

# UDAY VYAS

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## SUMMARY

- Result driven **Project & Practice manager** with **over 14 years** of experience in coordinating, leading, and managing cross-functional teams for various service sector projects.
- Proven track record of achievements in program and project management, business analysis and customer satisfaction.
- Proficient with software requirements analysis and project management using various solution models and Agile Methodologies like **Scaled Agile, T.D.D, SCRUM, R.A.D., gap analysis and process flow modeling**.
- Consummate professional with unmatched expertise in cultivating and nurturing relationships with departments, staff, and key decision-makers.
- Currently, leading & managing solution delivery for digital services products using latest technology platforms for IoT and Data Science.
- **Major: Master of Business Administration** (Concentration: Finance & Computer Information Systems)

## PROFESSIONAL EXPERIENCE

### MICROCOM SOLUTION PVT. LTD. (MICROEXCEL) | DELIVERY HEAD - UAE | APRIL 16 – PRESENT

- Increased practice profitability by controlling resource allocation, utilization, costing, and overall delivery across multiple clients with reduced PM and engagements.
- Proactively supported presales and marketing team by engaging them on regular basis for Marketing Webinar for Products, RFP responses, SOW Preparation as well as taking client calls to close the technical delivery concerns.
- Architected solution and design for POCs by analyzing pre-sales requirements and creating necessary cloud-based interfaces, ensuing development of competency & practice.
- Improvised requirement gathering and project management techniques as well as processes to expedite the delivery, quality assurance, issue management and workflows by coordinating with cross-functional onshore & offshore teams.
- Spearheaded digital strategy initiative to re-structure Program Management Office (PMO) by analyzing shortcomings in current deliveries and re-engineering processes, ensuing to increased team collaboration, task accountability, project transparency and timely deliveries for pilot projects.
- Managed & directed development of software solutions as part of “Business Transformation Initiatives” for various clients upon analyzing their business processes, modeling the process flows upon completing Gap analysis & process milestone checklist.
- Lowered bugs r-open rate by streamlining existing internal processes of deployment & development upon gap-analysis of business processes, creating pre-deployment checklist as well as setting up CI & CD processes.

### MICROEXCEL INC. | PROJECT MANAGER | MARCH 11 – JANUARY 2016

- Reduced cost and schedule impact by 25% upon converting vendor's single figure estimate for the project into an existing master project WBS to find the duplication and overlapping of role as well as activities.
- Managed day-to-day delivery and execution of Product Roadmap consisting of epic/backlog creation, feature/issue prioritization, use case validation, defect resolution, sprint planning and documentation for customer delivery.
- Coordinated integration and development task between globally distributed teams consisting of UX vendor, billing partner, R&D, infrastructure teams for Hyundai & KIAs Telematics (IOT) Project Releases.
- Headed the development of multiple business solutions as per **21 CFR PART 11** guidelines for a pharmaceutical client upon interviewing the business users, analyzing the business requirements, modeling the process flows and conducting gap analysis.



**SCANDENT GROUP INC (XCHANGING INC./ CSC) | TECHNOLOGY CONSULTANT | MAY 09 – MARCH 11**

- Spearheaded the development of the HRIS web application by providing leadership to 9 technical resources & utilizing various project management tools & techniques like Work Break Down structure, Doneness Matrix, etc.
- Increased the accountability & ownership of development team by streamlining weekly deployment workflow, enabling the delivery manager to track of development bugs per resource before scheduled deployment.
- Formulated and implemented CAREERLINKNYC.COM's growth strategy by conducting S. W. O. T. analysis, competitor and visitor profile analysis and managing email marketing campaigns, increasing the visitor sessions by 7.5%.
- Presented key web analytic findings and related solutions to senior management by identifying, monitoring and analyzing key performance indicators, driving the core insights on visitor behavior and development of 7 new services.

**CUNY Institute for Software Design and Development (CISSDD) | TECHNOLOGY SPECIALIST (INTERN) | MAY 08 – MAY 09**

**ENGAGEMENTS:** Business Analyst - *New York City Small Business Services* - New York, NY (May 08 to May 09)

- Analyzed the business requirements from clients and designed the solutions by interviewing the clients, modeling the process flows and conducting gap analysis, reducing the development time by 3 weeks and an improvised process.
- Empowered team & staff members by mentoring them as well as designing & implementing training program for clients saving 10% of project overhead cost, reducing the implementation time by 20 days and client's resistance to change.
- Re-engineered a user support process for a critical agency system by interviewing the actors within the process, modeling the process flow and conducting benchmark analysis, reducing the process throughput time by 70%.

**ZICKLIN SCHOOL OF MANAGEMENT, BARUCH COLLEGE | GRADUATE ASSISTANT (Part-time) | FEBRUARY 07 – APRIL 08**

**ENGAGEMENTS:** Product Lead - *Management Dept. (Business Policy Game)* - New York, NY

- Liaised with business users to translate the business logic to technical architecture for a management simulation application.
- Improvised the project implementation plan, managed the project development & execution cycle for on-time delivery.
- Developed the necessary modules for Online Management Simulation application for Baruch Undergraduate course.

**IOTAP SOLUTIONS | SOFTWARE ENGINEER | AUGUST 05 – JANUARY 07**

- Implemented and delivered on-time client access portal system for an Australian Client, increasing the business by 35%.
- Designed technical interview scripts consisting of 40 questions for the first-round candidate interviews & conducted technical interviews, resulting in selection of technically competent employees.
- Created an employee education program in collaboration with a team of 4 project leads to increase employee's awareness of emerging IT technologies, resulting in improved technology awareness by 55%.

**DEEPA VYAS & ASSOCIATES (Chartered Accountant) | ACCOUNT AND AUDIT ASSISTANT | DECEMBER 03 – JULY 05**

- Collaborated with a team to plan, co-ordinate and communicate auditing activities of MIS Audit for engineering client.
- Prepared financial statements, maintained books of accounts, bank reconciliation reports for various clients.
- Coordinated with bankers for bank audits and client reports, resulting in effective execution of audit work.

**CRYSTALBALLZ WEB-ACTIVE (P) LTD | WEB DEVELOPER AND DESIGNER | MAY 03 – NOVEMBER 03**

- Developed a software project for a prominent Indian client; contributing to increase in business from the client.
- Conducted user acceptance and unit test for quality assurance purposes as per company standards.

## EDUCATION

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**Master of Business Administration, Zicklin School of Business, Baruch College**

**New York, NY**

**Concentration:** Finance and Computer Information System

**Master of Commerce Part I, University of Mumbai**

**Mumbai, India**

**Concentration:** Financial and Management Accounting

**Bachelor of Commerce, University of Mumbai**

**Mumbai, India**

**Concentration:** Financial Accounting and Economics

## CERTIFICATIONS

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**APMG Certified PRINCE 2 Practitioner**

**Certified Scrum Master (CSM)**

Advanced Diploma in Software Engineering

Microsoft Certified Solution Developer (SharePoint)

PNMSOFT Certified Sequence BPM Developer

## DOMAIN KNOWLEDGE

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- **Project Management:** Software Development Life Cycle, Team Leadership, Training & Mentoring, Process & Performance Improvements, Software Quality Assurance, Change Request Process & Facilitation, Onshore-Offshore Model, Effort Estimation & Task/ Resource Management, Traceability Matrices, Vendor & Client Relationship Management (Incl. Response to RFP).
- **Agile & SDLC Methodologies:** Feature Driven Development, Test Driven Development, SCRUM, R.A.D, J.A.D., Prototyping, Waterfall.
- **Business Analysis:** Business Requirements Documents, Strategy Proposal, Business Process Re-Engineering & Remodeling, Documenting Use Case & User Stories, UML, S.W.O.T Analysis, Gap Analysis, Product Roadmap.
- **Online Branding & Usability Analysis:** Mobile Application Development, e-Business Branding & Strategy, Social Media Marketing & Campaign Management, Search Engine Optimization & Marketing, Information Architecture, Web Analytics.

## TECHNICAL SKILLS

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- **SDLC Management Technologies:** Microsoft DevOps, Rally, JIRA, Cruise Control, Sonar, Jenkins, STARUML
- **Image Editors & GUI Mockup Tools:** Photoshop, Visio, Balsamiq, MS PowerPoint, Axure
- **Programming Languages:** JavaScript, C#.NET, VB.NET, ASP.NET, XML, HTML, CSS, JQUERY, SQL
- **Framework:** Node.JS, MVC, Bootstrap, Flexbox
- **Cloud & SAAS Technologies:** Azure, Salesforce

## ADDITIONAL

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- Active volunteer & member of multinational non-profit organization named as “Art of Living” and involved in their **multiple IT initiatives including Enterprise-wide CRM & Service/Support System (50000 + Users) as an Associate Product Manager**
- Registered Member of Project Management Institute.
- Awarded “Employee of Month” Multiple times during year 2020