

**Celtic Bank** - celticbank.com - phone: 0,

0, UT

0 - 0 - 0, phone: 0, 2<sup>nd</sup> phone: 0

Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 – 0, 0, 0

Contact 2 LinkedIn: 0

Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 6M

Industry Sector: Banking / Finance

What are key products or services offered by your company? commercial loans

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 1

How many people are in your IT Department? 20

How many people are on your IT security team? 1

Number of Contact Center Seats: 3

What is your current Operating System? Windows

Who is your current ERP vendor? 0

Who is your Cloud Service Provider? Azure

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**1) Do you have responsibility for Cybersecurity? 0**

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): our security program and systems are in place and working well. in the past year implemented crowdstrike and arctic wolf. looking at implementing revbits soon for pam.

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**2) Do you have responsibility for Cloud software solutions? 0**

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are set here.

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**3) Do you have responsibility for Digital Solutions?: 0**

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**Do you plan to add or expand digital responsibility initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** looking for ways to integrate ai/rpa to improve loan process efficiencies

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**4) Do you have responsibility for Data Management?** 0

**Do you plan to add or expand data management initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are set here.

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**5) Do you have responsibility for Software/Application Development and Management?** 0

**Do you plan to add or expand software / application development initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we do custom development for our salesforce based loan origination system

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**6) Do you have responsibility for Communication Systems?** 0

**Do you plan to add or expand communication system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** recently moved from mitel to ring central, and from bluejeans to ms teams, happy with those migrations.

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**7) Do you have responsibility for Network Systems?** 0

**Do you plan to add or expand network system initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** recently upgraded to palo alto vpn and aruba wireless.

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**8) Do you have responsibility for Consulting / Outsourcing?** 0

**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?** 0

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**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** looking for ways to leverage ai into loan processing.

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**9) Do you have responsibility for IT Leadership, Talent Management and Training?** 0

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months?** 0

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** 0

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we use cbt nuggets and pluralsight for staff training.

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