



ReFED

Rethink Food Waste
Through Economics and Data

POSITION

Capital & Innovation
Manager

LOCATION

Flexible (USA)

STATUS

Full Time;
Exempt

ORGANIZATION

ReFED

ABOUT THE ORGANIZATION

ReFED is a multi-stakeholder nonprofit central to the movement to reduce food waste in the United States. ReFED was formed in early 2015 to create a Roadmap to Reduce U.S. Food Waste, the first ever national economic study and action plan driven by a collaboration of over thirty business, nonprofit, foundation, and government leaders committed to tackling U.S. food waste at scale. It is our vision to eliminate food waste in order to increase food security, spur economic growth and protect the environment. ReFED is a 501(c)3 charitable organization working across the country to achieve this vision.

Our core programs include Data & Insights, providing the nation's most comprehensive data, insights and guidance on food waste solutions, and Capital & Innovation, working to increase funding for and capacity of food waste solutions. For more information, visit refed.com.

ABOUT THE POSITION

The Capital & Innovation Manager will play a critical role in influencing a variety of wealth holders and asset classes, as well as a growing network of innovators in order to increase capital flows to viable, scalable food waste solutions.

ReFED's Capital and Innovation team is at an exciting new stage of growth - productizing its impactful, innovative program offerings piloted over the last two years and investing heavily in the power of ReFED's highly anticipated and well-capitalized Insights Engine. This is an ideal opportunity for a detail-oriented, analytic, self-motivated and entrepreneurial leader who is passionate about using research, data and analytics to drive influence, as well as social, economic, and environmental impact. The Manager will have a keen ability to communicate complex concepts in ways that drive influence and actions by a variety of investment and innovation professionals.

You are a good fit if you:

- Are driven to tackle one of the biggest challenges facing society today and excited to positively impact food security, economic growth and climate change
- Are passionate about investing, innovation and the ability of research and data to spur action
- Have experience researching new technologies, solutions, markets and investment strategies
- Can develop strong relationships with senior executives from a variety of sectors
- Have experience project managing and creating professional deliverables (e.g. presentations, proposals) for different stakeholders
- Have experience leading and coordinating workstreams across different teams
- Thrive in a fast-paced, high-growth organization

And you'll likely have a mix of professional experience from roles such as:

- Investment analyst or associate
- Portfolio, project or program management
- Business development
- Investor relations

RESPONSIBILITIES INCLUDE, BUT ARE NOT LIMITED TO:

Building relationships with key stakeholders

- Forming trusting relationships with and influencing wealth holders including food businesses, commercial investors, private investors, philanthropic investors, and government and asset classes including venture capital and private equity, among others

Inspiring investment into and adoption of food waste solutions

- Analyzing various food waste solutions across the maturity and innovation curve in order to understand how much and what types of capital and innovation are needed
- Strategizing and coordinating the dissemination of research, data, insights and guidance that spur action by target Capital & Innovation stakeholders
- Supporting programmatic work including ReFED's challenge platform and other innovation programming, including the annual Food Waste Summit

Developing and maintaining influential assets

- Own critical Capital & Innovation team assets including the Investment Tracker, Solution Provider Database, Solution Fact Sheets, and Investor Database

QUALIFICATIONS

Requirements

- 4+ years of demonstrated business development, investment, project management and/or analytics experience
- Expertise in philanthropy, venture capital, private equity, impact investing, social finance, corporate development, corporate venture, strategy consulting, investment banking and/or entrepreneurship / innovation
- Strong capabilities in gathering information, synthesizing, and crafting compelling and relevant recommendations; knowledge of data collection and management
- Demonstrated aptitude for analyzing and interpreting data and for synthesizing complex information from multiple sources
- Ability to build authentic relationships with diverse stakeholders with proven, strong facilitation skills
- Exceptionally detail- and results-oriented with strong organizational skills
- Strong project management skills with the ability to work independently and as self-starter
- Solid professional writing and verbal communications skills
- A strong track record as an implementer who thrives on managing a variety of key initiatives concurrently
- Comfort with ambiguity and ability to thrive in a fluid, entrepreneurial environment, and willingness to "roll up the sleeves" and extend beyond formal responsibilities as needed for the work
- Proficiency with G Suite, MS Office Suite, and database management (including Salesforce) with a willingness and ability to learn new systems and tools

Strongly Preferred

- Strong working knowledge of food systems and sustainability
- Knowledge of the entrepreneurial landscape of food waste, or alternatively, of one of the following sectors: food and agriculture, energy, waste / resource use
- Demonstrated success working to promote diversity, equity and inclusion and working with remote teams

COMPENSATION

Salary and benefits will be competitive and commensurate with similar positions in the sector.

TO APPLY

Please visit our [online application portal](#).

This position is available immediately; ReFED will accept/review new applications until the position is filled.

REFED, INC. CAREERS

ReFED is a 501(c)(3) public charity that leads the nation to reduce food waste in order to increase food security, spur economic growth and protect the environment. ReFED, Inc. is committed to attracting, developing, and retaining exceptional people, and to creating a work environment that is dynamic, rewarding, and enables each of us to realize our potential. ReFED, Inc.'s work environment is safe and open to all employees and partners, respecting the full spectrum of race, color, religious creed, sex, gender identity, sexual orientation, national origin, political affiliation, ancestry, age, disability, genetic information, veteran status, and all other classifications protected by law in the locality and/or state in which you are working.