContract Negotiations,Enterprise Mobility ManagementOutsourced ConsultingUnified Communications,Video Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): voice lifecycle
mobile management

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet,Mobility,MPLS,Network Connectivity,Outsourced Consulting,Routing,SD-WAN,Switching,Team Collaboration Platform,WAN,WIFI,Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): replacing wan monitoring and management

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs,Application Modernization,Cloud Enablement,Cloud Workload and MigrationDatabase Modernization,IT Service Management (ITSM),QA/TestingStaffing / Recruiting

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): quality vendors who can deliver.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Advisory / Analyst Support,IT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,IT Training Software for staff : IT Operations,Leadership coachingStaffing - Permanent to hire IT staffingStaffing - Staff Retention,Team Efficiency and Effectiveness Training,Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): great resignation support
leadership growth
team growth
