Ojaswi Gahoi

Jhansi, Uttar Pradesh | ojaswigahoi@gmail.com | +91 9415 945 513 | Linkedin | Github

Summary

Client-focused professional with strong communication and stakeholder management skills. Adept at relationship building, presentations, and supporting sales and consulting engagements to drive business growth.

Education

Vellore Institute Of Technology B.Tech. in Computer Science and Engineering   July 2022 – July 2026
- Cumulative GPA: 8.87/10

The Aryans School, Jhansi, Class XII (CBSE)   April 2021 – March 2022
- Percentage: 90.6/100

St. Francis' Convent Inter College, Jhansi, Class X (ICSE)   April 2019 – March 2020
- Percentage: 92.67/100

Internship Experience

Software Developer Intern, Udchalo (Upcurve Consumer Technologies Pvt. Ltd)   Feb 2025 – July 2025
Pune, Maharashtra
- Worked closely with product and business teams to understand user and client requirements
- Translated business needs into functional solutions supporting product adoption and customer satisfaction
- Collaborated with cross-functional stakeholders to improve solution quality and end-user experience
- Proactively identified issues impacting customers and supported resolution efforts

Projects

ClientBrief AI – Requirement-to-Solution Translation Tool
- Developed a requirement analysis platform to convert unstructured client inputs into structured solution briefs
- Identified customer goals, constraints, and expectations similar to a pre-sales discovery process
- Improved alignment between clients and delivery teams by reducing ambiguity in requirements

TalentSync - Interview Management and Scheduling System
- Designed a scheduling and coordination platform focused on operational efficiency
- Integrated communication tools to support seamless stakeholder interaction
- Streamlined assessment workflows by combining scheduling, interaction, and feedback

Skills

Core Skills: Client Communication, Requirement Analysis, Stakeholder Coordination,Presentation Pitching, Relationship Management, SaaS, GRM
Technical Knowledge (Supportive): Java
Business Tools: MS Excel, PowerPoint, Word

Hackathons

EricsonEdge Academia:
- Selected and ranked among the top 700 worldwide, and successfully completed it.

Zelestra X AWS ML Ascend Challenge:
- Ranked among the Top 100 teams out of 1200+ in the Zelestra national hackathon.

Extra-Curriculars

BashCraft Club (Club Coordinator):
- Coordinated events and workshops for 200+ participants
- Managed logistics, communication, and audience engagement
- Liaised with speakers, sponsors, and internal teams