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Total annual spend for IT and cybersecurity development measures for your company: #####

Industry Sector: Other

What are key products or services offered by your company? Background checks, employment verification, BMV checks, education verification

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? \$50M-\$100M

How many business locations do you maintain company hardware and equipment such as servers...? Main office and datacenter

How many people are in your IT Department? 35

How many people are on your IT security team? 3

Number of Contact Center Seats: 250

What is your current Operating System? Windows 10 21H1, Server 2012 R2-2019, macOS Catalina, Ubuntu

Who is your current ERP vendor? MS Great Plains

Who is your Cloud Service Provider? Google

1) Do you have responsibility for Cybersecurity? 0

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

2) Do you have responsibility for Cloud software solutions? 0

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are looking for a cost effective, turnkey solution for bc/dr. zerto has been a solution of interest recently

we are also contemplating a lift--shift of our current legacy on-prem infrastructure to a cloud provider, most likely azure (majority windows servers) due to ea licensing benefits, or gcp as our next gen platform resides there

my team is increasingly adopting devops/infrastructure as code, so devops meetings are of interest

we currently have cloud-based helpdesk, itsm, and end user device management systems, hearing of other vendor solutions is of interest

vmware is our current virtualization platform, other vendor solutions are of interest

3) Do you have responsibility for Digital Solutions?: 0

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have become a fully remote workforce. i am interested in solutions for paperwork reduction and further streamlining our remote work experience

4) Do you have responsibility for Data Management? 0

Do you plan to add or expand data management initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we currently have platforms for encryption, network/app monitoring, storage, other vendor solutions are of interest

while we are planning to fully shift to cloud, hci is of interest in case the business decides some level of on-prem infrastructure is cost effective

5) Do you have responsibility for Software/Application Development and Management? 0

Do you plan to add or expand software / application development initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems? 0

Do you plan to add or expand communication system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we currently have cloud-based video conferencing and on-prem uc/cc. we are looking to move to a single solution voip/video/fax platform

7) Do you have responsibility for Network Systems? 0

Do you plan to add or expand network system initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): having moved to a fully remote workforce, i am interested in solutions for monitoring/troubleshooting vpn/connectivity issues for end users.

8) Do you have responsibility for Consulting / Outsourcing? 0

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we are strongly considering migrating legacy on-prem servers/applications to a cloud provider, information on best practices, challenges, and professional services is of interest

we have need of devops contracting. we don't have enough demand for a full-time role, but to have bandwidth constraints with our current staffing levels

9) Do you have responsibility for IT Leadership, Talent Management and Training? 0

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i run a very lean team, and we aren't looking to increase headcount any time soon. highly automated, intuitive platforms for asset management are of interest

having a small but mighty team, i am very interested in solutions for burnout prevention, retention, efficiency and effectiveness, and resources on being a better leader

i am also happy to learn about project-based outsourcing, for projects my team doesn't have the bandwidth to tackle
