

**Groundworks Companies** VA, Director of Software Development

**What state are your headquarters located in:** VA

**Total annual spend for IT and cybersecurity development measures for your company:** 50000

**What state are you located in:** VA

**What country are you located in:**

**Industry Sector:** Other

**What are key products or services offered by your company?** Foundation Repair\_x000D\_

Foundation problems can affect your home's safety, appearance, and value. Repairing your foundation issue before it becomes a big problem is the most affordable and effective solution.\_x000D\_

Basement Waterproofing\_x000D\_

Leaking and flooding basements can be a headache and lead to major home repairs. Don't risk it – protect your home.\_x000D\_

Crawl Space Repair\_x000D\_

More than half of the air you are breathing in your house comes from the crawl space. So, whatever is in the crawl space, like mold and allergens, also is in the rest of your home and affecting you.\_x000D\_

Concrete Lifting\_x000D\_

Does your driveway, sidewalk, walkway, concrete steps or patio have problem areas where sunken concrete has caused uneven surfaces and tripping hazards to form? It's a very noticeable problem that has a very simple solution.

**How many people are employed by your company?** 1000-5000 employees

**What is the current annual revenue for your organization?** \$500M-\$1B

**How many business locations do you maintain company hardware and equipment such as servers...?** 19

**How many people are in your IT Department?** 50

**How many people are on your IT security team?** 5

**Number of Contact Center Seats:** 75

**What is your current Operating System?** Windows 10

**Who is your current ERP vendor?** Business Central 365

**Who is your Cloud Service Provider?** Azure

---

**1) Do you have responsibility for Cybersecurity?** yes

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Application Security - Vulnerability AssessmentAPI SecutiryData SecurityDisaster / Backup RecoveryEndpoint detection response (EDR)

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** planning on evaluating vendors that provide application security and disaster backup solutions

---

**2) Do you have responsibility for Cloud software solutions?** yes

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Cloud Migration ServicesDev-OpsManaged File Transfer,Storage

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are a data-heavy organization and have to store and manage all historical attachments for our end customers. hence we are looking for a way to optimize storage costs while keeping the network latency minimal on reading and writing.



\_x000D\_  
\_x000D\_

azure cloud migration is one for our big initiative for q1 2022

---

**3) Do you have responsibility for Digital Solutions?:** no

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**4) Do you have responsibility for Data Management?** no

**Do you plan to add or expand data management initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** nan

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**5) Do you have responsibility for Software/Application Development and Management?** yes

**Do you plan to add or expand software / application development initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** DevOps,

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** i would like to meet dev ops vendors who can help make our release pipelines automated. we are .net heavy shop.

---

**6) Do you have responsibility for Communication Systems?** no

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

**7) Do you have responsibility for Network Systems?** no

**Do you plan to add or expand network system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

---

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

---

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

