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Total annual spend for IT and cybersecurity development measures for your company: 500000  
Industry Sector: Travel / Hospitality / Recreation / Entertainment  
What are key products or services offered by your company? In-Flight Catering Services  
How many people are employed by your company? 250-500 employees  
What is the current annual revenue for your organization? \$50M-\$100M  
How many business locations do you maintain company hardware and equipment such as servers...? 20  
How many people are in your IT Department? 9  
How many people are on your IT security team? 0  
Number of Contact Center Seats: 0  
What is your current Operating System? Windows 10  
Who is your current ERP vendor? 0  
Who is your Cloud Service Provider? Azure

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**1) Do you have responsibility for Cybersecurity? 0**

**Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no**

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**2) Do you have responsibility for Cloud software solutions? 0**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? 0**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0**

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are currently migrating our legacy systems over to azure, we're mostly finished and will then begin an implementation of dynamics 365 to preferably replace a lot of our legacy systems. we plan to begin within the next 6 months.

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**3) Do you have responsibility for Digital Solutions?: 0**

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**Do you plan to add or expand digital responsibility initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are currently performing the digital transformation process within the company. our main focus has been to modernize, migrate, and replace legacy systems.

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**4) Do you have responsibility for Data Management?** 0

**Do you plan to add or expand data management initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** as part of our shift to the cloud we are in the process of re-organizing all of our data, using azure encryption methods, and will be planning to move to hosted data solutions within the next 6 months.

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**5) Do you have responsibility for Software/Application Development and Management?** 0

**Do you plan to add or expand software / application development initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are currently modernizing our legacy systems and replacing them with azure solutions. api development is a current initiative and will continue to grow within the next 6 months.

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**6) Do you have responsibility for Communication Systems?** 0

**Do you plan to add or expand communication system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are in the process of deploying unified communications throughout the company. we're using a hosted voice solution and intune for our mobile devices. we will likely expand services over the next 6 - 12 months

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**7) Do you have responsibility for Network Systems?** 0

**Do you plan to add or expand network system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**8) Do you have responsibility for Consulting / Outsourcing?** 0

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**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** no

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** 0

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we plan to grow our technical team over the next 1 - 5 years and are focused on the continued growth of our current technical team. i encourage our team to research earn certifications to stay current and will continue pushing the team within the next 1 - 6 months

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