

Flexiti - flexiti.com - phone: 855.559.0909,

100 University Ave,Toronto, KS

Nabeel Yousif - VP Information Security DevSecOps Engineering - CISO - nyousif@flexiti.com, phone: 905.829.0136, 2nd phone: 905.477.3971

Other emails: nyousif@flexiti.com, nabeel.yousif@flexiti.com

LinkedIn: <https://www.linkedin.com/in/nabeel-yousif>

Contact 2 Info: Shadi Khatib - Chief Information Officer – skhatib@flexiti.com, 877.259.3745, 416.454.5461

Contact 2 LinkedIn: <https://www.linkedin.com/in/khatibshadi>

Other emails: skhatib@flexiti.com, skhatib@goeasy.com

Total annual spend for IT and cybersecurity development measures for your company: 7000000

Industry Sector: Banking / Finance

What are key products or services offered by your company? Buy now pay later

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? \$500M-\$1B

How many business locations do you maintain company hardware and equipment such as servers...? 4

How many people are in your IT Department? 100+

How many people are on your IT security team? 9

Number of Contact Center Seats: 100+

What is your current Operating System? Windows

Who is your current ERP vendor? inhouse

Who is your Cloud Service Provider? AWS

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Application Security - Vulnerability Assessment API Security, Cloud Security, Data Security, DevOps Security, Disaster / Backup Recovery Employee monitoring, AI Insider Threat Detection, Encryption Fraud Prevention / Transaction Security, Identity Access Management Zero trust, Mobile App Security Network Security - Monitoring forensics, Network Security - Unified Threat Management, Outsourced Consulting, Penetration Testing and Simulation, Phishing Privileged Access Management, Ransomware, Risk Compliance, Security Incident Response, Third Party Cyber Risk Management, Threat Intelligence, User behavior monitoring, Web Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cloud security
api security
data security
data governance

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, Dev-Ops, IT Service Management (ITSM), Mobility

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): ci/cd automation

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management?: yes

Do you plan to add or expand data management initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, Data Governance, MDM, Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): data security and governance

5) Do you have responsibility for Software/Application Development and Management?: no

Do you plan to add or expand software / application development initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems?: yes

Do you plan to add or expand communication system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , BYOD Employee Cell Device Management, Contract Management, Telecom Expense Management, Video Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): mobile device management

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Network Connectivity, Team Collaboration Platform, Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): move vpn to

the cloud
move wireless to the cloud

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud EnablementCybersecurity Services,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cyber

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Staffing ,Äi Permanent to hire Cybersecurity staffing,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): hiring application security architect
