

FidelityLife - fidelitylife.com - phone: 312.379.2397,

8700 West Bryn Mawr Avenue, Chicago, IL

Julie Anderson - Director of Operations - julie.anderson@fidelitylife.com, phone: 630.522.0392, 2nd phone: 312.288.0080

Other emails: julie.anderson@fidelitylife.com, julie.anderson@fla-life.com

LinkedIn: <https://www.linkedin.com/in/julie-anderson-7134108>

Contact 2 Info: Stefan Peter - Director of IT – stefan.peter@fidelitylife.com, 630.522.0392, 312.379.2988

Contact 2 LinkedIn: <https://www.linkedin.com/in/stefan-peter-a630b02>

Other emails: stefan.peter@fidelitylife.com, stefan.peter@fla-life.com

Total annual spend for IT and cybersecurity development measures for your company: 500k -1000k

Industry Sector: Insurance

What are key products or services offered by your company? Life Insurance

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? 5

How many people are in your IT Department? 80-100

How many people are on your IT security team? 5

Number of Contact Center Seats: 200

What is your current Operating System? various

Who is your current ERP vendor? Salesforce

Who is your Cloud Service Provider? AWS

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Application Security and WAF,API SecutiryData Loss ProtectionData Security,DevOps Security,Disaster / Backup Recovery,Email Security,Employee monitoring ,Äi Insider Threat Detection,Encryption,Endpoint detection response (EDR),Extended Detection and Response (XDR),Endpoint preventionIdentity Access Management,Multi-factor authentication,Zerotrust,Privileged Access Management,Ransomware,Risk Compliance,SOAR ,Äi Security Orchestration Automation and Response,Third Party Cyber Risk ManagementUser behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): user awareness training is a challenge. we need relevant content that is delivered in an effective way without too much effort from my team.

an accurate inventory system that is mostly automated is also a challenge.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Dev-Ops,Mobility,SaaS Management,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): data governance with all are third-party providers is a challenge. we could use a simple way to track and monitor data usage amongst our service providers.

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Data Cleansing,Data Governance MDM,Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): keeping track of data and complying with new state and federal laws is a emerging concern.

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? no

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

7) Do you have responsibility for Network Systems? no

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0
