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Total annual spend for IT and cybersecurity development measures for your company: 20000

Industry Sector: Manufacturing / Natural Resources

What are key products or services offered by your company? Wet wipes, tampons.

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? \$100M-\$250M

How many business locations do you maintain company hardware and equipment such as servers...? 2

How many people are in your IT Department? 1

How many people are on your IT security team? 1

Number of Contact Center Seats: 0

What is your current Operating System? NO

Who is your current ERP vendor? NO

Who is your Cloud Service Provider? Hybrid

1) Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Critical Event Management, Security Awareness Computer-Based Training for end-users, Data Loss Protection Data Security Disaster / Backup Recovery, Email Security Extended Detection and Response (XDR), Identity Access Management, Multi-factor authentication Industrial / IoT Security Network Security - Firewall, Network Security - Intrusion Prevention Systems, Network Security - Monitoring forensics, Network Security - Unified Threat Management, Phishing, Physical Security - Surveillance and Access Control Ransomware, Risk Compliance, Security Incident Response, SIEM, SOAR - Security Orchestration Automation and Response Threat Intelligence, User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): radius server and its integration with the firewall. logical irp with available resources. security assessment post training. dlp that is not based on user trust. we focus on open source, when possible. (our budget is tight)

2) Do you have responsibility for Cloud software solutions? no

Do you plan to add or expand cloud solution initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

3) Do you have responsibility for Digital Solutions?: yes

Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Digital Customer Experience Optimization, Digital Transformation, Digital Security, Workflow and Content Automation

Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): digital security and automation of redundant user workflows. we focus on open source, when possible. (our budget is tight)

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery, BI Dashboard Reporting Business Intelligence, Business Process Management Data Cleansing, Data Governance MDM, Data Integration Access Data Visualization Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): data cleansing and dedup. user-level it governance. dr that is not reliant on manual backups. we focus on open source, when possible. (our budget is tight)

5) Do you have responsibility for Software/Application Development and Management? yes

Do you plan to add or expand software / application development initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Application Integration, Application Lifecycle Management Open Source

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): conversion of manual processes into digital application (example: excel schedule to erp schedule). we focus on open source, when possible. (our budget is tight)

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Business SMS and MMS, BYOD Employee Cell Device Management, Unified Communications,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): single point to contact all employees. allow users to bring their own devices and manage dlp and cysec on these non-company devices.
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we focus on open source, when possible. (our budget is tight)

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Company Intranet, Data Center Networking Network Connectivity, Team Collaboration Platform WIFI,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): expand wlan reach. improve network connectivity, potentially rerun cabling. have a one-stop-shop for employees on the intranet for training docs, phone lists, it requests, etc. we focus on open source, when possible. (our budget is tight)

8) Do you have responsibility for Consulting / Outsourcing? no

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? NO

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): no

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: IT Advisory / Analyst Support IT Certificates, IT Training Software for staff : Cybersecurity, IT Training Software for staff : Software, IT Training Software for staff : IT Operations, Leadership coaching, Team Efficiency and Effectiveness Training, Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): there has never before been a real emphasis on it leadership enhancement and most years, people have been content with the status quo. level up training resources are needed. we focus on open source, when possible. (our budget is tight)
