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Total annual spend for IT and cybersecurity development measures for your company: 500000

Industry Sector: Non-Profit

What are key products or services offered by your company? Arts and Culture, Aerospace History

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 2

How many people are in your IT Department? 4

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? Windows 10 / Server 2016 2019

Who is your current ERP vendor? Abila / Microix

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Security Awareness Computer-Based Training for end-users,Data Loss ProtectionData SecurityDisaster / Backup Recovery,Email Security,Employee monitoring ,Äi Insider Threat Detection,Encryption,Endpoint detection response (EDR)Endpoint preventionZerotrustManaged Security Service Provider,Network Security - Firewall,Network Security - Intrusion Prevention Systems,Network Security - Monitoring forensicsPhishing,Physical Security - Surveillance and Access ControlRansomwareSecurity Incident Response,Security Operations Center ,Äi SOC as a Service,SOAR ,Äi Security Orchestration Automation and ResponseThreat Intelligence

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): in 2022, i will be hiring an entry level cybersecurity analyst. as such, some duties will roll to them; however, we need to migrate to the cloud in a hybrid manner and discussions like these will focus us intently.

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,Data Quality,Data VisualizationEncryption,Hyper-converged Infrastructure (HCI),Network and application performance monitoringServer Storage

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): as a vmware customer and looking to migrate to the cloud, we need to identify the pitfalls that might surround us. we protect our environment with rubrik (a trusted advisor) and need to protect our ip (digitized copies of materials from former aerospace pioneers and space exploration).

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP)Contract Management,Contract NegotiationsHosted PBXVideo Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): n/a - anything is better than skype for business 2015

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet,Network ConnectivityRoutingSwitching,WIFI,Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our infrastructure (brocade) is so long in the tooth, it might as well be called methuseleuh.

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Certificates, IT Training Software for staff : Cybersecurity IT Training Software for staff : IT Operations, Leadership coaching, Staffing ,Äi Permanent to hire Cybersecurity staffing, Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): this one is all about me.
