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Total annual spend for IT and cybersecurity development measures for your company: 400000

Industry Sector: Manufacturing / Natural Resources

What are key products or services offered by your company? Design, manufacturing, and distribution of prosthetics and orthotics

How many people are employed by your company? 100-250 employees

What is the current annual revenue for your organization? Less than \$50M

How many business locations do you maintain company hardware and equipment such as servers...? 7

How many people are in your IT Department? 5

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? Windows

Who is your current ERP vendor? Epicor

Who is your Cloud Service Provider? Azure

1) Do you have responsibility for Cybersecurity? 0

Do you plan to add or expand cybersecurity initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i was hired on to be my companies first director of it in may. the department was in disarray with no traditional it policies or procedures. we just replaced firewalls and are about to move users from on premise exchange to o365. we still have a majority of windows 7 machines that we will replace. and i, äö¬ç, Äö√ß¬®Äö√±¬çm writing from scratch all it policies

2) Do you have responsibility for Cloud software solutions? 0

Do you plan to add or expand cloud solution initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we have already hired a consulting company to migrate our epicor servers from a private cloud to azure. next we will need to find a solution to migrate our other vms off of aging on premise servers

3) Do you have responsibility for Digital Solutions?: 0

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

4) Do you have responsibility for Data Management?: 0

Do you plan to add or expand data management initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

5) Do you have responsibility for Software/Application Development and Management?: 0

Do you plan to add or expand software / application development initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

6) Do you have responsibility for Communication Systems?: 0

Do you plan to add or expand communication system initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): not much here. we need to update our conference rooms. they currently only gave a phone.

we just signed with a cloud voip solution this past week

7) Do you have responsibility for Network Systems?: 0

Do you plan to add or expand network system initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):

we've replaced our firewalls, aps, and next we will need to standardize and replace switches

8) Do you have responsibility for Consulting / Outsourcing?: 0

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months?: 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): we need some assistance with epicor

9) Do you have responsibility for IT Leadership, Talent Management and Training? 0

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? 0

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: 0

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): i have a team that has been there for an average of 20 years. they have never been given the opportunity for training, conferences, etc. i would like to change that
