

ARL Bio Pharma - arlok.com - phone: 0,
0, OK

0 - 0 - 0, phone: 0, 2nd phone: 0

Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 - 0, 0, 0

Contact 2 LinkedIn: 0

Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 300000

Industry Sector: Healthcare / Hospital

What are key products or services offered by your company? Pharmaceutical Testing, especially compounding, raw materials, and chemistry.

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 0

How many people are in your IT Department? 0

How many people are on your IT security team? 0

Number of Contact Center Seats: 0

What is your current Operating System? 0

Who is your current ERP vendor? 0

Who is your Cloud Service Provider? 0

1) Do you have responsibility for Cybersecurity? 0

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are working towards an iso27001 certification, starting from scratch.

we are wanting to migrate services and applications to the cloud in order to reduce liability with on on-prem systems.

2) Do you have responsibility for Cloud software solutions? 0

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): business intelligence (using powerbi) is on my radar for the next 6 months. we are not currently utilizing it.

i,Äö\\$/¥d like to migrate our web presence to the cloud - currently hosted on-prem.

in the next 6 months we will want to assess migrating erp to the cloud.

3) Do you have responsibility for Digital Solutions?: 0

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are working on client portal and crm solutions now. i,Äö\\$/¥d like to see better customer communication methods/integration.

i,Äö\\$/¥m also working towards making our administrative positions mobile-ready, and cyber security training (phishing) for the rest of our workforce.

4) Do you have responsibility for Data Management? 0

Do you plan to add or expand data management initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i,Äö\\$/¥m open to new backup/dr options.

i,Äö\\$/¥m wanting to implement bi solutions asap.

i,Äö\\$/¥m always interested in better performance and stability monitoring.

5) Do you have responsibility for Software/Application Development and Management? 0

Do you plan to add or expand software / application development initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have a bespoke core system that is built with a microsoft stack (.net, iis, sql, c#). i,Äö\\$/¥m interested in integration of this system with other business process (financials, client reporting, document management, lab instrumentation). i,Äö\\$/¥m also interested in the viability of moving this platform to the cloud.

6) Do you have responsibility for Communication Systems? 0

Do you plan to add or expand communication system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we,Äö\\$/¥re currently leasing phones from the campus we are located in. i,Äö\\$/¥m interested in a cloud provided voip system. we use and are happy with teams, so i,Äö\\$/¥d like to see integration into that.

7) Do you have responsibility for Network Systems? 0

Do you plan to add or expand network system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no planned changes.

8) Do you have responsibility for Consulting / Outsourcing? 0

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):

i,Äö\\$/¥d we've never seen database modernization before - it sounds like something i,Äö\\$/¥d like to pursue!

i imagine we will need assistance with implementing powerbi.

we definitely need assistance with migrating resources to the cloud.

9) Do you have responsibility for IT Leadership, Talent Management and Training? 0

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): always interested in becoming more efficient and preventing burnout!

i,Äö\\$/¥d also like to implement a company-wide cyber security training solution.
