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Total annual spend for IT and cybersecurity development measures for your company: 10000000

Industry Sector: Healthcare / Hospital

What are key products or services offered by your company? We are a specialty hospital for Ophthalmology, Otolaryngology, Head and Neck Surgery.   We are the largest single research group in the world for our specialties. We are also a Harvard teaching hospital. Our services include Surgery, Ambulatory, Inpatient, Emergency, Radiology, Laboratory and all supporting services.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? $500M-$1B

How many business locations do you maintain company hardware and equipment such as servers…? 23

How many people are in your IT Department? 47

How many people are on your IT security team? 3

Number of Contact Center Seats: 5

What is your current Operating System? Windows 10 20H2

Who is your current ERP vendor? Oracle

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? no

Do you plan to add or expand cybersecurity initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

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Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Artificial Intelligence Machine Learning Digital Customer Experience Optimization, Digital Transformation, Robotic Process Automation (RPA),

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need to find cost savings opportunities by leveraging technology and reducing manual processes and resources within the environment.

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Server Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): on the research side, we are constantly growing our data footprint. the need to identify lower cost scalable solutions is a high priority. our existing platforms are typically dell/emc and are cost prohibitive as we expand. we need to store genomic data as well as ophthalmic imaging data which inherently are large.   we need a fast platform, preferably flash arrays with ability to manage at the enterprise level for a reasonable price point.

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5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Low Code Development Platform,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking for an automl tool to allow researchers/pi's the ability to take a curated data set and perform ai/ml modeling without the need for a local data scientist to code the python/rstudio source code..

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP),

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we will be switching over to a cisco phone system to replace an aging avaya solution

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? no

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Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: MPLS, Network Connectivity, WIFI, Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need to migrate our existing circuits to our parent company for management and cost savings. we need to refresh some of our wifi infrastructure.

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8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Asset Management,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking for an it asset management solution to increase the efficiency of our technicians when it comes to locating devices that need service.

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