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Total annual spend for IT and cybersecurity development measures for your company: \$4.3 Million

Industry Sector: Transportation

What are key products or services offered by your company? We are the Bus authority for Milwaukee County in Wisconsin. Bus transportation as per ride, daily, weekly, monthly, and annual passes.

How many people are employed by your company? 1000-5000 employees

What is the current annual revenue for your organization? \$250M-\$500M

How many business locations do you maintain company hardware and equipment such as servers...? We have 4 campuses consisting of multiple buildings each and 370 mobile data centers on our fleet.

How many people are in your IT Department? 16

How many people are on your IT security team? 3

Number of Contact Center Seats: NO

What is your current Operating System? Mostly Windows but some Linux

Who is your current ERP vendor? NO

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Data Loss Protection Employee monitoring Insider Threat Detection, Encryption, Identity Access Management, Multifactor authentication, Zerotrust, User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): internal multifactor authentication will need to be in place before our next cyber security insurance policy comes up for renewal, zero trust to coincide with mfa and vpn to give a more granule security control , employee monitoring and data loss prevention will need to be in place before our next cyber security insurance policy comes up for renewal

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , CRM Document Management Systems Storage

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our marketing department has requested we assist in finding a crm for the organization. we have several departments seeking a document management solution which will require ample storage and our data storage needs have increased significantly which will require more cloud storage.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have no current plans to expand this area

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Encryption, Hyper-converged Infrastructure (HCI),

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we will be looking into a solution for data at rest before our next cyber security insurance policy comes up for renewal. we are planning our san replacement and are looking into hyper converged solutions

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Outsourced Consulting,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we will be bringing in additional consultants to wrap up a long running software conversion project.

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Enterprise Mobility Management,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have brought in several new mobile communication devices to replace old p25 radio system with cellular and will need mobility management

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , Data Center Networking Network Connectivity, WIFI,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are working on solution options for bus rider internet access over wifi. we are also looking to replace out ethernet service provider between our 4 campuses.

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have no current plans to expand in this area

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: , IT Training Software for staff : Cybersecurity IT Training Software for staff : IT Operations, Staffing - Permanent to hire IT staffing

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have been utilizing staffing to hire as resources grow thin and our current base is drying up. we need to expand our base. we are also looking to add cbt classes in it and it certification to enhance our it staff and aid in staff retention
