Case Study: Customer Financial Profile Analysis

Background:

You are working for a financial services company that wants to understand its customers' credit card usage and overall financial health. You've been provided with two datasets:

- users_data: This contains demographic and financial information about the users.
 Columns:
 - main_id: Unique user identifier (foreign key for client_id in cards data)
 - current_age, retirement_age
 - o gender
 - o address, latitude, longitude
 - per_capita_income, yearly_income, total_debt, credit_score
 - num_credit_cards: Number of credit cards the user owns
- 2. **cards_data**: Contains details about each credit card associated with a user.

Columns:

- card_id: Unique identifier for each card
- client_id: Foreign key linked to main_id in users_data
- card_brand, card_type (e.g., Debit, Credit, Prepaid)
- expires, acct_open_date
- credit_limit, year_pin_last_changed

Objective:

Your task is to combine and analyze the two datasets to answer the following questions:

- 1. **Customer Demographics:** What is the age distribution, gender ratio, and income distribution of the customers?
- 2. **Credit Card Ownership:** How many credit cards does the average user have? Identify customers with multiple credit cards.
- 3. **Credit Risk Analysis:** Identify customers with high total debt compared to their yearly income.
- 4. Card Expiration Analysis: How many cards will expire within the next year?
- 5. **Insights for Marketing:** Provide insights on which group of customers might be ideal for targeted marketing campaigns (based on credit scores, income, and card types).