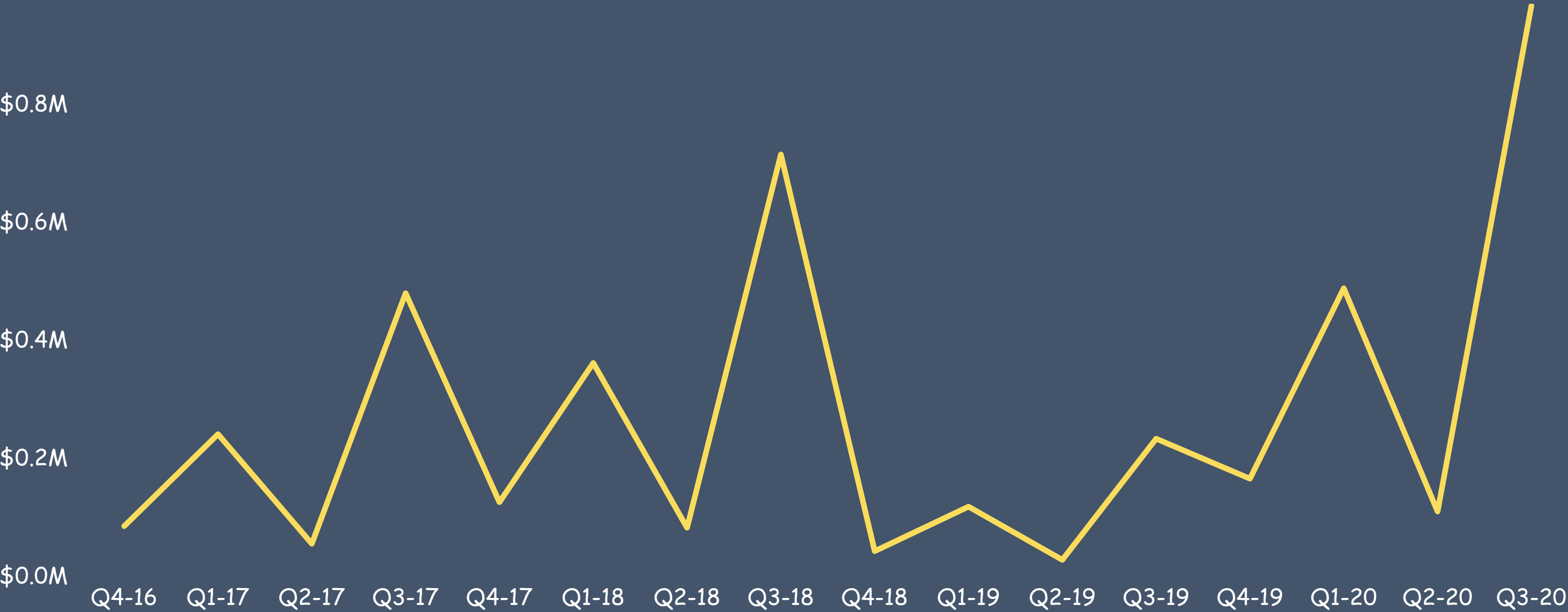


SMART SOLUTION SALES' TEAM REPORT

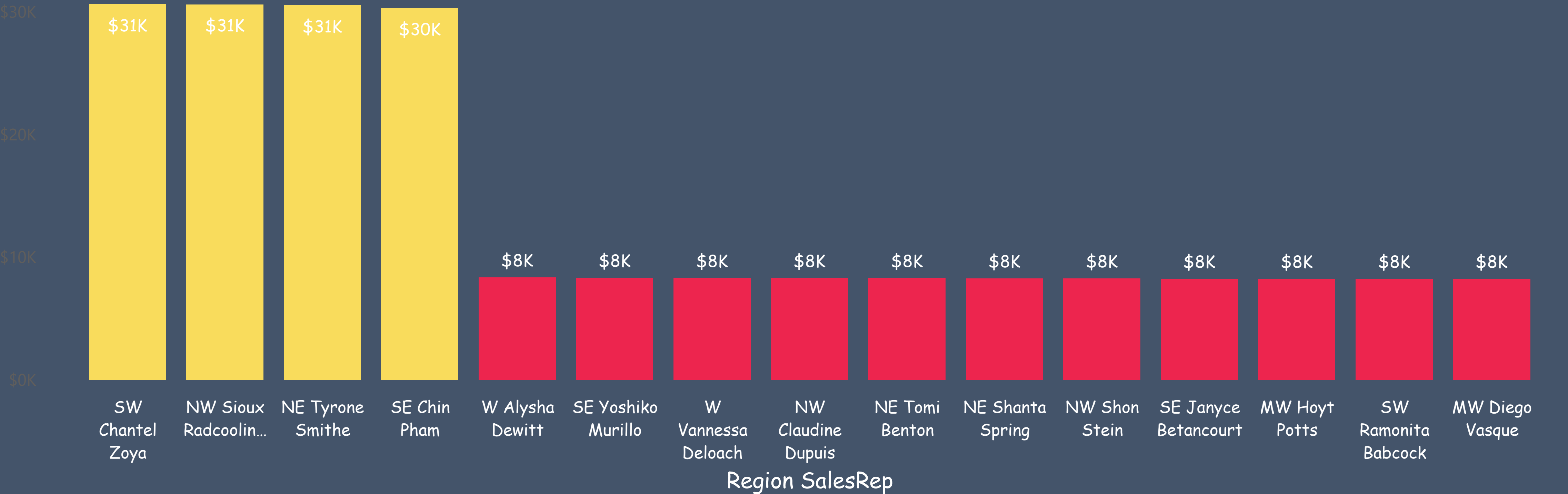
\$1,564,329,251.99	\$1,173,480,314.39	\$390,848,937.60	24.99%
Total Revenue	Total COGS	Total Gross Profit	% Gross Profit

Products	Average Daily Gross profit
Yanaki	\$59,496.04
Quad	\$58,517.42
Eagle	\$21,551.64
Beaut	\$20,859.74
LongRang	\$17,000.79
Aspen	\$16,148.41
Bellen	\$15,579.64
Elevate	\$13,952.55
Sunshine	\$13,820.02
Sunset	\$13,046.19
TriFly	\$12,963.21
NaturalElbow	\$12,474.61
Kangaroo	\$12,468.52
Flattop	\$10,911.91
Carlota	\$10,551.21
Vrana	(\$9,793.26)
Total	\$267,521.52

Average Daily Gross profit by Fiscal Period

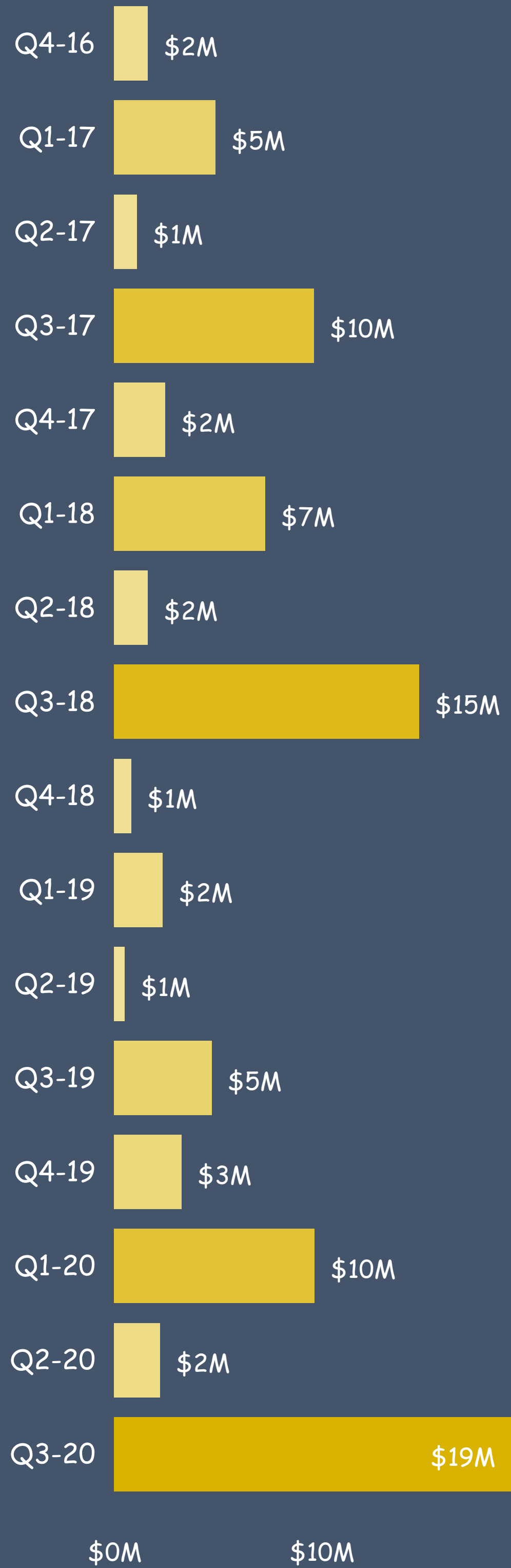


Average Daily Gross profit by Region and SalesRep

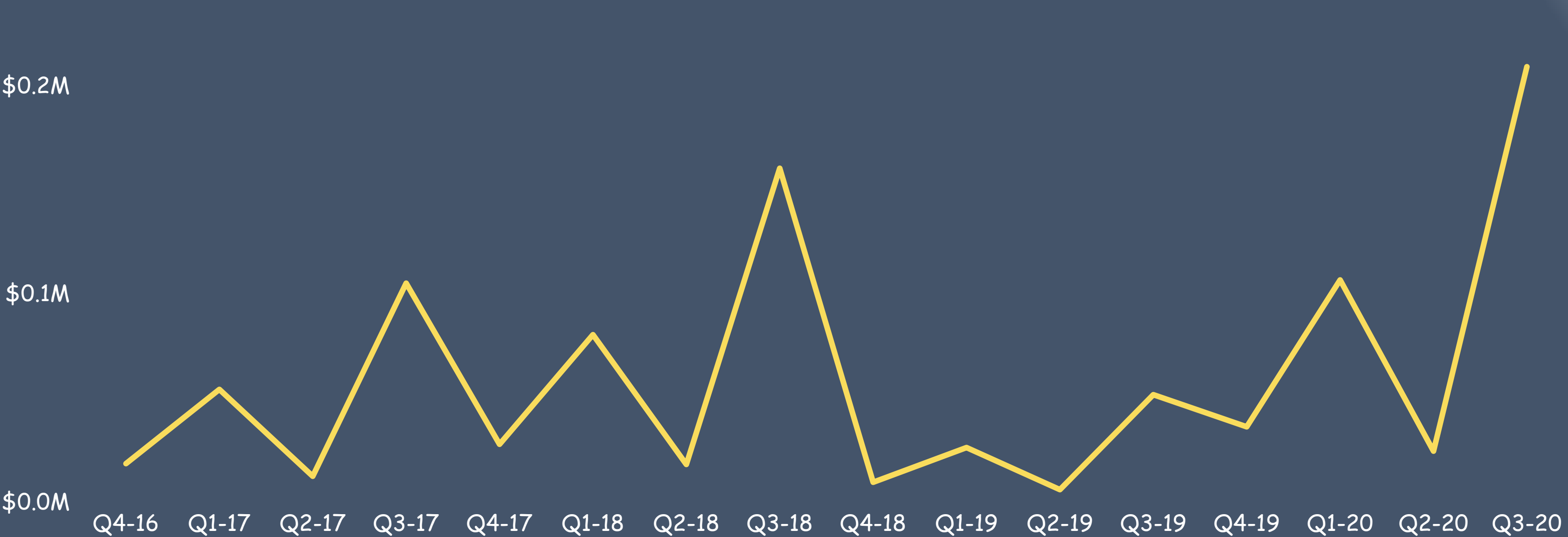


\$259,265,983.33	\$86,104,666.91	\$345,370,650.24	21,967,617
Total COGS	Total Gross Profit	Total Revenue	Total Units

Total Gross Profit by Fiscal Period



Average Daily Gross profit by Fiscal Period



Products	% Gross Profit	Average Daily Gross profit	Total Units	Total Revenue	Total COGS	Total Gross Profit
Quad	21.71%	\$12,975.59	3,643,366	\$87,131,735.98	\$68,213,329.07	\$18,918,406.91
Yanaki	34.76%	\$13,188.58	3,619,620	\$55,093,732.52	\$35,943,918.42	\$19,149,814.10
Eagle	17.61%	\$4,779.62	3,634,498	\$39,460,945.93	\$32,511,385.52	\$6,949,560.41
Elevate	18.19%	\$3,415.41	924,975	\$24,705,391.74	\$20,210,713.01	\$4,494,678.73
Beaut	31.32%	\$4,998.71	1,105,718	\$21,579,597.50	\$14,821,345.00	\$6,758,252.50
Bellen	28.57%	\$3,594.01	1,190,559	\$17,410,475.55	\$12,436,365.68	\$4,974,109.87
Aspen	32.13%	\$3,760.17	1,192,453	\$16,160,106.09	\$10,967,313.31	\$5,192,792.78
Carlota	22.04%	\$2,495.72	1,183,814	\$15,414,596.33	\$12,017,917.92	\$3,396,678.41
Sunset	28.22%	\$3,063.81	1,188,995	\$14,820,161.69	\$10,638,057.00	\$4,182,104.69
Kangaroo	29.56%	\$2,967.29	985,227	\$13,431,990.90	\$9,461,753.23	\$3,970,237.67
Sunshine	34.43%	\$3,227.11	1,173,866	\$12,728,332.97	\$8,345,916.39	\$4,382,416.58
Flattop	30.56%	\$2,759.72	811,997	\$11,503,206.94	\$7,987,324.05	\$3,515,882.89
Vrang	-63.84%	(\$2,546.24)	704,270	\$4,981,816.10	\$8,162,072.96	(\$3,180,256.86)
LongRang	33.52%	\$4,419.03	178,453	\$4,140,059.08	\$2,752,482.75	\$1,387,576.33
NaturalElbow	24.93%	\$2,977.35	198,937	\$3,941,634.10	\$2,959,107.79	\$982,526.31
TriElk	25.02%	\$2,082.40	220,860	\$2,866,866.82	\$1,836,081.22	\$1,030,885.59
Total	24.93%	\$58,935.43	21,967,617	\$345,370,650.24	\$259,265,983.33	\$86,104,666.91

Year

2017

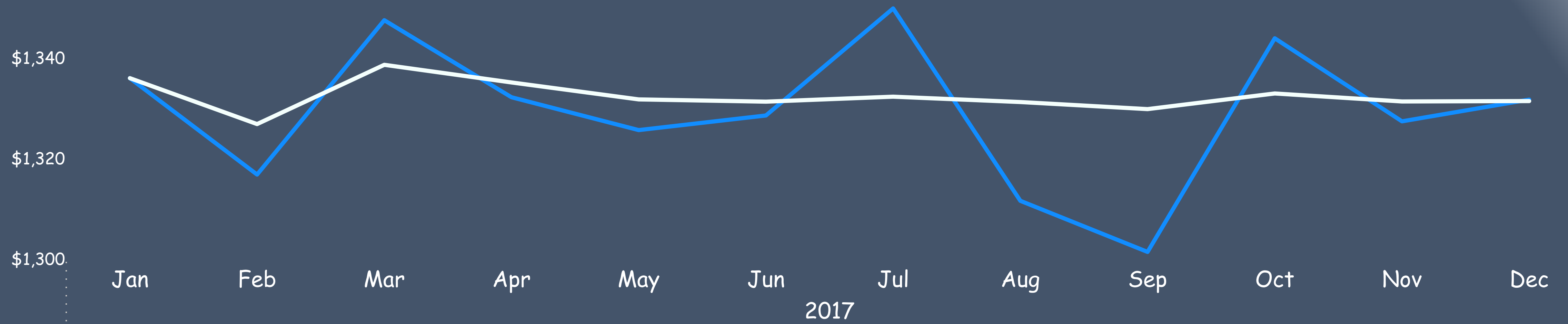
2018

2019

2020

Average Transactional Revenue and Rolling 12months Transactional Revenue by Year and Month

● Average Transactional Revenue ● Rolling 12months Transactional Revenue



Year	Average Daily Rev	Average Transactional Revenue	Rolling 12months Transactional Revenue
2017			
Feb	\$234,061.80	\$1,316.80	\$1,326.84
Sep	\$230,740.90	\$1,301.42	\$1,329.82
Aug	\$232,742.45	\$1,311.58	\$1,331.23
Jun	\$594,216.92	\$1,328.55	\$1,331.30
Nov	\$2,566,770.74	\$1,327.39	\$1,331.34
Dec	\$2,370,185.88	\$1,331.71	\$1,331.42
May	\$1,260,262.49	\$1,325.65	\$1,331.75
Jul	\$236,048.85	\$1,349.85	\$1,332.29
Oct	\$1,381,407.41	\$1,343.91	\$1,332.93
Apr	\$1,287,330.47	\$1,332.18	\$1,335.12
Jan	\$235,778.12	\$1,335.98	\$1,335.98
Mar	\$603,333.78	\$1,347.50	\$1,338.63