

Taxing Wealth and Capital Income when Returns are Heterogeneous

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Taxing Capital

What is the optimal tax combination on capital income (*flow*) and wealth (*stock*) when returns are heterogeneous?

- ▶ Capital income tax: $a_{\text{after-tax}} = a + (1 - \tau_k) \cdot ra$
- ▶ Wealth tax: $a_{\text{after-tax}} = (1 - \tau_a) \cdot a + ra$

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Introducing heterogeneous returns: Two interconnected papers

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1. **Theoretical analysis** of optimal combination of taxes (*Today*)
 - **Analytical** model entrepreneurs and workers
 - **Find:** conditions for **(i)** efficiency gains **(ii)** welfare gains (*ind.+overall*) **(iii)** optimal taxes

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1. **Theoretical analysis** of optimal combination of taxes (*Today*)
 - **Analytical** model entrepreneurs and workers
 - **Find:** conditions for **(i)** efficiency gains **(ii)** welfare gains (*ind.+overall*) **(iii)** optimal taxes
2. **Quantitative analysis** of optimal capital income **vs.** wealth tax (*new version!*)
 - **Rich OLG model** that matches both
 - i. the distribution of cross-sectional and lifetime returns &
 - ii. the extreme concentration and Pareto tail of the wealth distribution
 - **Find:** Large efficiency and welfare gains from wealth tax.

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2. **Technical:** Capital taxes paid by the very wealthy.

- Models struggle to generate plausible wealth inequality.
- Return heterogeneity generates concentration at the very top

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- We need to provide better guidance to policy makers.

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4. **Theoretical:** Interesting **new economic mechanisms**. Example next.

Return Heterogeneity: A Simple Example

- ▶ One-period model.
- ▶ Government taxes to finance $G = \$50$.
- ▶ Two brothers, Fredo and Mike, each with \$1000 of wealth.

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- ▶ Government taxes to finance $G = \$50$.
- ▶ Two brothers, Fredo and Mike, each with \$1000 of wealth.
- ▶ **Key heterogeneity:** investment/entrepreneurial ability.
 - (Fredo) Low ability: earns $r_f = 0\%$ rate of return.
 - (Mike) High ability: earns $r_m = 20\%$ rate of return.

Capital Income (τ_k) vs. Wealth Tax (τ_a)

	Capital income tax		Wealth tax
	$a_{i,\text{after-tax}} = a_i + (1 - \tau_k)r_i a_i$		
	Fredo ($r_f = 0\%$)	Mike ($r_m = 20\%$)	
Wealth	\$1000	\$1000	
Before-tax Income	0	\$200	
	$\tau_k = 25\% \left(= \frac{50}{200} \right)$		
Tax liability			
After-tax return			
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- ▶ Market value internalizes inv. ability, taxing it weakens use it or lose it effect.

Simple Example Takeaways

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What is next: Tractable dynamic model with entrepreneurs and workers

Results preview

1. **Efficiency Gains:** A marginal increase in the wealth tax **increases TFP iff** entrepreneurial productivity is **positively auto-correlated**

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2. **Welfare Gain by Type:** With a marginal shift from capital income to wealth tax
 - Workers gain
 - High-productivity entrepreneurs “typically” gain
 - Low-productivity entrepreneurs “typically” lose
3. **Optimal Taxes:** Utilitarian welfare maximizing taxes depend on the elasticity of output with respect to capital (α)
 - If α is sufficiently **high** $\longrightarrow \tau_a^* > 0$ & $\tau_k^* < 0$
 - If α is sufficiently **low** $\longrightarrow \tau_a^* < 0$ & $\tau_k^* > 0$
 - If α is in between $\longrightarrow \tau_a^* > 0$ & $\tau_k^* > 0$.

1. **Model**
2. Efficiency gains from wealth taxation
3. Welfare gains from wealth taxation
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5. Extensions

Theoretical Model

Two groups of infinitely-lived agents:

1. Homogenous **workers** (size L)
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► Workers' and entrepreneurs' preferences:

$$E_0 \sum_{t=0}^{\infty} \beta^t \log(c_t) \quad \text{where } \beta < 1.$$

Theoretical Model

► Entrepreneurs' technology:

$$y = (zk)^{\alpha} n^{1-\alpha}$$

- $z \in \{z_{\ell}, z_h\}$, where $z_h > z_{\ell} \geq 0$ with a transition matrix

$$\mathbb{P} = \begin{bmatrix} p & 1-p \\ 1-p & p \end{bmatrix} \text{ with } 0 < p < 1.$$

- Autocorrelation is critical: $p = 2p - 1 > 0 \iff p > 1/2$.

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- Aggregate output:

$$Y = \int (zk)^\alpha n^{1-\alpha}$$

- Government finances exogenous expenditure G with τ_k and τ_a

- τ_a on beginning-of-period wealth

Financial Markets & Entrepreneurs' Problem

Financial markets:

- ▶ Collateral constraint ($\lambda \geq 1$): $k \leq \lambda a$, where a is entrepreneur's wealth.
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Entrepreneurs' Production Decision:

details

$$\Pi^*(z, a) = \max_{k \leq \lambda a, n} (zk)^\alpha n^{1-\alpha} - rk - wn$$

Solution: $\Pi^*(z, a) = \underbrace{\pi^*(z)}_{\text{Excess return above } r} \times a$

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Entrepreneurs' Dynamic Problem:

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- ▶ Letting $R_i \equiv (1 - \tau_a) + (1 - \tau_k)(r + \pi^*(z_i))$ for $i \in \{l, h\}$,
the savings decision (CRS + Log Utility):

$$a' = \beta R_i a \quad \longrightarrow \text{linearity allows aggregation}$$

Equilibrium Values: Aggregation

Lemma: Aggregate output is

$$Y = (ZK)^\alpha L^{1-\alpha} \quad (Z^\alpha \text{ is measured TFP})$$

where

$$K \equiv A_h + A_\ell$$

K = Aggregate capital

$$Z \equiv s_h z_\lambda + (1 - s_h) z_\ell$$

Z = Wealth-weighted productivity

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Key variables:

- ▶ $s_h = \frac{A_h}{K}$: wealth share of **high**-productivity entrepreneurs.
- ▶ $z_\lambda \equiv z_h + (\lambda - 1)(z_h - z_\ell)$: effective productivity of **high**-type entrepreneurs.

Use it or lose it effect increases efficiency if $s_h \uparrow (\longrightarrow Z \uparrow)$

Evolution of Aggregates

$$A'_h = \underbrace{p\beta R_h A_h}_{\text{stayers' savings}} + \underbrace{(1-p)\beta R_l A_l}_{\text{switchers' savings}}$$

A_h : High type wealth

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$$A'_l = \underbrace{p\beta R_l A_l}_{\text{stayers' savings}} + \underbrace{(1-p)\beta R_h A_h}_{\text{switchers' savings}}$$

A_l : Low type wealth

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1. **“Interesting”** if $\lambda < \lambda^* < 2$:

- $(\lambda - 1)A_h < A_l$: low-type entrepreneurs bid down interest rate: $r = \text{MPK}(z_l)$.
- **Unique steady state** with:
 - ▶ return heterogeneity, misallocation of capital, wealth tax \neq capital income tax.
- **Empirically relevant:** $R_h > R_l$ and $\frac{\text{Debt}}{\text{GDP}} \gg 1.5$ when $\lambda = \lambda^*$.

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2. “Uninteresting” if $\lambda \geq 2$:

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Steady State: 2 equations 2 unknowns

Using the law of motion for A_l and A_h we obtain two steady state equations:

Steady State K

$$(1 - \tau_k) \overbrace{\alpha Z^\alpha (K/L)^{\alpha-1}}^{\text{MPK}} - \tau_a = \frac{1}{\beta} - 1.$$

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Steady State Z (depends on only τ_a !)

How τ_k disappears [graph](#)

$$h(Z) = (1 - \rho\beta(1 - \tau_a))Z^2 - \frac{Z_l + Z_\lambda}{2} (1 + \rho - 2\rho\beta(1 - \tau_a))Z + Z_l Z_\lambda \rho (1 - \beta(1 - \tau_a)) = 0.$$

- Simple graphical representation and analysis of the steady state!

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Main Result 1: Efficiency Gains from Wealth Taxation

Proposition:

[Graph](#)[τ_a graph](#)

For all $\tau_a < \bar{\tau}_a$ ($\longleftrightarrow \lambda < \lambda^*$), a marginal increase in τ_a **increases steady state Z**
iff entrepreneurial productivity is autocorrelated, $\rho > 0$ ($p > 1/2$)

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2. Dispersion of after-tax returns rises with τ_a :

G.E.

$$\frac{dR_\ell}{d\tau_a} = \underbrace{\left(\frac{z_\ell - Z}{Z} \right)}_{\text{use-it-lose-it} < 0} - \underbrace{\left(\frac{1}{\beta} - (1 - \tau_a) \right) \frac{z_\ell}{Z^2} \frac{dZ}{d\tau_a}}_{\text{G.E. effect} < 0} < 0$$

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[G.E.](#)

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$$\frac{dR_h}{d\tau_a} = \underbrace{\left(\frac{z_\lambda - Z}{Z} \right)}_{\text{use-it-lose-it} > 0} - \underbrace{\left(\frac{1}{\beta} - (1 - \tau_a) \right) \frac{z_\lambda}{Z^2} \frac{dZ}{d\tau_a}}_{\text{G.E. effect} < 0} > 0$$

3. Ave. and log-ave. returns decrease with τ_a (use-it-or-lose-it)

Government Budget and Aggregate Variables

Government budget:

$$G = \tau_k \alpha Y + \tau_a K.$$

Assumption: G is a constant fraction $\theta\alpha$ of aggregate output: $G = \theta\alpha Y$.

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Lemma: For all $\tau_a < \bar{\tau}_a$, a marginal increase in τ_a

► **Increases** capital (K), output (Y), wage (w), h-type wealth (A_h), and G iff $\rho > 0$

■ **Key:** Higher $\alpha \rightarrow$ Larger response of K, Y, w

■ $A_\ell = (1 - s_h) K \downarrow$ iff $\alpha z_\lambda < Z$ and $\rho > 0$

1. Model
2. Efficiency gains from wealth taxation
3. **Welfare gains from wealth taxation**
4. Optimal taxation
5. Extensions

Welfare gains (across steady states)

$CE_{1,i}$ **measure for agents of type i** ($i \in \{\text{workers}, \text{low prod.}, \text{high prod.}\}$):

- ▶ (a, i) in **B**enchmark economy v.s.
 (a, i) in **C**ounterfactual economy with higher τ_a (lower τ_k)

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- ▶ (a, i) in **B**enchmark economy v.s.
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- ▶ Welfare gains (**C** \succ **B**) if

$$\frac{\log(1 + CE_{1,i})}{1 - \beta} = V^C(a, i) - V^B(a, i) > 0$$

independent of a because $V(a, i) = m_i + \frac{1}{1-\beta} \log(a)$ $i \in \{l, h\}$.

CE_1 Details

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CE₁ Details

- ▶ Utilitarian welfare CE₁ depends on population shares n_i 's:

$$\log(1 + \text{CE}_1) = \sum_i n_i \log(1 + \text{CE}_1(., i))$$

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CE₁ Details

- ▶ Utilitarian welfare CE₁ depends on population shares n_i 's:

$$\log(1 + \text{CE}_1) = \sum_i n_i \log(1 + \text{CE}_1(., i))$$

- ▶ CE₁ does not account for changes in distribution of wealth.
 - ▶ Alternative measure CE₂ takes into account changes in wealth levels.

CE₂ Details

Main Result 2: Welfare gains by type

Proposition:

For all $\tau_a < \bar{\tau}_a$, a marginally higher τ_a changes welfare as follows **iff** $\rho > 0$

- ▶ Workers: Higher $CE_{1,w} > 0$
- ▶ High-type entrepreneurs: Higher $CE_{1,h} > 0$ iff $R_h - R_\ell < \kappa_R(\beta, \rho)$
 - Taking wealth accumulation into account: $CE_{2,h} > 0$ always.
- ▶ Low-type entrepreneurs: Lower $CE_{1,l} < 0$
 - Taking wealth accumulation into account: $CE_{2,l} < 0$ if $\alpha Z_\lambda < Z$.
- ▶ Lower average welfare of entrepreneurs: $CE_{1,E} < 0$.

κ_R

1. Model
2. Efficiency gains from wealth taxation
3. Welfare gains from wealth taxation
4. **Optimal taxation**
5. Extensions

Government chooses (τ_a, τ_k) to maximize the utilitarian social welfare CE_1 (or CE_2)

Key trade-off:

1. Higher wages (depends on α) v.s.
2. Lower (LOG) average return (higher return dispersion + negative GE effect)

& changes in $\{A_l, A_h\}$ if CE_2 is the objective.

Main Result 3: Optimal Taxes

[Graph](#)[α thresholds](#)

Proposition: There exists a **unique** optimal tax combination (τ_a^*, τ_k^*) that maximizes CE_1 .
An interior optimum ($\tau_a^* < \bar{\tau}_a$) is the solution to:

$$\underbrace{\overbrace{n_w}^{\text{Share of Workers}} \underbrace{\xi_w}_{\text{Z-Elasticity of Wages}(=\alpha/(1-\alpha))}}_{\text{Z-Elasticity of Wages}(=\alpha/(1-\alpha))} + \frac{1 - n_w}{1 - \beta} \underbrace{\left(\frac{\xi_{R_\ell} + \xi_{R_h}}{2} \right)}_{\text{Av. Z-Elasticity of Returns} < 0} = 0$$

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$$\tau_a^* \in \left[1 - \frac{1}{\beta}, 0 \right) \quad \text{and} \quad \tau_k^* > \theta \quad \text{if } \alpha < \underline{\alpha}$$

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Main Result 3: Optimal Taxes

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Remark: Opt. τ_a^* is independent of G but $\bar{\alpha}$ increases with G .

1. Model
2. Efficiency gains from wealth taxation
3. Welfare gains from wealth taxation
4. Optimal taxation
5. **Extensions**

Extensions

- ▶ **Corporate sector** that faces no borrowing constraint

Details

- If $z_\ell < z_c < z_h$, then low-productivity agents invest in the corporate sector.

- ▶ **Rents**: Return \neq marginal productivity.

Details

- Introduce **zero-sum return wedges** so that $R_h < > R_\ell$.
- Efficiency gains from $\tau_a \uparrow$ if $\rho > 0$ **and** $R_h > R_\ell$.
- Efficiency gains from $\tau_a \uparrow$ if $\rho < 0$ **and** $R_h < R_\ell$.

- ▶ **Entrepreneurial effort** in production:

Details

- With GHH preferences, **aggregate entrepreneurial effort increases** with wealth tax.

- ▶ Perpetual youth and **stationary distribution** of agents:

Details

- $CE_{2,h} > CE_{1,h} > 0$ always.

Conclusions from theoretical analysis

Increasing τ_a (& reducing τ_k):

- ▶ **Reallocates capital:** less productive \rightarrow more productive agents.
 - Higher TFP, output, and wages;
 - Higher dispersion in returns and wealth **iff** $\rho > 0$.
- ▶ Workers gain
- ▶ Entrepreneurs: High-productivity gain*, low-productivity lose*.

Optimal tax combination: depends on elasticity of output with respect to capital.

Thanks!

Extra

Entrepreneur's Problem

Financial Markets & Entrepreneurs' Production Problem

Entrepreneurs' Production Decision:

$$\Pi^*(z, a) = \max_{k \leq \lambda a, n} (zk)^\alpha n^{1-\alpha} - rk - wn.$$

Financial Markets & Entrepreneurs' Production Problem

Entrepreneurs' Production Decision:

Solution: $\Pi^*(z, a) = \underbrace{\pi^*(z)}_{\text{Excess return above } r} \times a$

$$\pi^*(z) = \begin{cases} (MPK(z) - r) \lambda & \text{if } MPK(z) > r \\ 0 & \text{otherwise.} \end{cases} \quad k^*(z) \begin{cases} = \lambda a & \text{if } MPK(z) > r \\ \in [0, \lambda a] & \text{if } MPK(z) = r \\ = 0 & \text{if } MPK(z) < r \end{cases}$$

- $(\lambda - 1) a$: amount of external funds used by type- z if $MPK(z) > r$.

Entrepreneur's Consumption-Saving Problem

$$V(a, z) = \max_{c, a'} \log(c) + \beta \sum_{z'} \mathbb{P}(z' | z) V(a', z')$$

$$\text{s.t. } c + a' = \underbrace{(1 - \tau_a) a + (1 - \tau_k) (r + \pi^*(z)) a}_{\text{After-tax wealth}}.$$

► Letting $R_i \equiv (1 - \tau_a) + (1 - \tau_k) (r + \pi^*(z_i))$ for $i \in \{l, h\}$,

the savings decision (CRS + Log Utility):

$$a' = \beta R_i a \quad \longrightarrow \text{linearity allows aggregation}$$

Equilibrium

1. Can there be a steady state with $(\lambda - 1) A_h > A_\ell$? **NO.** In that case $R_h = R_\ell$,

$$\frac{A'_h}{A'_\ell} = \frac{pA_h + (1-p)A_\ell}{(1-p)A_h + pA_\ell} = \frac{A_h}{A_\ell},$$

which implies that $A_h = A_\ell$. But then $(\lambda - 1) A_h > A_\ell$ is violated because $\lambda < 2$.

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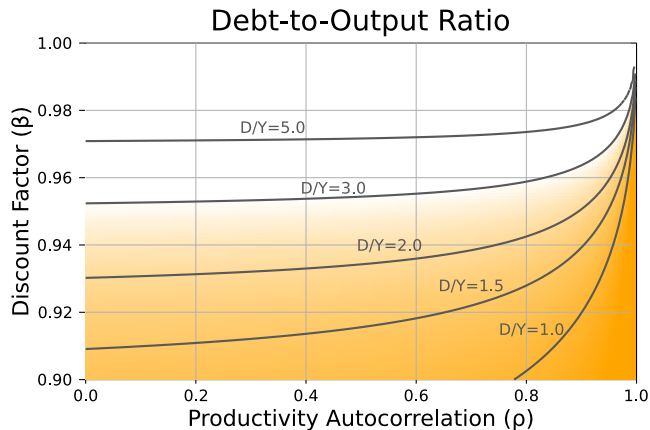
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3. If $(\lambda - 1)A_h > A_\ell$ in the transition, then $A_h > A_\ell$ since $\lambda < 2$ and

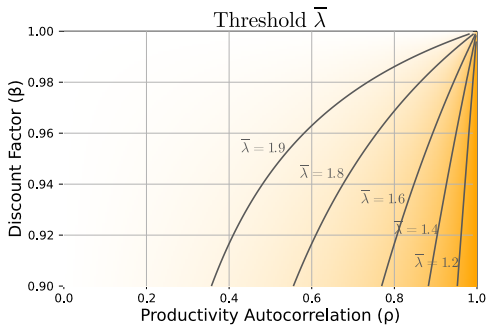
$$\frac{A'_h}{A'_\ell} = \frac{pA_h + (1-p)A_\ell}{(1-p)A_h + pA_\ell} < \frac{A_h}{A_\ell}.$$

Then at some point, we will have $(\lambda - 1)A_h < A_\ell$ and we will be in the heterogenous-return case. If this converges to a steady state, it is the one with $\lambda < \lambda^*$.

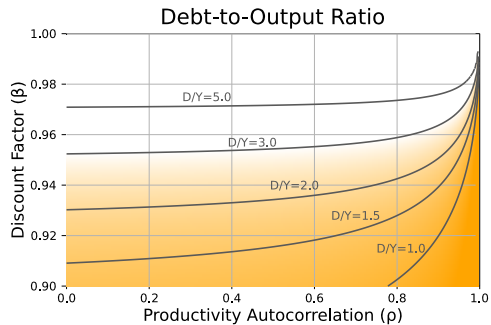


Debt-to-output ratio when $\lambda = \lambda^*$ computed as $(\lambda^* - 1)A_h/Y$.

Figure 1: Conditions for Steady State with Heterogeneous Returns

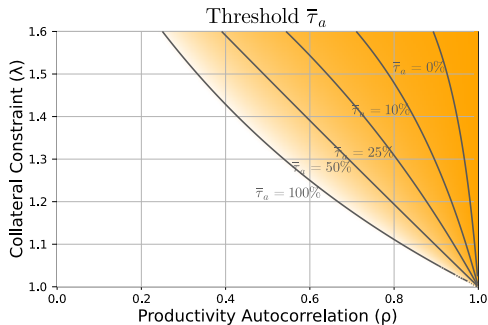


$z_l = 0, z_h = 2, \tau_k = 25\%$, and $\alpha = 0.4$.

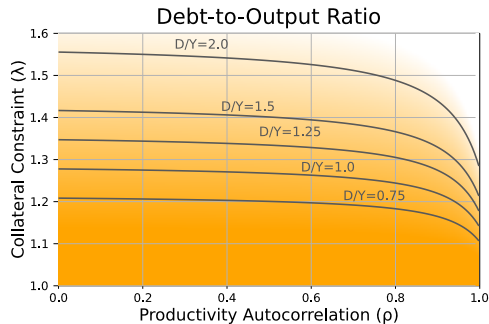


Debt-to-output ratio when $\lambda = \lambda^*$ computed as $(\lambda^* - 1)A_h/\gamma$

Figure 2: Conditions for Steady State with Heterogeneous Returns



$z_\ell = 0, z_h = 2, \tau_r = 25\%$, and $\alpha = 0.4$.



Debt-to-output ratio with $\tau_a = 0$ (benchmark) computed as $(\lambda^* - 1)A_h/\gamma$

Steady State: 2 equations 2 unknowns

[Back to ss](#)[Back to Eff.](#)

SteadyState K:

$$(1 - \tau_a) + (1 - \tau_k) \overbrace{\alpha Z^\alpha (K/L)^{\alpha-1}}^{\text{Marginal Product K}} = \frac{1}{\beta}$$

Steady State R:

$$R_i = (1 - \tau_a) + (1 - \tau_k) \overbrace{\alpha (ZK/L)^{\alpha-1}}^{\text{Marginal Product ZK}} z_i \quad \text{Equilibrium R}$$

$$R_i = (1 - \tau_a) + (1 - \tau_k) \alpha Z^\alpha (K/L)^{\alpha-1} \frac{z_i}{Z} \quad \text{Change to MPK}$$

$$R_i = (1 - \tau_a) + \left(\frac{1}{\beta} - (1 - \tau_a) \right) \frac{z_i}{Z} \quad \text{Steady State}$$

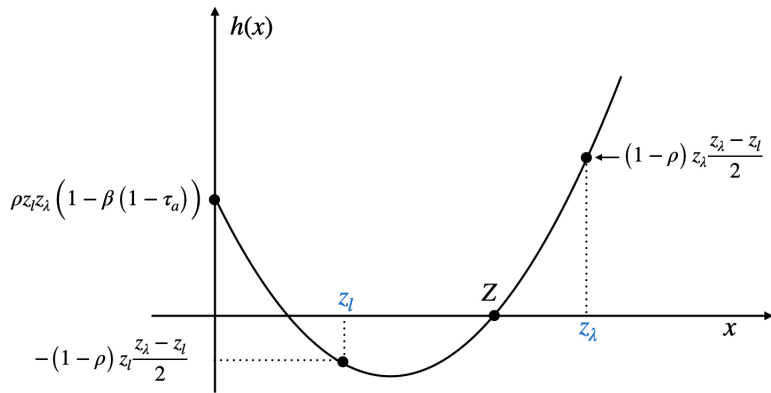
Key: Steady state K adjusts to maintain constant (after-tax) MPK:

$$(1 - \tau_k) \text{MPK} = \frac{1}{\beta} - (1 - \tau_a)$$

As in NGM τ_k affects level of K but not long run (after-tax) MPK $(1/\beta - 1 + \tau_a)$.

Existence and Uniqueness of Steady State (when $\rho > 0$)

[Back to ss](#)

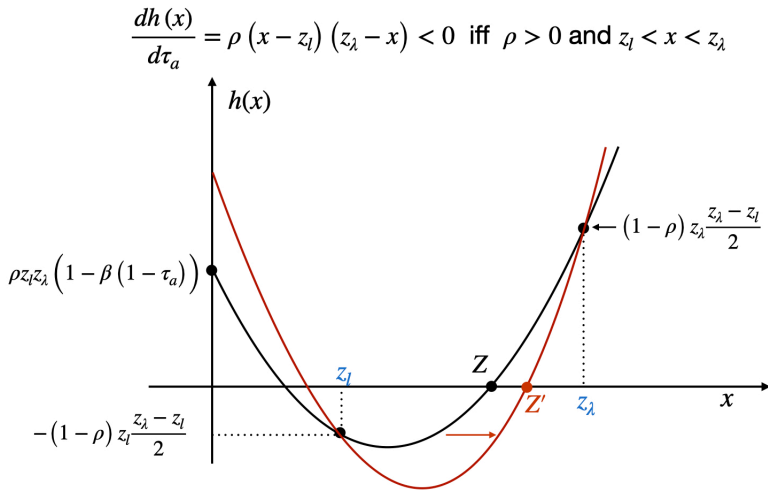


► $Z = s_h z_\lambda + (1 - s_h) z_l$ so $z_l \leq Z \leq z_\lambda$

► $R_h > R_\ell$ if and only if $Z < z_h \longrightarrow$ Characterization of bound λ^* so that $Z(\lambda^*) = z_h$

What happens to Z if $\tau_a \uparrow$?

Back to eff. gain



Welfare Gains

CE_{2,i} measure ($i \in \{w, l, h\}$):

- ▶ Evaluate welfare gain at average wealth levels for each economy.
- ▶ (A_i^B, i) in the **B**enchmark economy v.s. (A_i^C, i) in the **C**ounterfactual economy.
- ▶ Welfare gains (**C** \succ **B**) if

$$\frac{\log(1 + \text{CE}_{2,i})}{1 - \beta} = V^C(A_i^C, i) - V^B(A_i^B, i) > 0 \quad i \in \{w, l, h\}$$

■ Relation to CE₁:

$$\log(1 + \text{CE}_{2,i}) = \log(1 + \text{CE}_{1,i}) + \log(A_i^C/A_i^B)$$

- **Workers:** Value depends only on wages

$$\log(1 + CE_{1,w}) = \log w_a/w_r$$

- **Workers:** Value depends only on wages

$$\log(1 + \text{CE}_{1,w}) = \log w_a/w_k$$

- **Entrepreneurs:** Value depends on assets and returns $V(a, i) = m_i(R_h, R_\ell) + \frac{\log(a)}{1-\beta}$

$$\log(1 + \text{CE}_{1,i}) = \frac{1}{(1-\beta)(1-\beta\rho)} \left[\underbrace{(1-\beta) \log \frac{R_{a,i}}{R_{k,i}}}_{\text{Own Return}} + \beta(1-p) \underbrace{\left(\log \frac{R_{a,l}}{R_{k,l}} + \log \frac{R_{a,h}}{R_{k,h}} \right)}_{\text{Average (log) Returns}} \right]$$

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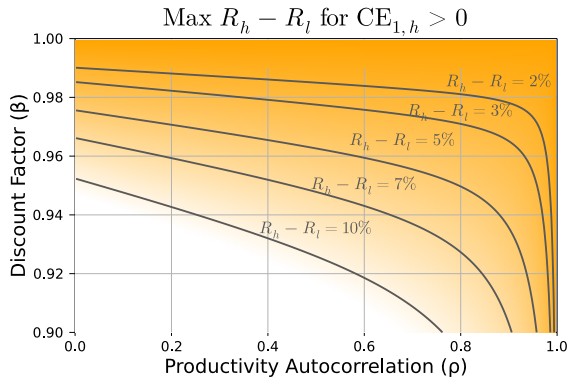
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- Total entrepreneurial value:

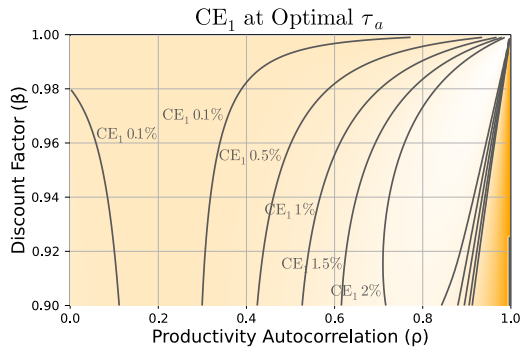
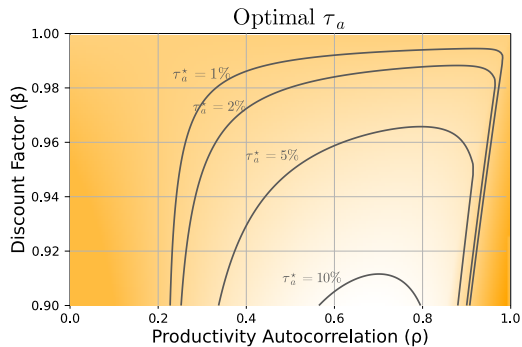
$$\log(1 + \text{CE}_1^e) \equiv \sum_{i \in \{h, l\}} \frac{1}{2} \log(1 + \text{CE}_{1,i}) = \frac{1}{1-\beta} \left(\log \frac{R_{a,l}}{R_{k,l}} + \log \frac{R_{a,h}}{R_{k,h}} \right)$$

Return Dispersion for Welfare Gains of High-Type Entrepreneurs

[Back to CE₁](#)

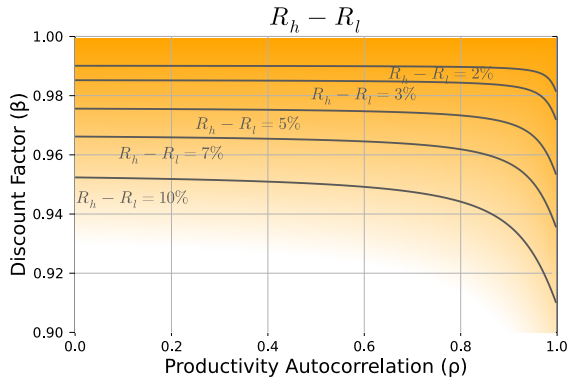
Optimal Taxes

Optimal Wealth Taxes and Welfare Gain

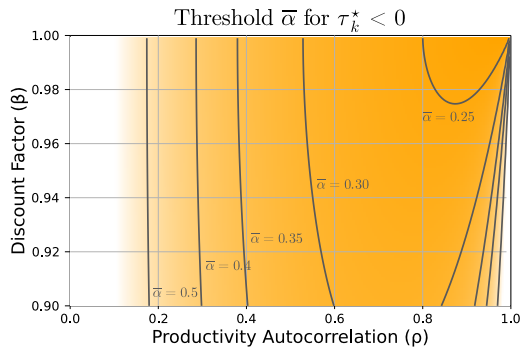
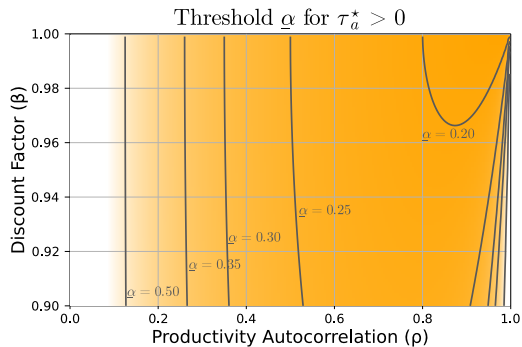
[α-thresholds](#)[Back to opt. tax](#)

$z_\ell = 0, z_h = 2, \theta = 25\%$, and $\lambda = 1.3$.

Return dispersion $R_h - R_\ell$:

[Back to \$\alpha\$ -thresholds](#)

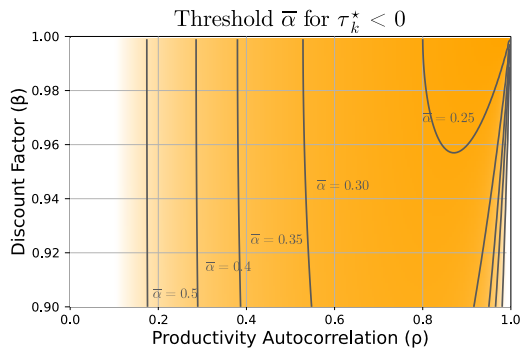
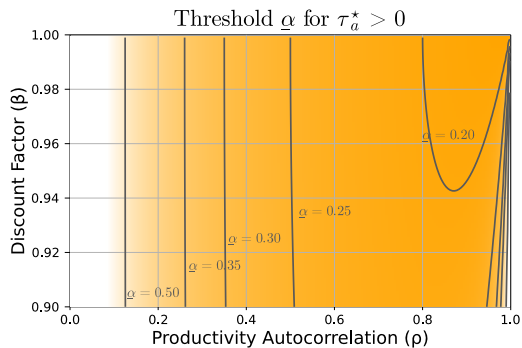
α -thresholds for Optimal Wealth Taxes

[Back to opt. tax](#)

$z_\ell = 0, z_h = 2, \lambda = 1.3$, and $\theta = 25\%$.

[Alt. Parameters](#)[R_h - R_l](#)[Opt. Tax and Welfare Gains](#)

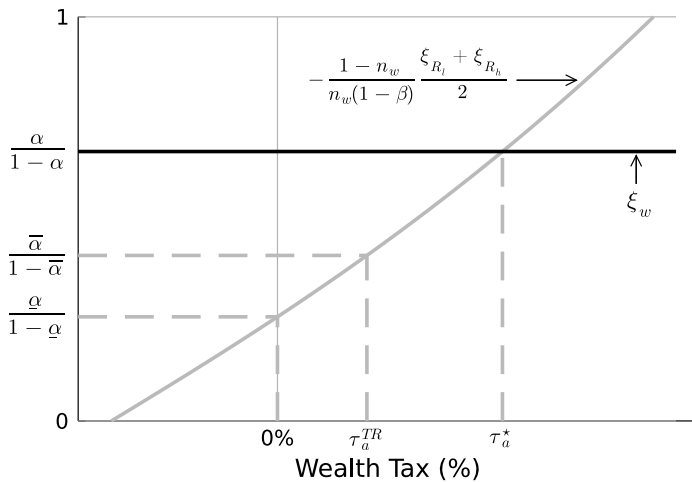
α -thresholds for Optimal Wealth Taxes (alternative parameters)

[Back to opt. tax](#)

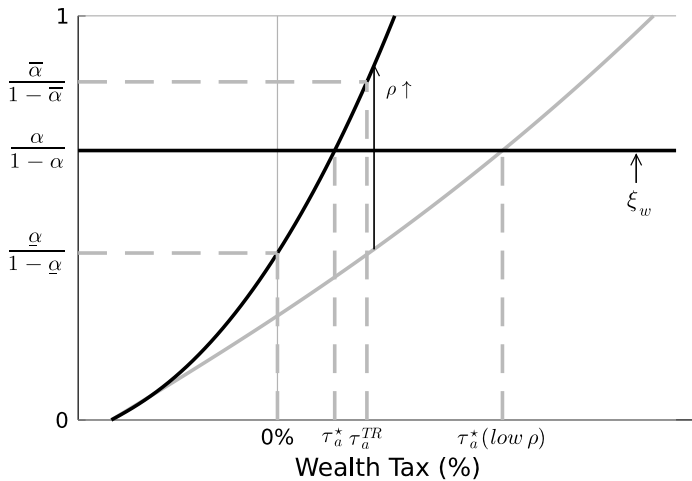
$z_\ell = 0.5, z_h = 1.5, \lambda = 1.2$, and $\theta = 25\%$.

Optimal Wealth Taxes and α Thresholds

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Extensions

- ▶ Corporate sector produces final goods using CRS technology:

$$Y_c = (z_c K_c)^\alpha L_c^{1-\alpha}$$

- No financial constraints!

- ▶ Corporate sector imposes lower bound on r :

$$r \geq \alpha z_c \left(\frac{1-\alpha}{w} \right)^{\frac{1-\alpha}{\alpha}}.$$

Interesting case: $z_\ell < z_c < z_h$

- ▶ Corporate sector and high-productivity entrepreneurs produce
- ▶ Low-productivity entrepreneurs lend all of their funds.
- ▶ No real changes in the aggregates of the economy! z_c takes the place of z_ℓ

$$Y = (ZK)^\alpha L^{1-\alpha}$$

but now $Z = s_h z_\lambda + s_l z_c$, where $z_\lambda = z_h + (\lambda - 1)(z_h - z_c)$.

- ▶ Introduce wedge for returns above/below productivity:

$$R_i = (1 - \tau_a) + (1 - \tau_k) \underbrace{(1 + \omega_i)}_{\text{Return Wedge}} \alpha (Z^K/L)^{\alpha-1} z_i$$

- ▶ Zero-sum condition on wedges: $\omega_l z_\ell A_\ell + \omega_h z_h A_h = 0$
- ▶ Characterization of eq. in terms of “effective productivity” $\tilde{z}_i = (1 + \omega_i) z_i$

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Proposition:

For all $\tau_a < \bar{\tau}_a$, a marginal increase in wealth taxes (τ_a) increases Z , $\frac{dZ}{d\tau_a} > 0$, **iff**

1. $\rho > 0$ and $R_h > R_\ell \longrightarrow$ Same mechanism as before
2. $\rho < 0$ and $R_h < R_\ell \longrightarrow$ Reallocates wealth to the true high types next period

► Entrepreneurial production:

$$y = (zk)^\alpha e^\gamma n^{1-\alpha-\gamma} \longrightarrow e : \text{effort}$$

- Production functions is CRS \longrightarrow Aggregation

► Entrepreneurial preferences:

$$u(c, e) = \log(c - \psi e) \quad \psi > 0$$

- GHH preferences with no income effects \longrightarrow Aggregation
- ψ plays an important role: Cost of effort in consumption units

Problem is isomorphic to having preferences

$$u(\hat{c}) = \log \hat{c} \quad \text{where } \hat{c} = c - \psi e$$

and modifying entrepreneurial problem to:

$$\hat{\pi}(z, k) = \max_{n, e} y - wn - rk - \underbrace{\frac{\psi}{1 - \tau_k}}_{\text{Effective cost of effort}} e$$

- ▶ Solution is just as before (linear policy functions a' , n , and e)
- ▶ **Key:** Effective cost of effort depends on capital income tax τ_k !
 - Effort affects entrepreneurial income
 - Income subject to capital income taxes but not to **book value** wealth taxes

- Aggregate effort:

$$E = \left(\frac{(1 - \tau_k) \gamma}{\psi} \right)^{\frac{1}{1-\gamma}} (ZK)^{\frac{\alpha}{1-\gamma}} L^{\frac{1-\alpha-\gamma}{1-\gamma}}$$

- Comparative statics: $K \uparrow$, $Z \uparrow$, and $\tau_k \downarrow$

- New wedge from capital income taxes on aggregate output and wages!
- Effort affects marginal product of capital \rightarrow Affects K_{ss}

A neutrality result:

- **No changes to steady state productivity!**
- Steady state capital adjusts in background to satisfy:

$$(1 - \tau_k) \text{MPK} - \tau_a = \frac{1}{\beta} - 1$$

Results:

1. Efficiency gains from wealth taxation remain
2. Effect on aggregates is stronger if capital income taxes go down
 - **Effort increases with wealth taxes** (if $\rho > 0$)!
3. Characterization of optimal taxes is similar but
higher wealth taxes and lower capital incomes taxes are optimal

- ▶ Baseline model has no stationary distribution

Perpetual youth: Entrepreneurs die with probability $1 - \delta$

- ▶ Replaced by new entrepreneur with assets \bar{a} and productivity z_i ($i \in \{h, l\}$)
- ▶ \bar{a} endogenous: Average bequest (= average wealth).

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Solution:

- ▶ Entrepreneur's savings choice: $a' = \beta \delta R(z) a$.
- ▶ Aggregate law of motion: $A'_i = \beta \delta^2 R_i A_i + (1 - \delta) \bar{a}$
 - Depends only on R_i !
- ▶ Similar characterization of SS and aggregates

Effects of wealth taxation:

- ▶ Efficiency gains from wealth taxation “always” (bc productivity is persistent)
- ▶ Increase return dispersion: $R_\ell \downarrow + R_h \uparrow$

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Welfare and optimal taxes:

$$\sum_a \left(v_k(a, i) + \frac{\log(1 + \text{CE}_{2,i})}{1 - \beta\delta} \right) \Gamma_k(a, i) = \sum_a v_a(a, i) \Gamma_a(a, i)$$

- ▶ Consumption equivalent measure takes into account asset levels!

$$\log(1 + \text{CE}_{2,i}) = \frac{1 - \beta\delta^2}{(1 - \delta)(1 - \beta\delta)} \log \frac{R_{a,i}}{R_{k,i}} + \log \frac{K_a}{K_k}.$$

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- ▶ High-productivity entrepreneurs always benefit from wealth taxes
- ▶ Optimal taxes are higher \rightarrow Include gains of capital accumulation

Extension: Perpetual Youth

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