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Total annual spend for IT and cybersecurity development measures for your company: 300K USD

Industry Sector: Transportation

**What are key products or services offered by your company?** Trancasa is part of a group of industries that are focus on moving products to wherever is needed. Thru our sister company TCA Logistics, we can bring products to the US from Asia and Europe. Once the product is on US or Mexico land we can then transport the product over the road to any destination.

**How many people are employed by your company?** 500-1000 employees

**What is the current annual revenue for your organization?** \$50M-\$100M

**How many business locations do you maintain company hardware and equipment such as servers...?** 11 Business Locations, we have IT Site in all locations. On this locations we have routers, switches.

**How many people are in your IT Department?** 10

**How many people are on your IT security team?** 2

**Number of Contact Center Seats:** 0

**What is your current Operating System?** Multiples Windows 10, Windows Server 2012 R2

**Who is your current ERP vendor?** Trimble TMW Suite, Dynamics Great Plains

**Who is your Cloud Service Provider?** 0

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1) **Do you have responsibility for Cybersecurity?** 0

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** currently don't have a strong tool to prevent phishing. need something which can allow me to make campaigns and allow users to report phishing attacks

on the networking side looking at improving web filtering and network utilization monitoring.

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2) **Do you have responsibility for Cloud software solutions?** 0

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** 0

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we have a big fleet of tractors and trailers on the road. looking in the market of what can i do with iot.

we are looking into potentially move from hyper v to another virtualization technology

in the process of making an evaluation to move from tableau to another bi software platform

currently, use jira helpdesk but looking to implement itil and take it to the next level

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**3) Do you have responsibility for Digital Solutions?:** 0

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** looking to automate ar and ap process with the assistance of workflow

looking for an alternative to adobe sign

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**4) Do you have responsibility for Data Management?:** 0

**Do you plan to add or expand data management initiatives in the next 12 months?:** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** everything nowadays is about the data and how is used to make a smart decision. currently working with tableau but out in the market to find other solutions.

any system can create bi dashboard but the data behind has to be clean and currently our system is not clean nor do we have at the moment data governance in place

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**5) Do you have responsibility for Software/Application Development and Management?:** 0

**Do you plan to add or expand software / application development initiatives in the next 12 months?:** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

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**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** at the moment we are trying to stabilize our transportation management software platform (tmw suite).

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**6) Do you have responsibility for Communication Systems? 0**

**Do you plan to add or expand communication system initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** due to workload in other areas not on the market in the short term but open to hear what out there.

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**7) Do you have responsibility for Network Systems? 0**

**Do you plan to add or expand network system initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** our facilities have old it equipment, we are looking to bring network security to current technology.

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**8) Do you have responsibility for Consulting / Outsourcing? 0**

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** always in the look of hearing from experts on how they and/or other businesses are doing things differently.

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**9) Do you have responsibility for IT Leadership, Talent Management and Training? 0**

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** looking to bring the it team to the next level

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