

ValleyStar Credit Union - valleystar.org - phone: 276.632.1679,

35 Dupont Rd, Martinsville, VA

Matt Lyles - IT Support Manager - mattl@valleystar.org, phone: (276) 632-1679 ext. 3315, 2<sup>nd</sup> phone: 800.475.6328

Other emails: mattl@valleystar.org, matt@valleystar.org

LinkedIn: <https://www.linkedin.com/in/matt-lyles-0bb1b5122>

Contact 2 Info: Matt Davis - Network and Security Specialist II – mattd@valleystar.org, 2766321679 x2165, (276) 632-1679 ext. 2139

Contact 2 LinkedIn: <https://www.linkedin.com/in/matt-davis-69952478>

Other emails: mattd@valleystar.org, matt@valleystar.org

Total annual spend for IT and cybersecurity development measures for your company: 600000

Industry Sector: Banking / Finance

What are key products or services offered by your company? CU Services

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 11

How many people are in your IT Department? 6

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? 0

Who is your current ERP vendor? 0

Who is your Cloud Service Provider? Azure

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1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Application Security - Vulnerability Assessment, Cloud Security, Critical Event Management, Data Loss Protection, Data Center Security, Data Security, Email Security, Employee monitoring, AI Insider Threat Detection, Encryption, Extended Detection and Response (XDR), Identity Access Management, Multi-factor authentication, Zero trust, Mobile Security, Network Security - Firewall, Network Security - Unified Threat Management, Penetration Testing and Simulation, Privileged Access Management, Ransomware, Security Incident Response, Security Rating / Benchmarking, SIEM, SOAR, AI Security Orchestration, Automation and Response, Threat Intelligence, User behavior monitoring,

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we have many challenges facing our institution. we are currently undergoing a full ground up restoration of our current policies and procedures. we are well rounded on current cybersecurity initiatives but there is always room for improvement. we are in process of setting up with defense storm trak, nessus vuln management platform, along with knowb4. we are also looking for ways to improve our security posture with our movement into cloud services.

we are looking for ways to improve our email security and implement dlp as well. we are looking to move toward netwrix for data auditing and classification but open to options.

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we are also adding a second internal data center that we will need to get setup and running and replacing our current firewall as well as adding one to the new data center.

i am also open to listen to new ideas and ways of improving our current security posture.

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**2) Do you have responsibility for Cloud software solutions?** no

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**3) Do you have responsibility for Digital Solutions?:** no

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**4) Do you have responsibility for Data Management?** no

**Do you plan to add or expand data management initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**5) Do you have responsibility for Software/Application Development and Management?** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**6) Do you have responsibility for Communication Systems?** no

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**7) Do you have responsibility for Network Systems?** no

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**Do you plan to add or expand network system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**8) Do you have responsibility for Consulting / Outsourcing?** no

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,IT Training Software for staff : Cybersecurity,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** i am currently the only employee with it security training. i currently subscribe to ine and pentester academy through our cu but would like to look at reasonably priced training that would improve my skillset. i am also looking to complete several azure certifications along with studying for my cissp.

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