# Man Eats Forest Impacts of Cattle Ranching on Amazon Deforestation

Nikolas Kuschnig & Lukas Vashold\*
FGV-EESP Research Seminar — São Paulo, Brazil

October 11, 2024

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- Amazon deforestation continues to be an issue, threatening
  - local *biodiversity* and *livelihoods* (Gibson et al. 2011; Villén-Pérez et al. 2022)
  - regional and global *climates* (Leite-Filho et al. 2021; Araujo et al. 2023)

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  - with cattle and soy being the predominant factors (Rajão et al. 2020)
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  - footprint analyses lack causal interpretability
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#### This paper

Uses a quasi-experimental shift-share design to causally identify and quantify the deforestation impacts of the demand-driven cattle expansion in the Legal Amazon

## Legal Amazon in 2000

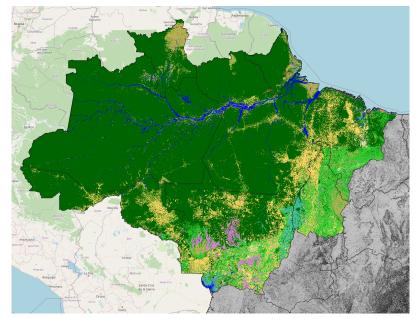


Chart: Land cover, including forest, pasture, and croplands, in the Legal Amazon in 2000.

## Legal Amazon in 2022

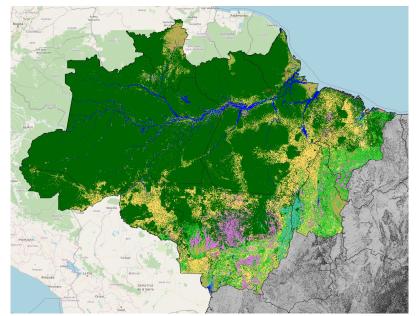


Chart: Land cover, including forest, pasture, and croplands, in the Legal Amazon in 2022.

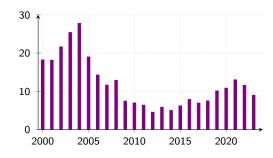


Chart: Deforestation in the Brazilian Amazon (in  $1,000 \text{ km}^2$ ).

- a. Cusack et al. 2021; Pendrill et al. 2022.
- b. Reydon, Fernandes, and Telles 2020.
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- strong and rising demand for agricultural products, especially beef products<sup>a</sup>
  - can be met with intensification, or deforestation at the extensive margin.

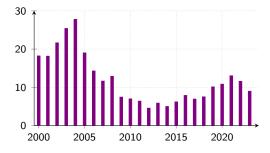


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- strong and rising demand for agricultural products, especially beef products<sup>a</sup>
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- weak land governance enabling speculative land appropriation<sup>b</sup>
  - forest is cut, agricultural activities are feigned, and ownership is claimed.

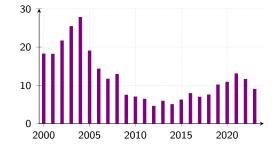


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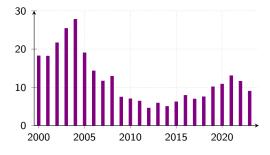


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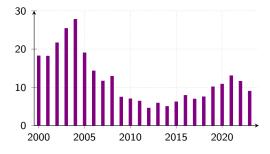


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- ...is linked to deforestation that accounts for a fifth of global land use emissions from the tropics, 500MT per year (Pendrill et al. 2019),
- ...and, due to the mobility of cattle, acts as the main intermediary for land appropriations in the Amazon (Fearnside 2017).

**Empirical Specification** 

#### Empirical Specification I

We depart from a simple panel regression specification:

$$y_{i,t} = \beta c_{i,t} + \mathbf{X}'_{i,t-s} \mathbf{\gamma} + \mu_t + u_{i,t},$$

#### where

- $\triangleright$   $y_{i,t}$  denotes **forest loss** in municipality i at time t,
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#### **Entangled effects**

However,  $\beta$  is not *identified*, i.a. as  $c_{i,t}$  captures multiple drivers of the cattle expansion

## Empirical Specification II

To identify the causal effect of cattle expansion, we use a shift-share instrument:1

$$y_{i,t} = \beta \hat{c}_{i,t} + \mathbf{X}'_{i,t-s} \gamma + \mu_t + u_{i,t}$$
$$c_{i,t} = \mathbf{X}_{i,t-s} \alpha + \omega B_{i,t} + \mu_t^b + \varepsilon_{i,t}$$

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 $\blacktriangleright$  We instrument the measure of cattle expansion  $c_{i,t}$  with

$$B_{i,t} = \sum_{m} z_{i,m,t=0} g_{m,t},$$

 $\triangleright$  constructed as interaction of **shifts**  $g_{m,t}$  with **shares**  $z_{i,m,t=0}$  for export market m

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#### Identification

We rely on exogeneity of the shifts for identification, and exploit shares for relevance

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#### Construction of the instrument Details

We construct our shift-share (or Bartik) instrument  $B_{i,t}$  as

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- Distance to slaughterhouse locations, interacted with municipality i's initial cattle stocks as **share**  $z_{i,m,t=0}$  to measure exposure to beef industry
  - Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

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- ▶ Distance to slaughterhouse locations, interacted with municipality i's initial cattle stocks as share  $z_{i,m,t=0}$  to measure exposure to beef industry
  - ► Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)
- $\triangleright$  Changes in international beef consumption as **shifts**  $g_{m,t}$ , where we consider
  - (i) changes in all export destinations weighted by exports at the municipality level
  - (ii) changes in **Chinese beef consumption** for periods lacking export information

#### Shift-Share Instrument Components

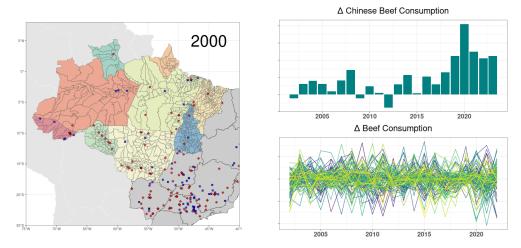


Chart: Slaughterhouse locations in 2000 and changes in aggregate beef consumption. Sources: Vale et al. 2022; FAO 2023

#### Data & Sources

Main sample covers 808 municipalities in the Legal Amazon from 2003 until 2022:

- Land cover and land use change statistics (MapBiomas 2023)
- Socioeconomic and agricultural data (IBGE 2022)
- ► Environmental fines (IBAMA 2022)
- Protected areas (UNEP-WCMC and IUCN 2022)
- Agricultural price indices constructed in the style of Assunção, Gandour, and Rocha 2015
- Meteorological indicators (Beguería, Vicente-Serrano, and Angulo-Martínez 2010)
- Slaughterhouse locations (Vale et al. 2022)
- Municipality-level beef exports (Ermgassen et al. 2020)
- ▶ International beef consumption (FAO 2023)

	2003-2022	2011–2022
$Forest{\sim}$	OLS	OLS
Cattle	<b>-0.103</b> (0.03)	- <b>0.109</b> (0.03)
Pasture	<b>-0.895</b> (0.03)	- <b>0.832</b> (0.04)
Covariates Year FEs	Full Yes	
$N \times T$ $F$ stat (Cattle) $F$ stat (Pasture)	16,160	9,696

	2003	2003–2022		2011–2022
$Forest{\sim}$	OLS	IV-CHN	OLS	
Cattle	<b>-0.103</b> (0.03)	- <b>0.429</b> (0.14)	- <b>0.109</b> (0.03)	
Pasture	- <b>0.895</b> (0.03)	- <b>0.971</b> (0.03)	- <b>0.832</b> (0.04)	
Covariates Year FEs	Full Yes			
$N \times T$ $F$ stat (Cattle) $F$ stat (Pasture)	16,160	16,160 301.6 796.1	9,696	

	2003	2003-2022		2011–2022		
$Forest{\sim}$	OLS	IV-CHN	OLS	IV-CHN	IV-EXP	
Cattle	<b>-0.103</b> (0.03)	- <b>0.429</b> (0.14)	- <b>0.109</b> (0.03)	- <b>0.456</b> (0.13)	- <b>0.381</b> (0.10)	
Pasture	- <b>0.895</b> (0.03)	- <b>0.971</b> (0.03)	- <b>0.832</b> (0.04)	- <b>0.971</b> (0.03)	- <b>0.914</b> (0.03)	
Covariates Year FEs	Full Yes					
$N \times T$ $F$ stat (Cattle) $F$ stat (Pasture)	16,160	16,160 301.6 796.1	9,696	414.1 816.4	56.8 111.9	

## Results, biome heterogeneity

Biome	Amazon		Cerrado		
Dep.	Forest~ OLS IV		Forest $\sim$	incl. Savanna∼	
Cattle	- <b>0.108</b> (0.03)	- <b>0.530</b> (0.15)			
Covariates	Full				

## Results, biome heterogeneity

Biome	Amazon		Cerrado			Cerrado		
Dep.	Forest $\sim$ OLS	IV	Forest~	IV	incl. Savanna~			
Cattle	- <b>0.108</b> (0.03)	- <b>0.530</b> (0.15)	-0.003 (.002)	-0.014 (0.02)				
Covariates Year FEs	Full Yes							
$N \times T$	10,060		21,240	 53.3				

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Biome	Amazon		Cerrado			
Dep.	Forest $\sim$ OLS IV		Forest~	IV	incl. Sav OLS	vanna $\sim$
Cattle	- <b>0.108</b> (0.03)	<b>-0.530</b> (0.15)	-0.003 (.002)	-0.014 (0.02)	- <b>0.028</b> (.001)	- <b>0.342</b> (0.16)
Covariates Year FEs	Full Yes					
$N \times T$ $F$ stat	10,060	 188.7	21,240	53.3		53.3

## Results, regime heterogeneity

	Lula		Rousseff	Temer	Bolsonaro
$Forest{\sim}$	OLS	IV			
Cattle	- <b>0.097</b> (0.03)	- <b>0.479</b> (0.08)			
Covariates	Full	•••			
F stat (Cattle)		150.1			

# Results, regime heterogeneity

	Lı	ula	Rousseff		Temer	Bolsonaro
$Forest{\sim}$	OLS	IV	OLS	IV		
Cattle	- <b>0.097</b> (0.03)	- <b>0.479</b> (0.08)	- <b>0.046</b> (0.01)	-0.121 (0.06)		
Covariates Year FEs	Full Yes					
$N \times T$ $F \text{ stat (Cattle)}$	6,464	6,464 150.1	4,040	4,040 38.8		

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$Forest{\sim}$	OLS	IV	OLS	IV	OLS	IV	
Cattle	- <b>0.097</b> (0.03)	- <b>0.479</b> (0.08)	- <b>0.046</b> (0.01)	-0.121 (0.06)	- <b>0.086</b> (0.03)	- <b>0.575</b> (0.15)	
Covariates Year FEs	Full Yes						
$N \times T$ $F \text{ stat (Cattle)}$	6,464	6,464 150.1	4,040	4,040 38.8	2,424	2,424 65.7	

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Covariates Year FEs	Full Yes							
$N \times T$ $F \text{ stat (Cattle)}$	6,464	6,464 150.1	4,040	4,040 38.8	2,424	2,424 65.7	3,232	3,232 261.2

## Results, intensification

	All bi	omes	Legal Amazon	Amazon biome
$Forest{\sim}$	OLS	IV		
Cattle per pasture	<b>0.054</b> (0.02)	<b>0.276</b> (0.10)		
Covariates	Full	• • •		
F stat		782.6		

## Results, intensification

	All bi	omes	Legal Amazon		Amazon biome
$Forest{\sim}$	OLS	IV	OLS	IV	
Cattle per pasture	<b>0.054</b> (0.02)	<b>0.276</b> (0.10)	<b>0.104</b> (0.03)	<b>0.503</b> (0.18)	
Covariates Year FEs	Full Yes				
$N \times T$ F stat	31,480	 782.6	16,160	 397.3	

## Results, intensification

	All bi	All biomes Legal Amazon		Amazon biome		
$Forest{\sim}$	OLS	IV	OLS	IV	OLS	IV
Cattle per pasture	<b>0.054</b> (0.02)	<b>0.276</b> (0.10)	<b>0.104</b> (0.03)	<b>0.503</b> (0.18)	<b>0.108</b> (0.03)	<b>0.530</b> (0.29)
Covariates Year FEs	Full Yes					
$N \times T$ F stat	31,480	 782.6	16,160	 397.3	10,060	 245.7

# Results, soy (preliminary)

	Fore	est $\sim$
	OLS	IV
Soy (ha)	- <b>0.291</b> (0.06)	- <b>0.311</b> (0.07)
Soy (ton)	- <b>0.033</b> (0.01)	- <b>0.064</b> (0.02)
Covariates	Full	
F stat (Soy, ton)		169.9

# Results, soy (preliminary)

	Fore	est $\sim$	Sava	nna $\sim$	$Pasture{\sim}$
	OLS	IV	OLS	IV	
Soy (ha)	- <b>0.291</b> (0.06)	- <b>0.311</b> (0.07)	- <b>0.066</b> (0.02)	- <b>0.295</b> (0.08)	
Soy (ton)	- <b>0.033</b> (0.01)	- <b>0.064</b> (0.02)	- <b>0.005</b> (0.01)	- <b>0.060</b> (0.02)	
Covariates Year FEs	Full Yes				
$N \times T$ $F \text{ stat (Soy, ha)}$ $F \text{ stat (Soy, ton)}$	16,160	252.2 169.9		252.2 169.9	

# Results, soy (preliminary)

	Fore	$Forest{\sim}$		nna $\sim$	$Pasture{\sim}$	
	OLS	IV	OLS	IV	OLS	IV
Soy (ha)	- <b>0.291</b> (0.06)	- <b>0.311</b> (0.07)	- <b>0.066</b> (0.02)	- <b>0.295</b> (0.08)	- <b>0.198</b> (0.05)	- <b>0.493</b> (0.10)
Soy (ton)	- <b>0.033</b> (0.01)	- <b>0.064</b> (0.02)	- <b>0.005</b> (0.01)	- <b>0.060</b> (0.02)	- <b>0.020</b> (0.01)	- <b>0.098</b> (0.03)
Covariates Year FEs	Full Yes					
$N \times T$ $F \text{ stat (Soy, ha)}$ $F \text{ stat (Soy, ton)}$	16,160	252.2 169.9		252.2 169.9		252.2 169.9

### Results, robustness

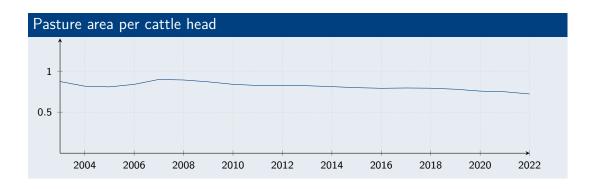
We assess the **sensitivity of results** along several dimensions:

- Varying share definitions
  - Different computations of distance to slaughterhouses
  - Omitting slaughterhouse location information
  - Updating shares over time
- Sample variations
  - All municipalities in Amazon, Cerrado, and Pantanal
  - Only municipalities with deforestation and 10% initial tree cover
- Specification variations
  - Including municipality FEs / time trends
  - Excluding year FEs
  - ► Lag order of treatment/instrument

## Conclusion

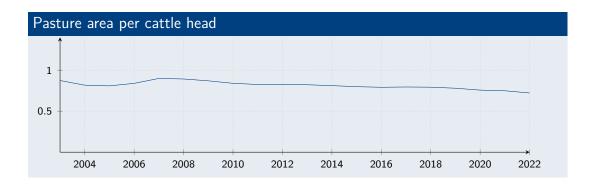
### Discussion, effect size

➤ Stocking rates suggest that **each cow** requires **roughly 0.8 hectare** of grazing area (see Arantes et al. 2018), reported **pasture per cattle** in that range.



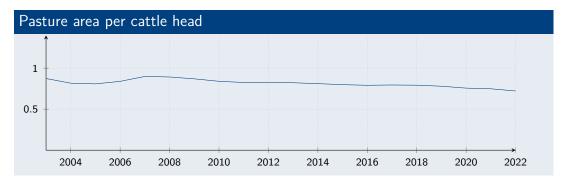
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- ➤ Stocking rates suggest that each cow requires roughly 0.8 hectare of grazing area (see Arantes et al. 2018), reported pasture per cattle in that range.
- Naive estimates suggest almost decoupling of cattle and land



### Discussion, effect size

- ➤ Stocking rates suggest that each cow requires roughly 0.8 hectare of grazing area (see Arantes et al. 2018), reported pasture per cattle in that range.
- ▶ Naive estimates suggest almost **decoupling** of cattle and land
- Our instrumented estimates are closer to those suggested by footprint analyses
  - ▶ but still amount to only 55–70% of them
  - large share of observed deforestation unexplained



### Discussion, implications

- ► The beef industry is considered a **driver of economic growth** 
  - ▶ Monitoring supply chains complicated (Alix-Garcia and Gibbs 2017),
  - but recent initiatives (EUDR) could be role model for other markets

- 2. Haddad et al. 2024.
- 3. Godfray et al. 2018.

### Discussion, implications

- ► The beef industry is considered a **driver of economic growth** 
  - ▶ Monitoring supply chains complicated (Alix-Garcia and Gibbs 2017),
  - but recent initiatives (EUDR) could be role model for other markets
- Land use externalities lie at the heart of climate change
  - ▶ Beef has a *caloric efficiency* of 1.9% (Alexander et al. 2016)

Table: Land use in m<sup>2</sup> for nutritional needs.<sup>2</sup>

	beef	cheese	eggs	nuts	potatoes
2,000 kcal	239.0	45.4	8.7	4.2	2.4
100g protein	163.6	39.8	5.7	7.9	5.2

- 2. Poore and Nemecek 2018.
- 3. Haddad et al. 2024.
- 4. Godfray et al. 2018.

### Discussion, implications

- ► The beef industry is considered a **driver of economic growth** 
  - ▶ Monitoring supply chains complicated (Alix-Garcia and Gibbs 2017),
  - but recent initiatives (EUDR) could be role model for other markets
- Land use externalities lie at the heart of climate change
  - ▶ Beef has a *caloric efficiency* of 1.9% (Alexander et al. 2016)

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- ► Few interventions disincentivize the demand for GHG-intensive products
  - ▶ Domestically, recent tax restructuring could have been more targeted³
  - ► Globally, uniform GHG tax would strongly affect meat products<sup>4</sup>
- 2. Poore and Nemecek 2018.
- 3. Haddad et al. 2024.
- 4. Godfray et al. 2018.

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 ${\sf Appendix}$ 

## Evolution of the beef industry in Brazil, 1966-2016

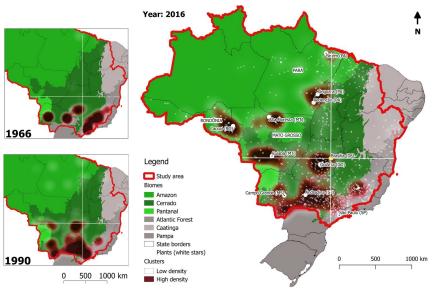


Chart: The beef industry in Brazil experienced a clear northward expansion into the Amazon biome, especially so in recent decades (taken from Vale et al. 2022).

## China's appetite for beef is (partly) satisfied by Brazilian cattle

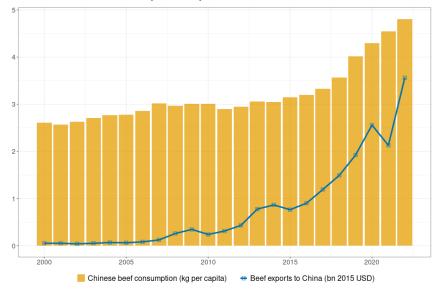


Chart: Chinese per capita beef consumption and Brazilian exports of beef products to China. Sources: FAO 2023 & UN Comtrade 2022

#### Construction of the instrument Return

We construct our Bartik (or *shift-share*) instrument  $B_{i,t}$  using:

- ▶ Distance to slaughterhouse locations, interacted with municipality i's proportion on overall pasture area/cattle head as **share** variable  $z_{i,t=0}$ .
  - Pasture expansion is clustered around relevant infrastructure
  - ► Transport costs are crucial factor for the profitability of agriculture (Souza-Rodrigues 2019), and slaughterhouses are an intermediate destination (Vale et al. 2022)

$$z_{i,t=0} = \exp\{-d_{i,t=0}\} \times \frac{1}{C_{t=0}} \sum_{k} c_{k,t=0},$$

- $\triangleright$  Changes in foreign (Chinese) beef consumption as **exogenous shift** variable  $g_t$ .
  - ▶ The demand is *relevant to* and partly satisfied with Brazilian beef,<sup>5</sup>
  - but is unlikely to affect Amazon deforestation in other ways.

$$g_t = \Delta \text{steak}_t^{CHN}$$
.

5. UN Comtrade 2022: FAO 2023.

We construct also an instrument based on export-weighted shocks:

Beef consumption changes in *m* export destinations:

$$B_{i,t} = \sum_{m} z_{i,m,t=0} g_{m,t-1}$$

$$z_{i,m,t=0} = z_{i,t=0} \times \frac{\mathsf{exports}_{i,m,t=0}}{\mathsf{exports}_{i,t=0}} ,$$

- where the share  $z_{i,t=0}$  from before is interacted with export shares of destinations m.
- Export shares at the municipality level are taken from Ermgassen et al. 2020, only available for period 2010–2020.
- Growth in beef consumption of market m as **shift** variable  $g_{m,t}$ .