

**Procter Gamble** OH, Senior IT Manager

**What state are your headquarters located in:** OH

**Total annual spend for IT and cybersecurity development measures for your company:** \$1 billion

**What state are you located in:** OH

**What country are you located in:**

**Industry Sector:** Manufacturing / Natural Resources

**What are key products or services offered by your company?** Baby Care - Luvs, Pampers, All Good\_x000D\_

\_x000D\_  
Fabric Care - Bounce, Ariel, Downy, Gain, Tide\_x000D\_

\_x000D\_  
Family Care - Bounty, Charmin, Puffs, Always, Tampax\_x000D\_

\_x000D\_  
Grooming - Gillete, Braun, Joy + Glee\_x000D\_

\_x000D\_  
Hair Care - Head Shoulders, Herbal Essences, Old Spice, Pantene, Aussie\_x000D\_

\_x000D\_  
Home Care - Ambi Pure, Cascade, Dawn, Fabreze, Microban 24, Mr Clean, Swiffer, Zevo\_x000D\_

\_x000D\_  
Oral Care - Crest, Fixodent, Oral-B, Scope\_x000D\_

\_x000D\_  
Health Care - Pepto Bismol, Prilosec, Vicks, MetaMucil, ClearBlue, Align Probiotic, ZzzQuil\_x000D\_

\_x000D\_  
Skin Care - Ivory, Native, Olay, Safe Guard, Secret, SK-II, Snowberry

**How many people are employed by your company?** 10,000+ employees

**What is the current annual revenue for your organization?** \$5B+

**How many business locations do you maintain company hardware and equipment such as servers...?** 100 +

**How many people are in your IT Department?** 5000 +

**How many people are on your IT security team?** 200 +

**Number of Contact Center Seats:** 50

**What is your current Operating System?** Windows and Linux (Different flavors)

**Who is your current ERP vendor?** SAP, Prime, MS Dynamics 365 and GP

**Who is your Cloud Service Provider?** Azure

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**1) Do you have responsibility for Cybersecurity?** yes

**Do you plan to add or expand cybersecurity initiatives in the next 12 months?** yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Application Security - Vulnerability AssessmentAPI Security,Cloud Security,Data Loss Protection,DevOps Security,Employee monitoring – Insider Threat Detection,Encryption,Penetration Testing and Simulation,Privileged Access Management,Threat Intelligence,User behavior monitoring,Web Security

**Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** security usability\_x000D\_

navigating the cybersecurity skills gap\_x000D\_

defending against evolving security threats\_x000D\_

demanding compliance mandates\_x000D\_



maintaining business speed\_x000D\_  
building security in application foundations

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**2) Do you have responsibility for Cloud software solutions? yes**

**Do you plan to add or expand cloud solution initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Help DeskIT Service Management (ITSM)Mobility,Virtual Machines,Virtualization

**Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** interoperability  
with on-premise systems\_x000D\_  
latency\_x000D\_  
security

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**3) Do you have responsibility for Digital Solutions?: yes**

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?: yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Workflow and Content Automation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** touch  
reduction\_x000D\_  
system integration

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**4) Do you have responsibility for Data Management? yes**

**Do you plan to add or expand data management initiatives in the next 12 months? no**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** Big Data AnalyticsData Integration Access

**Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):** one point solution  
for data analytics

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**5) Do you have responsibility for Software/Application Development and Management? yes**

**Do you plan to add or expand software / application development initiatives in the next 12 months? yes**

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Application Architecture,Application Integration,Application Lifecycle Management,DevOpsMobile,Web

**Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule):**  
architecture simplification\_x000D\_  
app integration

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**6) Do you have responsibility for Communication Systems? no**

**Do you plan to add or expand communication system initiatives in the next 12 months? no**

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

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7) Do you have responsibility for Network Systems? no

Do you plan to add or expand network system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

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8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Application ModernizationStaffing / RecruitingVendor Evaluations

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): app modernization and simplification

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9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Team Efficiency and Effectiveness Training,Workload Prioritization/ Employee Burnout Prevention

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): onboarding new hires\_x000D\_getting the best out of employee without the burnout - in this era of work from home.

