

# Ojaswi Gahoi

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## Summary

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Client-focused professional with strong communication and stakeholder management skills. Adept at relationship building, presentations, and supporting sales and consulting engagements to drive business growth.

## Education

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**Vellore Institute Of Technology** B.Tech. in Computer Science and Engineering July 2022 – July 2026

- Cumulative GPA: 8.87/10

**The Aryans School, Jhansi**, Class XII (CBSE) April 2021 – March 2022

- Percentage: 90.6/100

**St. Francis' Convent Inter College, Jhansi**, Class X (ICSE) April 2019 – March 2020

- Percentage: 92.67/100

## Internship Experience

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**Software Developer Intern**, Udchalo (Upcurve Consumer Technologies Pvt. Ltd) Feb 2025 – July 2025  
Pune, Maharashtra

- Worked closely with product and business teams to understand user and client requirements
- Translated business needs into functional solutions supporting product adoption and customer satisfaction
- Collaborated with cross-functional stakeholders to improve solution quality and end-user experience
- Proactively identified issues impacting customers and supported resolution efforts

## Projects

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### ClientBrief AI – Requirement-to-Solution Translation Tool

- Developed a requirement analysis platform to convert unstructured client inputs into structured solution briefs
- Identified customer goals, constraints, and expectations similar to a pre-sales discovery process
- Improved alignment between clients and delivery teams by reducing ambiguity in requirements

### TalentSync - Interview Management and Scheduling System

- Designed a scheduling and coordination platform focused on operational efficiency
- Integrated communication tools to support seamless stakeholder interaction
- Streamlined assessment workflows by combining scheduling, interaction, and feedback

## Skills

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**Core Skills:** SaaS, CRM, Client Communication, Requirement Analysis, Stakeholder Coordination, Presentation Pitching, Relationship Management,

**Technical Knowledge (Supportive):** Java

**Business Tools:** MS Excel, PowerPoint, Word

## Hackathons

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### EricsonEdge Academia:

- Selected and ranked among the top 700 worldwide, and successfully completed it.

### Zelestra X AWS ML Ascend Challenge:

- Ranked among the Top 100 teams out of 1200+ in the Zelestra national hackathon.

## Extra-Curriculars

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### BashCraft Club (Club Coordinator):

- Coordinated events and workshops for 200+ participants
- Managed logistics, communication, and audience engagement
- Liaised with speakers, sponsors, and internal teams