

Ekor Ibor

Operations, Product and Growth

Detail-oriented, Tech Savvy, and data-driven.



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iborekor

SKILLS

CRM Management

Account Management

Technical Recruitment

Excel and Data Analysis

Growth and Innovation

HTML & Javascript

Teamwork

Project Management

Research & Strategy

LANGUAGES

English

Full Professional Proficiency

French

Elementary Proficiency

INTERESTS

Tech

Business

American Football

Art

WORK EXPERIENCE

Business Operations Associate

Brass Banking

05/2023 - Present,

Brass is a digital bank that provides small and medium businesses with a suite of products and tools designed to help them grow.

Achievements/Tasks

- Developed an improved office library with a digital library management system <https://brasslib.softtr.app/>
- Successfully organised the 2023 annual company retreat with a positive retreat score
- Managed day-to-day business and general operations of the company
- Supported the business as a stand-in Technical support personnel when needed
- Created and managed a cloud-based document management system

Growth Associate

ikOOba Technologies

08/2020 - 09/2021,

Lagos, Nigeria

ikOOba Technologies provides Information technology services to Small and Medium-scale businesses across Nigeria.

Achievements/Tasks

- Achieved a continuous month-over-month upward revenue growth post covid-19 lockdown.
- Recruited, onboarded and trained a customer acquisition and customer experience team.
- Started the monthly BMAC Business Webinar Series to boost brand awareness and customer acquisition.
- Designed processes, workflows, and tools for front office customer engagement and management.
- Achieved 100% customer retention.

Operations Lead (Partners, Projects & Recruitment)

AIIESEC in Nigeria

01/2018 - 06/2020,

Lagos, Nigeria

AIIESEC is an international organization which provides leadership based voluntary and paid internships to young people around the world.

Achievements/Tasks

- Launched and supported the implementation of several SDG based projects across Nigeria.
- Successfully managed global technical and non-technical talent attraction and onboarding for all partners.
- Supported the visa processes of all interns through immigration partnerships.
- Developed and implemented a product direction for local branches targeted at achieving a sustainable standard operating procedure (SOP).
- Designed a landing pages, project reports, presentations and websites e.g. <http://bit.ly/viewsugarcubes>.

OTHER EXPERIENCES

Common Purpose (04/2020 - 09/2020)

Africa Venture Leadership scholar

startup grind in Universities (05/2019)

Launched startup Grind in 7 Universities to enhance technical and entrepreneurship growth.

EDUCATION

Political Science

Ahmadu Bello University

03/2014 - 11/2019,

Zaria, Nigeria