

CUSTOM PRODUCT QUANTITY AND PRICE RULES

As of May 18, 2021, the following rules shall apply to custom product orders or inquiries.

We only offer customized modules in 4 product families: DSCA, SCM5B, SCM7B, and 8B.

U.S. Sales

For new custom designs, minimum order is 10 pieces.

For existing, previously **manufactured** custom designs, minimum order is 1 piece.

For new custom designs, NRE of at least \$5,000 will be charged. Based on engineering and development effort, final NRE charge will be communicated to customer prior to order placement.

For existing, previously manufactured custom designs, there is no NRE charge.

Price for any custom modules, existing or new, is U.S. list price / quantity column price + \$100 regardless of quantity.

Example:

SCM5B32-custom, 27 pieces ordered: Use the appropriate column piece price plus \$100 per module; currently that is \$153 + \$100 = \$253 per module.

International Sales Through Our Contracted Distributors

For new custom designs, minimum order is 10 pieces.

For existing, previously **manufactured** custom designs, minimum order is 1 piece.

For new custom designs, NRE of at least \$5,000 will be required. Based on engineering and development effort, final NRE charge will be communicated to customer prior to order placement.

For existing, previously manufactured custom designs, there is no NRE charge.

Price for any custom modules, existing or new, is International Distributor + \$100 regardless of quantity.

Example:

SCM5B32-custom, 27 pieces ordered: Use International Distributor pricing plus \$100 per module; currently that is \$97 + \$100 = \$197 per module.

Notes:

1. 10V versions of SCM5B modules are standard product.
2. 10V versions of SCM7B modules are standard product.
3. SCM5B33 calibrated at frequencies other than 60Hz is standard price plus \$75, all price columns, no minimum quantity.

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