

令和7年10月7日

| 支店長 | 課長 | 担当 |
|-----|----|----|
|     |    |    |

## 令和7年 9月度 損益計算書

(単位:千円)

|              |           | 福岡      | 工事部     |         |        |        | 硝子樹脂建材部 |        |        | GSセンター | 福北事業部 |        |
|--------------|-----------|---------|---------|---------|--------|--------|---------|--------|--------|--------|-------|--------|
|              |           |         | 工事部 計   | 硝子工事    | ビルサッシ  | 内装工事   | 硝子樹脂 計  | 硝 子    | 建 材    |        |       |        |
| 売上高          | 前年実績      | 323,705 | 168,664 | 113,626 | 38,816 | 16,222 | 150,342 | 53,492 | 77,093 | 19,757 | 4,699 | 7,998  |
|              | 本年目標      | 303,361 | 146,600 | 118,600 | 10,000 | 18,000 | 143,863 | 53,500 | 75,363 | 15,000 | 4,500 | 8,398  |
|              | 本年実績      | 286,800 | 160,917 | 138,748 | 7,245  | 14,924 | 113,545 | 45,574 | 52,319 | 15,652 | 3,782 | 8,556  |
|              | 前年比%      | 88.6%   | 95.4%   | 122.1%  | 18.7%  | 92.0%  | 75.5%   | 85.2%  | 67.9%  | 79.2%  | 80.5% | 107.0% |
|              | 目標比%      | 94.5%   | 109.8%  | 117.0%  | 72.5%  | 82.9%  | 78.9%   | 85.2%  | 69.4%  | 104.3% | 84.0% | 101.9% |
| 売上利益         | 前年実績      | 52,943  | 20,316  | 11,664  | 1,932  | 6,720  | 31,338  | 10,756 | 16,193 | 4,389  | 1,289 | 7,714  |
|              | 本年目標      | 67,350  | 25,595  | 19,595  | 500    | 5,500  | 32,641  | 11,500 | 18,141 | 3,000  | 1,000 | 8,114  |
|              | 本年実績      | 58,328  | 21,026  | 15,698  | 555    | 4,773  | 28,685  | 10,987 | 14,900 | 2,798  | 577   | 8,040  |
|              | 前年比%      | 110.2%  | 103.5%  | 134.6%  | 28.7%  | 71.0%  | 91.5%   | 102.1% | 92.0%  | 63.8%  | 44.8% | 104.2% |
|              | 目標比%      | 86.6%   | 82.1%   | 80.1%   | 111.0% | 86.8%  | 87.9%   | 95.5%  | 82.1%  | 93.3%  | 57.7% | 99.1%  |
| 売上利益率        | 前年実績      | 16.4%   | 12.0%   | 10.3%   | 5.0%   | 41.4%  | 20.8%   | 20.1%  | 21.0%  | 22.2%  | 27.4% | 96.4%  |
|              | 本年目標      | 22.2%   | 17.5%   | 16.5%   | 5.0%   | 30.6%  | 22.7%   | 21.5%  | 24.1%  | 20.0%  | 22.2% | 96.6%  |
|              | 本年実績      | 20.3%   | 13.1%   | 11.3%   | 7.7%   | 32.0%  | 25.3%   | 24.1%  | 28.5%  | 17.9%  | 15.3% | 94.0%  |
|              | 前年比%      | 124.3%  | 108.5%  | 110.2%  | 153.9% | 77.2%  | 121.2%  | 119.9% | 135.6% | 80.5%  | 55.6% | 97.4%  |
|              | 目標比%      | 91.6%   | 74.8%   | 68.5%   | 153.2% | 104.7% | 111.3%  | 112.2% | 118.3% | 89.4%  | 68.7% | 97.3%  |
| 営業経費         | 前年実績      | 44,158  | 15,357  |         |        |        | 18,811  |        |        |        | 2,148 | 7,842  |
|              | 本年目標      | 48,354  | 16,697  |         |        |        | 22,404  |        |        |        | 1,371 | 7,882  |
|              | 本年実績      | 47,453  | 16,109  |         |        |        | 22,835  |        |        |        | 1,035 | 7,474  |
|              | 前年比%      | 107.5%  | 104.9%  |         |        |        | 121.4%  |        |        |        | 48%   | 95%    |
|              | 目標比%      | 98.1%   | 1.0%    |         |        |        | 101.9%  |        |        |        | 75%   | 95%    |
| 営業利益         | 前年実績      | 16,627  | 4,959   |         |        |        | 12,527  |        |        |        | ▲ 859 | ▲ 128  |
|              | 本年目標      | 18,996  | 8,898   |         |        |        | 10,237  |        |        |        | ▲ 371 | 232    |
|              | 本年実績      | 10,875  | 4,917   |         |        |        | 5,850   |        |        |        | ▲ 458 | 566    |
|              | 前年比%      | 65.4%   | 99.2%   |         |        |        | 46.7%   |        |        |        | 53%   | -442%  |
|              | 目標比%      | 57.2%   | 55.3%   |         |        |        | 57.1%   |        |        |        | 123%  | 244%   |
| 営業外収入(リベート他) |           | 214     | 159     |         |        |        | 55      |        |        |        |       |        |
| 営業外収入(その他)   |           | 293     |         |         |        |        | 214     |        |        |        | 4     | 75     |
| 社内利息 A・B     |           | 5,100   | 2,575   |         |        |        | 2,525   |        |        |        |       |        |
| 本店管理費        |           | 4,333   | 2,126   |         |        |        | 2,207   |        |        |        |       |        |
| 目標経常利益       |           | 9,873   | 4,131   |         |        |        | 5,761   |        |        |        | ▲ 351 | 332    |
| 当月経常利益       |           | 1,949   | 375     |         |        |        | 1,387   |        |        |        | ▲ 454 | 641    |
| 差額           |           | ▲ 7,924 | ▲ 3,756 |         |        |        | ▲ 4,374 |        |        |        | ▲ 103 | 309    |
| 経営分析         | 一人当たり売上高  | 4,861   | 5,364   |         |        |        | 4,367   |        |        |        | 1,261 | 611    |
|              | 人員数       | 59      | 30      |         |        |        | 26      |        |        |        | 3     | 14     |
|              | 一人粗利額     | 989     | 701     |         |        |        | 1,103   |        |        |        | 192   | 574    |
|              | 一人人件費     |         |         |         |        |        |         |        |        |        |       |        |
|              | 過不足       |         |         |         |        |        |         |        |        |        |       |        |
|              | 労働分配率     |         |         |         |        |        |         |        |        |        |       |        |
| 資金緑分析        | キャッシュフロー  |         |         |         |        |        |         |        |        |        |       |        |
|              | 在庫高       |         |         |         |        |        |         |        |        |        |       |        |
|              | 在庫回転期間/月  |         |         |         |        |        |         |        |        |        |       |        |
|              | 売掛金残高     |         |         |         |        |        |         |        |        |        |       |        |
|              | 売掛金回転期間/月 |         |         |         |        |        |         |        |        |        |       |        |
| 当月度受注高       |           |         |         |         |        |        |         |        |        |        |       |        |
| 当月末受注残高      |           | 0       | 0       |         |        |        | 0       |        |        |        |       |        |