SAY, BILL, WE'RE GOING TO ENLARGE OUR LABORATORY AND NEED SOME IDEAS ON EQUIPMENT ... WHEN CAN YOU COME OVER?"



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## your Laboratory Dealer can help you select the right equipment

Whether you are expanding lab facilities, doing some new experimental work or simply replacing equipment, it pays to consult your Laboratory Dealer. He has a good working knowledge of laboratory requirements. He stocks all kinds of equipment for your convenience. He is the first to learn of new developments by equipment manufacturers. And he has complete information on virtually every type of laboratory equipment right at his finger tips.

Take PYREX brand, VYCOR brand and CORNING brand laboratory glassware, for example. Your dealer maintains ample stocks of these popular brands at all times (some 2200 items in all). We at Corning are quick to inform him of new products, improvements in and new uses for existing products. All other manufacturers do the same.

So your Laboratory Dealer is well qualified to assist you in selecting the equipment that will do the best job at the lowest cost. And, in most instances, he is as near to you as the telephone on your desk. Be sure to keep in touch with him.



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