Panda Restaurant Group, Inc. - pandarg.com - phone: 626.799.9898,

1683 Walnut Grove Ave, Rosemead, CA

Dorothy Shih - Senior IS Project Manager - dorothy.shih@pandarg.com, phone: 626.372.8961, 2nd phone: (626)

799-9898 x8772

Other emails: dorothy.shih@pandarg.com, dshih@pandarg.com

LinkedIn: https://www.linkedin.com/in/dorothyshih

Contact 2 Info: Xing Ming - Sr. Manager, IS Client Services - xing.ming@pandarg.com, 626.372.8460, (626) 799-

9898 x8160

Contact 2 LinkedIn: https://www.linkedin.com/in/xingming

Other emails: xing.ming@pandarg.com, xing.ming@pandagr.com

Total annual spend for IT and cybersecurity development measures for your company: 8000000

Industry Sector: Travel / Hospitality / Recreation / Entertainment

What are key products or services offered by your company? We are nation's largest American Chinese quick service restaurant chain.

How many people are employed by your company? 10,000+ employees

What is the current annual revenue for your organization? \$1B-\$5B

How many business locations do you maintain company hardware and equipment such as servers...? 2300

How many people are in your IT Department? 70

How many people are on your IT security team? 4

Number of Contact Center Seats: 50

What is your current Operating System? Windows and Mac

Who is your current ERP vendor? Infor

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Application Security and WAF Cloud Security Fraud Prevention / Transaction Security Mobile App Security,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): protecting online guest account credentials

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IoT, Mobility



Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): iot business analytics computer vision and machine learning initiatives for restaurants. _x000d_ improve iot security posture protection customer identity for e-commerce.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Artificial Intelligence Machine Learning Digital Customer Experience Optimization, Digital Transformation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking at development partner to help with various digital and ops initiatives. _x000d_ computer vision and machine learning initiatives for restaurants.

4) Do you have responsibility for Data Management? no

Do you plan to add or expand data management initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: .

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cloud based phone systems (VOIP), Contact Center Optimization, Enterprise Mobility Management,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): look at new voip solutions for the stores._x000d_ look at alternative mtem vendors._x000d_

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Mobility Network Connectivity, WIFI, Wireless



Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking at 5g and improving wifi at the stores. x000d

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Application Modernization, Digital Transformation (Analytics, AI),

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking at development partner to help with various digital and ops initiatives. computer vision and machine learning initiatives for restaurants.

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: nan

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no



