

**SJB Consulting, LLC AZ, Chief Technology Officer**

**What state are your headquarters located in:** AZ

**Total annual spend for IT and cybersecurity development measures for your company:** Less than \$1M

**What state are you located in:** AZ

**What country are you located in:**

**Industry Sector:** Banking / Finance

**What are key products or services offered by your company?** Crypto Mining Consulting\_x000D\_

We provide consulting services for people entering the crypto mining business. Based on our experience and success, we can help you to make better decisions and more efficient mining results.\_x000D\_

\_x000D\_ Project Management \_x000D\_

With over 40 years of our staffs combined experience, we can help you complete your project on time, on budget and with an outcome that you expect.\_x000D\_

\_x000D\_

Blockchain Education\_x000D\_

We can help you understand the crypto world and how best to work with and in it.

**How many people are employed by your company?** 0-50 employees

**What is the current annual revenue for your organization?** Less than \$50M

**How many business locations do you maintain company hardware and equipment such as servers...?** 2

**How many people are in your IT Department?** 2

**How many people are on your IT security team?** 1

**Number of Contact Center Seats:** 0

**What is your current Operating System?** Windows Proprietary

**Who is your current ERP vendor?** None

**Who is your Cloud Service Provider?** 0

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**1) Do you have responsibility for Cybersecurity?** yes

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** API Secutiry,Industrial / IoT SecurityNetwork Security - Firewall,Network Security - Intrusion Prevention Systems,Outsourced Consulting,

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** since we work in the crypto currency business, we need protection from unwanted intrusions from bad actors. we are constantly looking for improved products and devices to thwart the ever-growing scenario of events.

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**2) Do you have responsibility for Cloud software solutions?** yes

**Do you plan to add or expand cloud solution initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Virtual Machines,Virtualization

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are looking to potentially deploy a crypto based application to alibaba or aws.



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**3) Do you have responsibility for Digital Solutions?:** yes

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?:** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** 0

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**4) Do you have responsibility for Data Management?** yes

**Do you plan to add or expand data management initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** nan

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** none.

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**5) Do you have responsibility for Software/Application Development and Management?** yes

**Do you plan to add or expand software / application development initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** APIs,Application ArchitectureOutsourced Software / Application Development

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** we are looking to deploy crpto based application(s) to either bare metal or cloud based implementations.

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**6) Do you have responsibility for Communication Systems?** yes

**Do you plan to add or expand communication system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** none at this time.

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**7) Do you have responsibility for Network Systems?** yes

**Do you plan to add or expand network system initiatives in the next 12 months?** no

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,

**Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** throughput with minimal latency is our key driver when mining cryptocurrency.

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**8) Do you have responsibility for Consulting / Outsourcing?** yes



**Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,**

**Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** our work is in the crypto currency space.

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**9) Do you have responsibility for IT Leadership, Talent Management and Training? yes**

**Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** IT Training Software for staff : Software,Staffing - Outsourced staffing – Project based,

**Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** since the crypto space our company works in is rapidly changing and expanding, it is a real challenge to stay on top of changes and expansions being done with altcoins, nfts and the webverse. we are constantly looking for new avenues for training and learning.

