Yelp Elite Reviewers

By: Oliver Hammond, Chongxuan Bi, Zihan Tang, Xingze Wang

Yelp Elite

- Group of Yelp Reviewers distinguished and selected by Yelp
- Yelp 'does take into consideration numerous factors when evaluating nominations, includ

overall contributions, recent activity on the site'

• Reviews identified as done by 'Elite' members



Nathan P. Elite 2022 Milwaukee, WI

□ 70 ★ 220 □ 68



How to join the Yelp Elite Squad



NAME

Use your real name on your profile



PHOTO

Add a real photo of yourself



NOMINATE

Nominate yourself and tell us why you want in

About Farah A.

Rating Distribution

5 stars 47
4 stars 5
2 stars 0
1 star 2

View more graphs

Review Votes

- Useful 491
- Funny 97
- ─ Cool 442

Stats



Review Updates 10

Followers 20

Headlines About Yelp Elite

How You Can Use Yelp Elite to Your Company's Advantage

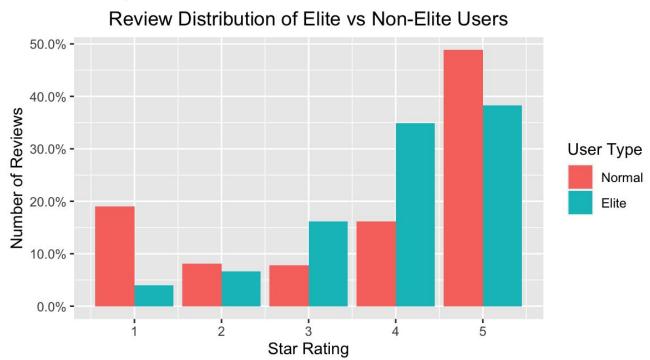
The Trusted Yelp 'Elite' Reviewers Who Sell Their Reviews for Cash

Why Your Local Business Should Work with Yelp Elite

Yelp Elite User Comparison

	Total number of users	Average number of reviews per user	Average number of fans per user
Elites	90,000	224	23
Non-elites	1.9 million	13	0.4

Yelp Elite Comparison



Statistical Test: Paired sample t-test

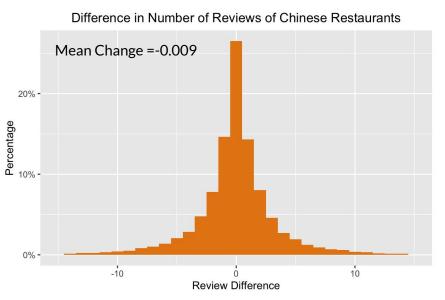
Elite Reviewing the business is the 'treatment' of the business.

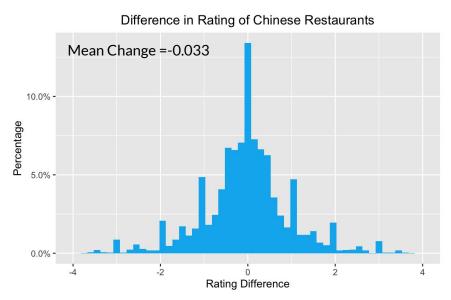
<u>Hypothesis 1</u>: The number of reviews a business receives increases in the month following an elite yelper reviewing the business compared to the previous month.

<u>Hypothesis 2</u>: The average rating of reviews for a business increases in the month following an elite yelper reviewing the business compared to the previous month.

Initial Results

- The histogram and the consequent t-test shows that the difference is not statistically significant.
- Therefore there is no difference in ratings or the number of reviews before and after an elite writes a review on Yelp for Chinese Restaurants.





Next Steps: Focusing Analysis

- Limit the scope of the business
 - Understand if specific types of businesses are more susceptible to changes
- Multiple Hypothesis Testing Correction
 - Apply Bonferroni to alpha to ensure we are not identifying false positives

Next Steps: Remainder of the project

- Understand if there are specific types of businesses that do benefit from elites' reviews
- Investigate if the sentiment of elite reviewers is correlated with the review ratings in the following month
- Create recommendations for specific profiles of businesses could benefit from having an elite reviewer come to their location
- Create Shiny app for recommendations

Questions?

