

Associated Couriers - healthexcourier.com - phone: 0,

0, MO

0 - 0 - 0, phone: 0, 2nd phone: 0

Other emails: 0, 0

LinkedIn: 0

Contact 2 Info: 0 - 0 – 0, 0, 0

Contact 2 LinkedIn: 0

Other emails: 0, 0

Total annual spend for IT and cybersecurity development measures for your company: 1200000

Industry Sector: Transportation

What are key products or services offered by your company? Courier services that are time sensitive, temperature controlled, or highly regulated. We serve UPS, residential, hospitals, pharma manufacturers, and pharmacies.

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? 11

How many people are in your IT Department? 7

How many people are on your IT security team? 2

Number of Contact Center Seats: 75

What is your current Operating System? Windows

Who is your current ERP vendor? Microsoft

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud SecurityEmail SecurityEncryption,Identity Access ManagementMobile Security,Privileged Access Management,Ransomware,Risk Compliance,Threat IntelligenceWeb Security

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we face the typical security threats - phishing, ransomware, network, hardware, authentication.
we also face warehouse security challenges - cameras, iot, access.
we also carry radioisotopes internationally, which are subject to national and international regulations.
in addition to our own warehouse access, we also handle hospital and pharmacy entrance codes. we have to keep our customer's data secure.

2) Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): microsoft and related products - powerbi, teams, security/compliance, etc.

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Robotic Process Automation (RPA),Workflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): automating repetitive tasks as they pertain to finance and accounting, dispatching, recruiting, file moving, hr, sales.

4) Do you have responsibility for Data Management?: yes

Do you plan to add or expand data management initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BI Dashboard ReportingBusiness IntelligenceData Quality,Data Visualization,Data Warehousing,Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we'll stand up jet analytics, a data warehouse, and build our business analytics workspace using power bi. interested in encryption.

5) Do you have responsibility for Software/Application Development and Management?: yes

Do you plan to add or expand software / application development initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIsApplication IntegrationLow Code Development Platform,Microsoft StackOutsourced Software / Application Development

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): utilize apis of partner software program to automate functions and create a data ecosystem.

6) Do you have responsibility for Communication Systems?: yes

Do you plan to add or expand communication system initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management,Contract Management,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): byod. possibly contract management.

7) Do you have responsibility for Network Systems?: yes

Do you plan to add or expand network system initiatives in the next 12 months?: no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: APIs Business Intelligence, Cloud Workload and Migration, Digital Transformation (Analytics, AI) Software / Application Development, Staffing / Recruiting

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): those above.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Training Software for staff : Software Leadership coaching, Team Efficiency and Effectiveness Training, Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): those above
