

Oliver Cronk
Austin, TX 78746
ocronk10@gmail.com
github.com/ojc011
(845)-825-3902

Summary

Fresh and versatile software engineer graduating from the UT Austin coding bootcamp in April 2022. Driven by results and eager to learn new skills and technologies as they come. Strong problem solving skills as well as a keen sense of design that translates well when building full-stack web applications.

Work Experience

Retail Sales Specialist, Advantage Solutions

August 2021 -

- Responsible for servicing and selling to retail accounts within an assigned territory to assure client standards are met and volume is increased.
- Meet client and Company objectives by maintaining full distribution on all authorized SKU's.
- Sell at store level "live orders" on multiple clients (>5 clients) in over 50% of their stores on the monthly basis.

Sales Associate, Manhattan Beer Distributors

July 2020 - August 2021

- Pushed for volume sales of all existing products through effective use of planograms and communication with managers. This resulted in a 15% increase in sales across all accounts.
- Attend and participate in distributor meetings on a regular basis and arrive early to network with management and reps.
- Increased order size of all accounts by an average of 12 additional units over the course of one year.

Education

University at Albany

Albany, NY

Bachelor of Arts, Major in Communication, Minor in Business Administration
May 2018

The University of Texas at Austin

Full Stack Web Developer Boot Camp, Computer Software Engineering
October 2021 - April 2022

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Skills

JavaScript, Excel, Bootstrap, Node.js, Github, SQL, MongoDB, React.js, Express.js, Git, Python, HTML, CSS, Web Services API, OOP, ORM, MVC, MERN Stack.