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Total annual spend for IT and cybersecurity development measures for your company: 3-4 Million

Industry Sector: Professional Services

What are key products or services offered by your company? Legal Services

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 5

How many people are in your IT Department? 8

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? Windows 10

Who is your current ERP vendor? 0

Who is your Cloud Service Provider? Azure

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1) Do you have responsibility for Cybersecurity? 0

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

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2) Do you have responsibility for Cloud software solutions? 0

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have an increased focus on a true business continuity strategy utilizing the cloud or co-location. interested to hear from vendors that might be able to assist with these initiatives.

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3) Do you have responsibility for Digital Solutions?: 0

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**Do you plan to add or expand digital responsibility initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):**  
nothing at this time

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**4) Do you have responsibility for Data Management?** 0

**Do you plan to add or expand data management initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** continuity and availability of our data during any form of disaster is a critical focus for us.

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**5) Do you have responsibility for Software/Application Development and Management?** 0

**Do you plan to add or expand software / application development initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no plans but we have some in house mobile development that i'd be interested hearing from vendors as to how they might help us transition to a cloud hosted or more updated platform.

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**6) Do you have responsibility for Communication Systems?** 0

**Do you plan to add or expand communication system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** nothing at this time

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**7) Do you have responsibility for Network Systems?** 0

**Do you plan to add or expand network system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** sd-wan is on the radar for us. we will likely be wanting to begin discussing what our options are and what services are available.

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**8) Do you have responsibility for Consulting / Outsourcing?** 0

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** 0

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** nothing at this time

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** 0

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** nothing at this time

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