

**Sequence** - sequenceqcs.com - phone: 0,

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**Contact 2 Info: 0 - 0 – 0, 0, 0**

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**Other emails: 0, 0**

**Total annual spend for IT and cybersecurity development measures for your company:** depends on the need

**Industry Sector:** Other

**What are key products or services offered by your company?** Our Staff specializes in turn-key operations for Pharma and Biotech companies.

**How many people are employed by your company?** 100-250 employees

**What is the current annual revenue for your organization?** Less than \$50M

**How many business locations do you maintain company hardware and equipment such as servers...?** 3

**How many people are in your IT Department?** 2

**How many people are on your IT security team?** 1

**Number of Contact Center Seats:** 0

**What is your current Operating System?** Win 10, Server 2012 R2, 2016, 2019

**Who is your current ERP vendor?** Netsuite

**Who is your Cloud Service Provider?** Hybrid

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**1) Do you have responsibility for Cybersecurity?** 0

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** inventory and control of software assets

establish secure configurations

central log management

deploy security analytics/siem tools

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implement a security awareness program

document incident response procedures

maintain secure images

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**2) Do you have responsibility for Cloud software solutions? 0**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** certifications on cloud management for aws, google and azure need for our clients

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**3) Do you have responsibility for Digital Solutions?: 0**

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?: 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**4) Do you have responsibility for Data Management? 0**

**Do you plan to add or expand data management initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** always looking to improve dr already on hyper converge with scale computing

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**5) Do you have responsibility for Software/Application Development and Management? 0**

**Do you plan to add or expand software / application development initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**6) Do you have responsibility for Communication Systems? 0**

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**Do you plan to add or expand communication system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** own our voip system looking to move away from our current and to cloud

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**7) Do you have responsibility for Network Systems?** 0

**Do you plan to add or expand network system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** always looking to keep us up to date and current always look to improve

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**8) Do you have responsibility for Consulting / Outsourcing?** 0

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** 0

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** need to start training for sequence employees

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