Use of ERP in Education and Role of Oracle E-Business Suite

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What is ERP?

Enterprise Resource Planning (ERP) is an integrated software system that manages the mainstream operations of an organization.

ERP is often defined as **standardized packaged software** designed to **integrate the entire value chain** in the organization.

What is different about ERP systems, is that they **integrate across functions** to create a **single**, **unified system** rather than a group of separate, insular applications.



Basically, ERP is a MASSIVE CLOUD having ANYTHING you can THINK OF!

What does ERP consists of?

Since the first ERP system was designed and built **over 25 years ago**, ERP software solutions have evolved to where **most business** activities can be captured in a single system.

Implements functions of order placement, order scheduling, shipping and invoicing.

Sales

Customer services (CRM)

Capture and maintain customer relationships, facilitate the use of customer experiences and evaluate the knowledge management.

and governance

Analyse data and convert to information

Business Intelligence

Aims to streamline and gain greater control of the corporate services

Efficiently and sustainably manage the entire asset lifecycle, improve asset usage and cut costs with powerful analytics

Enterprise asset
Coporate performance management

Human Resource

Maintain a compete employee database and to optimally utilise of all employees.

Procurement (SRM)

Maximise cost savings with support for the end-to-end procurement and logistics processes

Focus on external strategies

Production (PLM)

from the MRP.

e-Commerce

and others...

Control warehouse processes and manage movements in the warehouse and respond faster to challenges and changes in supply and demand

Helps in planning and optimising

the manufacturing capacity and

material resources. It is evolved

Distribution (SCM)

Accounting

Automate any financial operations while ensuring regulatory compliance and gaining real-time insight into overall performance.

Why would should an organization opt for an ERP system?

The consolidation of data resulting from ERP use creates many organizational benefits:

- ✓ Business integration and automated data update
- ✓ Linkage between all core business processes and easy flow of integration
- ✓ Flexibility in business operations and more agility to the company
- ✓ Better analysis and planning capabilities
- ✓ Critical decision-making
- ✓ Competitive advantage
- ✓ Use of latest technologies
- ✓ Ability to track and provide Average Costing in production, thus allowing firms to move away from the inefficient and inaccurate 'Standard Cost' method of production costing.













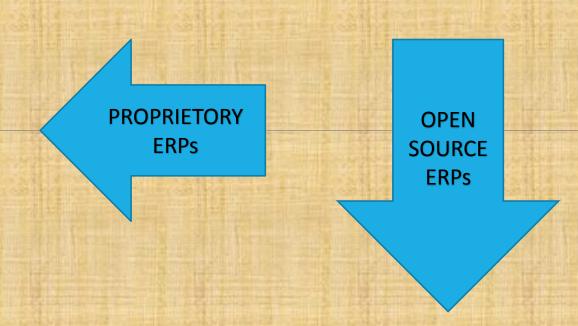








































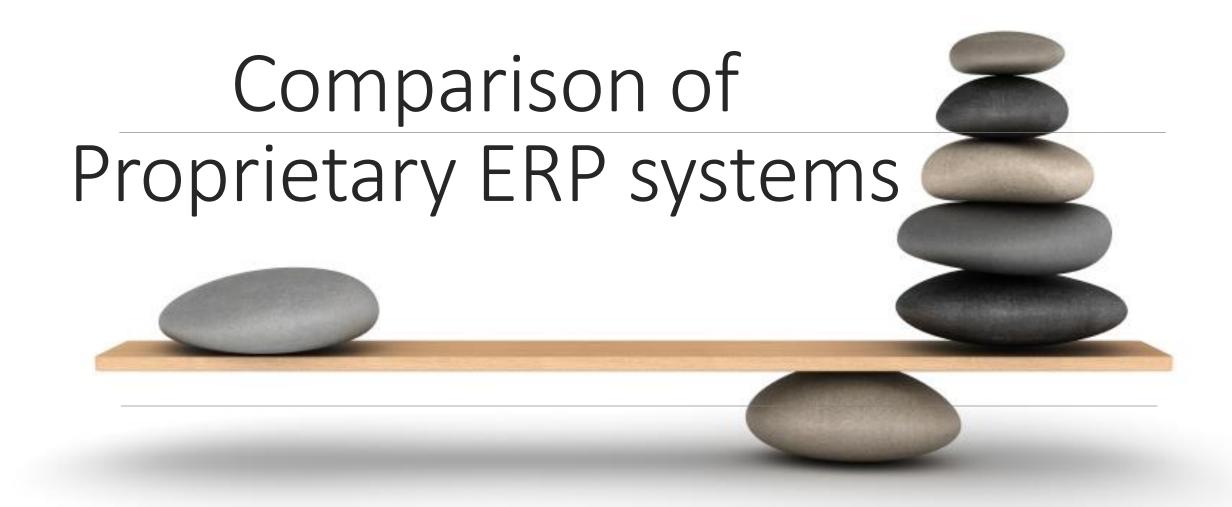


How can one choose an ERP system? -The 'Selection' Criteria's

- Ease or Speed of Implementation 10. Vendor Reputation
- Price
- **Vendor Support**
- Reliability
- Ease of Use
- Customization/Parametrization
- Integration
- **Organizational Fit**
- **Functionality**

- 11. Flexibility
- 12. Training
- 13. Information Needs
- 14. Latest Technologies
- 15. Scalability
- 16. Upgrades
- 17. Modularity









Microsoft Dynamics*

- ✓ Largest share of market
- √ Highest short-listing rate
- ✓ **Highest** <u>selection rate</u> when short-listed
- ✓ **Least delta** between <u>planned and</u> <u>actual implementation duration</u>
- ✓ Highest rate of <u>operational</u> <u>disruption</u> at go-live
- ✓ Highest <u>failure rate</u>
- ✓ Lowest <u>success rate</u>

- ✓ Highest Success Rate
- ✓ Shortest Payback Period
- ✓ **Least delta** between <u>projected</u> and actual project cost
- ✓ **Lowest rate** of <u>operational</u> <u>disruption</u> at go-live
- ✓ Largest delta between planned and actual implementation duration

- ✓ **Shortest** length of <u>operational</u> <u>disruption</u>
- ✓ Shortest implementation duration
- ✓ Highest percentage of respondents <u>achieving greater than</u>
 40% functionality
- ✓ Smallest <u>share of market</u>
- ✓ Lowest <u>short-listing rate</u>
- ✓ Longest payback period
- ✓ Largest delta between <u>planned</u> and actual implementation project cost











Open source code

No license charge

Scalability

Dynamic development

- Inadequate support system and documentation
- Frequent system crashes
- × No admin privileges

- √ High Compatibility
- ✓ Pre-built Functions

- × Professional assistance needed
- × Standardized features
- ✓ Innovative Design
- √ Technology Advantages
- very recent and modernERP solution



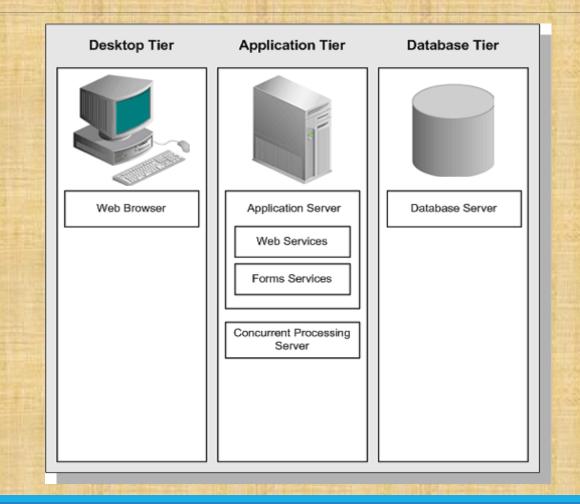


The Oracle E-Business Suite is an integrated suite of business applications that connects and automates the entire flow of business processes across both front and back office operations, and addresses the needs of a global enterprise.

Because Oracle E-Business Suite products are engineered to work together, users can streamline the setup process by sharing common setup data across applications.

The Oracle E-Business Suite is a complete set of business applications that enables corporations to efficiently track detailed business transaction data and turn it into decision making information using a system built on a unified information architecture.

Oracle EBS Architecture



Oracle EBS Financials Applications

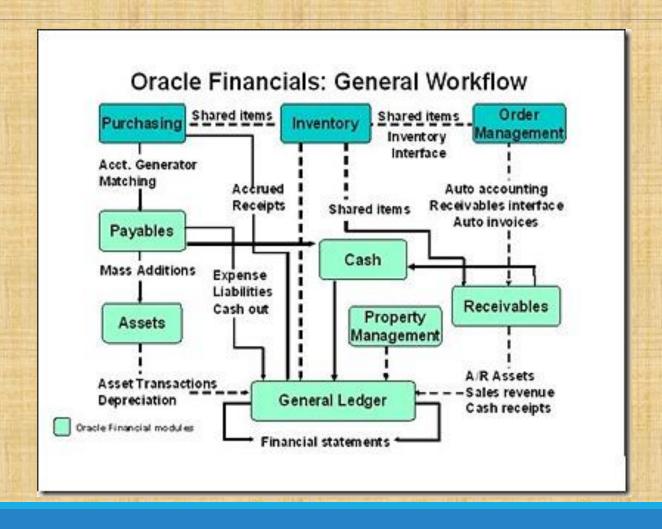
Functionalities

Oracle Financials applications are a subset of this suite and are a family of products **designed to capture and analyze your financial data on a worldwide basis**. Use Oracle Financials applications to better manage business to the targets that are announced to investors. Management can better report to investors and colleagues.

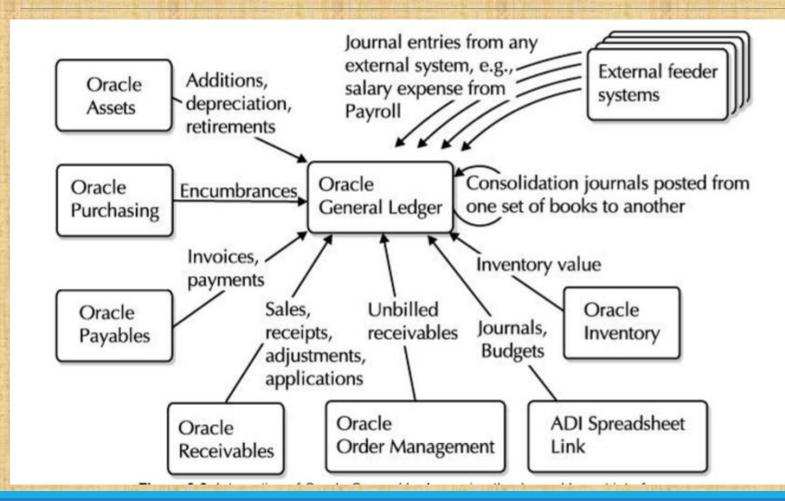
Oracle Financials applications allow you to:

- Work Smarter
- Work Globally
- Work Securely

General Workflow & Modules

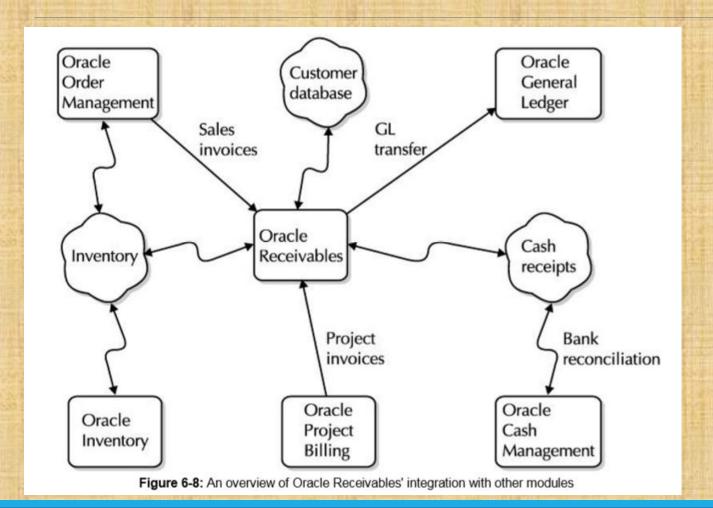


General Ledger



General Ledger
Functions and
Integrations with
other modules

Receivables



Receivables Functions and Integrations with other modules

Payables

FUNCTIONS

It is used to manage suppliers, process different invoices and approve them for payments, to generate key payable reports, to improve the payment methods of effectively processing, stopping and clearing them.

INTEGRATIONS WITH OTHER MODULES

- ☐ With Oracle Assets
- ☐ With Oracle Receivables
- ☐ With Oracle Purchasing and Oracle Cash Management

Oracle EBS Supply Chain Applications

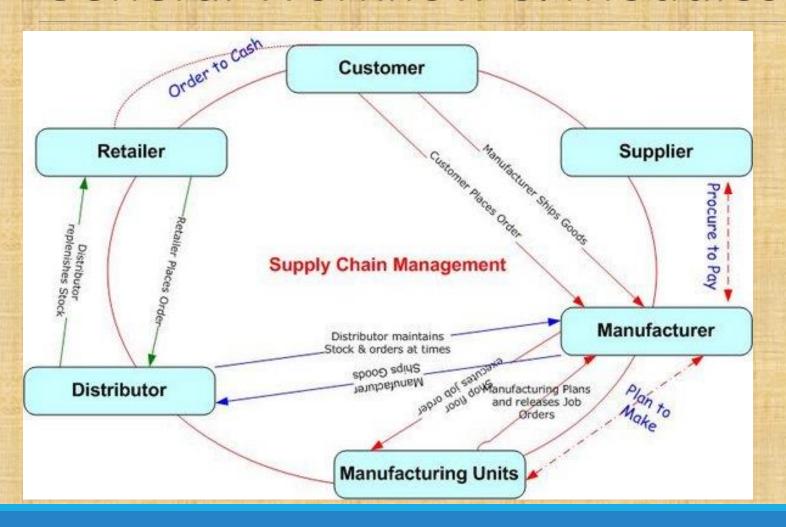
Functionalities

With Oracle SCM, companies can build and operate world class value-chains for profitable growth. The Oracle E-Business Suite Supply Chain Management family of applications integrates and automates all key supply chain processes, from design, planning and procurement to manufacturing and fulfillment, providing a complete solution set to enable companies to power information-driven value chains.

Oracle SCM applications provides you the following benefits:

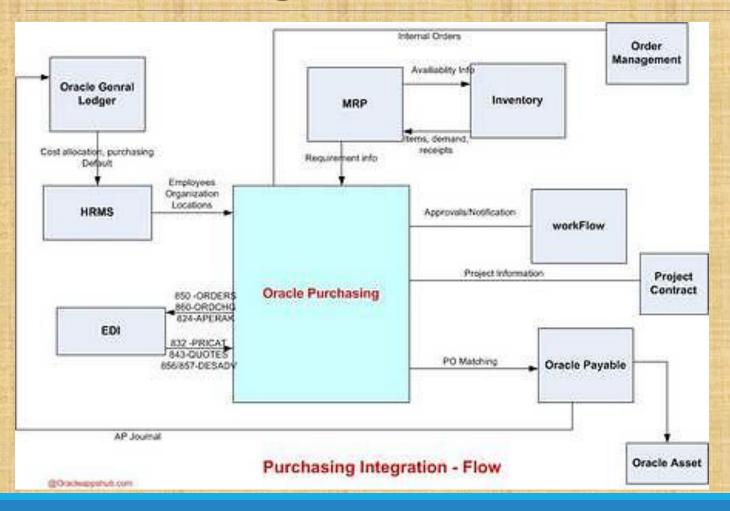
- Get Better Information. Make Smarter Decisions. Deliver Best Results.
- Gain Key, Industry-Specific Capabilities
- Support Global Networks and Outsourcing

General Workflow & Modules



- Purchasing
- Inventory Management
 - Order Management
 - Manufacturing

Purchasing



Purchasing Functions and Integrations with other modules

Inventory Management

FUNCTIONS

- Improve Inventory Visibility
- ☐ Reduce Inventory Levels
- Control Multi-Mode Inventory Operations

INTEGRATION WITH OTHER MODULES

In the Oracle Applications scheme, modules other than Inventory are responsible for getting materials into and out of Oracle Inventory's custody. Purchasing and Work in Process are the primary sources of materials, which are either bought or made. Order Management and Work in Process are the primary consumers; material is sold, used internally, or put into products. These modules ref er to Inventory master tables as they generate transactions that affect Inventory. They perform their own work and then provide Oracle Inventory with the transactions needed to update balance records.

Order Management

FUNCTIONS

- Improve Sales Visibility
- ☐ Increase Customer Satisfaction
- Expedite Sales Cycles

INTEGRATION WITH OTHER MODULES

- Integration with Receivables
- Integration with Inventory
- Integration with Purchasing





Exam Cell & Management





Training & Placement



Human Resource







for Educational Institutions



Projects & Industry Relations



Stores & Purchase



Accounts



Payroll



Admin



Maintenance



Estate & Infrastructure

ERP Implementation in Universities

Aim: To provide colleges, schools and departments, with an enhanced ability for research and teaching at reasonable or low cost.

Major Advantages:

- Improved information access for planning and managing the institution
- Improved services for faculty, students and employees
- Lower business risks
- Increased income and decreased expenses due to improved efficiency

Stumbling Blocks: Generic functionality, Delays, Ease of Use

Characteristics of ERP System: Intuitive, Optimized for Education, Flexible, Cost-Effective and Time-Effective, Cutting-Edge and Scalable

ERP Implementation in Universities

Various Business Activities which can be carried out through an ERP System

BUSINESS ACTIVITIES IN HIGHER EDUCATION INSTITUTIONS

Business reports, controlling, decision support systems, quality assurance

THE
IMPLEMENTATION
OF EDUCATION
ACTIVITIES
portals, forums,
systems for
e-learning, virtual
libraries, library
system,
laboratories,
teaching equipment,
simulations, etc.

ADMINISTRATIVE SUPPORT FOR EDUCATION PROCESSES SIS – student information system THE
IMPLEMENTATION
OF RESEARCH
ACTIVITIES
Research
equipment, library
system, support for
project work,
laboratories,
research software,
etc.

ADMINISTRATIVE
SUPPORT FOR
RESEARCH
PROCESSES
RIS – research
information system

OTHER BUSINESS
ACTIVITIES
HRIS – human
resource
information system,
financial and
accounting IS,
administrative IS
(including
document system),
marketing IS,
publishing IS, sales
IS, etc.

ERP Implementation in Universities

Current Scenario:

- University of Washington uses Microsoft **Dynamics**
- Stanford University and University of Alabama uses Oracle E-Business Suite

Home / Web Apps

Oracle lands \$100 million ERP project covering 34 colleges

By Chris Kanaracus, IDG News Service

Apr 30, 2013 11:25 AM





Oracle has won a \$100 million ERP project that will replace legacy systems at 34 colleges in Washington state, in a deal that highlights the continued relevance of its

PeopleSoft product as it tries to convince customers to adopt its next-generation Fusion Applications.

The Washington State Board for Community and Technical Colleges is planning to implement Oracle's PeopleSoft Campus, Human Capital Management and Financials, according to Oracle's announcement Tuesday.

Systems integrator Ciber will work on the implementation, which is estimated to cost up to \$100 million and scheduled to be delivered over the next five years, according to the project's website.

STANFORD GATEWAY TO FINANCIAL ACTIVITIES UNIVERSITY



Faculty

Staff

Account Structure: Chart of Accounts

Buying & Paying

Capital Equipment & Capital **Projects**

Cash Handling & Deposits

Credit Card Merchant Services

Financial Authority

Financial Reporting

Funds Management

Month-End / Year-End Close

Payroll Administration

Payroll for Employees

Petty Cash Administration

Reimbursement / Expense Reporting

Supporting Students

Tax Compliance @Stanford

Travel

Treasurer's Office

Students/Parents



Overview: Financial Transaction Systems @ Stanford

On this page:

- Key Functions of the Oracle Financials System
- · Modules Used Campus-wide
- . Modules Used Only by Central Office Administration
- · Oracle Financials Reporting Tools
- Staying Informed

Key Functions of the Oracle Financials System

Oracle Financials is the core of Stanford's Accounting System, allowing the University to conduct and manage its financial affairs. Key functions of the Oracle Financials system include:

- Processing transactions (reimbursements / expense reports, purchases, payments, billings, receipts and journals);
- · Receiving activity from the PeopleSoft system related to student accounts and payroll, recording it in the proper accounts, and sending accounting information back to the PeopleSoft and Time and Leave systems;
- Receiving accounting entries from other "feeder" systems (Development, Inter-department billings, etc.);
- Applying "burdens" (indirect costs, fringe benefits);
- · Creating and posting allocations such as endowment payout;
- . Tracking activity in funds, allowing for reporting to sponsors and donors, and departmental management of funds and expenditures.

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Oracle (ofweb)

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Customer Stories

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Organization Size >

Business Need V

University of Washington

Continuing education program improves prospect experience with modern CRM solution

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July 04, 2014



Solution Overview

Product and Services

Microsoft Dynamics CRM

Industry

Education

Organization Size

Large (1,000 - 9,999 employees)

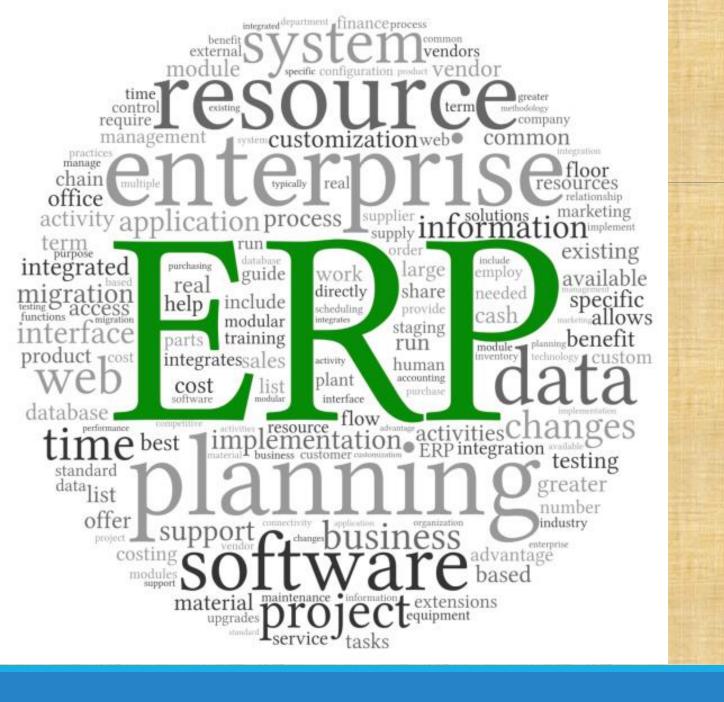
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Thank You!