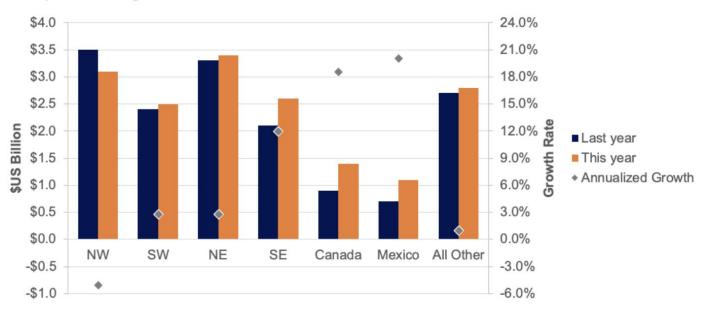
Before:

Q1 sales by region: this year vs. last year

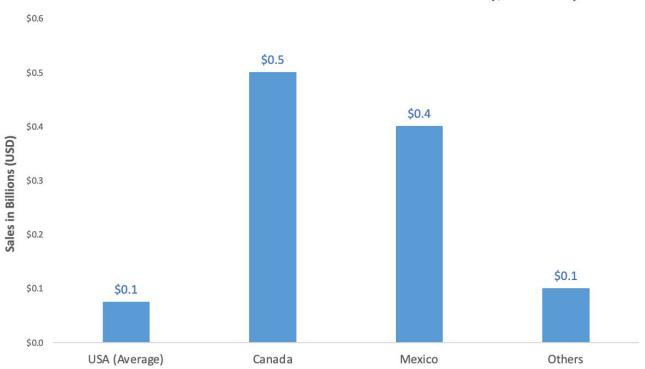
Data pulled from Regional Sales Dashboard



- The NW, SW, and NE continue to have the highest sales, making up a combined 53% of total sales.
- Sales in the NW region decreased 11% compared to last year.
- In contrast, sales in the SE, Canada, and Mexico increased over last year.

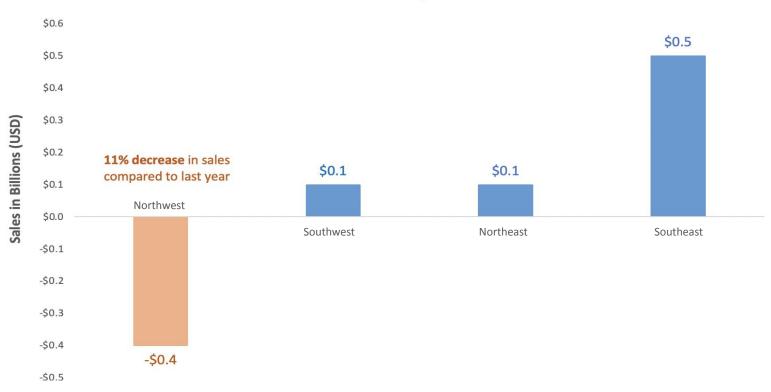
Canada and Mexico Lead in Sales Increases, whilst the U.S. Lags Behind





U.S. Sales Decline are Driven by Northwest Region Downturn

U.S. Regional Differences in Last Year's Sales vs. This Year's Sales (\$US billion)



U.S. still Leads Global Sales, but Other Countries are Gaining Ground

