The Life-Cycle Dynamics of Wealth Mobility

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Disclaimer: The views below are those of the authors and do not necessarily reflect the position of the Federal Reserve Bank of New York, the Federal Reserve System, the European Central Bank or the Eurosystem.

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Today: Document patterns of relative wealth mobility across life cycle

Made possible by Norwegian administrative data on wealth+income 1993–2017

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 - But: as many different histories as individuals
 - Use clustering techniques to find "typical" trajectories responsible for mobility
- Study how our clusters relate to other observable characteristics
 - Life cycle choices and events (Housing, civil status, portfolio composition, etc.)
 - To which extent do individual characteristics at age 30 predict future trajectories?

Main findings

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 - Two largely immobile groups (60% of pop.) stay wealthy and poor throughout work-life
 - Mobility driven by two groups experiencing a reversal of fortune in middle of distribution
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 Mobility takes place only for some individuals and within a section of the distribution

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- 3. Individual circumstances help to predict trajectories: Human capital is key
 - Parental background: key determinant of Wealthy/Poor
 - Education: key determinant of Risers/Fallers

Contributions

- 1. New evidence on wealth mobility and wealth accumulation: Full life cycle trajectories
 - Add to results for the super wealthy (Gomez; Ozkan, Hubmer, Salgado, Halvorsen), the role of individual factors (Hugget, Ventura, Yaron; Black, Devereux, Landaud, Salvanes), and short-run mobilty and race (Hurst, Luoh, Stafford, Gale).
- 2. New facts documenting the distribution of changes in wealth ranks
 - Extensive literature on income (Guvenen, Ozkan, Karahan, Song; Guvenen, Pistaferri, Violante; Arellano, Blundell, Bonhomme; De Nardi, Fella, Paz-Pardo)
- 3. Inter-generational links to full life cycle wealth dynamics
 - Complements "snapshot" links in income (Solon; Aaronson, Mazumder; Chetty, Hendren, Kline, Saez, Turner; Chetty, Grusky, Hendren, Hell, Manduca, Narang) & wealth (Charles, Hurst; Boserup, Kopczuk, Kreiner; Fagereng, Guiso, Malacrino, Pistaferri; Fagereng, Mogstad, Rønning)
- 4. Dimension reduction methods in economics & applications to labour markets
 - K-Means (Bonhome, Lamadon, Manresa; Gregory, Menzio, Wiczer), Sequence Analysis (Humphries), Hidden Markov (Ahn, Hobijn, Şahin), Finite Mixture

Norwegian Wealth Data

Data: Norwegian Tax Registry 1993 - 2017 Context Details

- No top-coding + Limited misreporting or measurement error (third-party reporting)
 - Focus on wealth (e.g., don't include public pensions)
 - No transaction data (e.g., changing houses or selling stocks)
- We adjust the tax value to reflect market values (Fagereng, Holm, Torstensen, 2023)
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Sample selection: Norwegian residents 1993–2017 (no immigrants after 25/2011, no emigrants)

- Focus on birth cohort born between 1960 and 1965 (first observed in early 30s)
 - 292,222 individuals in this sample (279,002 after balancing)

Ranks and Histories

- Compute within cohort ranks as

$$y_{i,t} = 100 \times F_w(w_{i,t}|t, i \in BC(i))$$

- Computed separately for each year and each cohort

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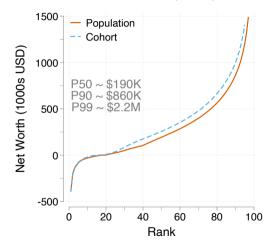
- Trajectories: Histories of ranks

$$\mathbf{Y}_i = (y_{i,1993}, y_{i,1994}, \dots, y_{i,2016}, y_{i,2017}) \in [0, 100]^{25}$$

We are interested in the distribution of the trajectories \mathbf{Y}_i

Ranks vs Wealth Levels

Net Worth CDF (2014)



- Substantial wealth inequality in Norway
- Meaningful differences in wealth levels across ranks
- e.g. at the median, 10 ranks \approx 60k USD



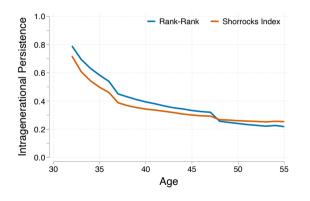
- US: p90≈\$620K, p99≈\$3.5M (SZZ, 2022)

Intra-Generational Wealth Mobility

- Linear rank-rank persistence: $y_{i,t} = \alpha_t + \rho_t y_{i,0} + u_{i,t}$
- Shorrocks Index: Share that remains in initial quintile of dist. (trace of transition matrix)

Intra-Generational Wealth Mobility

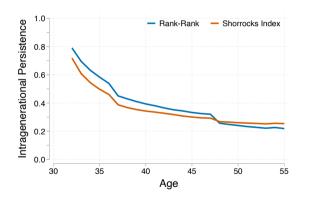
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 → Increased (cumulative) mobility
- By age 55 only 25% of individuals remain in age 30 quintile (13% in decile)

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- By age 55 only 25% of individuals remain in age 30 quintile (13% in decile)
- How broad-based is mobility?
 What (who) drives patterns?
- Persistence collapses heterogeneous trajectories

Clustering Wealth Histories

Grouping Individuals Into Typical Histories

Goal: Identify patterns in (ex-post) life cycle paths without restricting to a single statistic

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Method: Agglomerative Hierarchical Clustering to group rank histories

- Start with G = N groups (one for each individual)
- Recursively merge groups by selecting *similar* pairs: $\underset{g,g' \in G, \ g \neq g'}{\mathsf{argmin}} d(g,g').$

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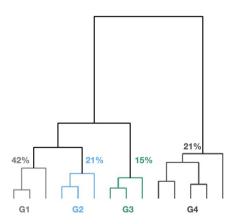
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Result: Hierarchy of partitions ranging from G = N to G = 1.

- Global result with nested clusters (feasible in large datasets)
- Asymptotically consistent as we observe longer trajectories, even for fixed *N* (Borysov, Hannig, Marron, 2014; Egashira, Yata, Aoshima, 2024)

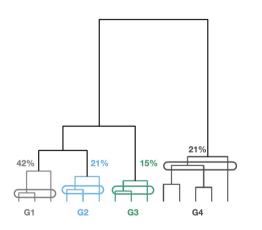
Two Levels of Clustering

Clustering Tree

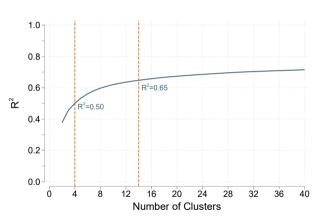


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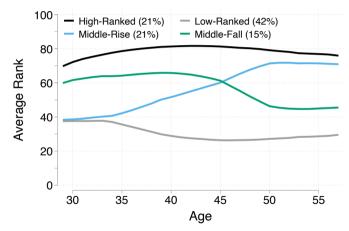


Variation Explained



Typical Rank Histories

Cohort Ranks

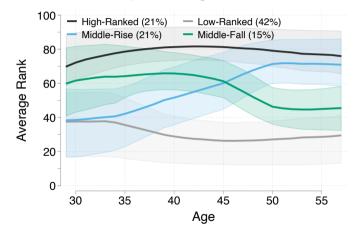


Four largest groups

- Wealthy/High Ranked: always at top of the distribution
- Poor/Low Ranked: always at the bottom of the distribution
- Middle class: one group of Risers and one group of Fallers

Typical Rank Histories

Cohort Ranks, interquartile range

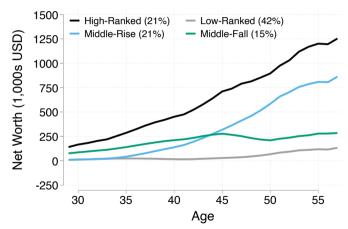


Segmented mobility

- Individuals move within segments of the distribution
- The mean trajectory of a group hides rank swaps within
 - Subclusters reveal patterns
- Segments overlap:
 Middle 60% Top & Bottom 40%

Wealth Histories Across Segments of the Distribution

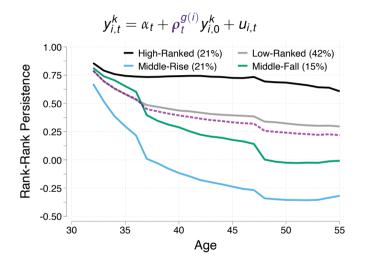
Net Worth (\$1000s)



Significant diff. in wealth profiles

- Top: Maintaining rank means level growth (8-10%)
- Bottom: Stay very low
- Risers: Grow on avg. 18%/y
- Fallers: ahead in 30s + low growth (5%) + Great Recession

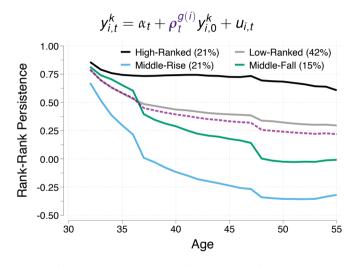
Intra-Generational Mobility



- Top: Immobile over 25y
- Bottom: Track population movements within segment
- Risers: Reversal of fortune within 1 decade
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- Mobility in the middle drives population mobility patterns. Risers are key.

Heterogeneity Across and Within Groups

Link Tax Registry to Income and Demographic Data



- Both income levels and composition of portfolio play a role.
- Self-emp. and business ownership relevant for High-Ranked and Fallers. Not Risers.

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▶ Group Characteristics

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Use Hierarchy of Clusters for Subgroups



- Risers differ mainly in timing of changes (similar initial conditions)
- Fallers differ in initial conditions and timing of changes (similar final conditions)
- High- and Low-Ranked differ in levels within segments

Towards Determinants of Trajectories

Hereditary Advantage: Wealth vs Human Capital

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► Sex APE

- $\mu_{bcounty(i)}^{j}$: Indicator for birth location

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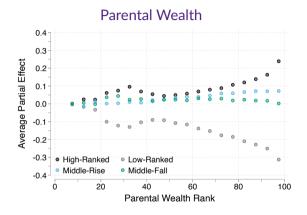
Location APE

Predictors explain at most 6% of cross-group variation (same as rank-rank inter-gen reg)



Non-Linear Effects of Parental Wealth and Education PWCIS





- Parental wealth's explanatory power: High for top/bottom, limited for middle groups

Non-Linear Effects of Parental Wealth and Education PWGS

80

0.4

0.3

0.2

0.1

0.0

-0 4

High-Ranked

Middle-Rise

20

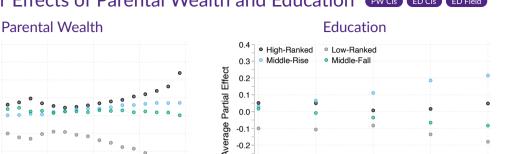
Low-Banked

60

Parental Wealth Rank

Middle-Fall

Average Partial Effect



Tech

Degree

Under

Highest Level of Education

Post

Grad

-0.3

-0.4

High

School

- Parental wealth's explanatory power: High for top/bottom, limited for middle groups

100

- Education tells risers/fallers apart: Equalizing effect but doesn't overcome initial cond.

PhD

Heterogeneity + Robustness + Intergenerational Mobility

- Robust to controlling for individuals' initial wealth rank + parent portfolio (1993)
 - ↓ Effect sizes by 25-40% (+ explained variation)
 - ↑ Overall variation explained (×4)
 - Driven by own initial wealth ⇒ consistent w/ segmentation!



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- Patterns across sub-clusters:
 - Education and Parental Wealth explain risers and fallers within segments



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► High Ranked ► Low Ranked ► Middle Rise ► Middle Fall
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- Decreasing intergenerational mobility:
 - Correlation between parents' and own wealth ranks increases over age
 - Reversal of fortune increases inter-generational persistence



Conclusions

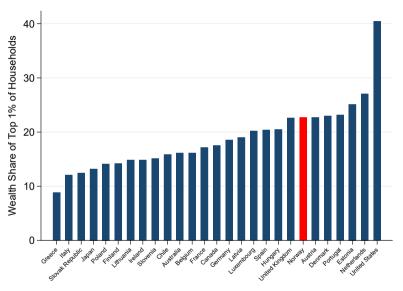
Conclusions

- Document intra- and inter-generational wealth mobility over the life cycle
- Uncover typical trajectories of individuals through the wealth distribution
 - Find important evidence of reversals in fortune over a quarter century
- Mobility driven my reversal of fortune for selected groups in the middle of the distribution
- Intergenerational background an important predictor of whole history
- Education is key for movements through the wealth distribution

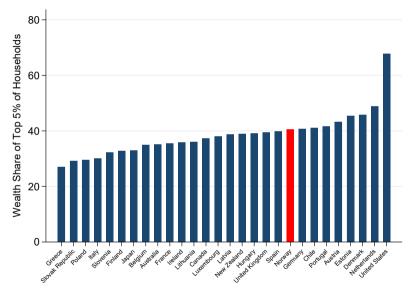
► Connections and Contribution to Literature

Extra

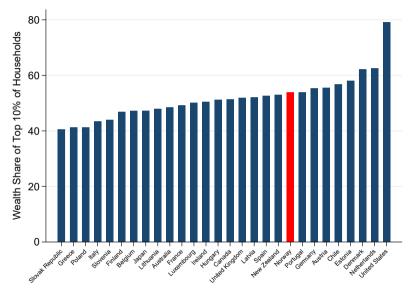
Norway in Context (Back)



Norway in Context: Top 5% Share Back



Norway in Context: Top 10% Share (Back)

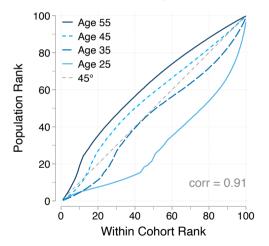


Key Variables • back

- Wealth: Net worth = assets-debt → Primary Variable
- Assets & Debt: Total assets and debt, and major asset categories
 - Domestic, foreign, property, vehicles, "safe," publicly and privately traded
 - Leverage, some assets are net positions
- Income: Including gifts/bequests, transfers, asset income, & earnings
- Demographics: Age, sex, education, civil status, place-of-birth
- Lineage: Match individuals to their parents and siblings

Birth Cohort Ranks vs Population Ranks (1back)

BC Ranks vs Pop Ranks

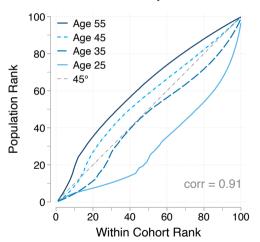


- Changes in wealth levels at each rank as the cohort ages
- 75 percent of age 25 individuals are below the median
- 35 percent of age 55 individuals are below the median

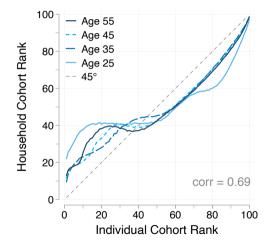


Birth Cohort Individual Ranks vs Household Ranks

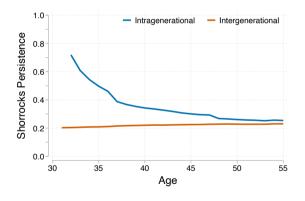




BC Individual Ranks vs Household Ranks

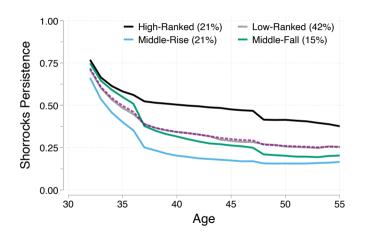


Trace of transition matrix: Divide individuals by quintiles.



- Declining intra-generational persistence
 → Increased mobility
- Increasing inter-generational persistence \longrightarrow Decreased mobility

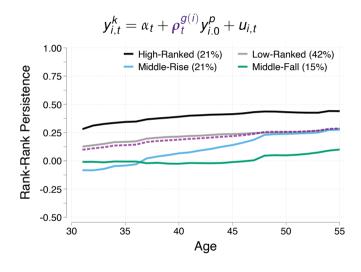
Intra-Generational Shorrocks Mobility Index (1back)



- Top: Higher persistence than population
- Fallers: Lower persistence than population

Decreasing Inter-Generational Mobility

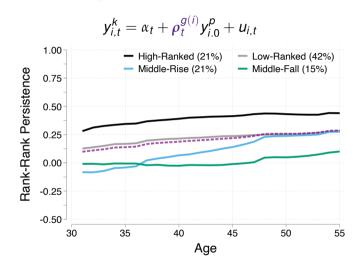




- Persistence rises for all groups
- Level differences are parallel

Decreasing Inter-Generational Mobility



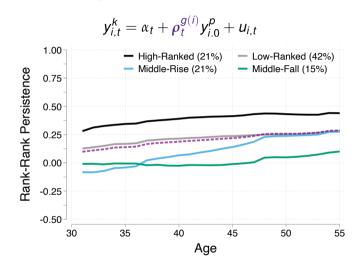


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 Except for risers!
- Risers' mobility trends from get-go
- Reversal of fortune increases inter-generational persistence



Decreasing Inter-Generational Mobility



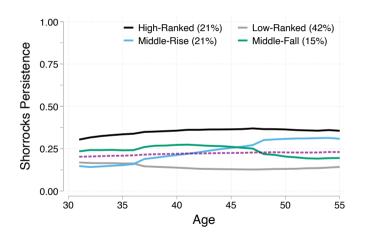


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- Clustering of trajectories captures persistent differences in mobility

Inter-Generational Shorrocks Mobility Index • back

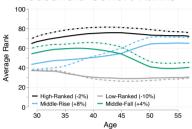


- Risers have clear upwards persistence trend
- Flat patterns for other groups

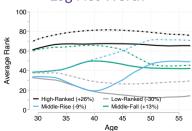
Characteristics of Main Clusters

Alternative Clustering Back

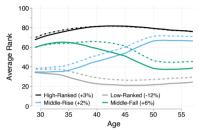




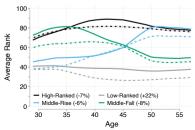
Log Net Worth



K Means on Ind. Cohort Ranks

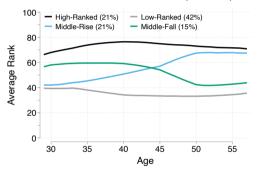


"Lorenz" Ordinates

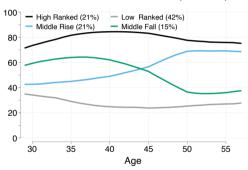


Household Wealth Ranks (Back)

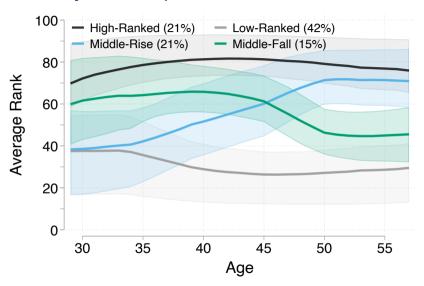
Household Cohort Ranks (Ind. CI)



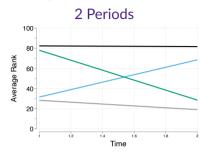
Household Cohort Ranks (HH. CI)

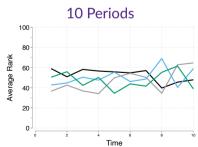


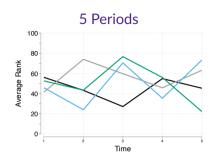
Distribution of Trajectories by Cluster (Back)

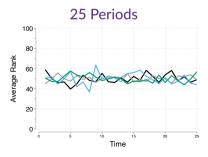


Clustering Random Ranks Back





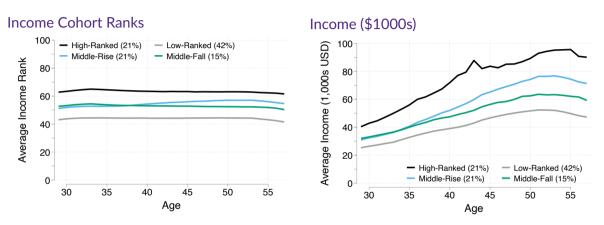




Heterogeneity Across and Within Groups

Income Histories Across Segments of the Distribution





Distribution of income across clusters compressed relative to wealth

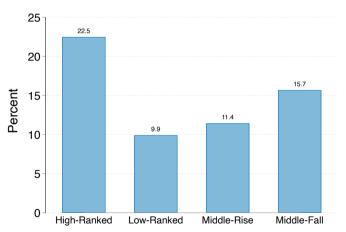
Median Income

- Similar patterns for HH income: Risers same inc. as high ranked on average THH Inc. (CS)



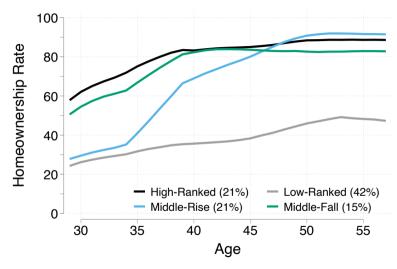


Share with Self-Employment Income (%)









Taking stock: four largest clusters

◆ back

- Likely to be self-employed

- Usually own assets

- Stuck at the bottom

- Little rise at the end

- Lowest incomes

Non-homeowners

- Relatively lower labour market income

- High-Ranked
 - Stable at the top
 - Accumulate wealth fast.
 - Homeowners, likely to own businesses
 - Largest labour market income
- Middle-Risers
 - Start out low

 - Accumulate wealth fast

 - Income similar to Wealthy

- Become homeowners along the way

- Start out relatively well off

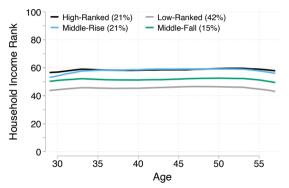
Low-Ranked

- Middle-Fallers

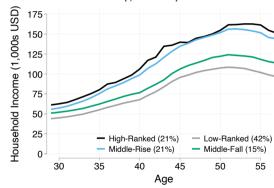
18/55

Household Income (Back)

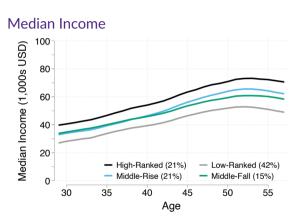
Household Income Cohort Ranks



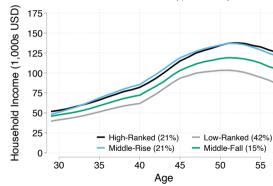
Household Income (\$1000s)

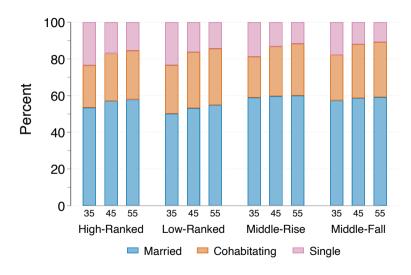


Median Income Histories (Back)



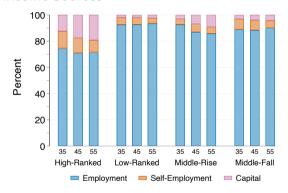
Household Median Income (\$1000s)





Portfolio and Income Composition (Back)

Income Sources



- Income differences in Self-Employment and Capital

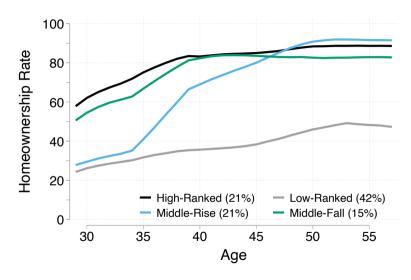


Portfolio and Income Composition (Back)



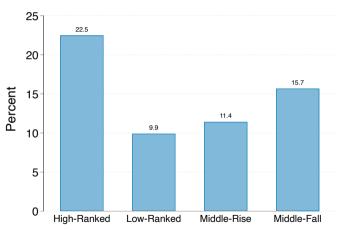
- Asset differences across clusters in Private Equity and Property

Home-ownership Rates by Cluster (Back)



Self-Employment Rates, Age 45 (Back)

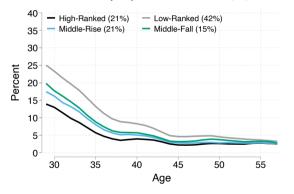




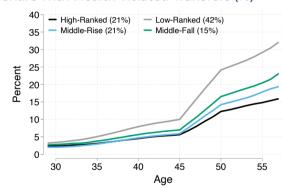
Transfers: Unemployment, Disability, Sick Leave, Nursing (Back)



Share with Unemployment Benefits (%)

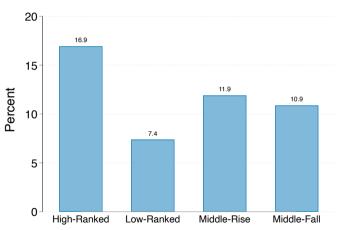


Share with Health-Related Transfers (%)



Lifetime Inheritances and Gifts (Back)

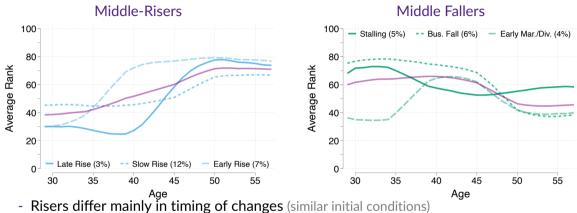
Share Received Gifts by 2014 (%)



Notes: Total received > NOK 470K (\approx \$47K) before 2014

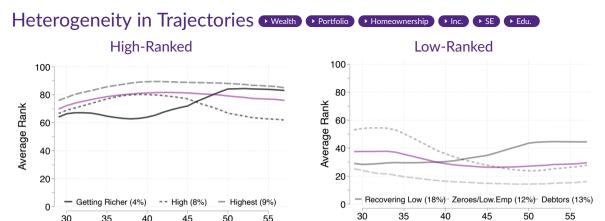
Characteristics of Sub-Clusters

Heterogeneity in Trajectories • Wealth • Portfolio



- Fallers differ in initial conditions and timing of changes (similar final conditions)





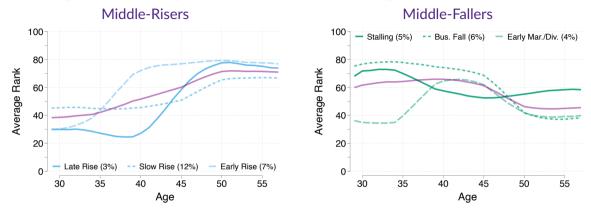
- Top and bottom groups differ mainly in avg. levels

Age

- Zeros are quite different from debtors

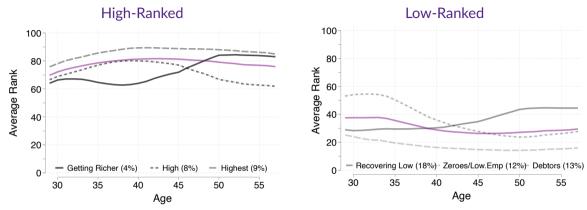
Age

Heterogeneity in Trajectories: Levels vs Timing • Back



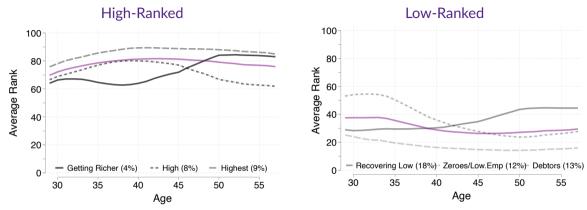
- Risers differ mainly in timing of changes (similar initial conditions)
- Fallers differ in initial conditions and timing of changes (similar final conditions)

Heterogeneity in Trajectories: Levels vs Timing (Back)



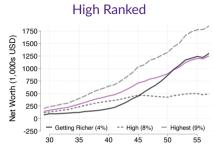
- Risers differ mainly in timing of changes (similar initial conditions)
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- Top and bottom groups differ mainly in avg. levels (with a rising sub-group in each)

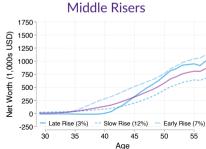
Heterogeneity in Trajectories: Levels vs Timing (Back)



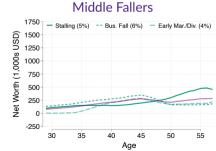
- Risers differ mainly in timing of changes (similar initial conditions)
- Fallers differ in initial conditions and timing of changes (similar final conditions)
- Top and bottom groups differ mainly in avg. levels (with a rising sub-group in each)

Sub-Clusters: Wealth Levels (Back)

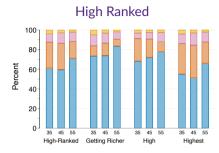


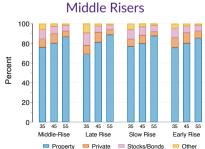


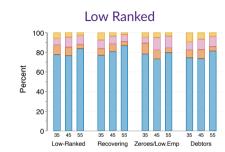


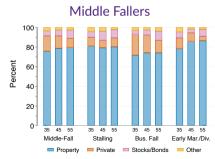


Sub-Clusters: Portfolio (Back)

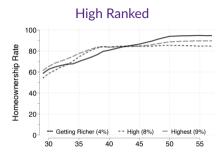


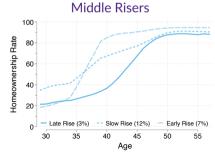


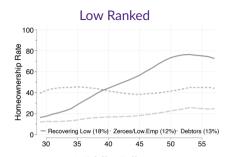


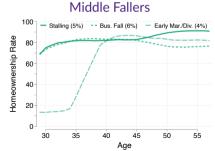


Sub-Clusters: Homeownership (Back)

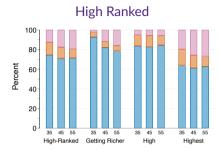


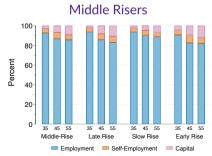


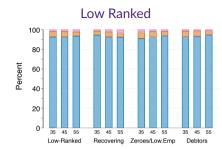


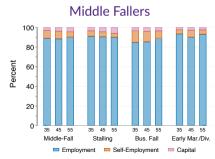


Sub-Clusters: Income Composition Back



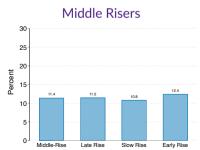




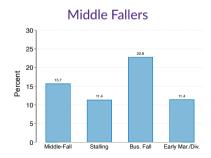


Sub-Clusters: Self-Employment Back



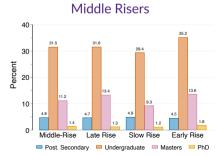




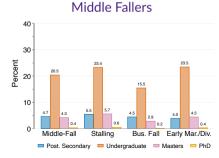


Sub-Clusters: Education (Back)









Shapley-Owen Decomposition

Two measures:

1. Distance Weighted Classification Rate $\in [0, 1]$

$$1 - \frac{\sum_{i=1}^{N} \sum_{k=1}^{G} \widehat{Pr}(g = k | X_i) D(g(i), k)}{\sum_{i=1}^{N} \sum_{k=1}^{G} \widehat{Pr}(g = k) D(g(i), k)} \qquad \left(\text{in spirit of} \quad \frac{ESS}{TSS}\right)$$

How Important Are Ex-Ante Explanations?

Two measures:

1. Distance Weighted Classification Rate \in [0, 1]

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2. Correct Classification Rate \in [0, 1]

$$\frac{1}{N} \sum_{i=1}^{N} \sum_{k=1}^{G} \widehat{Pr} (g = k \mid X_i) \ \mathbb{1}[g(i) = k]$$

How Important Are Ex-Ante Explanations?

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- Report Shapley-Owen decomposition of covariates
 - Order invariant & sums to statistic + Single value per covariate category

How Important Are Ex-Ante Explanations? • Back

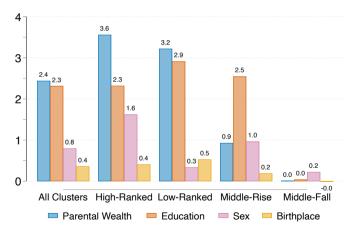
Total	Partial Contribution										
Contribution*	Parent	Education	Sex	Birth Place							
Share of Distance Variation Explained by Variable (pp)											
5.9	2.4	2.3	8.0	0.4							
Share of Individuals Correctly Classified (pp)											
3.1	1.1	1.3	0.6	1.2							

^{*}Contribution relative to random classification using population shares.

Share of individuals correctly classified by random classification 29.3% vs 32.5% with full model.

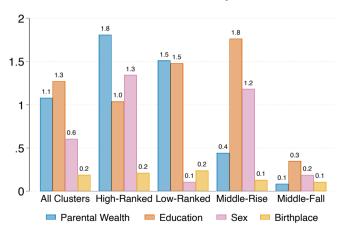


Share of Cross-Group Variation Explained by Variable



How Important Are Ex-Ante Explanations? • back

Share of Individuals Correctly Classified



Contribution relative to random classification using population shares.

How Important Are Ex-Ante Explanations? Extra controls Back

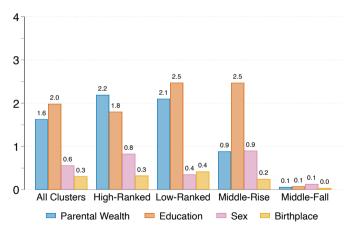
Total	Partial Contribution									
Contribution*	Parent	Education	Sex	Birth Place	Par. Bus.	Own State				
Share of Distance Variation Explained by Variable (pp)										
20.0	1.6	2.0	0.6	0.3	0.6	15.0				
Share of Individuals Correctly Classified (pp)										
10.6	0.8	1.1	0.4	0.2	0.3	7.9				

^{*}Contribution relative to random classification using population shares.

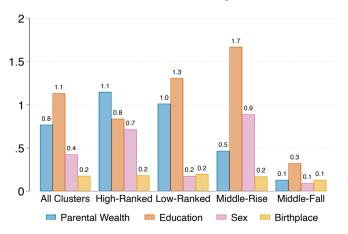
Share of individuals correctly classified by random classification 29.3% vs 40.0% with full model.



Share of Cross-Group Variation Explained by Variable



Share of Individuals Correctly Classified

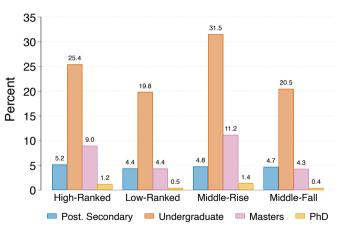


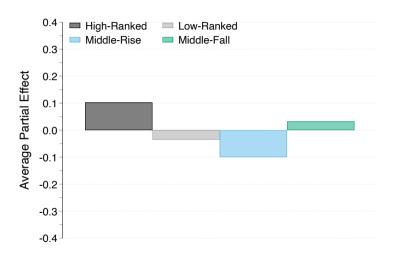
Contribution relative to random classification using population shares.

Classification Results for Main Clusters

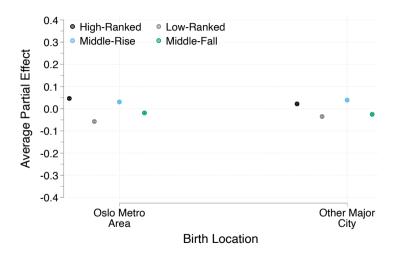
Education: Highest among risers • back



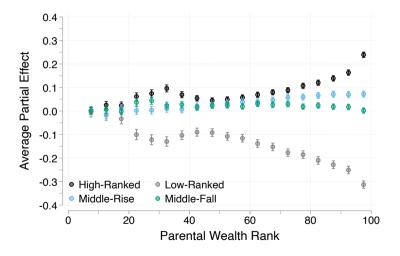




Where Is The Land of Opportunity? Norway (1)

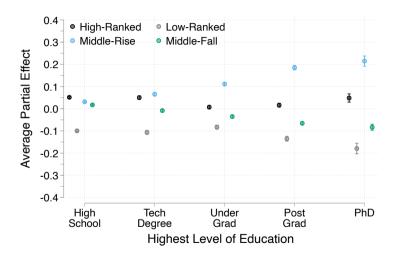




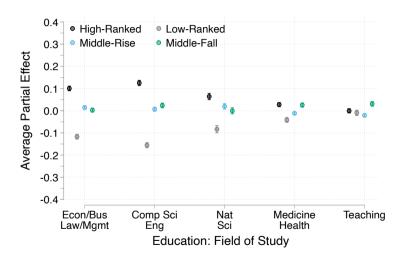


Learn & Rise?: CI

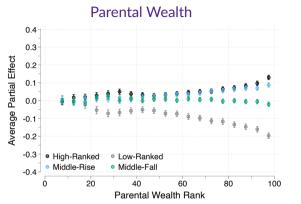


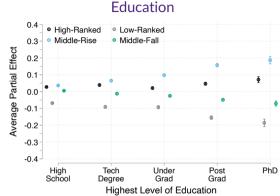


Education: Fields (Back)



Patterns still present after conditioning on own initial wealth Back

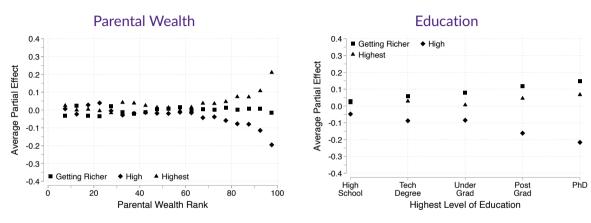




- Robust to controlling for individuals' initial wealth rank + parent portfolio (1993)
 - ↓ Effect sizes by 25-40% (+ explained variation)
 - ↑ Overall variation explained (×4)

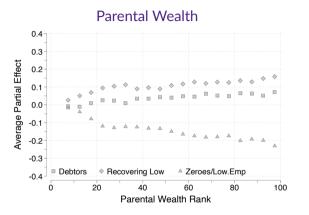
Classification Results for Sub-Clusters

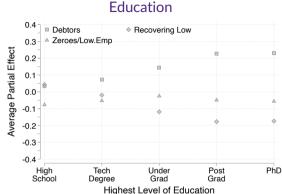
What about heterogeneity within clusters? High-Ranked



- Even within the groups, movers are hard to predict with parental wealth PWCD
- Education predicts dynamics within groups (e.g., getting richer vs already wealthy) EDCI

What about heterogeneity within clusters? Low-Ranked

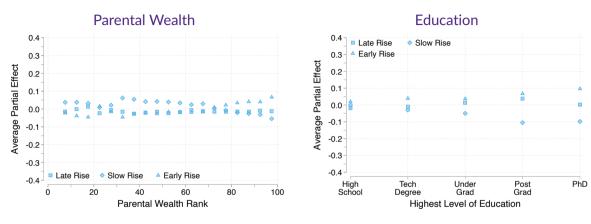




- Among poor, parental wealth does not predict movements
- Education predicts recovery

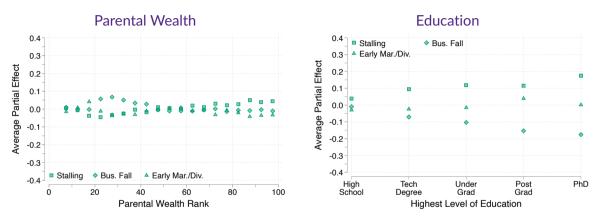


What about heterogeneity within clusters? Middle-Risers



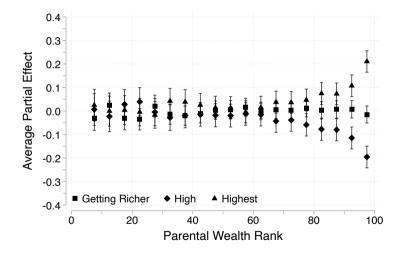
- Within Risers, movers not predicted by parental wealth
- Education predicts timing

What about heterogeneity within clusters? Middle-Fallers



- Similar to Risers, little role for parental wealth
- But Education predicts dynamics

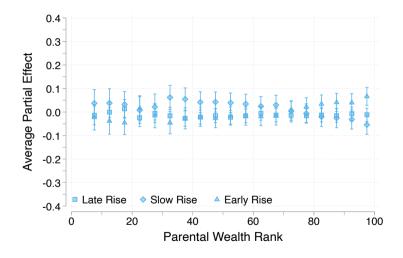




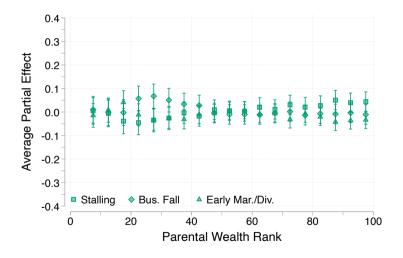












Learn & Rise for Wealthy: CI



