

Mailing Address
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Soldiers Field Road
Boston, MA 02163

OLIVIA ZHAO

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Nationality: USA

Education

Harvard Business School, Harvard Graduate School of Arts and Sciences Boston, MA
PhD Health Policy (Management) 2025 (expected)

Dissertation title: "US Prescription Drugs: Innovation, Payment, and Utilization"

Dissertation committee: Leemore Dafny, Amitabh Chandra, Leila Agha, Mark Shepard

University of Oxford

MPhil Economics, Marshall Scholarship (2018) Oxford, UK

2020

Thesis title: "Contracting Pay-for-Performance in the NHS"

Massachusetts Institute of Technology

BS Economics Cambridge, MA

2018

Research interests

Fields: Health economics, health policy

Topics: Innovation, pharmaceutical industry, antitrust and competition policy

Publications

Zhao O and AD Sinaiko. Effects of a Real-Time Information-Based Intervention on Physician Prescribing Behavior. Academy of Management Proceedings. 2024.

Sinaiko AD, Sloan CE, Soto MJ, **Zhao O**, Lin C, Goss FR. Clinician Response to Patient Medication Prices Displayed in the Electronic Health Record. JAMA Internal Medicine. 2023;183(10):1172-75. doi:10.1001/jamainternmed.2023.3307

Vogel M, **Zhao O**, Feldman WB, Chandra A, Kesselheim AS, Rome BN. Cost of Exempting Sole Orphan Drugs From Medicare Negotiation. JAMA Internal Medicine. 2024;184(1):63-69. doi:10.1001/jamainternmed.2023.6293

Working papers

Kong E and **O Zhao**. Market Exclusivity and Innovation: Evidence From Antibiotics. SSRN Working Paper. 2023. <http://dx.doi.org/10.2139/ssrn.4676384>

Invited talks

American Society of Health Economists (ASHE) Annual Conference	2024, 2023
Boston University Technology & Policy Research Initiative IP Day	2024
Academy of Management Annual Meeting	2024
<i>Health Care Management Division Best Paper Award: “Effects of a Real-Time Information-Based Intervention on Physician Prescribing Behavior”</i>	
Pediatric Academic Societies Annual Meeting	2024
Informa Healthcare Conference	2023
AcademyHealth Annual Research Meeting	2023

Teaching

Transforming Health Care Delivery	2024
<i>MBA, Harvard Business School, Ariel Stern (no rating available)</i>	
U.S. Healthcare Industry and Regulatory Policy	2023, 2022
<i>Masters, Harvard Kennedy School, Leemore Dafny (average rating 4.7/5.0, Distinction in Student Teaching)</i>	
Research in Global Health and Health Policy	2023
<i>Undergraduate, Harvard College, David Cutler (average rating 4.8/5.0)</i>	
Analytic Frameworks for Public Policy	2022, 2021
<i>Masters, Harvard Kennedy School, Richard Zeckhauser (average rating 4.8/5.0)</i>	

Other research experience

Harvard Business School	Boston, MA
<i>Research Assistant to Leemore Dafny</i>	Sep 2020 – Dec 2022
Harvard Kennedy School	Cambridge, MA
<i>Research Assistant to Mark Shepard</i>	May 2021 – Dec 2022
Institute for Fiscal Studies	London, UK
<i>Summer Fellow/Visiting Researcher</i>	May 2019 – Aug 2020

Other activities

MIT Presidential Committee on Distinguished Fellowships	Boston, MA
	Jul 2021 – present