





Learning Objectives



DANGOTE BUSINESS SCHOOL

Learning Objectives

01 Meaning & Relevance

02 Phases in Design Thinking

03 Steps in Design Thinking







Understanding Design Thinking





Meaning of Design Thinking

Design thinking is an iterative approach to problem solving that intentionally seeks out people with different perspectives, knowledge, skills and experience and has them work together to create a practical solution for a realworld problem.





Meaning of Design Thinking

"Design thinking is a human-centered approach to innovation that draws from the designer's toolkit to integrate the needs of people, the possibilities of technology, and the requirements for business success."

— Tim Brown, CEO of IDEO



Spaces/Phases in Design Thinking



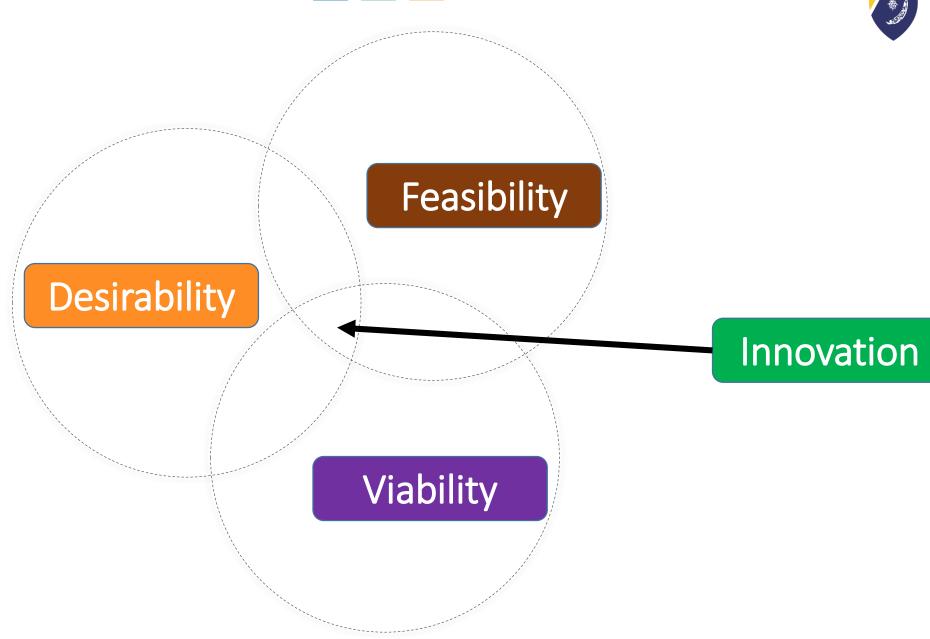


Do people/market want it? Does it address a real pain? Can we do it? Do we have the team and resources to execute?

Can we make money from it? Will the solution/project last?











Steps in Design Thinking

Empathy Define Ideate Prototype Test





Steps in Design Thinking

Empathy

Define

Ideate

Prototype

Test

- Be in their shoes.
- Live with them.
- ➤ It's all about them, not you.

- Know the dimensions
- Separate causes from symptoms
- Power of 5whys

- Generate possible solutions
- Brainstorm
- Know and respect brainstorming rules

- > Design an MVP
- Video and ConciergeMVP
- Fail early, fail fast and cheap

- Design experimentsand test
- Test the right metrics
- Apply Agile Methodology



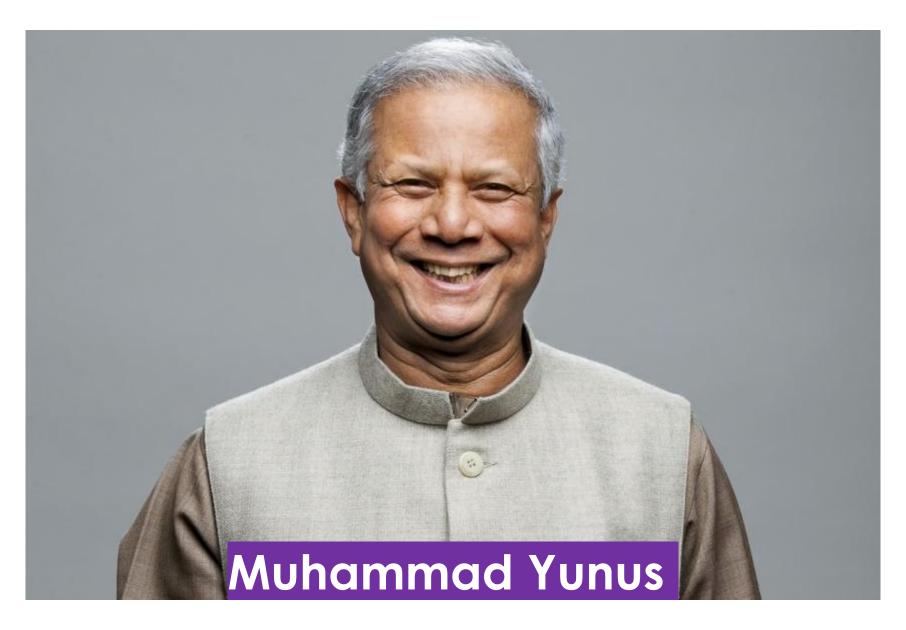


Design Thinking and Social Innovation











Yunus and Bamboo-making Jobra Women

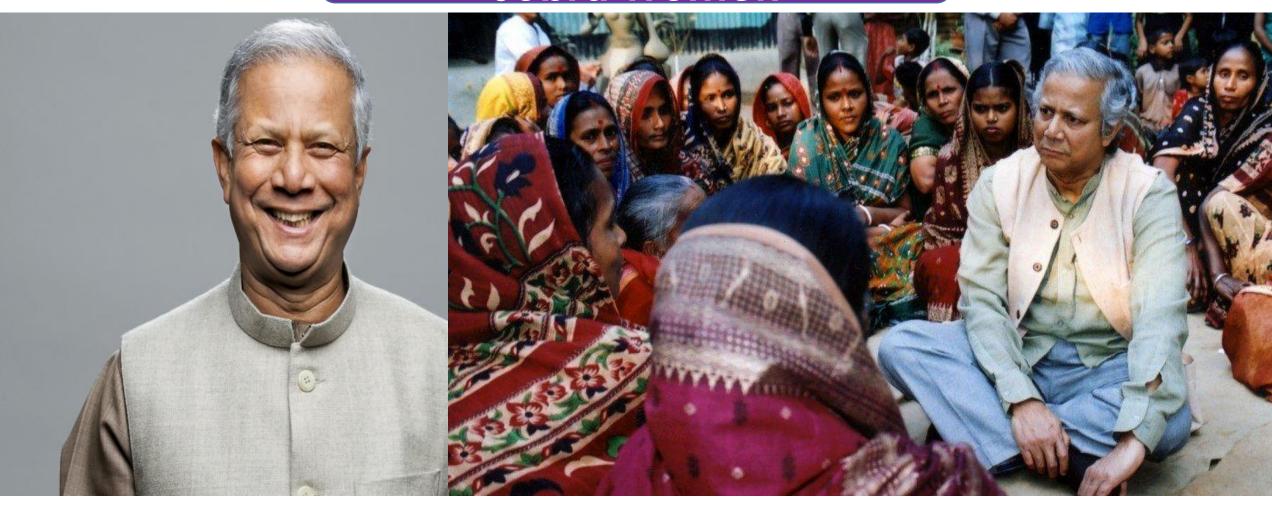






Yunus and Bamboo-making Jobra Women













- ☐ Founded Grameen Bank
- ☐ Felt it was a shame to live in a world where poverty and hunger abound
- ☐ Started giving out microloans to rural women to improve their economics
- ☐ Scaled initiative to other communities around the world
- ☐ Built many other successful social businesses



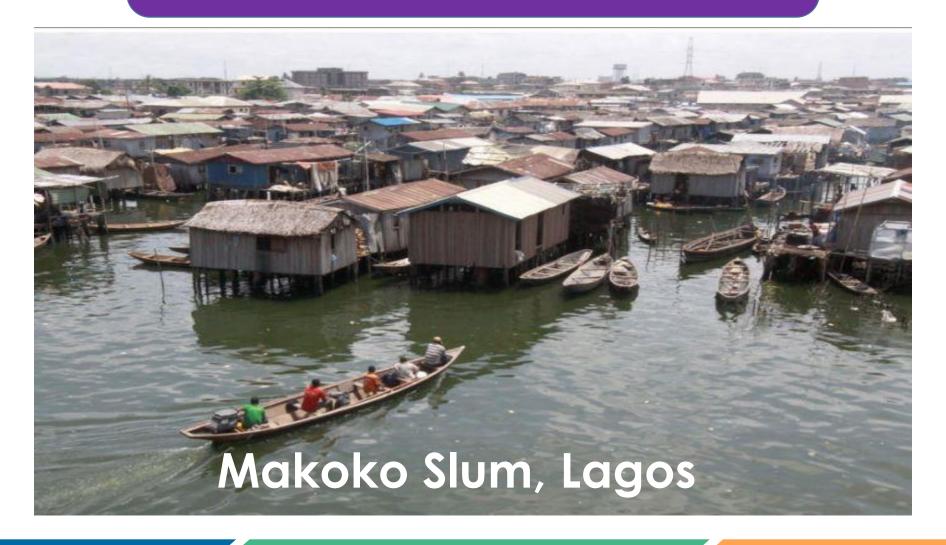


Inspiring Young Nigerians Using Design Thinking for Social Innovation





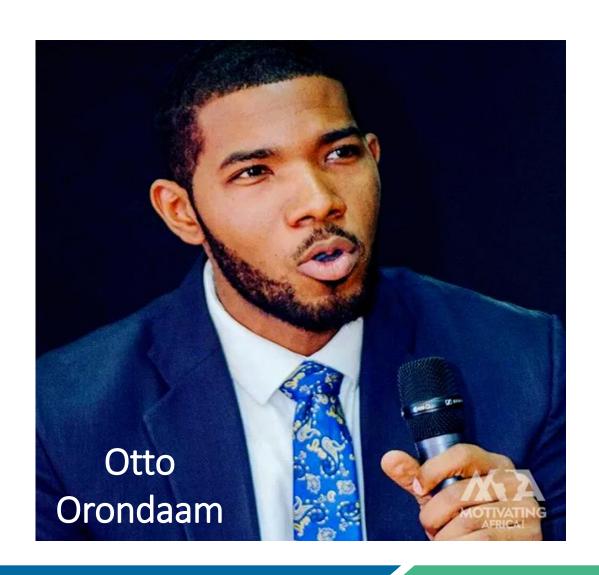
Giving Children in Lagos Slum Access to Quality Education









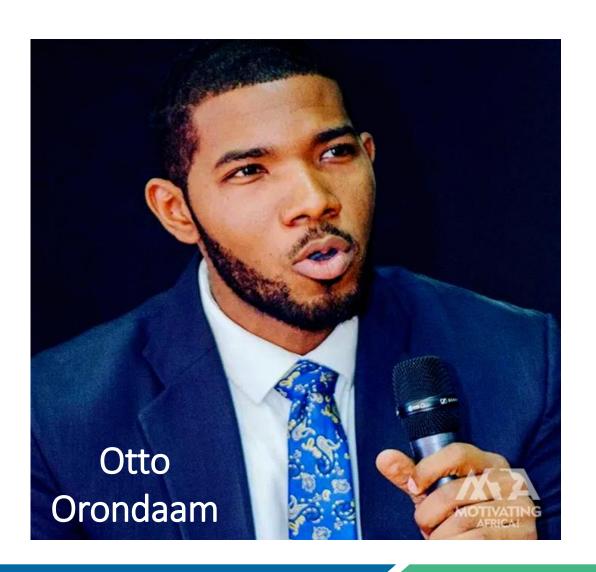










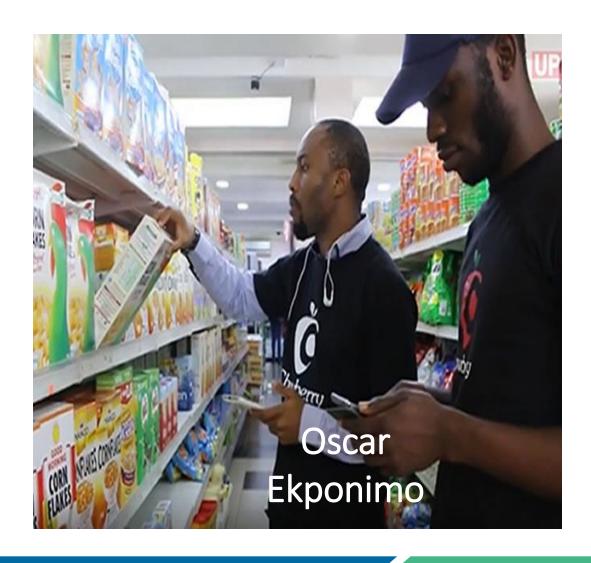


- ☐ Founder of Slum2School Africa
- Started during youth service in 2012 at the age of 25
- So far enrolled more than 2,000 slum kids. Given life and future to disadvantaged kids
- Won several awards including Future Award and he is a Mandela Washington Fellow







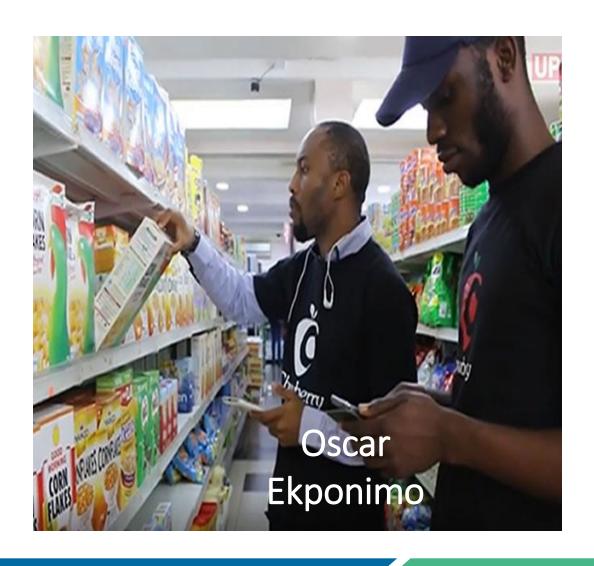












- Founder of Chowberry
- Mission to end Hunger in Nigeria
- Developed an App that connects retail stores (about-to-expire food items) with low income-earners and NGOs
- Won several Fellowships and Awards



















- Co-Founder of BudgiT
- Mission: Open Government to enhance financial transparency and accountability in public offices in Nigeria
- Analyses and publishes government budgets, projects, revenues and spending
- Won several Fellowships and Awards including Aspen and Obama Fellowships







Design Thinking for **Social Innovation**













- Founder/CEO, FarmCrowdy
- Mission to boost food security
- Create opportunity for many to invest in agriculture and agro-allied projects
- Crowdfund smallholder farmers
- Initiative has created thousands of jobs





Q&A

