

United Health Group - uhc.com - phone: 952.936.1300,

9700 Healthcare Lane, Minnetonka, MN

Rick Morin - Director Information Technology Architecture - rmorin@uhc.com, phone: 0, 2nd phone: 0

Other emails: rmorin@uhc.com, richard_morin@uhc.com

LinkedIn: <https://www.linkedin.com/in/rickmorin>

Contact 2 Info: Rick Morin - Director Information Technology Architecture – rmorin@uhc.com, 0, 0

Contact 2 LinkedIn: <https://www.linkedin.com/in/rickmorin>

Other emails: rmorin@uhc.com, richard_morin@uhc.com

Total annual spend for IT and cybersecurity development measures for your company: 2M

Industry Sector: Insurance

What are key products or services offered by your company? B2B Healthcare consultancy

Advisory services

Software products

Health Plans

Urgent care facilities

How many people are employed by your company? 10,000+ employees

What is the current annual revenue for your organization? \$5B+

How many business locations do you maintain company hardware and equipment such as servers...? 48

How many people are in your IT Department? 50000

How many people are on your IT security team? 250

Number of Contact Center Seats: 500

What is your current Operating System? Windows, Linux, Unix

Who is your current ERP vendor? Oracle

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Application Security - Vulnerability Assessment, Application Security and WAF, API Security, Cloud Security, Critical Event Management Data Loss Protection Data Security, Email Security, Employee monitoring Insider Threat Detection, Encryption, Endpoint prevention Identity Access Management, Multi-factor authentication, Zerotrust, Mobile App Security, Penetration Testing and Simulation, Phishing, Physical Security - Surveillance and Access Control Ransomware, Risk Compliance Security Operations Center - SOC as a Service, Security Rating / Benchmarking, SIEM, SOAR - Security Orchestration Automation and Response Threat Intelligence, User behavior monitoring, Web Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we grow by m which makes it very challenging to harden our endpoints. the applications that we acquire have to plug and play with our current environment, some need to be evaluated and put on a decom path, we need to educate our new partner teams of our security stance, we need to understand the security mindset of th enew teams, we need toscore them, integrate them with our soc

monitoring efforts. we are only as strong as our weakest point. given that we are evaluating proactive ways to do this with minimal noise and diplomatically.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Business Intelligence, Cloud Migration Services IoT, Storage Virtualization

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have 5-10 year strategy for cloud migration and opensourcing licensed s/w and we need to find cheaper storage for peta bytes of data in both warm and cold storage to be cost effective.

we are socially responsible and working with a non profit organization that caters to spinal cord injury patients rehabilitation. need to understand vendors that can help us make their quality of life better.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Artificial Intelligence Machine Learning, Digital Consulting, Digital Customer Experience Optimization, Digital Transformation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are working on externalizing and digitizing 6 applications and consolidating some of their responsibilities in the process eliminating some if possible. we need to make them digitally transformed and provide the security for them to be accessed from external users

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Big Data Analytics Data Cleansing, Data Governance MDM, Data Integration Access, Data Quality, Data Visualization

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking to integrate many applications data via canonical model. need to establish data governance standards, processes and stakeholders. looking for solutions for the same

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business SMS and MMS, BYOD Employee Cell Device Management Contact Center Optimization

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need to optimize appeals and grievances customer center using ai/ml
need solution to plug and play with clinical mgmt system to fulfill campaign management and customer communication, recruiting needs
to send sms, email securely to provider for their clinical action -just in time

7) Do you have responsibility for Network Systems? no

Do you plan to add or expand network system initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs, Application Modernization, Business Intelligence Cybersecurity Services,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):

evaluation of legacy for lift and shift and or roadmap to modernization

identify meaningful healthcare okrs to aid business agility and growth

better api architecting and management

architecting secure softwares

security review board advisory/auditor services- how to effectively audit a program during a security review.. how to make it proactive

looking to hire product architects and architecture analysts

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Advisory / Analyst Support IT Certificates, IT Training Software for staff : Cybersecurity, IT Training Software for staff : Software, IT Training Software for staff : IT Operations Staffing - Outsourced staffing - Project based, Staffing - Permanent to hire IT staffing, Team Efficiency and Effectiveness Training,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): security, togaf,

collaboration / team building ideas

looking for architects architecture analyst
