

OBEHI ADDEH

Dallas, GA | 470-343-4363 | loaaddeh@gmail.com

Diverse computer science student seeking an internship opportunity as an entry level technology professional to supplement my education while also helping me gain valuable work experience and skills.

SKILLS

- HTML (Basic)
- Java (Intermediate)
- C# (Intermediate)
- Microsoft Word
- Written & Oral Communication
- Critical Thinking
- Collaboration
- Creativity
- Problem Solving

EDUCATION

Georgia State University, Atlanta, GA | B.S. Computer Science | 3.46 GPA |
Anticipated December 2023

Clubs/Activities

Society of Black Engineers | Women in Technology(WIT) | Girls Who Code(GWC)

RELEVANT COURSEWORK

Data Structures | Analysis & Algorithms | System Level Programming | Web Programming

WORK EXPERIENCE

Retail Associate – Ross Acworth, GA

June, 2021 – August, 2021

- Greeted and assisted on the sales floor, ensuring exemplary customer service by delivering the ultimate experience.
- Worked on a team of 25 other sales associates to boost sales goals, conversion, and units per transaction through consistent communication.
- Understood and delivered the brand's philosophy and loyalty to customers.
- Ensured accurate inventory counts for over 250 items by counting stock and timely identifying and reconciling discrepancies.
- Proactively assisted over 100 customers per shift by answering questions, providing merchandise expertise, processing orders, and handling payments.

Sales Intern – The Commencement Group
Morrow, GA

December, 2019 – July, 2022

- Recommended brand products to customers, highlighted benefits, and redirected objections to secure over \$10,000 more than expected in sales.
- Collaborated in 3 person teams to establish company goals and translate those goals to the needs of individual clients.
- Contributed to sales strategy and promotional campaign development.
- Captured sales through effective product demonstrations and persuasive communication skills to overcome objections and achieve benchmarks of \$30,000 or more in sales.
- Demonstrated selling experience in a fast paced, service-oriented retail setting.
- Upsold items resulting in 10-15% larger orders.

Crew Member – McDonalds
Hiram, GA

June, 2017 – July, 2019

- Mastered POS systems to handle payments ranging from \$2,000 to \$5,000 per shift.
- Maintained high customer services standards during high volume, fast paced environment while prioritizing efficiency.
- Processed over 75 customer orders per shift.
- Utilized communication skills to resolve customer complaints quickly and professionally.
- Adhered to workplace safety protocols.
- Impeccable attention to detail ensured accuracy of transactions, orders, and payments.

VOLUNTEERING

- Lighthouse Food Pantry, Dallas, GA
- Pick It Up Powder Springs, Powder Springs, GA
- Church Food Pantry, Stockbridge, GA