

# PROJECT MANDATES April 14th 2021

## OURRENT/DESIRED PER-CEPTION

Making sure we can provide the an efficient and fast service that meets the needs of our customers

## TONE & MANNER

Joy,Hapiness,Friendliness,Good taste,travel in delights

## **Emotional Benefit**

Amazed,Satisfaction,enjoying ...

## KEY MESSAGE

Enjoy life with such wonders

## UNIQUE SELLING POINT

ce cream accompanied by different choices of candy for children



Charlotte Wils 456-234-2456 554 Bank ST. OTTAWA icecreamshop@hotmail.com

#### **OBJECTIVE**

Stay in touch with our young loyal customers by showing them our new products

## CREATIVE CONSIDERATIONS

child schoolboy,teenager,adult nostalgic for childhood desserts,person who loves candies

## STRATEGIC FOCUS

Innovate the quality of service and bring new taste

## STRATEGIC PLAN

More animation, advertising

## Anaya Kassandra

path



## BIO

Indian who just moved with her family to Ontario, she is in high school and loves the history and geography class

## NEEDS

Not very sweet ice cream suitable for my teeth

## FRUSTRATIONS

I can't eat ice cream without a spoon

## Enjoy life while we got alive

**AGE** 14

OCCUPATION Student

STATUS Single

LOCATION OTTAWA, ON.

TIER Primary school assistant ARCHETYPE Courageous girl

Impressive

**Amiable** 

## MOTIVATION

ACCESSIBILITY 80%

FAMILY 90%

COMMUNITY 60%

PRICE 45%

COMFORT 85%

## TECHNOLOGY

INTERNET 85%

## **ACCESSIBILITY REQUIREMENTS** SOFTWARE 55%

Braces

**BRANDS** 







MOBILE APP 55% SOCIAL MEDIA 95% GAMING 20%

## PERSONALITY

RESERVED CONSISTENT FRIENDLY

## Frederick Johnson



Always do your best

**AGE** 17 OCCUPATION Work at Mc donald STATUS In a relationship **LOCATION** Ottawa, ON TIER Student at AC ARCHETYPE A smart person

NEVER GIVE UP

VERY HELPFUL

ACCESSIBILITY REQUIREMENTS Pair of glasses BRANDS





## BIO

**NEEDS** Mint ice cream beacause I'm allergic to milk

## FRUSTRATION

Towels so that the ice cream does not stick

## MOTIVATION

ACCESSIBILITY 66% FAMILY NOT OFTEN

## TECHNOLOGY

INTERNET QUIT OFTEN SOCIAL MEDIA RARELY USE IT

## Joanna Betty



Stay strong and positive

AGE 13 OCCUPATION student STATUS single LOCATION Ottawa, ON ARCHETYPE Curious person

OPEN MINDED

AMICAL

**ACCESSIBILITY REQUIREMENTS** Solar cream

**BRANDS** 





## BIO

I studied in several places in Florida and as we moved to Canada I try to adapt to the climate

## Needs

Ice cream with tropical fruit

## FRUSTRATION

Hot areas as a do not support hot places

## MOTIVATION

ACCESSIBILITY LIKE BEING ALONE FAMILY SPENT MOST OF THE TIME

## TECHNOLOGY

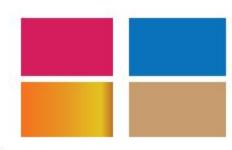
INTERNET MOST OF THE TIME SOCIAL MEDIA A LOT

## PERSONALITY

Quit reserved









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