

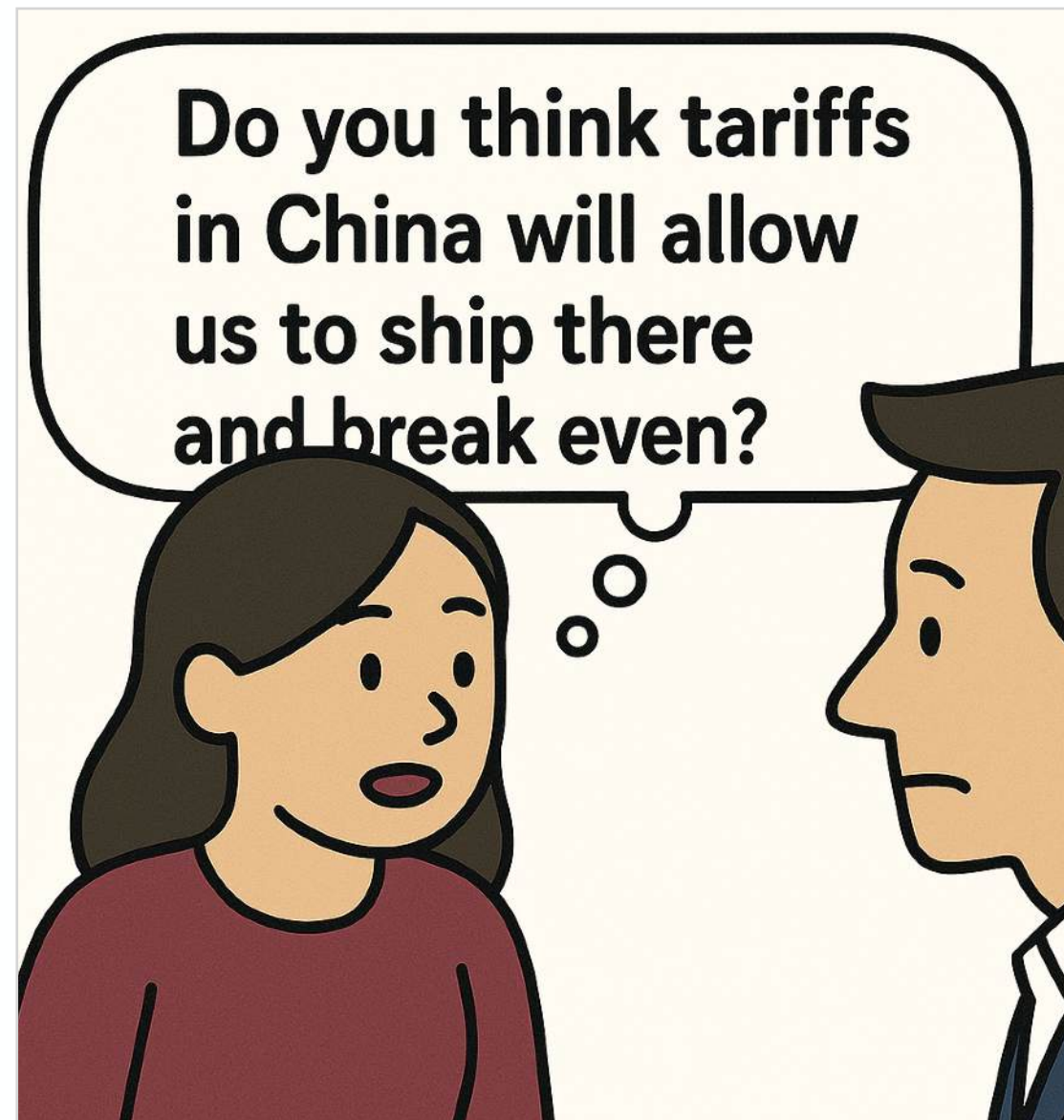


ConvoGPT Pitch Deck

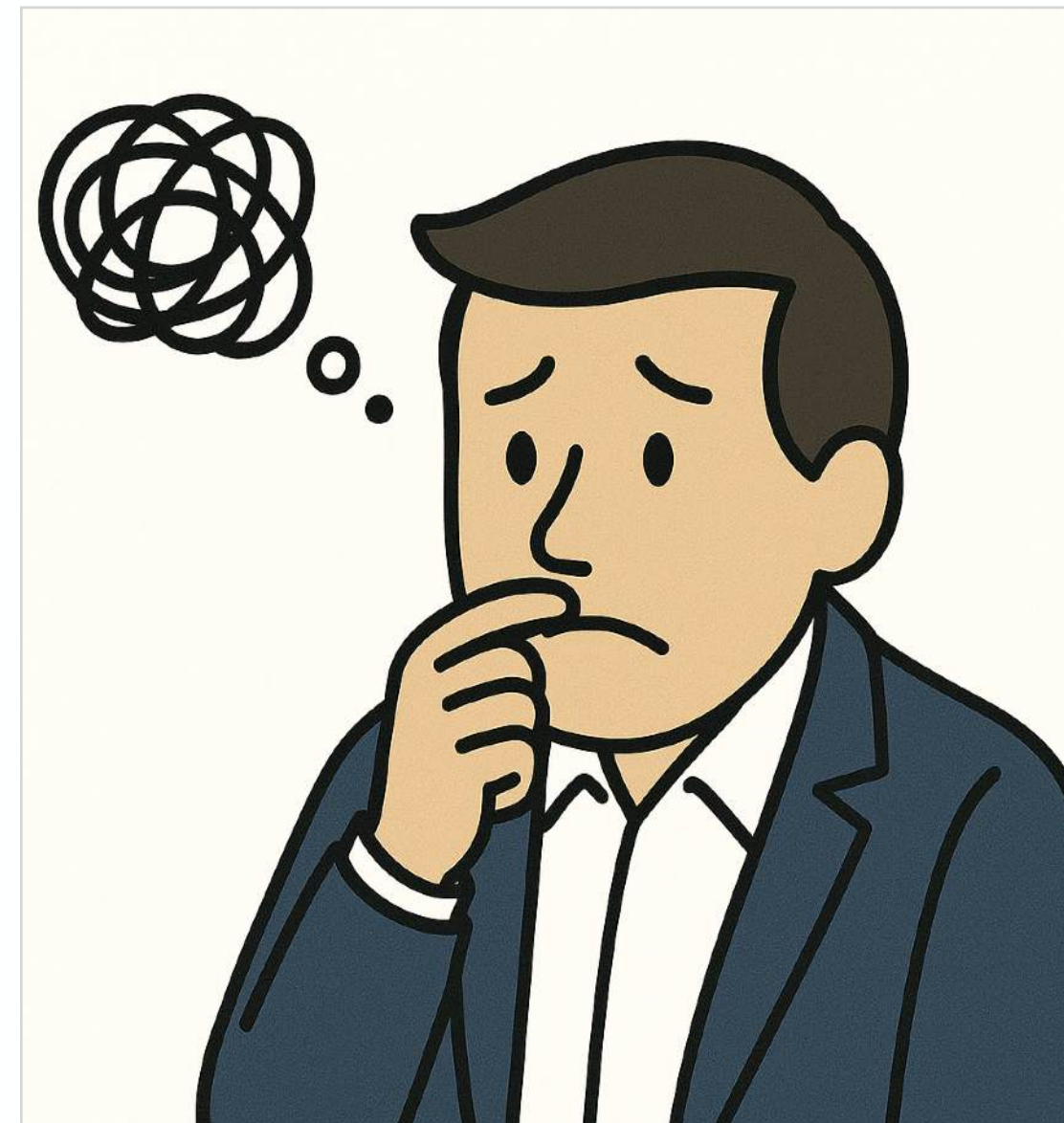
AI that tells you what to say without disrupting
the flow of your conversations

Western Angel's Demo Day - June 2025

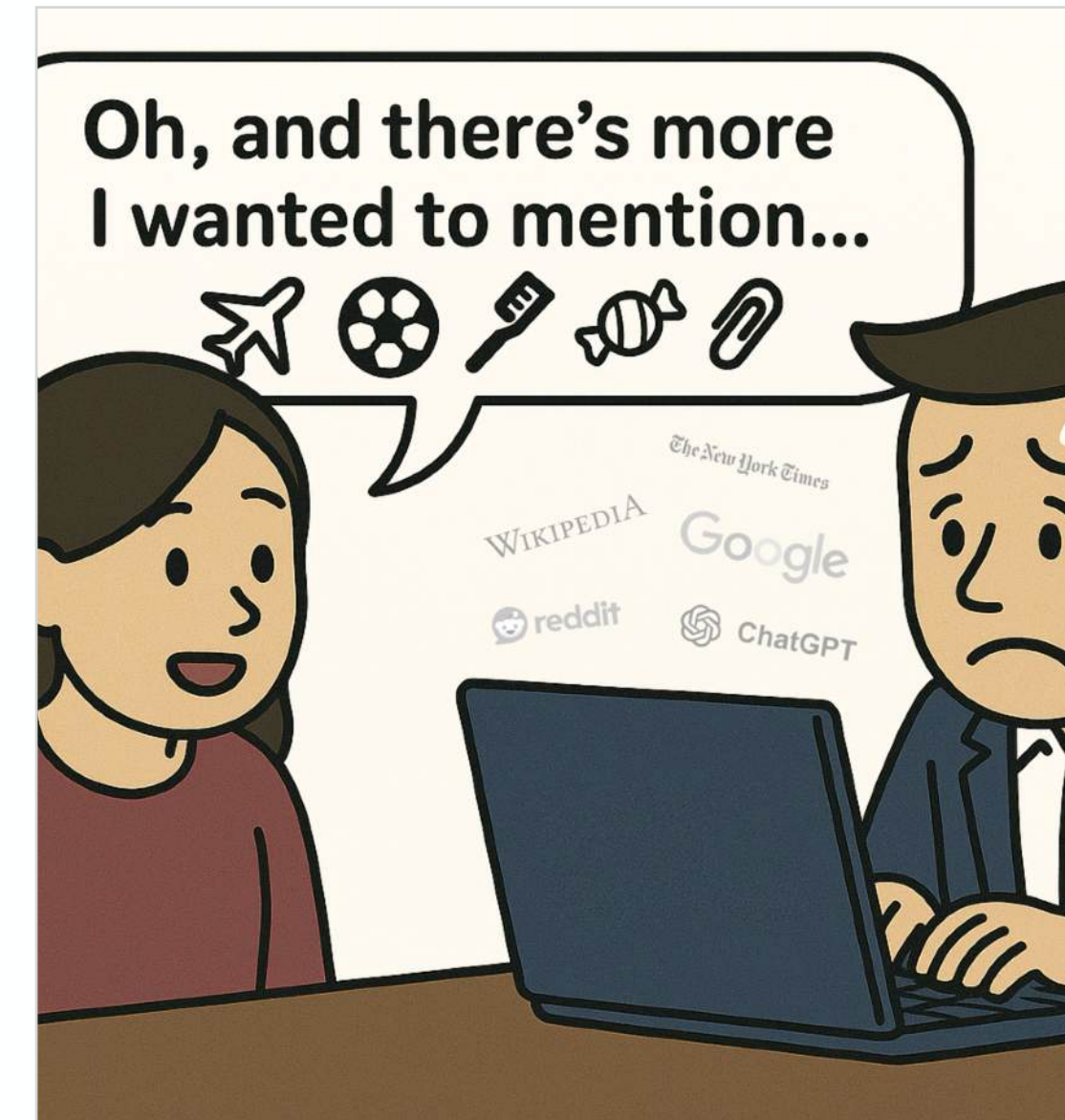
Problem - It's Hard to Keep Up in a Conversation if You're Lost



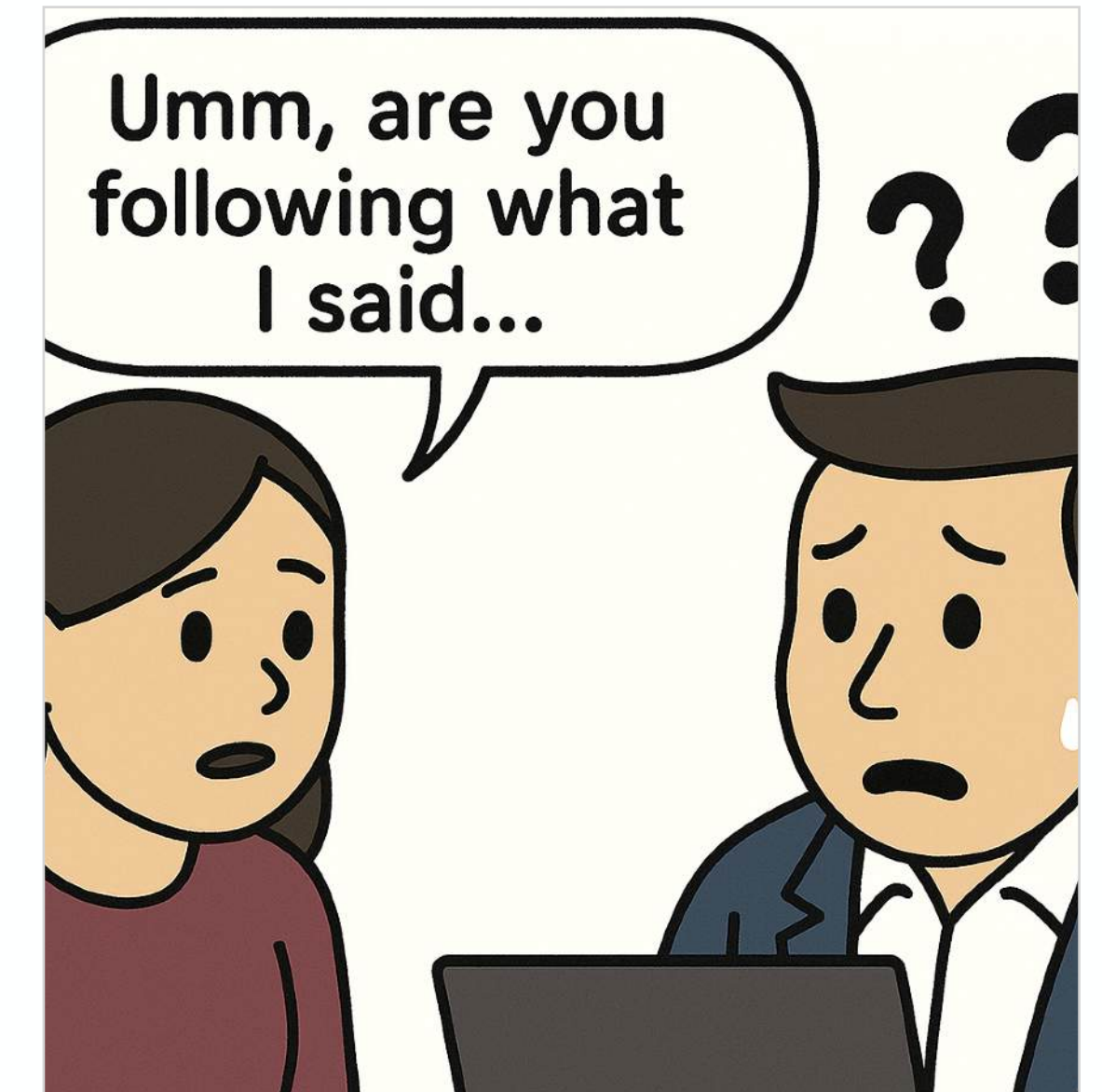
You're **caught off guard** with a **tricky question** during a meeting



You're **unsure how to respond** or where to even start



You're **scrambling to research** while **trying to keep up**



By the time you get it together, you've **lost the thread**

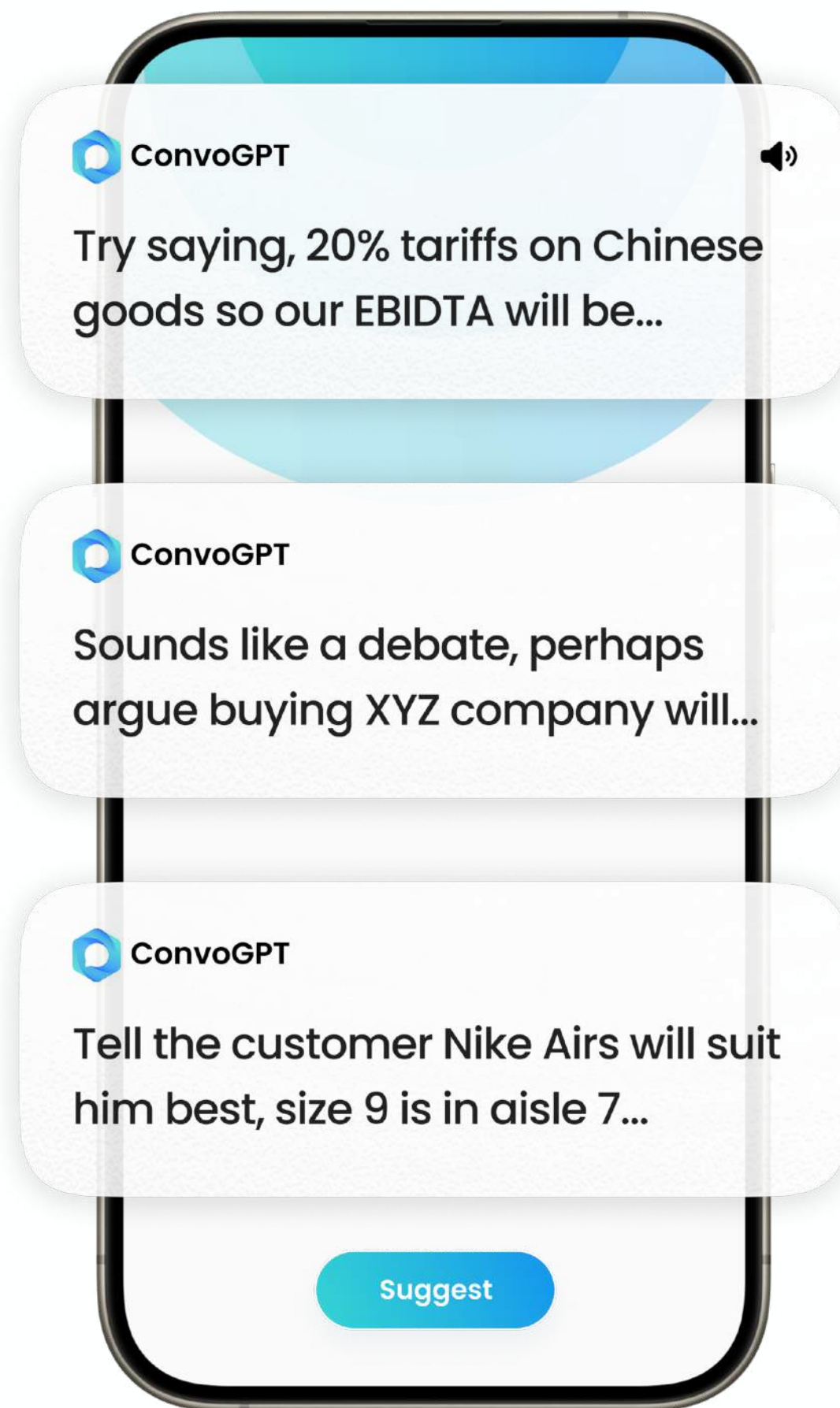
Solution - AI that Provides Answers Without Interrupting the Flow

ConvoGPT

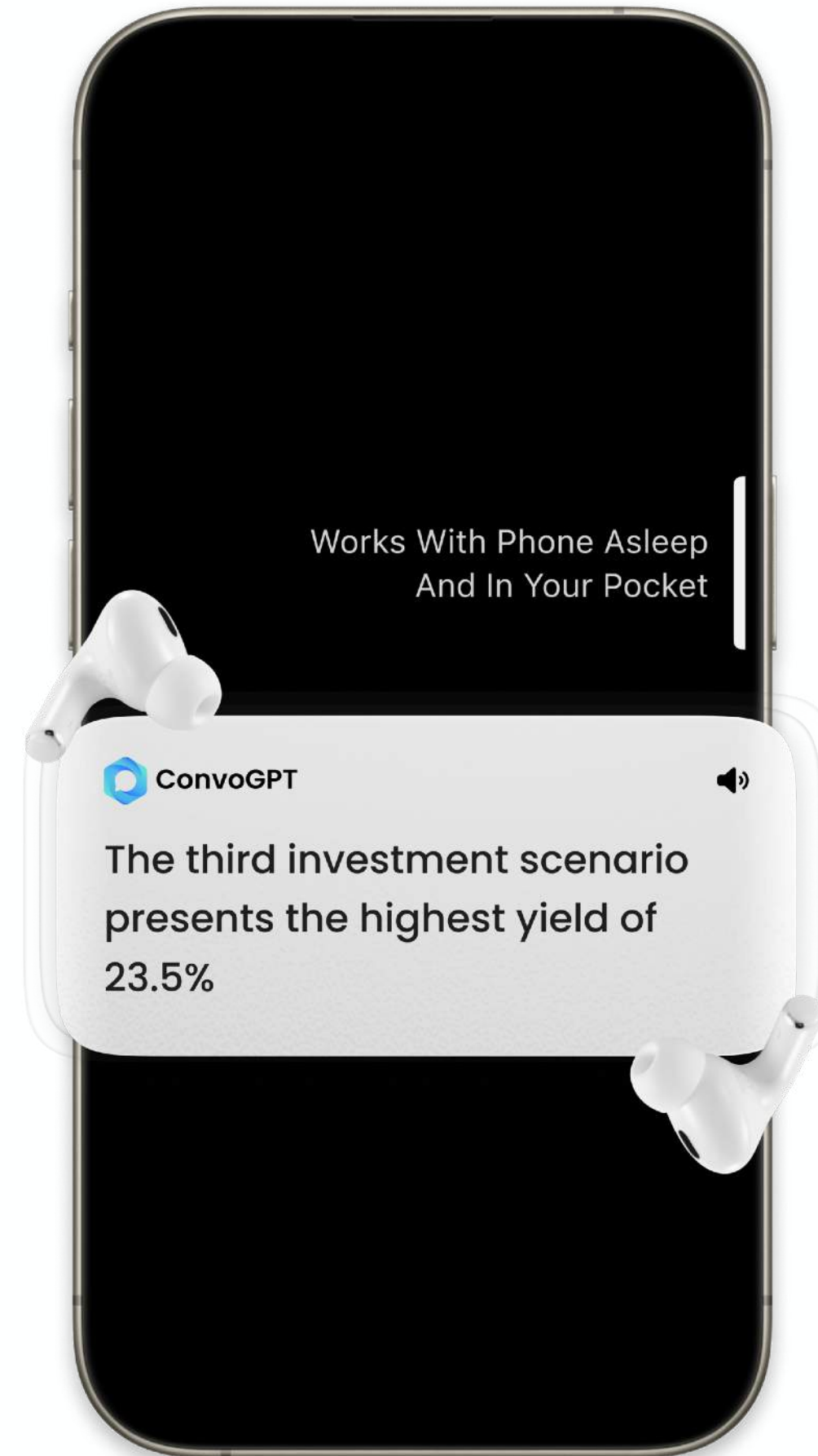
⚡ Seamlessly delivers concise, fact-based insights—**without typing or prompting**—so you **stay in the flow** of conversation

🔍 Isolates the most relevant topics—**cutting through noise** to deliver exactly what matters

📍 Adapts to **any setting**—work meetings, sales, negotiations, hiring, training—using your **data** to deliver **relevant insights**

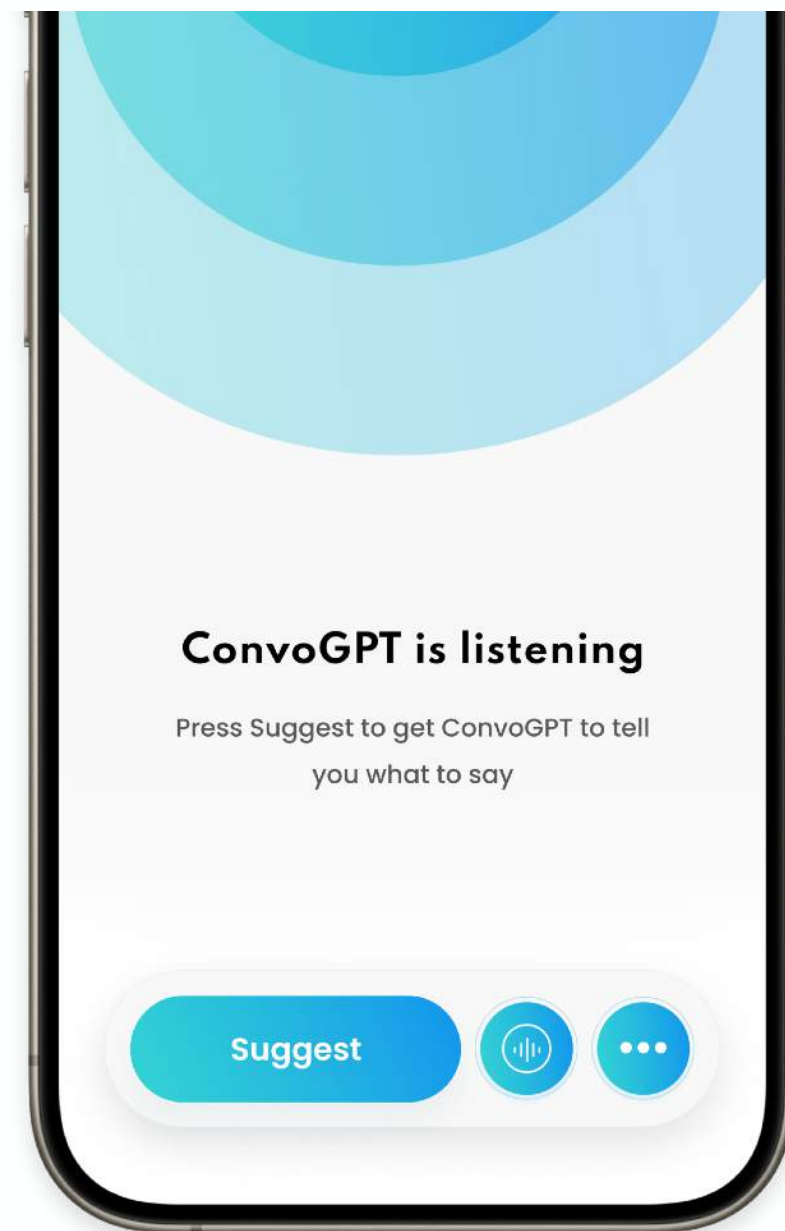


Visual Mode




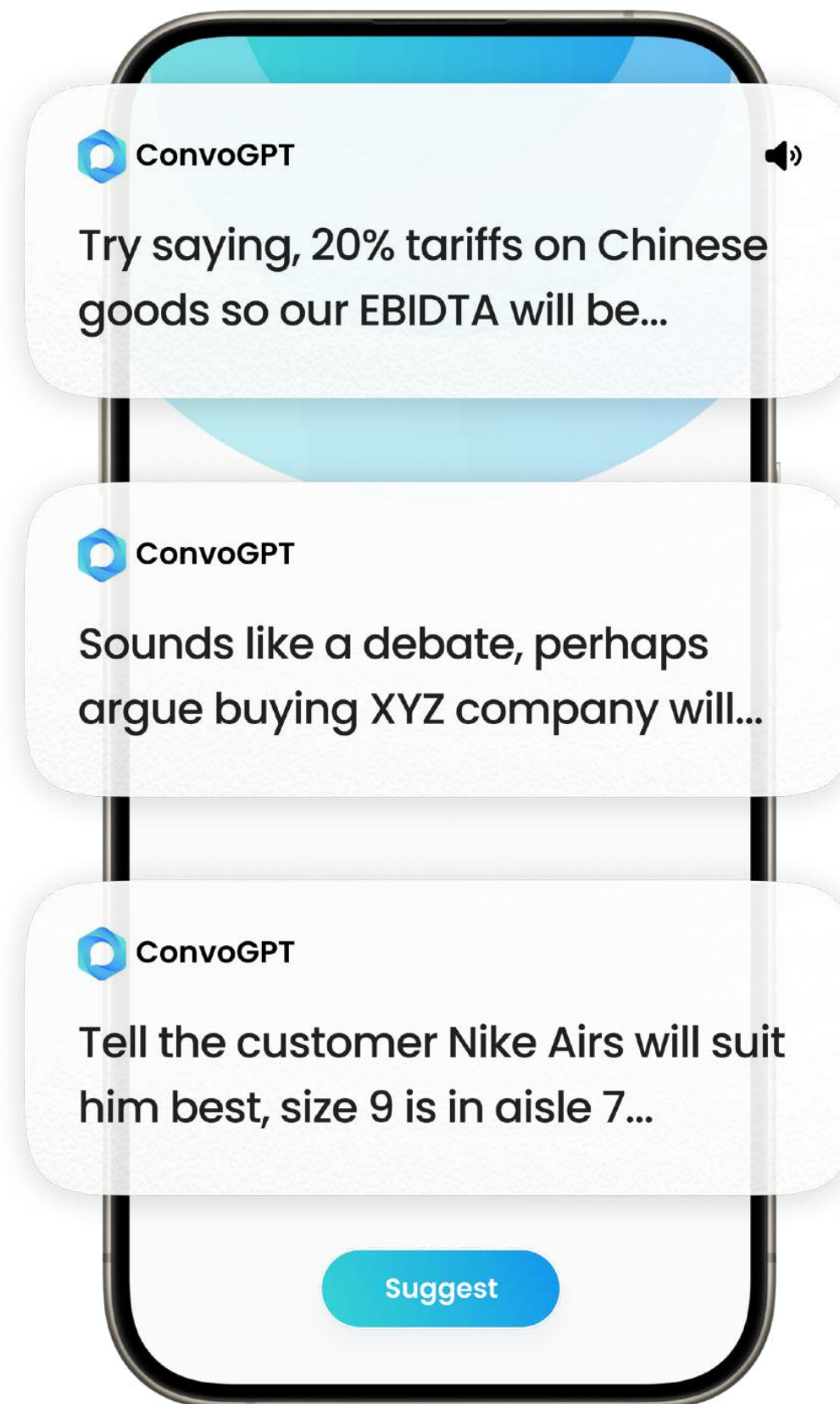
Voice Mode

Users Receive Answers by Text or Voice, with Stored Context for Highly Relevant Suggestions

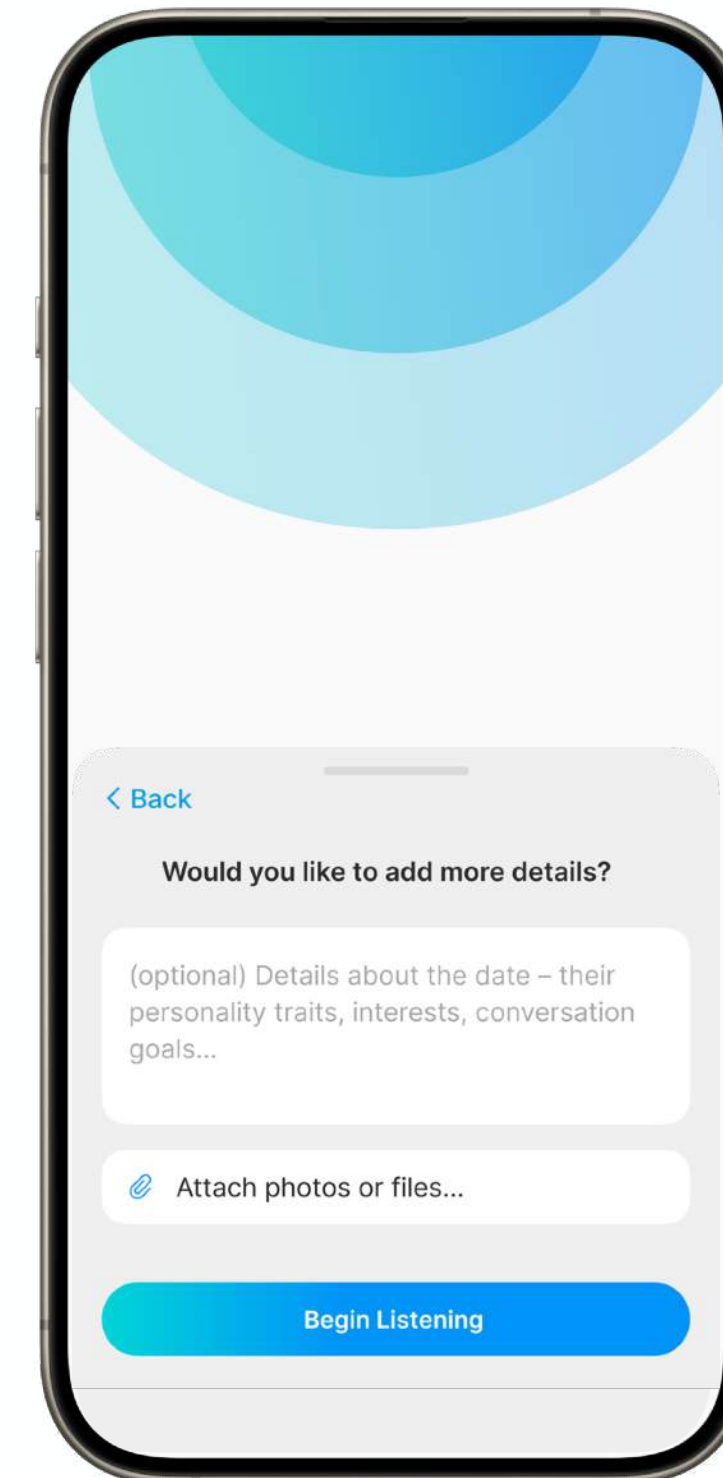


Intuitively Simple. Exceptionally Precise.

Users only tap  and ConvoGPT scans the entire conversation and tells you exactly what to say.

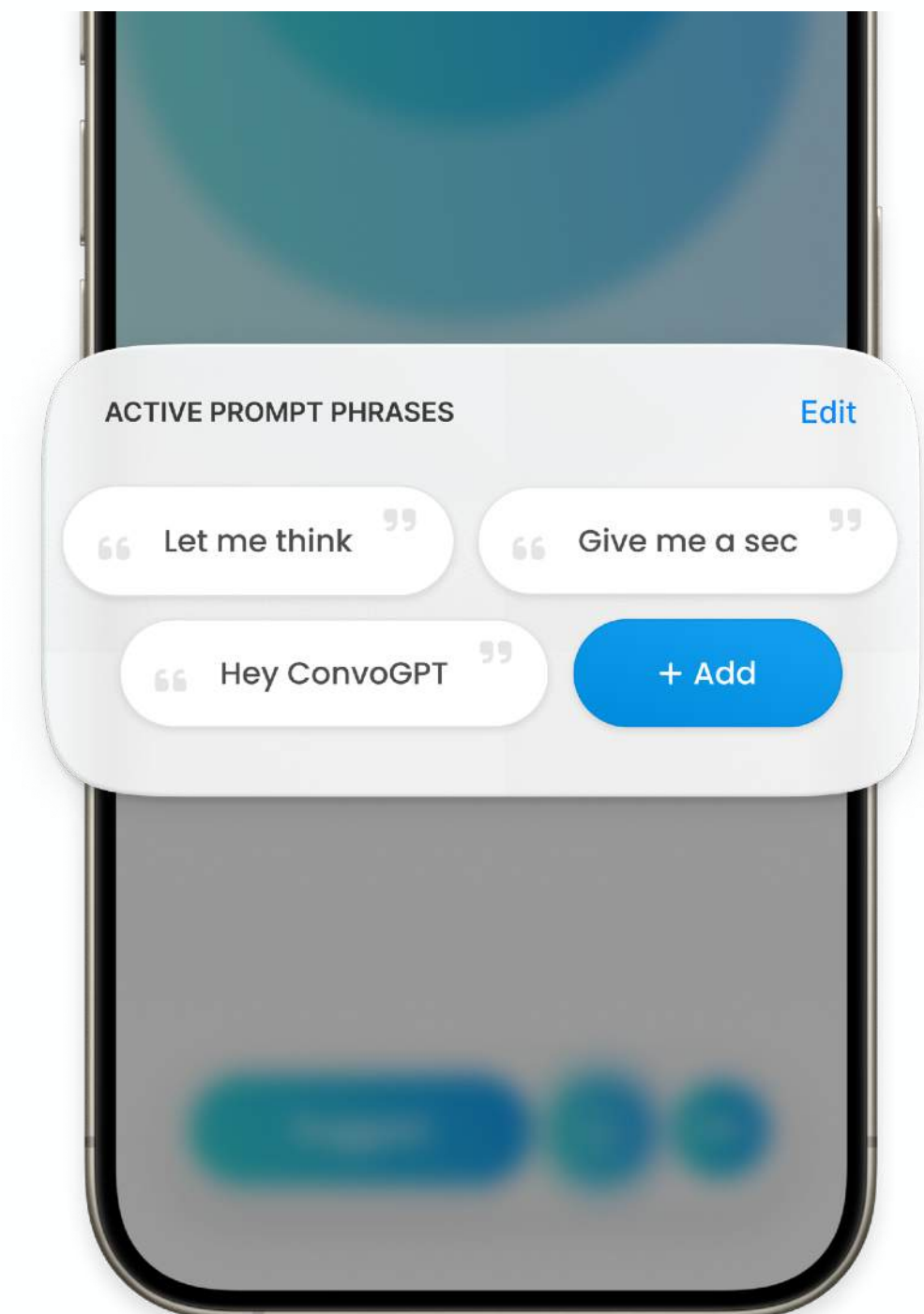


Responses are streamed in digestible chunks



Understands context outside the conversation

Users can upload relevant details, emails, or documents to make responses more tailored



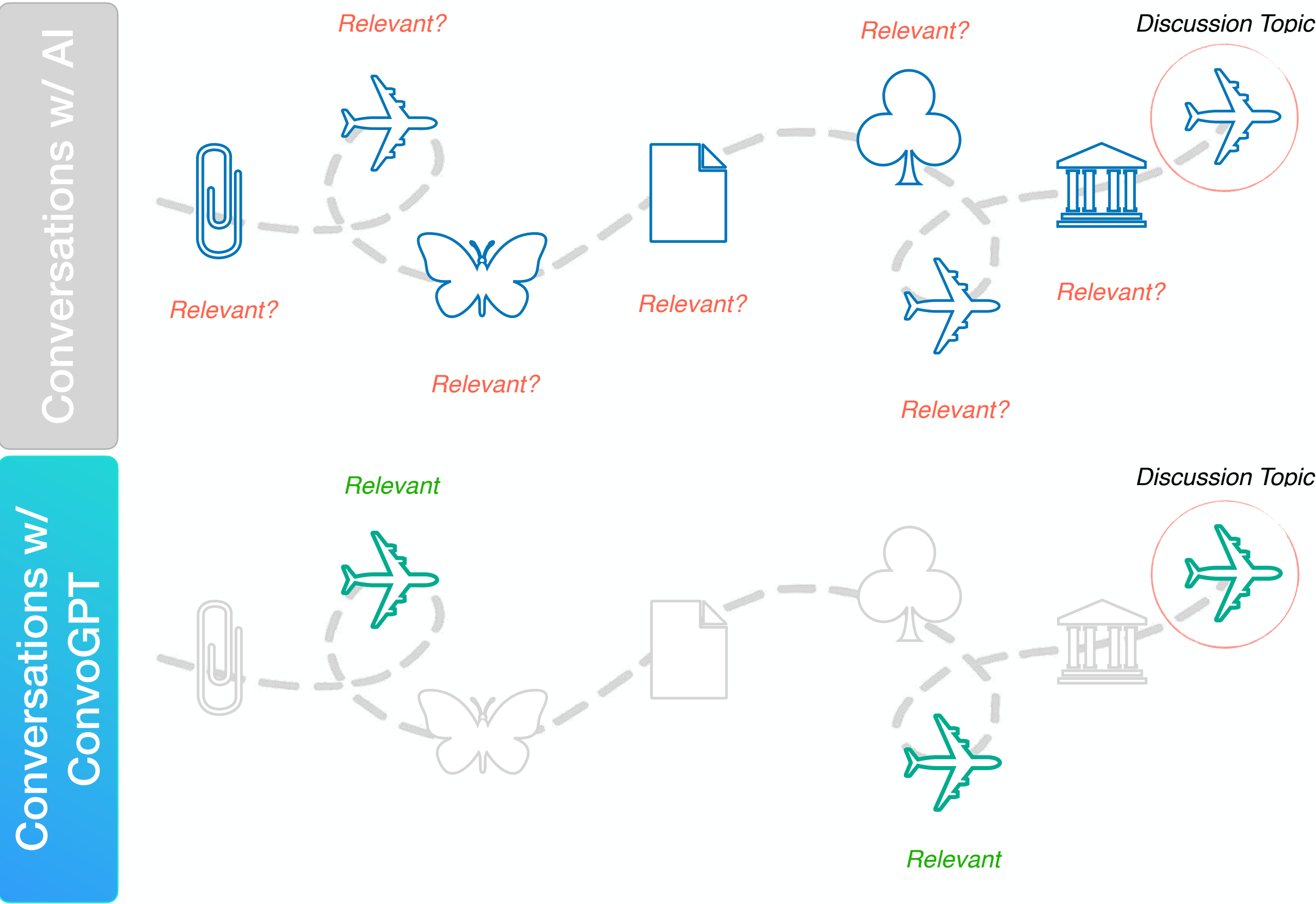
The answers can be whispered to your ears

Users can customize wake words to receive voice-based answers directly in their headphones

ConvoGPT

Today's Tools Are Unable to Track Conversations in a way that Answers Only What's Relevant

Conversations are complicated, weaving through topics in unexpected ways, with ideas often looping back & connecting with earlier topics



Today's AI tools , unless prompted every time, process and respond to every topic in a conversation — resulting in bloated, delayed replies that can't be ingested in a real-time conversation



ConvoGPT understands and connects information that is relevant to the topic at hand, whether it's in a 30 minute conversation, or something from your personal inbox

ConvoGPT Enhances Conversations, it isn't a Siri or ChatGPT Replacement

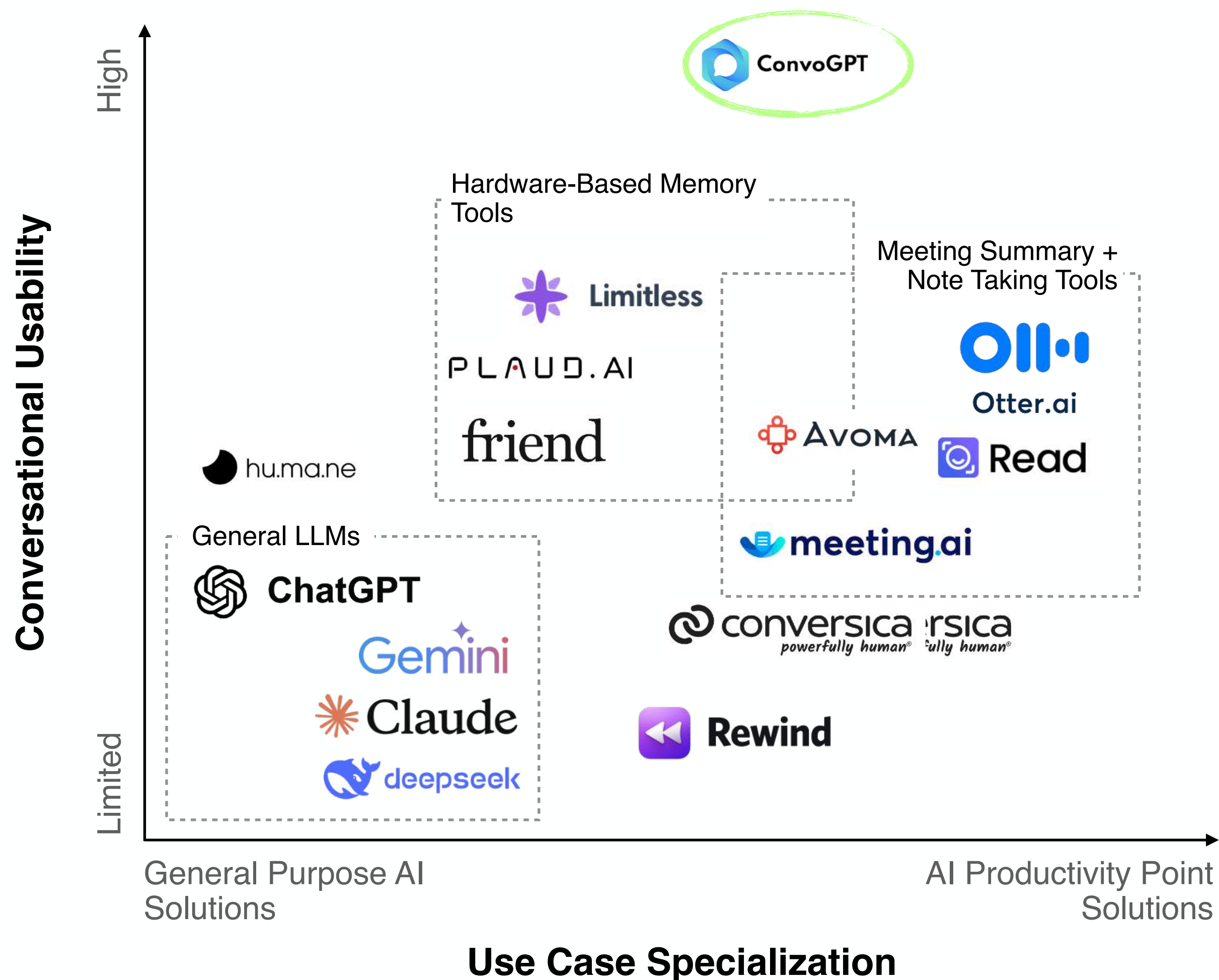
WHAT THIS DOES

- ✓ **Frees up mental bandwidth** by offloading facts, summaries, and on-the-fly calculations
- ✓ **Serves as a memory tool** by recalling relevant details from earlier in the conversation or previous meetings and emails
- ✓ **Interprets ambiguous input** and understands vague, partial, or unclear statements and fills the knowledge gap
- ✓ **Enhances your social fluency** by suggesting context-aware phrasing that adapts to tone, stakes, and audience

WHAT THIS DOESN'T DO

- ✗ **Replace humans** leading conversations
- ✗ **Replace virtual assistants** like Siri or LLMs like ChatGPT
- ✗ **Require typing**, toggling, or manual searching during live dialogue
- ✗ **Store any conversational data**, unless user consent has been provided for model training and fine tuning purposes

The Landscape of AI Solutions Usable in Conversations for Productivity Use Cases is Still Limited



Perspectives

- Majority of conversational tools focus on meeting summaries, note taking, and query enablement but are designed to be used after the meeting has concluded rather than during
- Tools with better conversational usability depend on external hardware components
- There is a significant whitespace for solutions that combine high conversational usability with broad applicability across productivity-related use cases

Legend

Conversational Usability: How easily does the solution blend into a live conversation or does using the solution feel interruptive

Use Case Specialization: Does the solution address a broad range of use cases, or is it primarily focused on the productivity niche

Consumer Adoption for Real-Time Conversational Scenarios has Validated Demand for Enterprise Use

1) Distribute ConvoGPT for Consumers

Broad distribution underway to test variety of use cases and fuel model refinement with diverse conversational data

Work Meetings
Negotiations
Mock Interviews
Classroom Learning
Pitch Meetings
Diagnostics
Brainstorming
Debates
Sales Conversations

2) Fine Tune / Specialize Models

Aggregate conversational data and fine tune for niche use cases

Sales Conversations
Work Meetings
Diagnostics

3) Distribute ConvoGPT for Enterprise

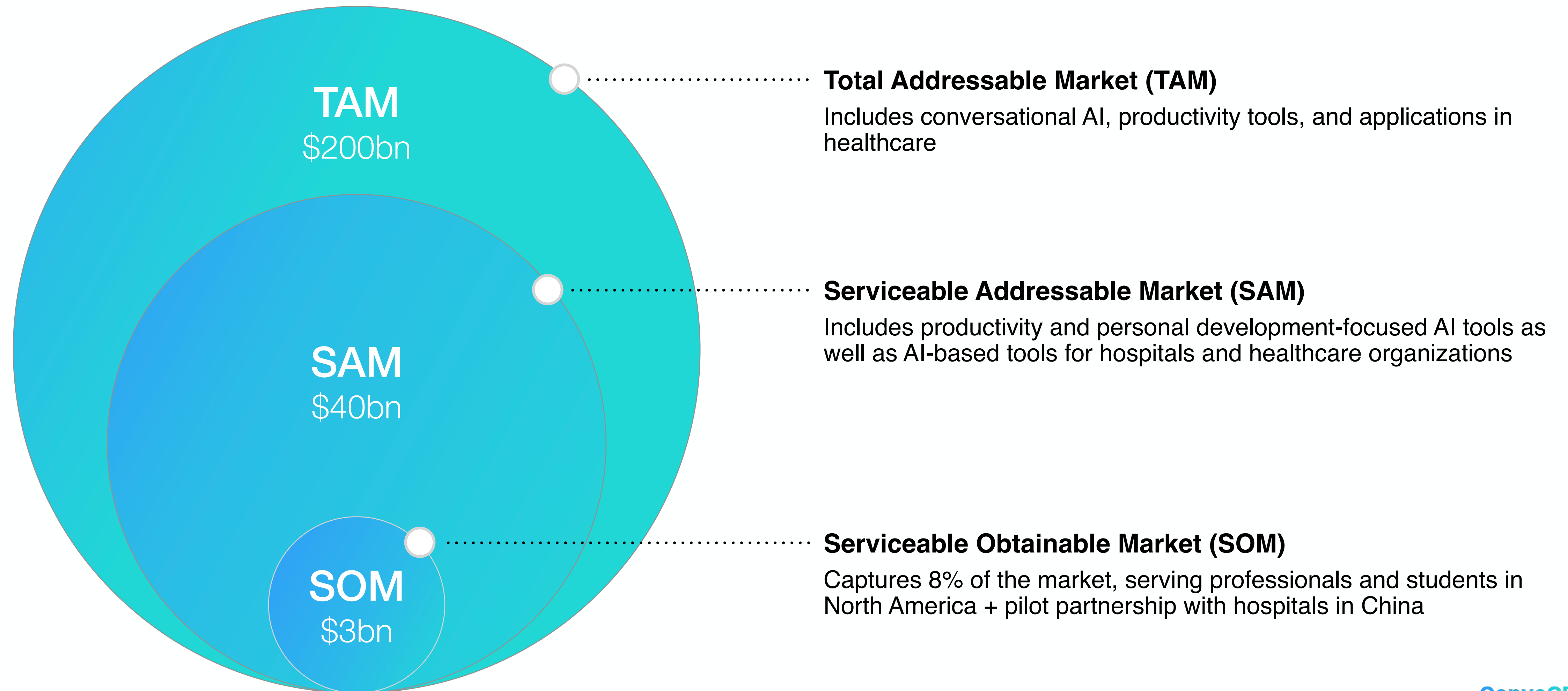
Deploy verticalized models into enterprise environments

Diagnostics

Current Partnership with Hospital Network

9-month contract signed with Wuhan General Hospital for diagnostic AI. This includes plans to scale to 6 hospitals in the same network, pending pilot success

AI-Powered Productivity Represents a Massive, Untapped Opportunity



ConvoGPT Will Monetize via Freemium Consumer Adoption and Scalable Enterprise Licensing with its Existing Partners

Consumer



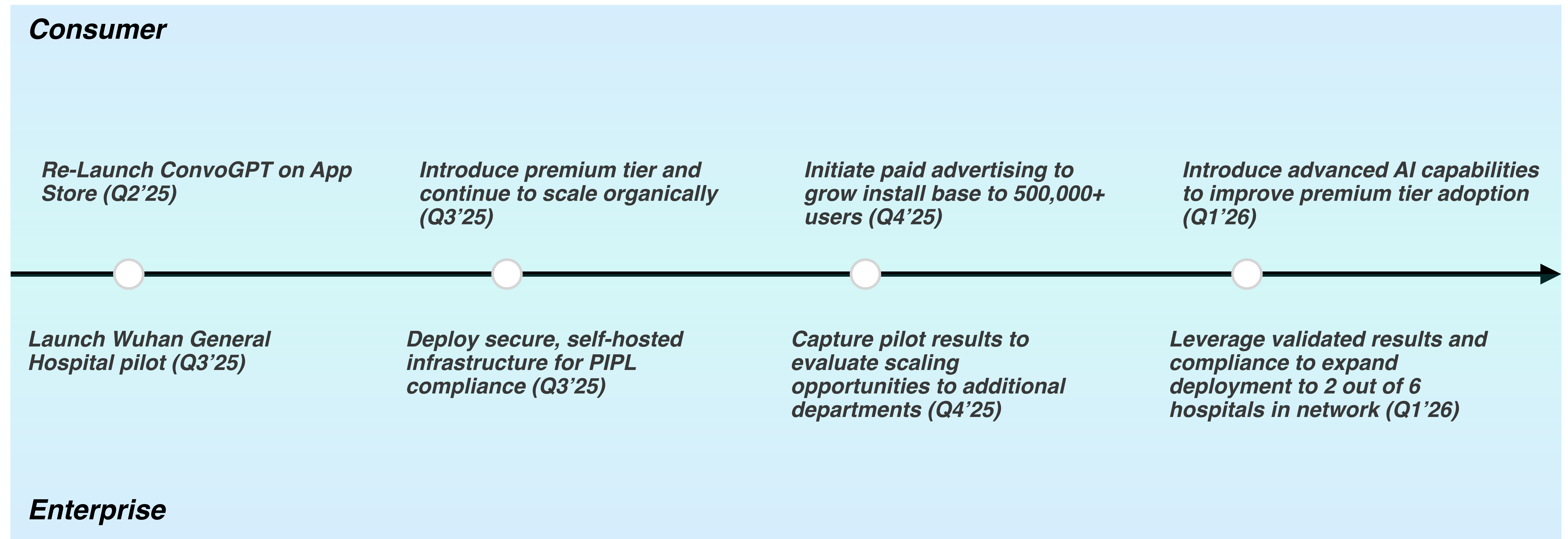
- **Grow user base** via free tier on iOS & Android
- Offer **premium** tier (\$7.99/mo) **by Q3'25**
- Monetize via upper tier offering with **advanced AI features** (e.g., advanced AI models, extended listening, and advanced response control)

Enterprise



- Scale ConvoGPT's **diagnostics platform** to all 6 hospitals in China and abroad
- Includes a **one-time licensing fee** of \$100,000, plus a monthly fee of \$75 per medical professional
- Enable **deeper Electronic Medical Record integration** with secure agent-based workflows to add scheduling, referrals, and prescription automation

The Go-to-Market Strategy is in Motion with the App Store Re-Launch and the Enterprise Pilot Underway



Financial Model

5 Year Forecast	Y1	Y2	Y3	Y4	Y5
Total Users					
Doctors	75	150	300	450	600
Consumer	436,985	435,868	471,927	495,598	509,485
Penetration %	4%	5%	6%	7%	8%
Revenue (Total)	\$1,408,121	\$2,036,842	\$2,953,857	\$4,006,498	\$5,116,809
Hospital	\$235,000	\$497,000	\$1,053,400	\$1,678,110	\$2,381,228
Consumer	\$1,173,121	\$1,539,842	\$1,900,457	\$2,328,388	\$2,735,581
COGS (Total)	\$705,900	\$1,003,489	\$1,289,689	\$1,328,436	\$1,580,470
Hospital *	\$61	\$162	\$414	\$648	\$1,008
Consumer	\$705,839	\$1,003,327	\$1,289,275	\$1,327,788	\$1,579,462
Operating Expenses (Total)	\$855,000	\$885,000	\$1,020,815	\$1,162,713	\$1,365,100
Hospital	\$390,000	\$408,000	\$531,440	\$554,453	\$741,549
Consumer	\$465,000	\$477,000	\$489,375	\$608,260	\$623,551
EBITDA	-\$152,779	\$148,354	\$643,353	\$1,515,350	\$2,171,239
EBITDA Margin	-10.85%	7.28%	21.78%	37.82%	42.43%
Unlevered Free Cash Flow	-\$152,779	\$111,265	\$482,514	\$1,136,512	\$1,628,429
Valuation					\$7,650,586

*Hospital COGS excludes token expenses, as data privacy regulations requires the use of in-house AI models that we will develop through model tuning and distillation.

\$750K Seed Round

Initial Investment Opportunity

We are raising \$750,000 to fund 18-24 months of operations

This capital will cover ~50% of our fixed and operating costs and position us to generate \$1.4M in revenue over the next year

Assumptions

Discount rate:
Year 1 to Year 5: 18%
Terminal: 12%

Growth:
Terminal Growth Rate: 3%

App Store Testimonials - ConvoGPT Received an Overwhelmingly Positive Response from Early Adopters

★★★★★

Blown away

Apr 19, 2024 - BlackoutArea

I first tested this in a recent disagreement I had with a friend where I could not remember the reasons for my position. Without skipping a beat I was able to call up three main arguments and weave them into the discussion. This is a great complimentary cognitive tool. The seamless integration into real life that the voice interface offers is something that you just can't get with Chat GPT.

★★★★★

Great App for all purposes!

Apr 15, 2024 - roz1234567890987654321

This app is extremely useful and works wonders in all scenarios. As an educator I asked it to suggest some strategies for behaviour interventions and it suggested excellent response. What I like best about this is that I don't have to type my question and it seemed as I was talking to my mentor and having a real conversation!! Kudos to the inventor of this app!

★★★★★

A handy app

Apr 18, 2024 - TheGreenGoose

This is a new app that I've just started trying. It's responsive and well designed, works well to have a chat on about any topic I want. I hope it continues to add useful features.

★★★★★

A unique game changing innovative app

Apr 16, 2024 - MNK78

Having the ability to have discrete suggestions in your ear during face to face meetings or conversations makes you feel like James Bond or a superspy ... a cool app and fun to use!

★★★★★

Excellent! 100% would recommend

Apr 14, 2024 - MuhammadA123

This app is an exceptional tool for having more informed and deeper conversations. I found its ability to understand context much better than other Ai. 100% would recommend

★★★★★

Outstanding

Apr 16, 2024 - Beautyfly8

The first time I was shown this app I was blown away. It seamlessly integrated into the conversation and had a genuine understanding of the context. It is smarter in conversation than chat gpt and can be used without anyone knowing. Definitely the best AI tool I have experienced so far and an essential for interviews, brainstorming, and general conversations if you want to sound like an expert!

★★★★★

Great for interviews and work

Apr 15, 2024 - hyperspace9001

Lifesaver to prep for interviews and casual work conversations, highly recommended

★★★★★

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