**City of Ardmore** OK, Chief Information Officer

What state are your headquarters located in: OK

Total annual spend for IT and cybersecurity development measures for your company: 50000

What state are you located in: OK

What country are you located in:

Industry Sector: Government (state/local/federal)

What are key products or services offered by your company? Government services

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 13

How many people are in your IT Department? 7

How many people are on your IT security team? 3

Number of Contact Center Seats: 3

What is your current Operating System? Windows

Who is your current ERP vendor? Tyler Technologies

Who is your Cloud Service Provider? AWS

# 1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud SecuritySecurity Awareness Computer-Based Training for end-users,Data Security,Email Security,Employee monitoring – Insider Threat DetectionIdentity Access Management,Multi-factor authentication,ZerotrustMobile Security,Network Security - Firewall,Network Security - Intrusion Prevention Systems,Network Security - Monitoring forensics,Network Security - Unified Threat ManagementPenetration Testing and Simulation,Phishing,Physical Security - Surveillance and Access Control,Privileged Access Management,RansomwareThreat IntelligenceWeb Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): trying to keep up to date on various threats and educate end users. i would like to offer citizens programs to help them understand security as well.

# 2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,Co-locationDocument Management SystemsHelp Desk,Managed File Transfer,Storage,Virtual Machines,Virtualization

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): understanding how to migrate to the cloud.

# 3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes



Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Digital Customer Experience OptimizationDigital Security, Workflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): understanding how to implement.

### 4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, Data Warehousing, EncryptionNetwork and application performance monitoringServer Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): finding a cost effective solution.

### 5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Automation Testing Software, CloudMicrosoft Stack, Mobile, Open SourceWeb

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no real need this cycle.

#### 6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business SMS and MMS,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP),Contact Center Optimization,Contract Management,Contract NegotiationsHosted PBX,Unified Communications,Video Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have a cisco system that is eol.

### 7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet, Data Center NetworkingNetwork Connectivity, Outsourced Consulting, Routing, Routing, SD-WAN, SwitchingWAN, WIFI, Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need to increase our backbone speed.

### 8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no



Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Call CentersCloud Workload and Migration,Cybersecurity ServicesIT Service Management (ITSM)Technology Lifecycle Management,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): just need someone to bounce things off of to keep up to date.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,IT Asset Management,IT Certificates,IT Training Software for staff: Cybersecurity,IT Training Software for staff: Software,IT Training Software for staff: IT Operations,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need to improve the level of expertise of the employees.



