November 26th, 2024

Thessaloniki, Central Macedonia, Greece

To Whom it May Concern:

My name is Fotios Ebeoglou, and I serve as an IT Product Lead at Kuehne + Nagel within the RPA and DPI Development Team. In my role, I oversee the RPA and Automation platform for the logistics and supply chain industry. I had the privilege of working with Oscar Jimenez since 2019, when I first met him while managing the RPA Automation DevOps team at Kuehne + Nagel.

I am writing this letter to provide additional support for Oscar's National Interest Waiver petition. I firmly believe the United States stands to greatly benefit from his groundbreaking work in robotic process automation (RPA) and his expertise in integrating these technologies with Artificial Intelligence (AI) and Machine Learning (ML). Oscar's skill set is unique, and

I am confident that he will continue to excel in his career, making significant contributions in the fields of RPA, AI, and ML.

During the time I worked with Oscar, his influence on our organization was transformative. Below, I have highlighted some of the key contributions and achievements that demonstrate his expertise and exceptional ability:

- **Development and Implementation:** Oscar led several pivotal projects, including the design and implementation of a sophisticated RPA and AI platform environment.
- **Efficiency Improvements:** He significantly optimized the robot deployment process, reducing approval times by 50%.
- **Monitoring System:** Oscar created a robust monitoring system that detects and addresses performance issues in real time, reducing downtime by 55%.
- **Onboarding and Training:** Oscar successfully onboarded and trained new team members in advanced technologies, ensuring seamless adoption and enhanced team productivity.
- **Scrum Master and Project Management:** Leveraging his expertise in agile methodologies, Oscar streamlined workflows and enhanced process efficiency, resulting in improved team collaboration and organizational flow.
- **AI/ML Engineering:** As a Machine Learning Engineer, Oscar played a crucial role in supporting cloud infrastructure and developing high-quality, automated data science pipelines. These pipelines have been instrumental in identifying various types of fraudulent activities in financial transactions.
- **Robotics and Intelligent Automation:** In his capacity as a support engineer, Oscar's analytics development work laid the foundation for effective AI and ML implementations, demonstrating his ability to bridge technical challenges and business needs effectively.

I strongly believe that Oscar's proposed endeavor will have a meaningful impact on our field and will contribute significantly to the United States' economy and technological leadership. His dedication to advancing Robotics Process Automation, AI, and ML makes him a standout engineer in his field. His past experience also demonstrates the considerable impacts he has had to his industry and field of proposed endeavor as well as the considerable progress he has already made in these areas.

Oscar is a highly skilled professional whose work ethic, innovative mindset, and commitment to excellence make him an asset to any organization. His contributions will undoubtedly enhance the United States' competitiveness in these critical technological domains. For these reasons, I wholeheartedly support his petition and sincerely hope the U.S. recognizes the immense value Oscar brings as a talented and visionary engineer.

Thank you for considering this letter of support. Please do not hesitate to contact me should you require any additional information.

Sincerely,

Fotios Ebeoglou
IT Product Lead at Kuehne + Nagel
fotis.ebeoglou@kuehne-nagel.com