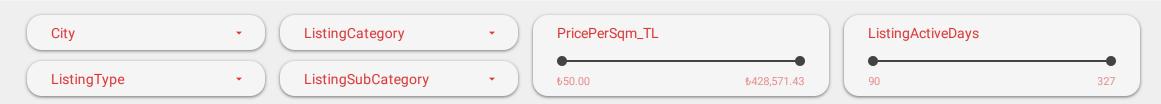
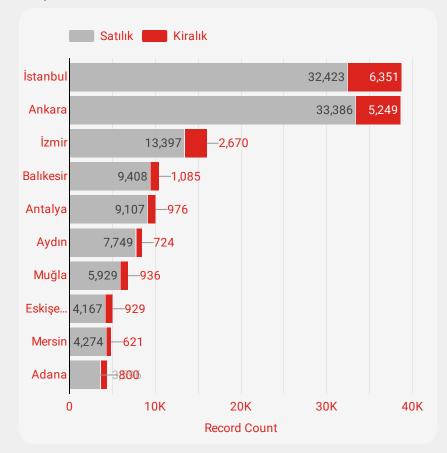


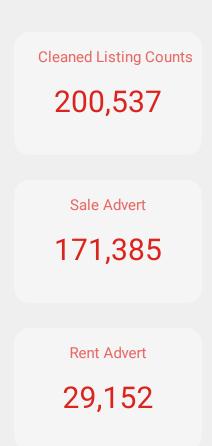
# **Listed Advert Analysis**

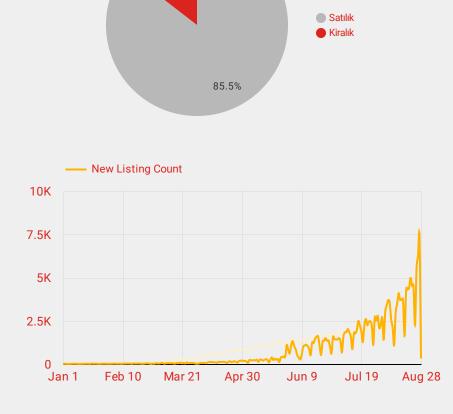
Select date range 
▼







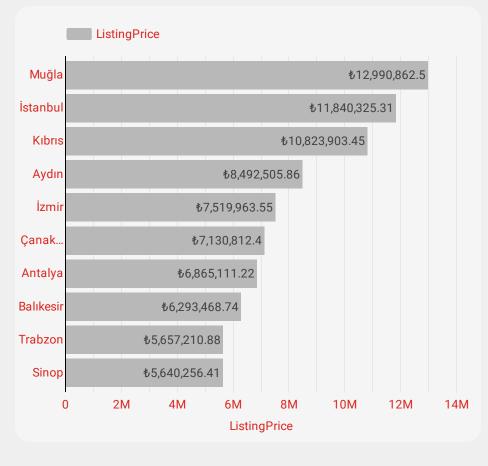




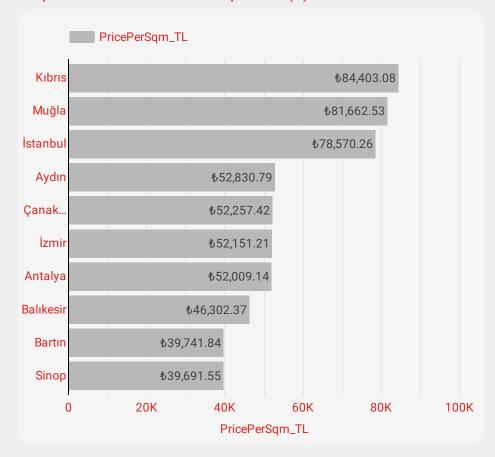
ListingCategory Breakdown

14.5%

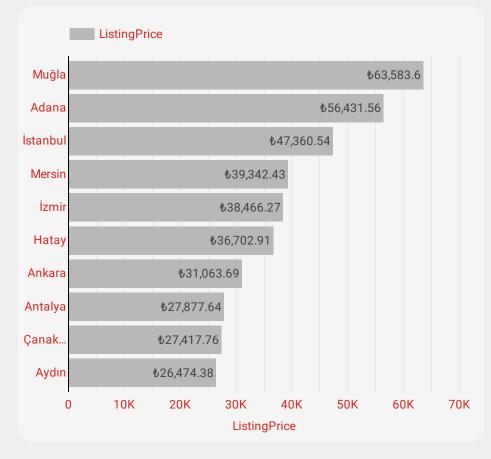
Top 10 Cities - Avg. Sale Price



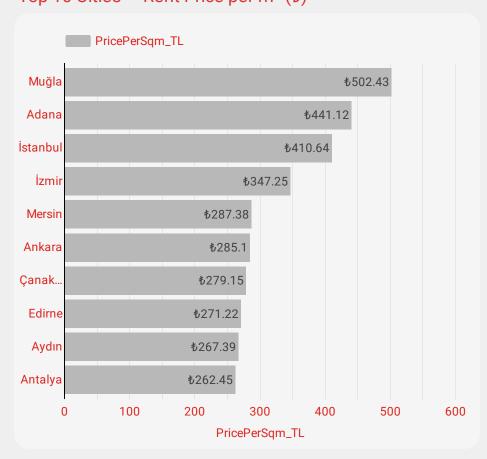
Top 10 Cities — Sale Price per m² (₺)



Top 10 Cities - Avg. Rent Price



Top 10 Cities — Rent Price per m² (₺)





# **Listing Category & Location**

City

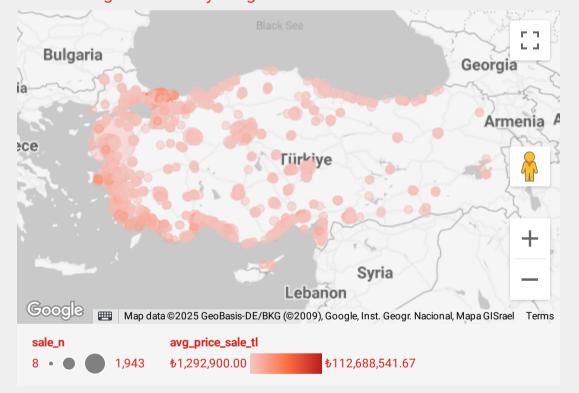
## Sale Listings Metrics by City

City	Record 🔻	Avg. Listing	Avg. Listing	Avg. PPSQ	Avg. Listing
Ankara	33,386	<b>₺5,584,658.18</b>	146.32	38,167.31	103.75
İstanbul	32,423	<b>₺11,840,325.31</b>	137.96	85,823.7	102.77
İzmir	13,397	<b>₺7,519,963.55</b>	140.87	53,382.98	102.06
Balıkesir	9,408	<b>₺6,293,468.74</b>	133.77	47,047.47	102.36
Antalya	9,107	<b>₺6,865,111.22</b>	131.17	52,338.57	103.46
Aydın	7,749	<b>₺8,492,505.86</b>	162.67	52,208.19	108.73
Muğla	5,929	<b>12,990,862.5</b>	151.24	85,894.05	103.35
Mersin	4,274	<b>*</b> 4,278,397.93	142.43	30,038.15	102.89
Eskişehir	4,167	<b>₺3,775,642.43</b>	123.76	30,507.12	101.98
Kayseri	3,833	<b>₺</b> 3,795,823.89	170.8	22,223.47	100.38
Samsun	3 635	<b>*</b> 3 491 378 23	119 12	29 309 97 1 - 73	97 52

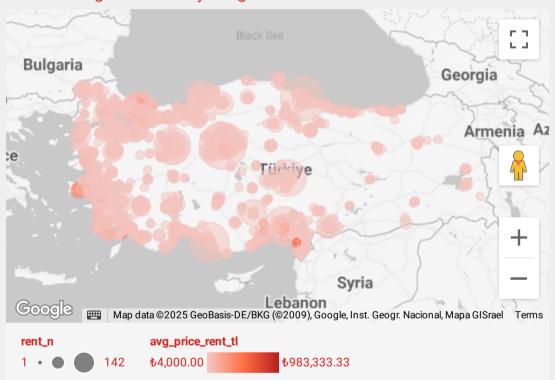
## Rent Listings Metrics by City

City	Record 🔻	Avg. Listing	Avg. Listing	Avg. PPSQ	Avg. Listing
İstanbul	6,351	<b>₺47,360.54</b>	113.4	417.63	90
Ankara	5,249	₺31,063.69	117.55	264.26	90
İzmir	2,670	₺38,466.27	108.81	353.51	90
Balıkesir	1,085	₺22,658.2	95.8	236.52	90
Antalya	976	₺27,877.64	115.11	242.19	90
Muğla	936	₺63,583.6	120.9	525.91	90
Eskişehir	929	<b>₺17,198.92</b>	90.13	190.82	90
Adana	800	₺56,431.56	116.47	484.5	90
Aydın	724	₺26,474.38	108.47	244.07	90
Mersin	621	₺39,342.43	127.78	307.88	90
Tekirdaŭ	574	<b>\$23,266,99</b>	102 41	227 18 1 - 61	90 / 61

## Sale Listings Count — by Neighborhood



## Rent Listings Count — by Neighborhood



	geo_address_district	sale_n ▼	avg_price_sale_tl	avg_ppsqm_sale_tl	rent_n	avg_price_rent_tl	avg_ppsqm_rent_tl
1.	Akçay, Edremit, Balıkesir, Turkey	1,943	<b>*</b> 4,804,852	<b>840,248</b>	10	₺25,700	₺258
2.	Suadiye, Kadıköy, İstanbul, Turkey	806	<b>₺24,075,928</b>	<b></b> 166,532	33	₺105,712	<b>₺763</b>
3.	Altıntepe, Maltepe, İstanbul, Turkey	775	<b>₺</b> 8,555,819	<b></b> 80,885	25	<b></b> \$56,140	₺510
4.	Davutlar, Kuşadası, Aydın, Turkey	771	₺8,548,192	<b>\$59,732</b>	25	₺50,500	<b></b> \$472
5.	Efeler, Didim, Aydın, Turkey	648	₺10,178,073	<b></b> \$59,510	15	<b>\$26,367</b>	₺245
6.	Caddebostan, Kadıköy, İstanbul, Turkey	616	<b></b>	<b>₺200,977</b>	31	<b>₺111,065</b>	<b></b> 1794
7.	Yalı, Karasu, Sakarya, Turkey	598	<b>\$3,925,408</b>	<b>*32,184</b>	8	<b></b> 13,750	<b>も169</b>
8.	İncek, Gölbaşı, Ankara, Turkey	549	<b>₺</b> 6,947,969	<b></b> 862,237	142	<b>老26,043</b>	<b> *</b> 398
9.	Göztepe, Kadıköy, İstanbul, Turkey	540	<b>老20,010,639</b>	<b>₺151,369</b>	25	<b></b>	₺657
10.	Körfez, Atakum, Samsun, Turkey	527	<b>₺2,709,167</b>	<b>*39,656</b>	134	<b>₺15,954</b>	<b>も245</b>
11.	Hisar, Didim, Aydın, Turkey	521	₺8,291,059	<b>\$54,657</b>	4	<b>\$25,000</b>	₺321





# **Listing Category & Istanbul**

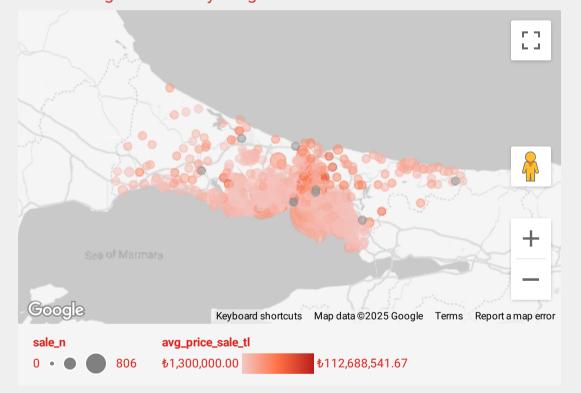
## Sale Listings Metrics by City

County	Record ▼	Avg. Listing	Avg. Listing	Avg. PPSQ	Avg. Listing
Kadıköy	4,119	<b>1</b> 21,384,504.3	136.55	156,602.18	105.01
Maltepe	2,671	₺8,527,394.61	109.23	78,071.55	106.01
Küçükç	1,514	₺5,565,862.41	116.75	47,672.94	102.75
Esenyurt	1,468	<b>₺</b> 3,429,579	118.29	28,992.43	101.99
Beylikd	1,252	₺6,612,817.34	159.91	41,353.44	103.42
Bahçeli	1,250	<b></b> \$7,269,480	121.42	59,868.17	106.5
Kağıtha	1,248	<b>₺6,240,062.18</b>	103.41	60,343.25	101.56
Şişli	1,184	<b>₺10,350,811.66</b>	117.6	88,014.2	100.54
Üsküdar	1,166	₺15,938,587.91	148.71	107,179.52	109.67
Beşiktaş	970	₺29,466,003.09	171.4	171,915.74	102.18
Fatih	941	<b>\$5 411 812 96</b>	107 07	50 544 06 1 - 39 /	102 72

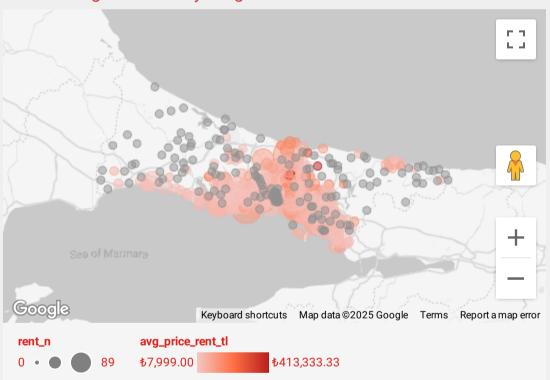
## Rent Listings Metrics by City

County	Record 🔻	Avg. Listing	Avg. Listing	Avg. PPSQ	Avg. Listing
Şişli	631	<b> 43,000.78</b>	97.5	441.02	90
Kağıtha	598	₺32,512.45	87.06	373.47	90
Beşiktaş	423	₺78,586.41	125.4	626.66	90
Sarıyer	395	₺90,461.14	170.19	531.53	90
Kadıköy	387	<b>₺67,907.07</b>	113.48	598.42	90
Beyoğlu	320	<b>₺45,654.84</b>	83.5	546.76	90
Üsküdar	314	<b>₺53,295.38</b>	118.68	449.09	90
Esenyurt	294	<b>₺19,654.25</b>	101.18	194.25	90
Fatih	233	₺25,238.63	88.52	285.13	90
Küçükç	209	₺31,385.17	101.18	310.2	90
Maltene	202	<b>*.4</b> 2 802 48	104 24	410 62 1 - 38	90 / 38 / >

## Sale Listings Count — by Neighborhood



## Rent Listings Count — by Neighborhood



	geo_address_district	sale_n ▼	avg_price_sale_tl	avg_ppsqm_sale_tl	rent_n	avg_price_rent_tl	avg_ppsqm_rent_tl
1.	Suadiye, Kadıköy, İstanbul, Turkey	806	<b>₺24,075,928</b>	<b>₺</b> 166,532	33	₺105,712	<b>1</b> 763
2.	Altıntepe, Maltepe, İstanbul, Turkey	775	<b>₺</b> 8,555,819	₺80,885	25	<b></b> \$56,140	₺510
3.	Caddebostan, Kadıköy, İstanbul, Turkey	616	₺29,719,927	₺200,977	31	<b>₺111,065</b>	<b>1</b> 794
4.	Göztepe, Kadıköy, İstanbul, Turkey	540	₺20,010,639	<b></b> \$151,369	25	<b>₺</b> 83,460	<b>₺</b> 657
5.	Erenköy, Kadıköy, İstanbul, Turkey	497	₺21,061,207	<b></b> 156,725	14	₺90,179	<b>1</b> 694
6.	Küçükyalı, Maltepe, İstanbul, Turkey	472	₺8,823,917	₺88,552	15	₺47,133	<b>1</b> 454
7.	İdealtepe, Maltepe, İstanbul, Turkey	390	₺9,501,051	₺90,038	13	<b></b> \$58,500	₺513
8.	Çınar, Maltepe, İstanbul, Turkey	296	₺9,478,071	₺90,943	7	<b></b> \$53,929	₺448
9.	Fenerbahçe, Kadıköy, İstanbul, Turkey	290	₺30,375,431	₺202,328	19	₺114,158	<b>1</b> 768
10.	Bostancı, Kadıköy, İstanbul, Turkey	281	₺17,535,943	<b></b> 126,909	21	₺69,705	<b>₺</b> 618
11.	Adnan Kahveci, Beylikdüzü, İstanbul,	274	<b>₺6,678,606</b>	<b>₺38,640</b>	27	<b>₺32,056</b>	₺227



## Retention & KPI's by Package Type

**Overall Renewal Rate** 

59.64%

Cost per View (Annual)

も0.52

Cost per Listing (Annual)

**\$52.49** 

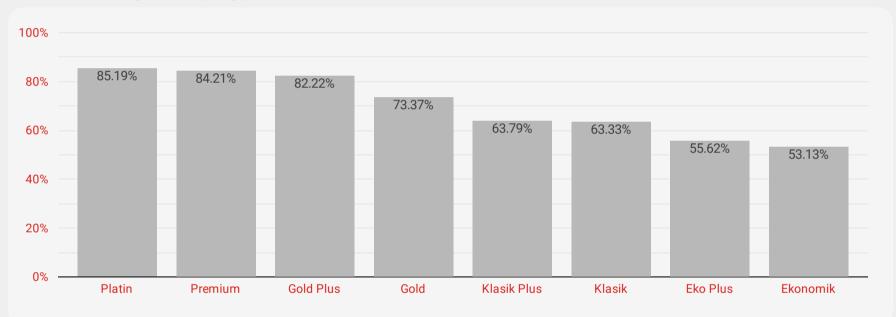
Cost per Conv. (Annual)

**老21.81** 

Conversion Rate (Annual)

2.40%

#### Renewal Rate by Package Type



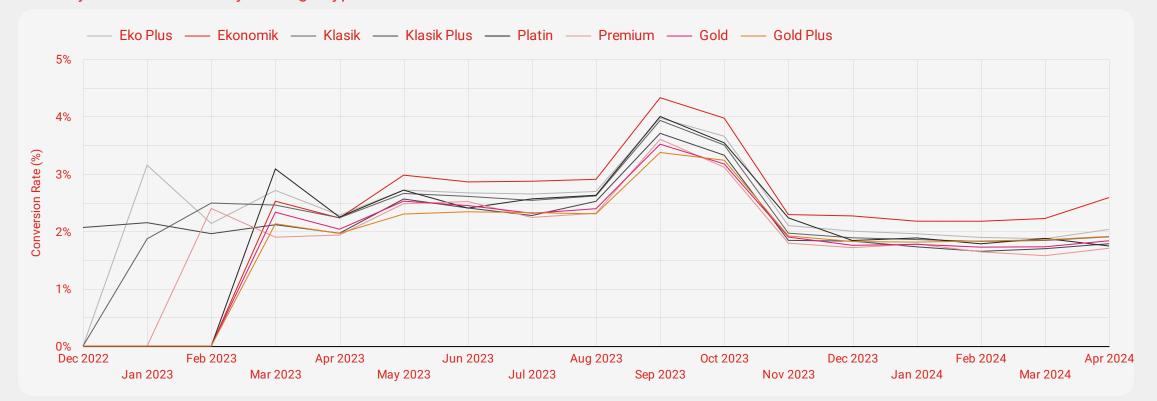
## Annual Cost & Performance KPIs by Package

	PackageTypeMapping	Annual Cost per View	Annual Cost per Listi	Annual Cost per Conv	Annual Conversion R	Annual Views per List
1.	Platin	も0.49	<b>₺</b> 32.18	<b>\$20.36</b>	2.43%	65.15
2.	Premium	<b>老0.7</b>	<b>\$42.73</b>	₺32.28	2.16%	61.22
3.	Gold Plus	も0.44	<b>\$32.65</b>	₺19.99	2.19%	74.48
4.	Gold	も0.46	<b>\$41.22</b>	₺20.54	2.23%	90.06
5.	Klasik Plus	も0.41	₺39.21	₺18.5	2.23%	95.1
6.	Klasik	も0.48	₺52.72	₺19.82	2.42%	110.05
7.	Eko Plus	₺0.56	<b>\$69.49</b>	₺22.34	2.51%	123.97
8.	Ekonomik	<b>も</b> 0.69	₺100.24	₺25.09	2.73%	146.09
						1-8/8 < >

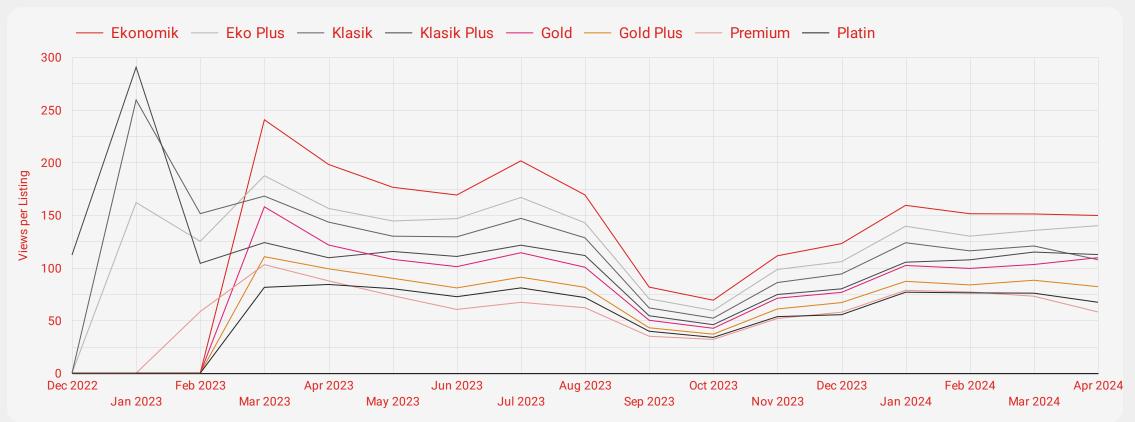


## Package Type x Period Trend

#### Monthly Conversion Rate by Package Type



#### Monthly Views per Listing by Package Type





## **Drill-Down Firm List**

Select date range

FirmKey

PackageTypeMapping

label\_contract

FirmKey	FirmPackage	PackageTy	Start Date	End Date	Actual Re	Annual Fee 🔻	Total Pageviews (	Total Listings (	Total Conversion
123612	246467	Premium	Apr 13, 2023	Apr 13, 2024	null	₺336,965	191,208	3,012	
6671	246673	Premium	Apr 18, 2023	Apr 18, 2024	null	₺256,401	288,128	4,248	
2890	243735	Premium	Feb 13, 2023	Feb 13, 2024	1	₺187,671.12	94,872	1,971	
105644	248337	Premium	May 31, 2023	May 31, 2024	null	₺179,455	110,133	4,309	
32441	246953	Gold	Apr 26, 2023	Apr 26, 2024	null	₺158,453.82	53,930	403	
130042	247004	Premium	Apr 27, 2023	Apr 27, 2024	null	₺145,255	227,309	1,786	
136778	246393	Premium	Apr 12, 2023	Apr 12, 2024	null	₺128,502	50,553	2,245	
65070	243759	Premium	Feb 14, 2023	Feb 14, 2024	1	₺125,740.65	318,484	5,488	
29279	244515	Premium	Mar 2, 2023	Mar 2, 2024	1	<b>₺124,926</b>	76,348	573	
131223	245632	Premium	Mar 28, 2023	Mar 28, 2024	1	₺121,980	189,382	1,634	
45886	243897	Premium	Feb 17, 2023	Feb 17, 2024	0	<b>₺120,029</b>	79,983	618	
17507	247979	Premium	May 22, 2023	May 22, 2024	null	₺117,086.4	236,379	3,323	
108846	245108	Platin	Mar 17, 2023	Mar 17, 2024	1	<b>₺116,881.03</b>	128,424	1,290	
998	246958	Premium	Apr 26, 2023	Apr 26, 2024	null	<b>₺</b> 116,664.8	218,989	3,283	

## **ML Summary**

Select date range

PackageTypeMapping

Record Count

1,865

High Risk

Medium Risk

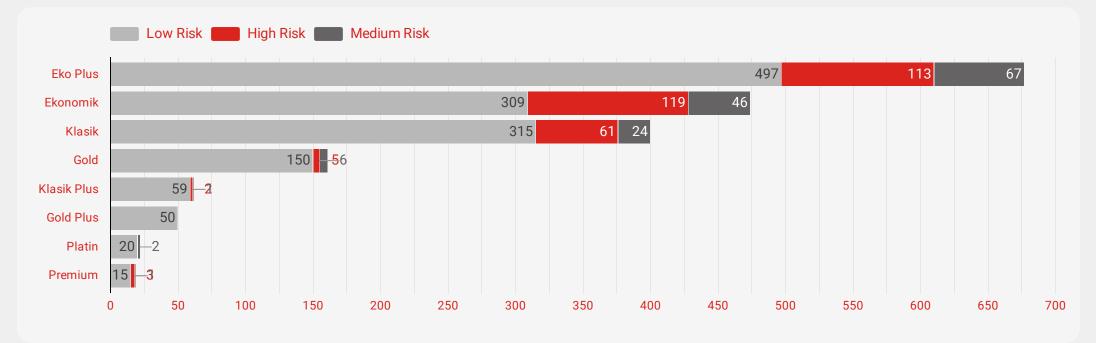
1,415

Low Risk

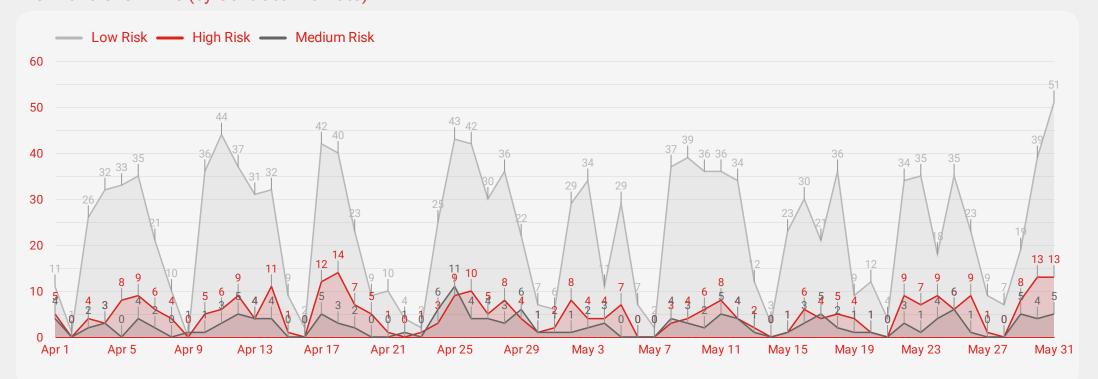
16.25%

% High Risk

## Risk Band by Package



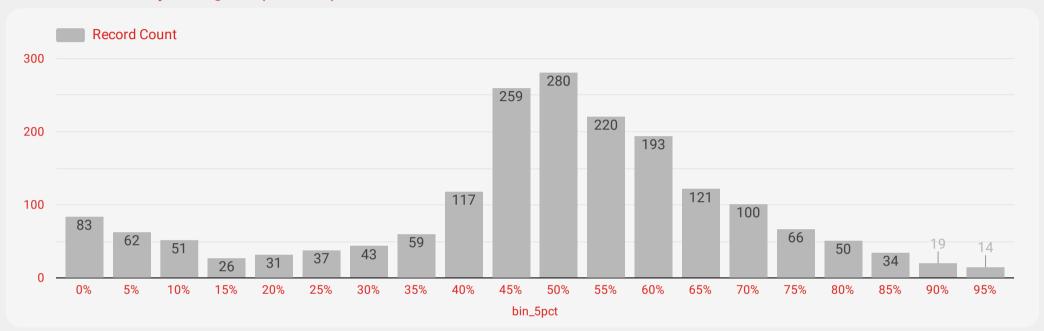
## Risk Band Over Time (by Contract End Date)



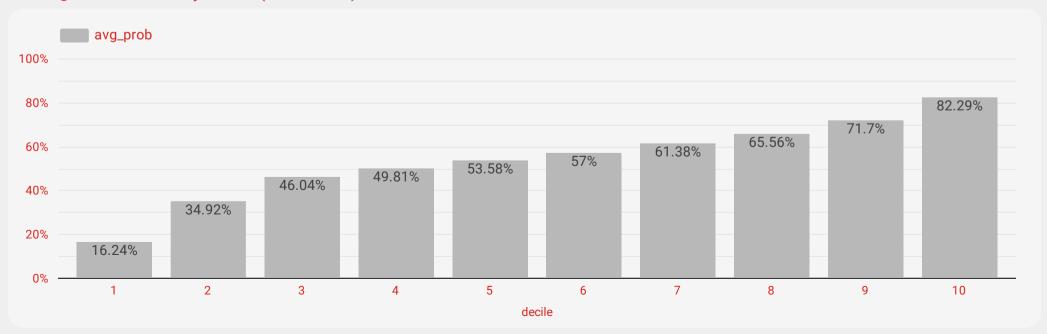


## Distribution

## Renewal Probability Histogram (Bin = 5%)



#### Average Renew Prob by Decile (Calibration)



# Ops Queue (High Risk)

Select date range

FirmKey

PackageTypeMapping



	FirmKey	End Date	PackageTypeM	Predicted Rene	Expected Fe 🔻	Annual Views p	Annual Con	Total Listi	Total P	Total Co
1.	136778	Apr 12, 20	Premium	11.14%	<b></b> 114,191.64	22.52	3.29%	2,245	50,553	1,665
2.	116421	May 10, 2	Premium	2.52%	<b>\$56,446.66</b>	50.53	3.23%	501	25,318	817
3.	71930	Apr 28, 20	Premium	23.14%	<b>₹55,218.1</b>	35.1	3.81%	582	20,427	779
4.	99691	Apr 5, 2024	Klasik Plus	7.31%	<b>₺</b> 36,948.54	38.97	1.82%	354	13,796	251
5.	137237	May 10, 2	Klasik	7.35%	<b>₺</b> 33,585.96	268.31	2.24%	13	3,488	78
6.	129501	Apr 4, 2024	Gold	11.86%	<b></b>	76.88	2.36%	16	1,230	29
7.	133298	Apr 25, 20	Klasik	2.42%	<b></b>	50.11	3.67%	44	2,205	81
8.	136935	Apr 24, 20	Klasik	5.65%	<b>老28,836.05</b>	64.88	2.42%	161	10,445	253
9.	137550	May 29, 2	Klasik	11.99%	<b>₺27,654.16</b>	153.05	2.11%	74	11,326	239
10.	129981	Apr 26, 20	Klasik	2.17%	<b>₺27,397.43</b>	28.82	2.86%	103	2,968	85
11.	136518	Apr 1, 2024	Klasik	1.74%	<b>老26,953.32</b>	202.1	4.06%	10	2,021	82
12.	137203	May 9, 20	Eko Plus	4.31%	<b>老26,727.36</b>	33.75	3.41%	20	675	23
13.	767	Apr 24, 20	Klasik	28.45%	<b>₺</b> 25,798.25	80.49	1.34%	221	17,789	239
14.	136896	Apr 18, 20	Klasik	1.52%	<b>₺25,353.34</b>	21.89	3.21%	57	1,248	40
15.	30418	Apr 17, 20	Klasik	2.63%	<b>\$25,096.6</b>	65.51	1.77%	95	6,223	110
16.	137227	May 9, 20	Klasik	10.25%	<b>1</b> 24,320.79	67.69	1.69%	176	11,914	201
17.	136798	May 1, 20	Eko Plus	5.27%	<b></b>	42.52	2.01%	123	5,230	105
18.	45543	May 5, 20	Eko Plus	5.83%	<b>₺23,795.55</b>	51.93	2.8%	73	3,791	106
19.	137568	May 30, 2	Klasik	3.51%	<b>₺</b> 23,385.82	108.43	1.97%	125	13,554	267
20.	45100	Apr 6, 2024	Eko Plus	5.13%	<b>₺</b> 23,278.86	169.22	2.25%	27	4,569	103
21.	99850	Mav 30. 2	Eko Plus	1.98%	₺23.220.61	83.49	2.84%	49	4.091 1 - 100 / 303	116