

An analysis of sales of online store located in the UK

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Data: link to data

Tools used:

[•]PostgreSQL

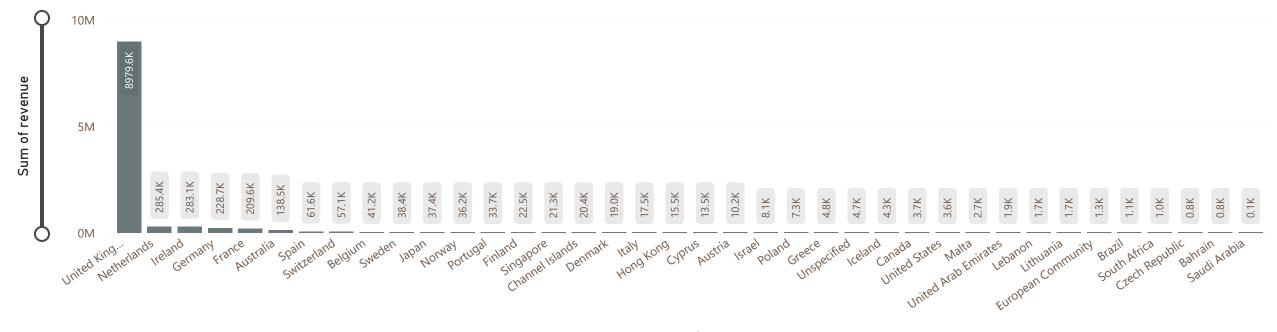
· PowerBI

• Python

Github

Period of time				
01/12/2010 08:26:00 start_date	09/12/2011 12:50:00 end_date			
Customers from:	Total number of transactions			
Australia				
Austria	26K			
Bahrain	Sum of total_transactions			
Belgium				
	Total number of customers			
Brazil				
Canada	4373			
Channel Islands	Sum of total_customers			
Cyprus				
	Number of aviable products			
Czech Republic				
Denmark	4013			
European Community	Count of description			

Sum of revenue by country



CO	u	n	t	r	y

country	Sum of revenue	Sum of loss	Sum of income
United Kingdom	8,979,619.97	-812,491.79	8,167,128.18
Netherlands	285,446.34	-784.80	284,661.54
Ireland	283,140.52	-20,147.14	262,993.38
Germany	228,678.40	-7,168.93	221,509.47
France	209,625.37	-12,308.26	197,317.11
Australia	138,453.81	-1,444.04	137,009.77
Spain	61,558.56	-6,802.53	54,756.03
Switzerland	57,067.60	-704.55	56,363.05
Belgium	41,196.34	-285.38	40,910.96
Sweden	38,367.83	-1,782.42	36,585.41
Japan	37,416.37	-2,075.75	35,340.62
Total	10,619,986.68	-893,979.73	9,726,006.95

Top 10 products

WORLD WAR 2 GLIDERS ASSTD DESIGNS 53751

JUMBO BAG RED RETROSPOT 47260

WHITE HANGING HEART T-LIGHT HOLDER 39042

POPCORN HOLDER 36322

ASSORTED COLOUR BIRD ORNAMENT 36122

PACK OF 72 RETROSPOT CAKE CASES 36016

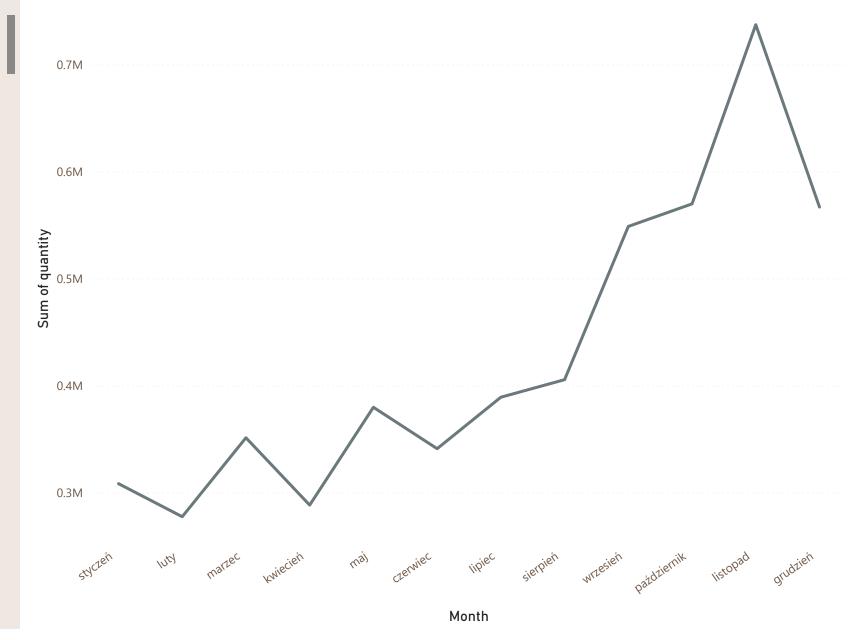
RABBIT NIGHT LIGHT 30597

MINI PAINT SET VINTAGE 26437

PACK OF 12 LONDON TISSUES 26299

PACK OF 60 PINK PAISLEY CAKE CASES 24719





Top customers					
14,911.00 customer_id	248 Sum of transactions_no				
12,748.00 customer_id	224 Sum of transactions_no				
17,841.00 customer_id	169 Sum of transactions_no				
14,606.00 customer_id	128 Sum of transactions_no				
13,089.00 customer_id	118 Sum of transactions_no				
15,311.00 customer_id	118 Sum of transactions_no				
12,971.00 customer_id	89 Sum of transactions_no				
14,527.00 customer_id	86 Sum of transactions_no				
13,408.00 customer_id	81 Sum of transactions_no				
14,646.00 customer_id	77 Sum of transactions_no				



Sum of quantity <u>d</u>escription

5189415

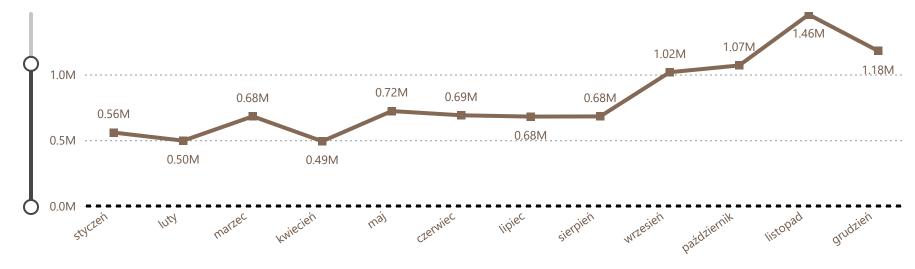
83 ZINC WIRE SWEETHEART LETTER TRAY

30 ZINC WIRE KITCHEN ORGANISER
2922 ZINC WILLIE WINKIE CANDLE STICK
-24 ZINC TOP 2 DOOR WOODEN SHELF

ZINC T-LIGHT HOLDER STARS SMALL
 ZINC T-LIGHT HOLDER STARS LARGE
 ZINC T-LIGHT HOLDER STAR LARGE
 ZINC SWEETHEART WIRE LETTER RACK

61 ZINC SWEETHEART SOAP DISH8 ZINC STAR T-LIGHT HOLDER8 ZINC PLANT POT HOLDER

5902 ZINC METAL HEART DECORATION
536 ZINC HERB GARDEN CONTAINER



Month

Australia

First country

£9.73M

Sum of transaction_value