

# Ashutosh Pandey

Software Engineer

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## PROFESSIONAL SUMMARY

Results-driven Data Process Analyst and Salesforce Developer with hands-on experience in data analysis, process automation, and CRM customization. Proven success in enhancing operational efficiency and client satisfaction through Salesforce, SQL, Python, and automation tools. Skilled in developing web and full-stack applications, optimizing data workflows, and delivering error-free web deployments. Adept at bridging technical and business requirements to drive digital transformation and scalable solutions.

## EXPERIENCE

### PROVANA | DATA PROCESS ANALYST

Oct 2024 – Mar 2025 | New Delhi

- Partnered with clients and internal teams to align Salesforce-based process solutions with business requirements, improving client satisfaction by **15%**.
- Created and standardized over **50+ Standard Operating Procedures (SOPs)**, compliance documents, and audit checklists to enhance process transparency and analyzed **100K+ records** using SQL, Excel, and Python to drive automation.
- Collected, validated, and analyzed **large-scale datasets (100K+ records)** using SQL, Excel, and Python to support KPI reporting and process automation.
- Conducted web publishing and content QA reviews ensuring **100% error-free deployment** across multiple web platforms.

### DEPARTMENT OF FOREST & WILDLIFE | SOFTWARE ENGINEER INTERN

Dec 2023 – Mar 2024 | New Delhi

- Designed and deployed dynamic web applications integrated with SQL backends, improving data accessibility and operational efficiency by **20%**.
- Optimized SQL queries and indexing strategies, reducing average query execution time by **30%**.
- Collaborated in milestone-based sprints, increasing project delivery speed and inter-team coordination by **12%**.
- Automated key data entry workflows, minimizing manual errors and saving **5+ hours/week**.

### THE SMARTBRIDGE | SALESFORCE DEVELOPER INTERN

Jul 2023 – Dec 2023 | Hyderabad

- Built and customized Salesforce applications using Apex, SOQL, and Lightning Components, reducing development time by **25%**.
- Configured objects, fields, layouts, and validation rules to streamline CRM workflows and reduce manual data errors by **20%**.
- Managed **data migration for 10K+ records** across Salesforce orgs ensuring integrity and zero downtime.
- Authored detailed documentation and conducted technical knowledge-sharing sessions within the developer team.
- Completed the **Salesforce Developer Superset** on Trailhead, validating end-to-end development proficiency.

## EDUCATION

### AZAD INSTITUTE OF ENGINEERING & TECHNOLOGY

B.TECH IN COMPUTER SCIENCE

2019 – 2023 | Lucknow, India

### ST. MARY'S DAY INTER COLLEGE

XII – CBSE

2017 – 2019 | Lucknow, India

## TECHNICAL SKILLS

### PROGRAMMING

- Apex • Python
- SQL • HTML • CSS

### FRAMEWORKS

- Django • Flask
- Visualforce • Lightning Web Components (LWC)

## PROJECTS

### PANDEX – SOCIAL MEDIA WEB APP | FULL STACK DEVELOPER

Jan 2024 – Present | Personal Project

- Tech:** PHP, JavaScript, SCSS, MySQL.
- Built user authentication, profile management, and live feed for **1K+ users**.
- Enhanced UI speed and responsiveness by **30%** with modular SCSS and optimized queries.

## CERTIFICATIONS

Accenture Developer Virtual Experience Program – Accenture

Python Programming – Great Learning

Python (Basic) – HackerRank

Salesforce Developer Superset – Trailhead (Salesforce)

## LINKS

LinkedIn:// Ashutosh Pandey

GitHub:// theaashutoshpandey