

# Man Eats Forest

## Impacts of Cattle Ranching on Amazon Deforestation

MEEW 2025 — Melbourne, Australia

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November 27, 2025

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- **Amazon deforestation** continues to be an issue, threatening
  - local *biodiversity* and *livelihoods* (Gibson et al. 2011; Villén-Pérez et al. 2022)
  - regional and global *climates* (Leite-Filho et al. 2021; Araujo et al. 2023)

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  - with **cattle** and soy being the predominant factors (Rajão et al. 2020)
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  - footprint analyses lack causal interpretability
  - naive regressions indicate *limited impacts*

# Motivation

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In this paper, we **causally identify and quantify** the local deforestation impacts of the **production-driven cattle expansion** in the Legal Amazon

# Legal Amazon in 2000

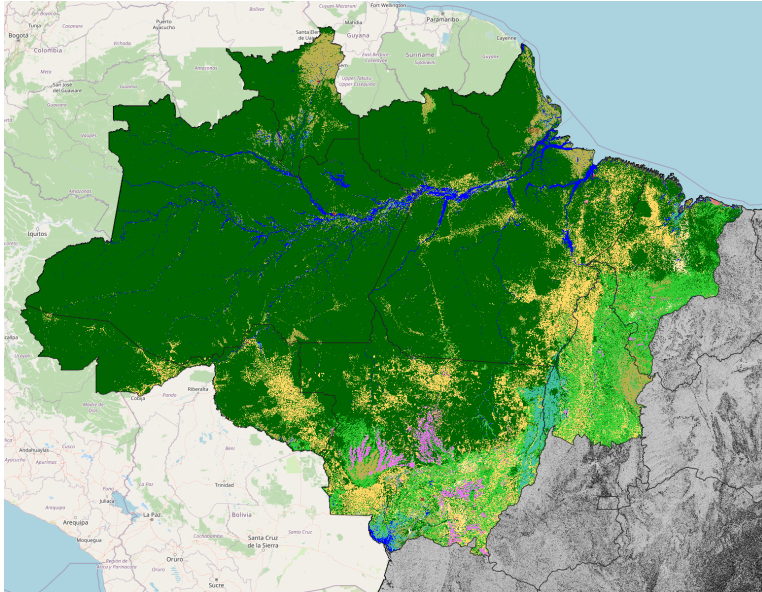


Figure: Land cover, including forest, pasture, and croplands, in the Legal Amazon in 2000.

# Legal Amazon in 2022

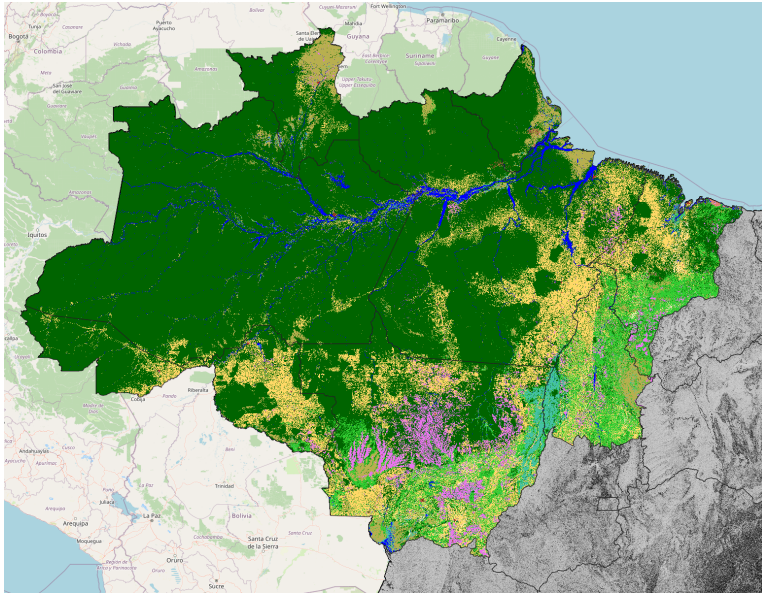
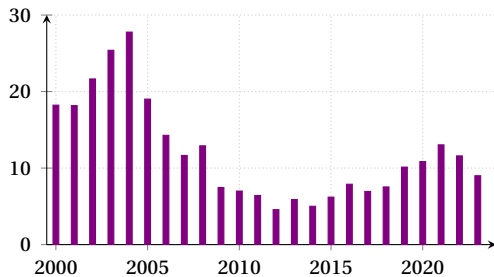


Figure: Land cover, including forest, pasture, and croplands, in the Legal Amazon in 2022.

# Background, Deforestation in Brazil

Reasons for high levels and resurgence include:

- a. Cusack et al. 2021; Pendrill et al. 2022.
- b. Reydon et al. 2020.
- c. Garrett et al. 2021; Burgess et al. 2024.



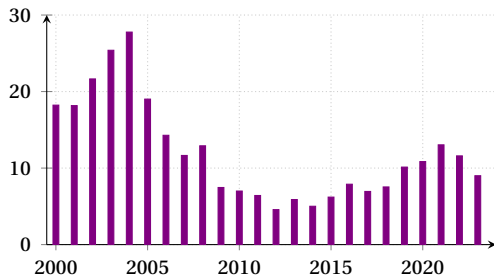
**Figure:** Deforestation in the Brazilian Amazon (in 1,000 km<sup>2</sup>).



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- strong and rising **demand for agricultural products**, driving **beef production**<sup>a</sup>
  - can be met with *intensification*, or deforestation at the *extensive margin*.



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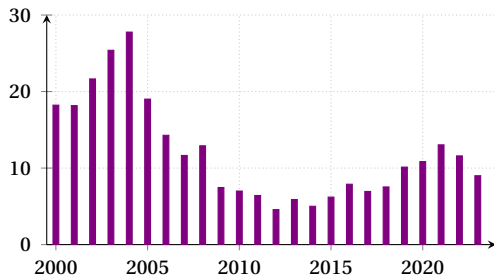
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- weak *land governance* enabling speculative **land appropriation**<sup>b</sup>
  - forest is cut, agricultural activities are feigned, and ownership is claimed.

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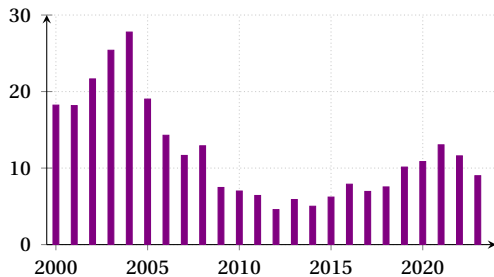
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- *policy interventions* being **not resilient** with respect to political influence<sup>c</sup>

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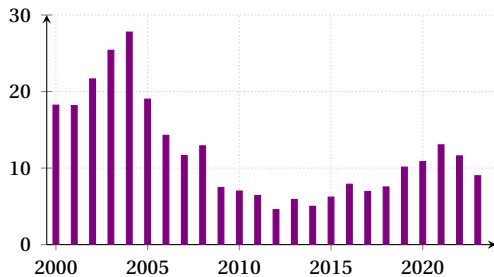
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- ...is important for the national economy at **8% of GDP** (CEPEA 2023), and the livelihoods of local farmers specifically (Ermgassen et al. 2020),
- ...is moving deeper into the Amazon (Vale et al. 2022) and is the **proximate cause of ~90-95% of deforestation** there (Haddad et al. 2024),
- ...is linked to deforestation that accounts for a **fifth of global land use emissions** from the tropics, ~500MT per year (Pendrill et al. 2019),

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- ...is linked to deforestation that accounts for a **fifth of global land use emissions** from the tropics, ~500MT per year (Pendrill et al. 2019),
- ...and, due to the mobility of cattle, acts as the **main intermediary for land appropriations** in the Amazon (Fearnside 2017).



# Empirical Specification

- We depart from a simple (first-difference) panel regression specification:

$$\Delta y_{i,t} = \beta \Delta c_{i,t} + \Delta \mathbf{X}'_{i,t-s} \boldsymbol{\gamma} + \mu_t + u_{i,t}$$

- $\Delta y_{i,t}$  denotes **forest change** in municipality  $i$  at time  $t$ ,
- $\Delta c_{i,t}$  is a measure of **cattle expansion** (e.g. change in cattle head),
- $\mathbf{X}_{i,t-s}$  holds various control variables, and  $\mu_t$  are time-fixed effects.

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$$\begin{aligned}\Delta y_{i,t} &= \beta \Delta \hat{c}_{i,t} + \Delta \mathbf{X}'_{i,t-s} \boldsymbol{\gamma} + \mu_t + u_{i,t} \\ \Delta c_{i,t} &= \Delta \mathbf{X}'_{i,t-s} \boldsymbol{\alpha} + \omega B_{i,t} + \mu_t^b + \varepsilon_{i,t}\end{aligned}$$

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- 
- Use the instrument  $B_{i,t}$  to *causally identify* the effect of interest,  $\beta$ , as
    - as, inter alia,  $c_{i,t}$  captures multiple drivers of the cattle expansion,
    - and naive regressions capture distorted global effects away from the frontier.
  - and isolate the local impacts of the **production-driven cattle expansion**.

We construct the shift-share (or ‘Bartik’)<sup>1</sup> instrument  $B_{i,t}$  as

$$B_{i,t} = \sum_m \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}} z_{i,t=0} g_{m,t}$$

1. See Borusyak et al. 2022, for more details.

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- Distance to slaughterhouse locations, interacted with municipality  $i$ 's initial cattle stocks as **share**  $z_{i,t=0}$  to measure exposure to beef industry

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- Changes in international beef consumption as **shifts**  $g_{m,t}$ , where we consider
  - (i) changes in **all export destinations** weighted by exports at the municipality level
  - (ii) changes in **Chinese beef consumption** for periods lacking export information

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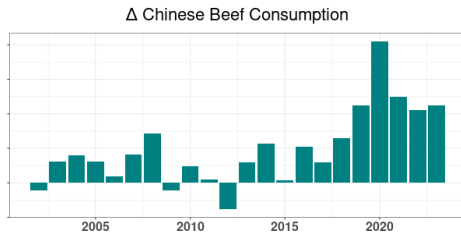
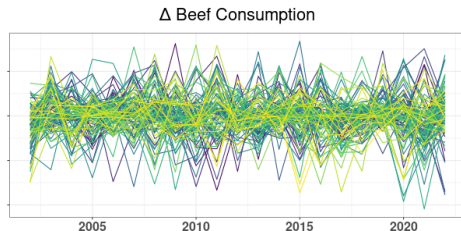
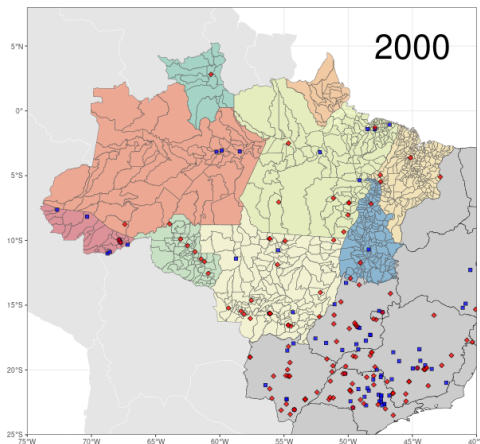
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Rely on **shift exogeneity for identification**, and exploit **shares for relevance**

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# Shift-Share Instrument Components



**Figure:** Slaughterhouse locations in 2000 (left) and changes in aggregate beef consumption (right).  
Sources: Vale et al. 2022; FAO 2024

Main sample covers 808 municipalities in the Legal Amazon from 2003 until 2022:

- Land cover and land use change statistics (MapBiomas 2024)
- Socioeconomic and agricultural data (IBGE 2024)
- Environmental fines (IBAMA 2024)
- Protected areas (UNEP-WCMC and IUCN 2024)
- Meteorological indicators (Beguería et al. 2010)
- Slaughterhouse locations (Vale et al. 2022)
- Municipality-level beef exports (Ermgassen et al. 2020)
- International beef consumption (FAO 2024)



# Results, cattle expansion

	2003–2022	2011–2022
$\Delta\text{Forest}\sim$	OLS	OLS
$\Delta\text{Cattle}$	<b>-0.102</b> (0.02)	<b>-0.108</b> (0.03)
Covariates	Full	
Year FEs	Yes	
$N \times T$	16,160	9,696
$F$ stat (Cattle)		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, cattle expansion

	2003–2022		2011–2022
$\Delta\text{Forest} \sim$	OLS	IV-CHN	OLS
$\Delta\text{Cattle}$	<b>-0.102</b> (0.02)	<b>-0.402</b> (0.13)	<b>-0.108</b> (0.03)
Covariates	Full	...	
Year FEs	Yes	...	
$N \times T$	16,160	16,160	9,696
$F$ stat (Cattle)		318.2	

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, cattle expansion

	2003–2022		2011–2022		
$\Delta\text{Forest} \sim$	OLS	IV-CHN	OLS	IV-CHN	IV-EXP
$\Delta\text{Cattle}$	<b>-0.102</b> (0.02)	<b>-0.402</b> (0.13)	<b>-0.108</b> (0.03)	<b>-0.425</b> (0.13)	<b>-0.341</b> (0.10)
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	16,160	16,160	9,696	...	
$F$ stat (Cattle)		318.2		427.3	57.1

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

- Footprint analyses imply substantial **land use needs of cattle**
  - *Stocking rates* suggest that **each cow** requires **~0.8 hectare** of grazing area<sup>2</sup>
  - Reported **forest-to-pasture** transition rate of **~0.66 hectare** per cattle<sup>3</sup>

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# Results, effect size

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  - large share of observed deforestation **unexplained**

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- **Instrumented estimates** closer to those suggested by footprint analyses
  - but still amount to only **56–70%** of them
  - large share of observed deforestation **unexplained**
- Substantial **aggregate effects** of production-driven cattle expansion
  - Cattle herds in Legal Amazon grew by **~40 million** in 2003–2022
  - Amounts to **~16 million hectares of forest lost** due beef production
  - Using conservative conversion rates, this implies **4.8 gigatons of CO<sub>2</sub> emissions**

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# Results, biome heterogeneity

Biome	Amazon		Cerrado	
	$\Delta\text{Forest}\sim$		$\Delta\text{Forest}\sim$	<i>incl. Savanna</i> $\sim$
	OLS	IV		
$\Delta$ Cattle	<b>-0.107</b> (0.03)	<b>-0.492</b> (0.15)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	10,060	...		
$F$ stat		198.6		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.



# Results, biome heterogeneity

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	$\Delta\text{Forest}\sim$		$\Delta\text{Forest}\sim$	<i>incl. Savanna</i> $\sim$
	OLS	IV	OLS	IV
$\Delta$ Cattle	<b>-0.107</b> (0.03)	<b>-0.492</b> (0.15)	-0.003 (.002)	-0.014 (0.02)
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	10,060	...	21,240	...
$F$ stat		198.6		53.2

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	OLS	IV	OLS	IV	OLS	IV
$\Delta$ Cattle	<b>-0.107</b> (0.03)	<b>-0.492</b> (0.15)	-0.003 (.002)	-0.014 (0.02)	<b>-0.027</b> (.005)	<b>-0.388</b> (0.18)
Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	10,060	...	21,240	...		
$F$ stat		198.6		53.2		53.2

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# Results, government heterogeneity

	Lula		Rousseff	Temer	Bolsonaro
$\Delta\text{Forest}\sim$	OLS	IV			
$\Delta\text{Cattle}$	<b>-0.097</b> (0.03)	<b>-0.482</b> (0.08)			
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	6,464	6,464			
$F$ stat		147.4			

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

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	Lula		Rousseff		Temer	Bolsonaro
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Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	6,464	6,464	4,040	4,040		
$F$ stat		147.4		36.8		

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	Lula		Rousseff		Temer		Bolsonaro
$\Delta\text{Forest} \sim$	OLS	IV	OLS	IV	OLS	IV	
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Covariates	Full	...					
Year FEs	Yes	...					
$N \times T$	6,464	6,464	4,040	4,040	2,424	2,424	
$F$ stat		147.4		36.8		62.4	

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Covariates	Full	...						
Year FEs	Yes	...						
$N \times T$	6,464	6,464	4,040	4,040	2,424	2,424	3,232	3,232
$F$ stat		147.4		36.8		62.4		269.7

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, intensification

	All biomes		Legal Amazon	Amazon biome
$\Delta\text{Forest}\sim$	OLS	IV		
$\Delta\text{Cattle per pasture}$	<b>0.054</b> (0.02)	<b>0.239</b> (0.09)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	31,480	...		
$F$ stat		782.4		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, intensification

	All biomes		Legal Amazon		Amazon biome
$\Delta\text{Forest}\sim$	OLS	IV	OLS	IV	
$\Delta\text{Cattle per pasture}$	<b>0.054</b> (0.02)	<b>0.239</b> (0.09)	<b>0.104</b> (0.03)	<b>0.470</b> (0.17)	
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	31,480	...	16,160	...	
$F$ stat		782.4		397.2	

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.



# Results, intensification

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$\Delta\text{Forest} \sim$	OLS	IV	OLS	IV	OLS	IV
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Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	31,480	...	16,160	...	10,060	...
$F$ stat		782.4		397.2		245.6

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

We assess the **sensitivity of results** along several dimensions:

- Varying **share** definitions
  - Different computations of distance to slaughterhouses
  - Omitting slaughterhouse location information
  - Updating shares over time
- **Sample** variations
  - All municipalities in Amazon, Cerrado, and Pantanal
  - Only municipalities with deforestation and 10% initial tree cover
- **Specification** variations
  - Including municipality FEs (time trends)
  - Excluding year FEs
  - Lag structure of treatment/instrument/controls

- The beef industry is considered a **driver of economic growth**
  - Monitoring *supply chains* complicated (Alix-Garcia et al. 2017),
  - but recent initiatives (EUDR) could be role model for other markets

4. Haddad et al. 2024.
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# Implications

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  - Monitoring *supply chains* complicated (Alix-Garcia et al. 2017),
  - but recent initiatives (EUDR) could be role model for other markets
- Few interventions **disincentivize** the demand for **LU-intensive food products**
  - **Domestic** taxes more targeted<sup>4</sup>; **Global** GHG tax affects meat products<sup>5</sup>
  - Marketing restrictions and **information provision**, e.g. “do pasto ao prato”

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  - Monitoring *supply chains* complicated (Alix-Garcia et al. 2017),
  - but recent initiatives (EUDR) could be role model for other markets
- Few interventions **disincentivize** the demand for **LU-intensive food products**
  - **Domestic** taxes more targeted<sup>4</sup>; **Global** GHG tax affects meat products<sup>5</sup>
  - Marketing restrictions and **information provision**, e.g. “do pasto ao prato”
- **Supply-side measures** to decrease land pressures from given production
  - Targeted **credit provision** for intensification of existing pasture
  - Other measures to incentivize **restoration of pasture/forest** (similar to REDD+?)

4. Haddad et al. 2024.

5. Godfray et al. 2018.

# Summary & Conclusion

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For **more information**, download the slides or contact me at

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<https://doi.org/10.1016/j.gloenvcha.2021.102398>.

We construct our Bartik (or *shift-share*) instrument  $B_{i,t}$  using:

- Distance to slaughterhouse locations, interacted with municipality  $i$ 's proportion on overall pasture area/cattle head as **share** variable  $z_{i,t=0}$ .
  - Pasture *expansion is clustered* around relevant infrastructure
  - Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

$$z_{i,t=0} = \exp\{-d_{i,t=0}\} \times \frac{1}{C_{t=0}} \sum_k c_{k,t=0},$$

- Changes in foreign (Chinese) beef consumption as **exogenous shift** variable  $g_t$ .
  - The demand is *relevant to* and partly satisfied with Brazilian beef,<sup>6</sup>
  - but is unlikely to affect Amazon deforestation in other ways.

$$g_t = \Delta \text{steak}_t^{CHN}.$$

We construct also an instrument based on export-weighted shocks:

- Beef consumption changes in  $m$  export destinations:

$$B_{i,t} = \sum_m z_{i,m,t=0} g_{m,t-1}$$
$$z_{i,m,t=0} = z_{i,t=0} \times \frac{\text{exports}_{i,m,t=0}}{\text{exports}_{i,t=0}},$$

- where the share  $z_{i,t=0}$  from before is interacted with export shares of destinations  $m$ .
- Export shares at the municipality level are taken from Ermgassen et al. 2020, only available for period 2010–2020.
- Growth in beef consumption of market  $m$  as **shift** variable  $g_{m,t}$ .

# Results, pasture expansion [Return](#)

	2003–2022		2011–2022		
$\Delta\text{Forest} \sim$	OLS	IV-CHN	OLS	IV-CHN	IV-EXP
$\Delta\text{Pasture}$	<b>-0.894</b> (0.03)	<b>-0.973</b> (0.03)	<b>-0.832</b> (0.04)	<b>-0.976</b> (0.03)	<b>-0.926</b> (0.04)
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	16,160	16,160	9,696	...	
$F$ stat (Pasture)		732.9		711.7	86.2

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, soy (preliminary)

	$\Delta\text{Forest}\sim$		$\Delta\text{Savanna}\sim$	$\Delta\text{Pasture}\sim$
	OLS	IV		
$\Delta\text{Soy (ha)}$	<b>-0.293</b> (0.06)	<b>-0.312</b> (0.07)		
$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.066</b> (0.02)		
Covariates	Full	...		
Year FEs	Yes	...		
$N \times T$	16,160	...		
$F$ stat (Soy, ha)		333.2		
$F$ stat (Soy, ton)		215.9		

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.



# Results, soy (preliminary)

	$\Delta\text{Forest}\sim$		$\Delta\text{Savanna}\sim$		$\Delta\text{Pasture}\sim$
	OLS	IV	OLS	IV	
$\Delta\text{Soy (ha)}$	<b>-0.293</b> (0.06)	<b>-0.312</b> (0.07)	<b>-0.069</b> (0.02)	<b>-0.295</b> (0.08)	
$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.066</b> (0.02)	<b>-0.005</b> (0.01)	<b>-0.060</b> (0.02)	
Covariates	Full	...			
Year FEs	Yes	...			
$N \times T$	16,160	...			
$F$ stat (Soy, ha)		333.2		333.2	
$F$ stat (Soy, ton)		215.9		215.9	

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.

# Results, soy (preliminary)

	$\Delta\text{Forest}\sim$		$\Delta\text{Savanna}\sim$		$\Delta\text{Pasture}\sim$	
	OLS	IV	OLS	IV	OLS	IV
$\Delta\text{Soy (ha)}$	<b>-0.293</b> (0.06)	<b>-0.312</b> (0.07)	<b>-0.069</b> (0.02)	<b>-0.295</b> (0.08)	<b>-0.202</b> (0.04)	<b>-0.483</b> (0.10)
$\Delta\text{Soy (ton)}$	<b>-0.033</b> (0.01)	<b>-0.066</b> (0.02)	<b>-0.005</b> (0.01)	<b>-0.060</b> (0.02)	<b>-0.021</b> (0.01)	<b>-0.097</b> (0.03)
Covariates	Full	...				
Year FEs	Yes	...				
$N \times T$	16,160	...				
$F$ stat (Soy, ha)		333.2		333.2		333.2
$F$ stat (Soy, ton)		215.9		215.9		215.9

Standard errors clustered at the municipality-level. Significant ( $p < 0.01$ ) estimates in **bold**.