

**B Real Productions, LLC - brealproductions.net - phone: NA,  
NA, NA, GA**

**Brian Lee - Owner - beezy@brealproductions.net, phone: 470.257.2184, 2<sup>nd</sup> phone: 470.257.5637**

**Other emails: beezy@brealproductions.net, brian.lee@brealproductions.net**

**LinkedIn: <https://www.linkedin.com/in/brealproductions>**

**Contact 2 Info: Brian Lee - Owner – beezy@brealproductions.net, 470.257.2184, 470.257.5637**

**Contact 2 LinkedIn: <https://www.linkedin.com/in/brealproductions>**

**Other emails: beezy@brealproductions.net, brian.lee@brealproductions.net**

**Total annual spend for IT and cybersecurity development measures for your company: 10000**

**Industry Sector: Professional Services**

**What are key products or services offered by your company? Cybersecurity, API, VDI, AWS, Citrix**

**How many people are employed by your company? 0-50 employees**

**What is the current annual revenue for your organization? Less than \$50M**

**How many business locations do you maintain company hardware and equipment such as servers...? 1**

**How many people are in your IT Department? 10**

**How many people are on your IT security team? 10**

**Number of Contact Center Seats: 20**

**What is your current Operating System? Fortinet**

**Who is your current ERP vendor? Microsoft**

**Who is your Cloud Service Provider? AWS**

---

**1) Do you have responsibility for Cybersecurity? yes**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Email Security,**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): leaks**

---

**2) Do you have responsibility for Cloud software solutions? yes**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Storage**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): firewall**

---

---

**3) Do you have responsibility for Digital Solutions?:** yes

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** , Digital Transformation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** budget

---

**4) Do you have responsibility for Data Management?:** yes

**Do you plan to add or expand data management initiatives in the next 12 months?:** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Big Data Analytics

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** code tags

---

**5) Do you have responsibility for Software/Application Development and Management?:** no

**Do you plan to add or expand software / application development initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

---

**6) Do you have responsibility for Communication Systems?:** no

**Do you plan to add or expand communication system initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

---

**7) Do you have responsibility for Network Systems?:** no

**Do you plan to add or expand network system initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

---

**8) Do you have responsibility for Consulting / Outsourcing?:** no

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?:** NO

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

---

---

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

---

**9) Do you have responsibility for IT Leadership, Talent Management and Training?** yes

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** IT Certificates

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** cybersecurity, digital sustainability

---

