



# Facilitated Sketching

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ac4d

## Facilitated Sketching

Where participants generate visual artifacts to communicate ideas, solve problems, visualize something over time & create alignment.

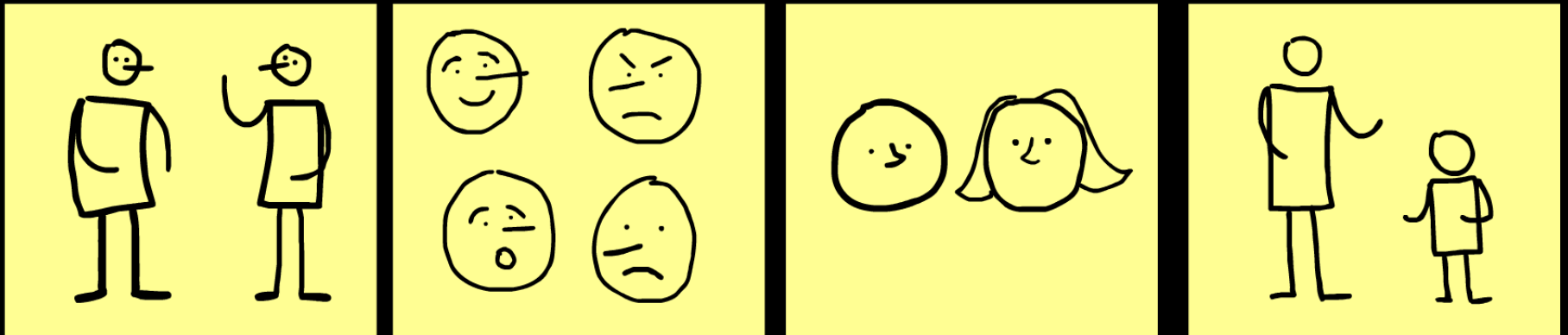
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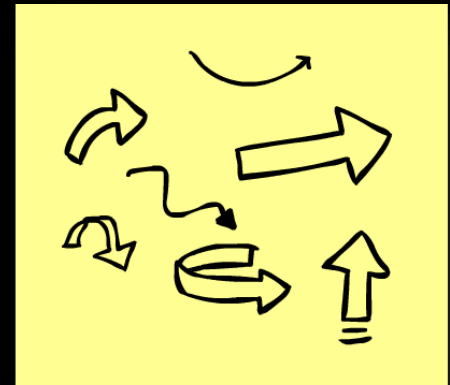
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# Why is Sketching Useful?

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By visualizing ideas, you lower the risk of misinterpretation. Thus, dramatically increasing the shared understanding of your audience.

Potential for  
misinterpretation

Talking

Writing

Sketching



The challenge of a facilitated sketching session is getting participants over the fear of visualizing their ideas.

## A Facilitated Sketching Session

Is similar to other types of facilitated activities. It will be successful with adequate preparation, a structured goal, adequate stakeholder attendance, a conducive venue, material to support the facilitated exercises, and passionate facilitation.

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Getting participants over the fear of judgment requires a lot more energy

# Preparation for Facilitation

1. Understand the participants
2. Develop clear and relevant focus areas with supporting activities
3. Preparation and logistics
4. Facilitating the session
5. Recap and expectation setting

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4. **Facilitating the session**
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## 2/ Supporting activities

# Creating / refining a process

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Products and services often exist as part of a larger system (i.e. manufacturing, logistics, application of product, etc.). Teams can be broken up into groups to concept variations of a process, from start to finish, or focus on refining nuanced aspects.

## Why should I use it?

- To create an innovation profile of key client stakeholders
- To create an understanding of the larger eco-system that supports a given product.
- To understand better the perception of current ideas / concepts (if concepts already exist, or a range of concepts have been created for the client to reflect on)
- To define specific expectations around the current design challenge

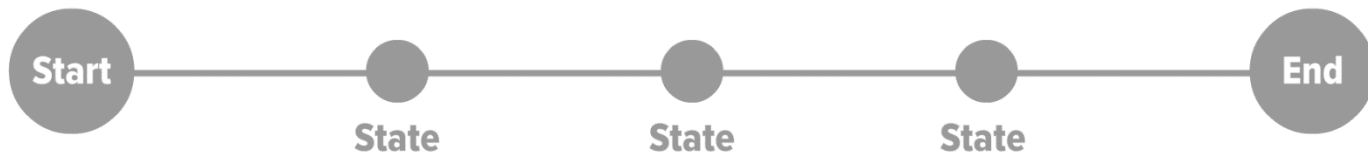
## When should I use it?

- Any time
- An alternate version of this activity allows the team to define a process as a group. This is generally useful for creating alignment amongst stakeholders and SMEs for processes that traverse multiple business units.



## Process Sketching Template

Name of  
Process



## Process Sketching Template

Name of  
Process

How to make a sandwich



Start

State

State

State

End

# Creating / refining a process

## Steps to facilitating this session:

1. Schedule 1.5 – 2.5 hours to complete this activity
2. After completing the warmup framework divide into groups and hand out the activity. Each group should receive multiple copies of the activity worksheet if they are to create multiple concepts.
3. Explain the activity in full after everyone has received the materials.
4. Allow for 10 – 15 min per iteration. After the allotted time, encourage the group to move onto the next iteration.
5. After 45 – 60 min, come back together and have a representative from each team present ideas. Pin up each idea.
6. As a group, vote on the top 5 or 6 ideas with colored dots or post-it notes.
7. Divide into groups again. Instruct each group to do an iteration of one of the top 5 or 6 ideas (or an element of the idea).
8. After 25 – 30 min, come back together and present again.

# Generating Ideas

# Generating Ideas

A facilitated sketching session around a product or service provides a lot of material for teams to explore, refine, and validate.

## Why should I use it?

- To understand better the perception of current ideas / concepts (if concepts already exist, or a range of concepts have been created for the client to reflect on)
- To create a variety of ideas for a design or development team.
- To engage stakeholders in the creative process as a means to facilitate buy-in.

## When should I use it?

- During program kick off before research begins (this exercise is most helpful for programs involving design research)
- After the research readout when a variety of concept directions are useful.
- After narrowing down design concepts – to provide additional variances on the same idea.

## Product Sketching Template

**Product  
Name**

**Product Constraints**

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**Ideal User**

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**Product Features**

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**Sketch**

## Product Sketching Template

Product  
Name

# Awesome Lava Lamp.

### Product Constraints

Water Proof

very durable

Alien /space-like

### Ideal User

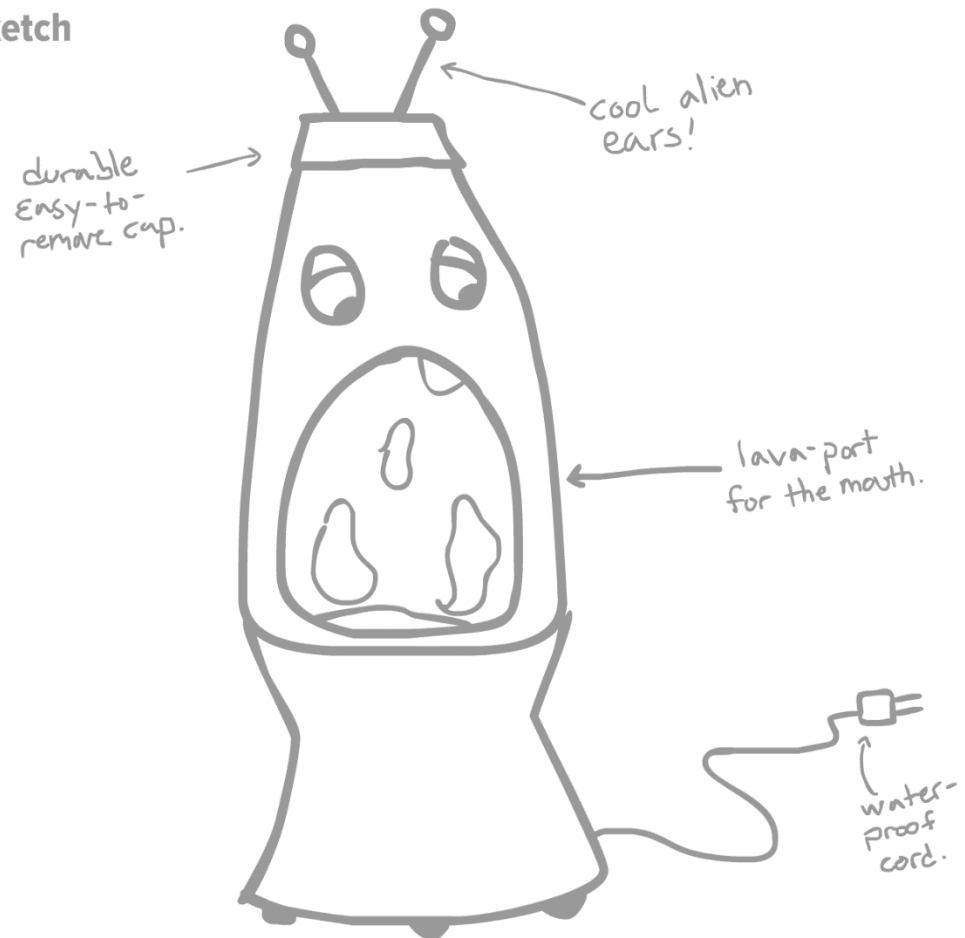
Young kids who like  
aliens!

### Product Features

Changes color @  
night.

makes alien sounds!

### Sketch



# Generating Ideas

## Steps to facilitating this session:

1. Schedule 1 – 1.5 hours to complete this activity
2. After completing the warmup framework divide into groups and hand out the activity. Each group should receive multiple copies of the activity worksheet if they are to create multiple concepts.
3. Explain the activity in full after everyone has received the materials.
4. Allow for 5 – 10 min per iteration. After the allotted time, encourage the group to move onto the next iteration.
5. After 40 -50 min, come back together and have a representative from each team present ideas. Pin up each idea.
6. As a group, vote on the top 5 or 6 ideas with colored dots or post-it notes.
7. Divide into groups again. Instruct each group to do an iteration of one of the top 5 or 6 ideas (or an element of the idea).
8. After 25 – 30 min, come back together and present again.



## 4/ Facilitating the session

## Start with a Framework

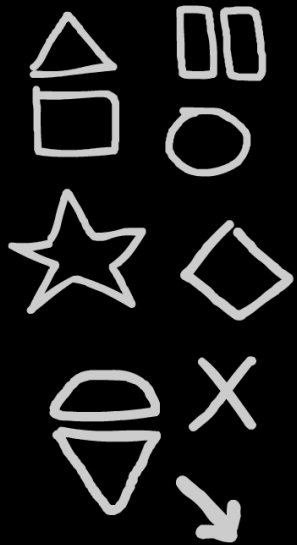
Participants aren't going to start drawing unless you provide them with a framework and a starting point.

- Practice drawing all of the things on the following framework as a warm up exercise, in an area where participants can see
- After drawing each object, encourage each participant to try it themselves – don't take no for an answer!
- While participants are practicing, walk the room and offer encouragement.
- Plan for 10 – 20 min of warm up before handing out the activity.

# Sketching Framework

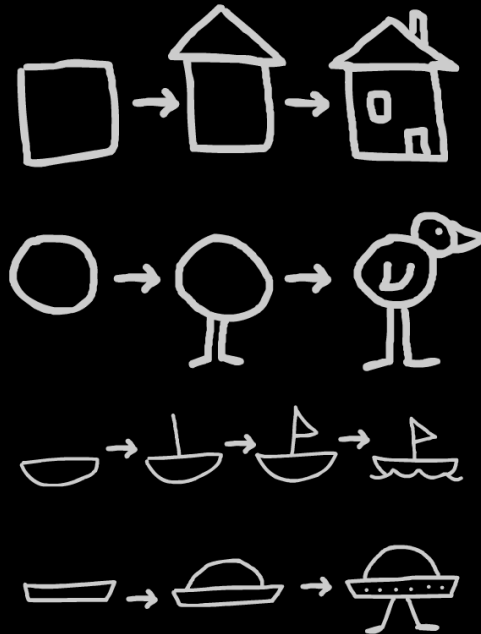
## Basic Shapes

Everything can be drawn with circles, squares and arrows and other simple shapes.



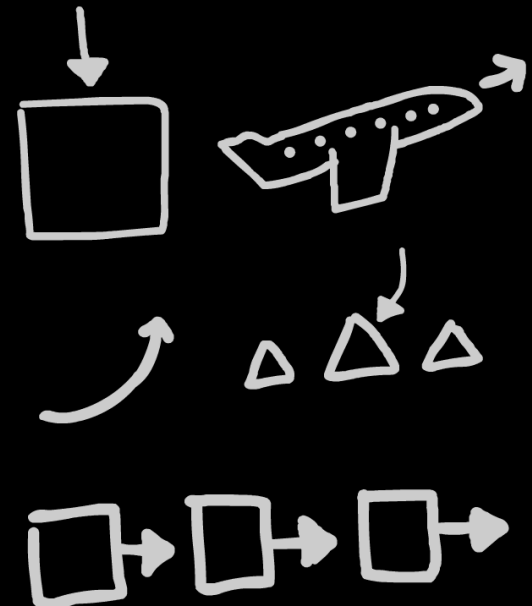
## Combine Shapes

Combine simple shapes to form more complicated objects. Think about a basic shape and add on to it to create the final object.



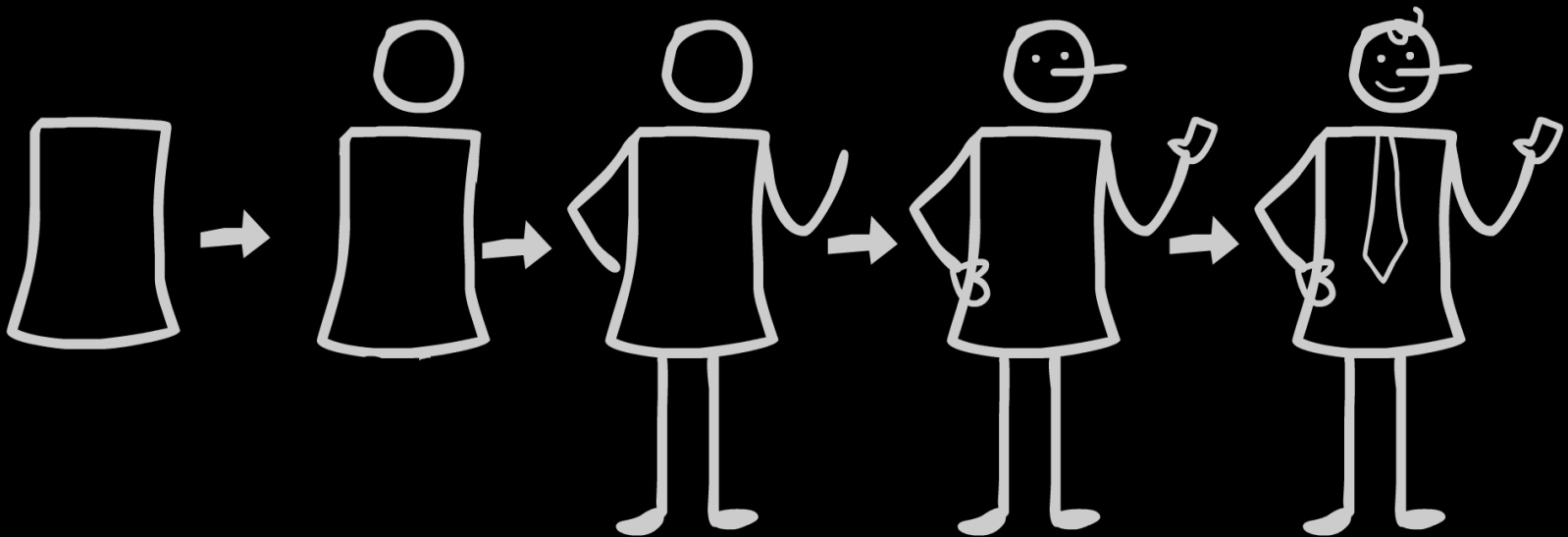
## Use Arrows

The Arrow is a powerful method to show progression, communicate movement & direct attention.



# Sketching Framework

People can be difficult to draw at first. People can be drawn really easily using this technique...



Start with a square

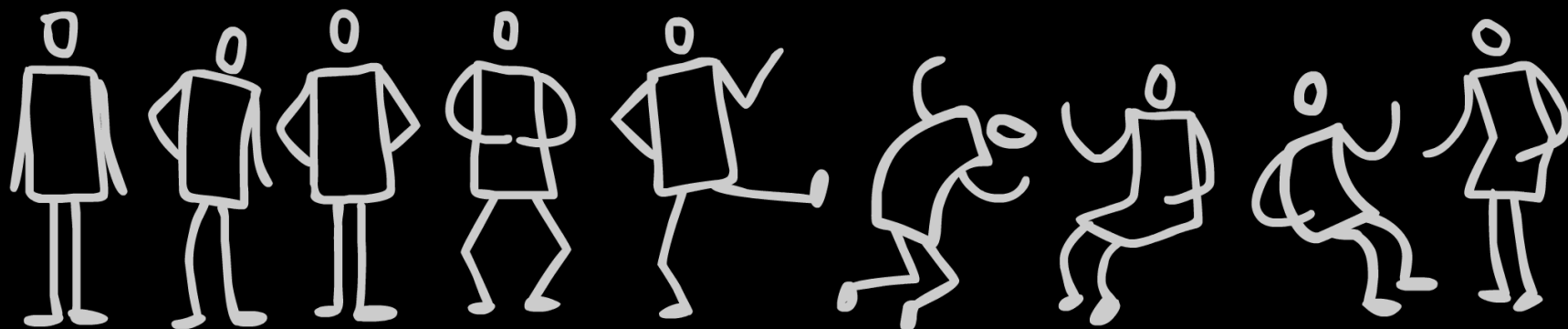
Add a head

Add Arms & Legs

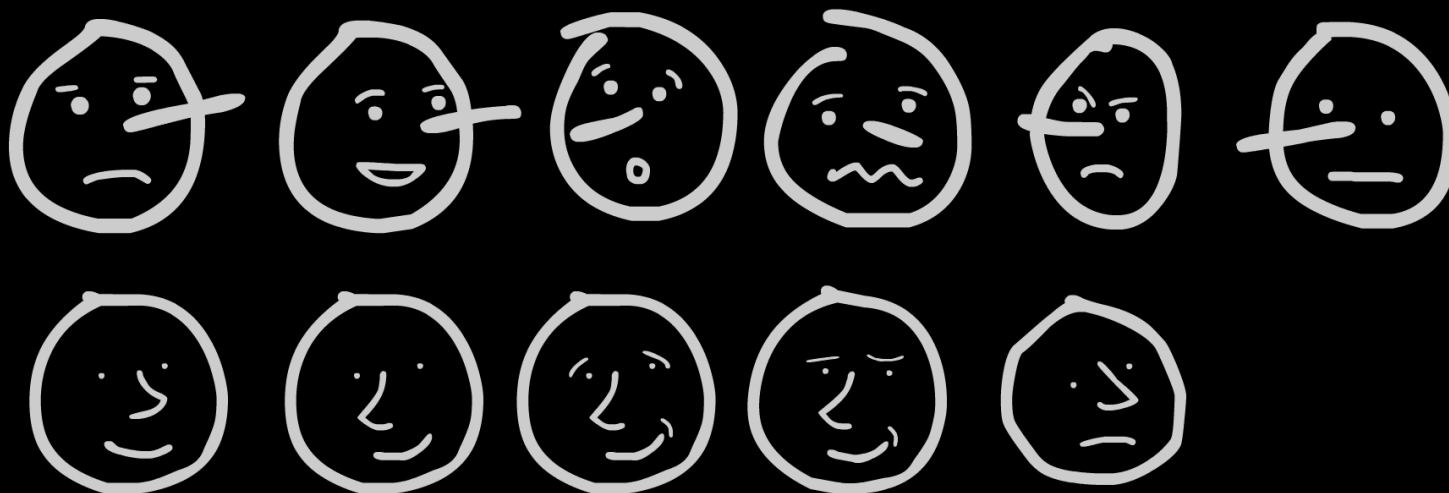
Face & Hands

Additional details

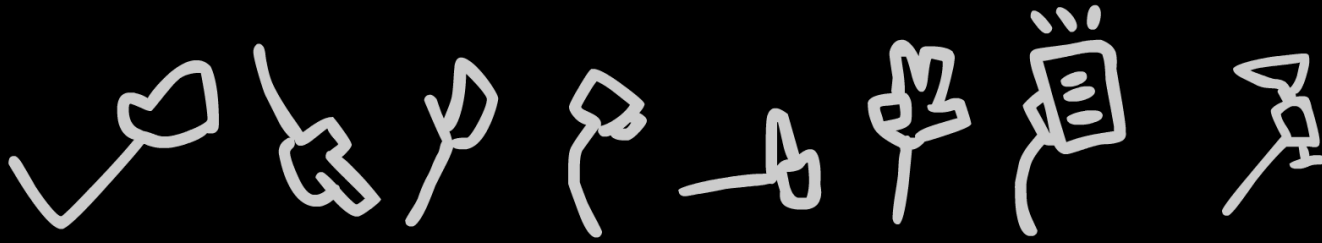
## Body Variations



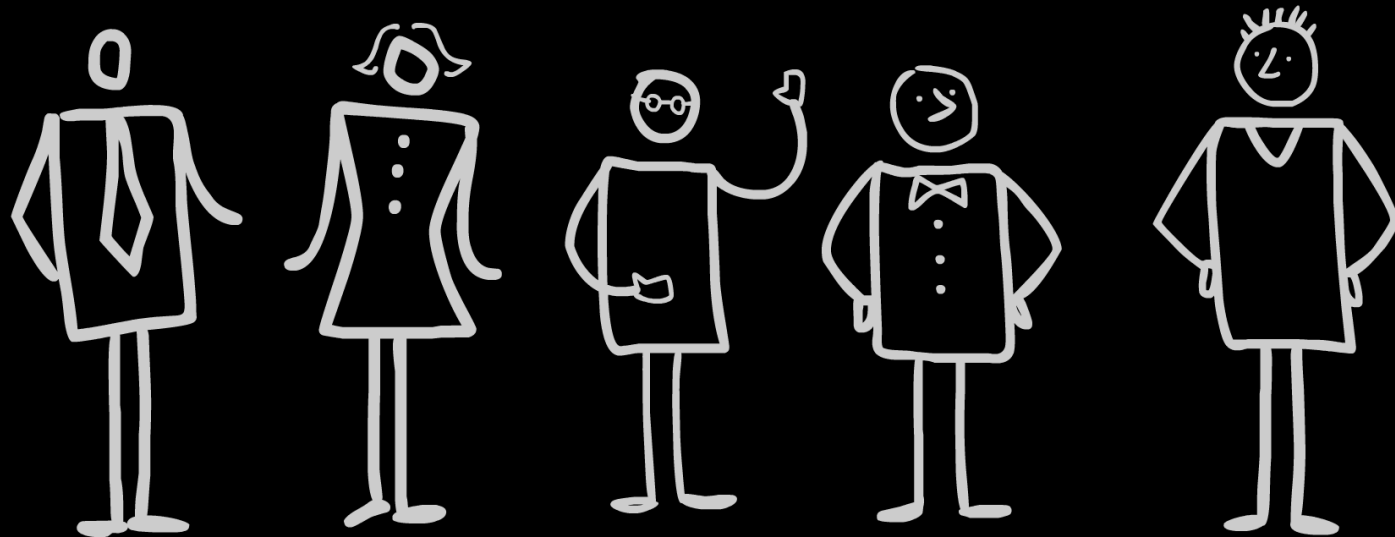
## Faces



## Hands



## Other Details



## Provide the exercise

Only do this when you feel like participants are ready to begin. If they are struggling, take a few extra minutes for practice.

- Sometimes it helps to seed each group with a facilitator who is comfortable sketching.

# Facilitation Requires Passion

You feed the energy in the room.  
Your participants consume it.



# ac4d

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Download our free book,  
Wicked Problems: Problems Worth Solving,  
at <http://www.wickedproblems.com>