## SUPPORT LEMON ZEST FEST 2023



### **ABOUT US**

Lemon Zest Fest is a community-driven festival that brings together up and coming artists around the DMV. We're family friendly and aim to be a platform for music and gallery artists to stand on. "When life gives you lemons, you make the lemonade." We're looking for sponsors and strategic partners to help fuel our growth and outreach within the DMV!

## NOTABLE INFORMATION

#### **VENUE LOCATION:**

The Longhouse at The Hall CP 4656 Hotel Drive College Park, MD 20742

#### **AUDIENCE DEMOGRAPHIC:**

Avg. Age of Patron: 20 Age Range: 13 - 40 Description:

College Students (80%)
High School Students (10%)
Young Professionals (10%)

#### 2022 STATS:

Audience Total: 160 Sponsor Count: 14

Staff Size: 30

1st Year Revenue: \$11,500

#### DATE & TIME:

September 23rd, 2023 7-11 PM EST

#### SOCIAL MEDIA INFORMATION:

Social Media Followers: 415 Avg. Posts Per Month: 200

Avg. Organic Reach per Month: 4,200

Social Handle: @lemonzestfest

Platforms: Instagram, YouTube, Facebook,

TikTok and Twitter

#### 2023 PROJECTIONS:

Audience Total: 275

Staff Size: 50

2nd Year Revenue: \$24,750

## FROM OUR PREVIOUS SPONSOR

"Working with Lemon Zest Festival was a phenomenal experience. The Lemon Zest team gave us the space to further our reach both digitally and at the event" - Harish Vajja, CEO Cybecys Inc (\$1000 Sponsor, 2022)

WE'RE A PROUD PARTNER OF ALEX'S LEMONADE STAND (PEDIATRIC CANCER CHARITY)!

# SPONSORSHIP TIERS 2023 @



	\$1000	\$750	\$500	\$250
Social Media Shoutout				
Logo on Website/Comms				
Branded Transitions on Videos				
Logo on Merch (Incl. Free Shirt!)				
Swag Bags				
Booth at Festival				
Custom Brand Merch (Step & Repeat Banner, Poster)		MOST POPULAR!		

## INTERESTED IN OTHER OPTIONS?

We offer Custom Packages, payment plans and multi-year options!

## **CONTACT INFORMATION**

staff@lemonzestfest.com (240) 505-4656 https://lemonzestfest.com/#/sponsors