

Ekor Ibor

Project Manager

Detail oriented, self motivated and goal oriented Tech Savvy individual with significant experience in managing project teams, customer service and relations management physically and remotely and a solution-oriented leadership mindset focused on consistency, creative and innovative solutions.



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iborekor

SKILLS

CRM Management

Microsoft Office

Google Suite & Generally
Tech Savvy

Results oriented

Negotiation

Sales & Marketing

Teamwork

Detail oriented

Research & Strategy

LANGUAGES

English
Full Professional Proficiency

French
Elementary Proficiency

INTERESTS

Sports

Business

American Football

Art & Music

WORK EXPERIENCE

Project Manager AIESEC in Nigeria

08/2018 – 06/2020

Lagos, Nigeria

AIESEC is an international organization which provides leadership based voluntary and paid internships to young people around the world.

Achievements/Tasks

- Spearheaded the profitable and sustainable reintroduction of an old non-profitable product achieving 5% growth in the first year and 15% in the second year
- Implemented a new CRM system and migrated all organization staff to the new CRM software De
- signed and implemented a marketing and work plan and defined the strategy for 2 years Achieved 20% growth in operational partnership development
- Developed and implemented a product direction for local branches targeted at achieving sustainable standard operating procedure
- Created excel tools for tracking local branches and volunteers
- Successfully created and implemented learning and development plans for volunteers
- Handled negotiations and intern hiring process for new and old partners
- Designed a landing page, produced reports, presentations and charts

IT and Media Consultant Basic Rights Counsel Initiative

03/2017 – 12/2018

Calabar, Nigeria

Basic Rights Counsel Initiative is a nonprofit in Nigeria working in the trenches since 2011 to promote and protect the fundamental rights of children

Achievements/Tasks

- Created an online presence for the organization on relevant social media platforms and grew it's fanbase to a considerable amount
- Migrated the organization's website to a more reliable and secure web host
- Designed and trained staffs on a social media engagement plan and culture

VOLUNTEER EXPERIENCES & ORGANIZATIONS

Common Purpose (04/2020)

Africa Venture Leadership participant

Voluntary Service Overseas (VSO) (08/2015 – 10/2015)

Project support volunteer

International Day for Street Children (04/2012 - 04/2017)

Organizing Team

PERSONAL PROJECTS

Website for Virtual Conference (<http://bit.ly/viewsugarcubes>) (04/2020)

Built a website for delegate engagement called sugar cubes for a virtual conference during the pandemic. Sugar cube is an AIESEC conference culture where delegates physically exchange notes of appreciation at the end. I believed this was possible virtually and I went on to take the experience virtually.

EDUCATION

Political Science Ahmadu Bello University

03/2014 – 11/2019

Zaria, Nigeria