## **Costa Rica Pay Structure -- CR1 Non Sales**

Ranges Expressed in CRC

| Grade | Grade Profile | Minimum    | Middle Range |            |            | Maximum    |
|-------|---------------|------------|--------------|------------|------------|------------|
| 12    | 12            | 28,992,900 | 37,551,800   | 41,832,600 | 46,110,800 | 54,672,400 |
| 11    | 11.1          | 27,608,200 | 33,129,800   | 36,810,900 | 40,492,000 | 46,013,700 |
|       | 11            | 22,633,000 | 28,883,400   | 32,009,500 | 35,133,800 | 41,386,000 |
| 10    | 10.1          | 20,902,600 | 25,083,200   | 27,870,200 | 30,657,200 | 34,840,800 |
|       | 10            | 17,489,200 | 21,985,900   | 24,235,000 | 26,482,700 | 30,980,700 |
| 9     | 9.1           | 15,971,700 | 19,774,100   | 21,675,900 | 23,576,500 | 27,380,000 |
|       | 9             | 13,888,500 | 17,194,900   | 18,848,600 | 20,501,300 | 23,808,700 |
| 8     | 8             | 11,316,500 | 14,010,700   | 15,358,100 | 16,704,700 | 19,399,700 |
| 7     | 7             | 9,676,500  | 11,980,300   | 13,132,400 | 14,284,000 | 16,588,400 |
| 6     | 6             | 8,148,700  | 10,088,700   | 11,059,000 | 12,028,700 | 13,969,200 |
| 5     | 5             | 7,130,100  | 8,827,600    | 9,676,600  | 10,525,100 | 12,223,100 |
| 4     | 4             | 5,547,300  | 6,868,000    | 7,528,400  | 8,188,600  | 9,509,600  |
| 3     | 3             | 5,043,000  | 6,243,600    | 6,844,100  | 7,444,200  | 8,645,200  |
| 2     | 2             | 3,994,400  | 4,945,400    | 5,421,000  | 5,896,400  | 6,847,600  |
| 1     | 1             |            |              | -          |            |            |

| Short<br>Term<br>Incentive |
|----------------------------|
| 15%                        |
| 10%                        |
| 10%                        |
| 8%                         |
| 8%                         |
| 8%                         |
| 8%                         |
| 8%                         |
|                            |
|                            |
|                            |
|                            |
|                            |
|                            |
|                            |

Effective Date January 1, 2023

These ranges do not apply to positions eligible for a sales incentive