ESDC - esd.ny.gov - phone: 0,

0, NY

0 - 0 - 0, phone: 0, 2nd phone: 0

Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 – 0, 0, 0

Contact 2 LinkedIn: 0

Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 15 million dolars

Industry Sector: Banking / Finance

What are key products or services offered by your company? Financial Services

How many people are employed by your company? 500-1000 employees

What is the current annual revenue for your organization? $1B-$5B

How many business locations do you maintain company hardware and equipment such as servers…? 13

How many people are in your IT Department? 30

How many people are on your IT security team? 3

Number of Contact Center Seats: 8

What is your current Operating System? Microsoft

Who is your current ERP vendor? Oracle

Who is your Cloud Service Provider? AWS

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1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event ManagementData Loss Protection,Data Center Security,Data SecurityDisaster / Backup Recovery,Email Security,Employee monitoring - Insider Threat DetectionEndpoint detection response (EDR)Endpoint preventionIdentity Access Management,Multi-factor authentication,Managed Security Service ProviderMobile Security,Network Security - Firewall,Network Security - Intrusion Prevention Systems,Network Security - Monitoring forensics,Network Security - Unified Threat Management,Outsourced ConsultingPhishingPrivileged Access Management,Security Incident Response,User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): cybersecurity is a major priority for our agency and we want to make every effort to employ the latest technologies to combat cyber threats.

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2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,MobilityStorage,Virtual Machines,Virtualization

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Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we believe cloud solutions will give us an edge to accelerate delivery of our services. we employ consultants assistance where needed

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3) Do you have responsibility for Digital Solutions?: no

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

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4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster RecoveryData CleansingData Integration Access,Data Quality,Data VisualizationEncryption,Hyper-converged Infrastructure (HCI),Network and application performance monitoring

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): data is growing at an alarming rate and we constantly need to provide backup, security, management and business continuity for that data

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5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIsOutsourced Consulting,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are constantly being asked to make modifications and implement apis to accommodate the request

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6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Video Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): unified communications and collaboration tools are necessary tools to any agency

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7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,MobilityNetwork Connectivity,Outsourced Consulting,RoutingSwitchingWireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): network and

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infrastructure changes as always needed to keep up with growing and demanding technologies. we hire consultants and subject matter experts when necessary since we sometimes lack that expertise

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Application Modernization,Cybersecurity Services,Database Modernization,Software / Application Development,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): consulting and outsourcing is a must to complement lack of expertise in critical areas

9) Do you have responsibility for IT Leadership, Talent Management and Training? no

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0