

Total Marketing Channels

14

Highest Revenue Channel

Website

\$8,627,284

Highest AdSpend Channel google shopping

\$1,765,862

Highest ROAS Channel

SEO

910

Highest AOV Channel

mobileapp

90

Most Profitable Channel

Website

\$8,627,284





0

2017

2018

Marketingchannel	Total Revenue	Total adsspend	Return On Ads Spent	Average Order Value		Profitability		Total customers	Customer A. Cost	
price comparison	\$326,570	\$33,966	9.61	•	67.59	ψ	\$292,604	212		320.43
google shopping	\$5,113,843	\$1,765,862	2.90	•	68.74	7	\$3,347,982	212	*	16,659.07
Search partner	\$166,731	\$124,089	1.34	•	71.74	ψ	\$42,643	209		1,204.74
instagram	\$241,909	\$98,440	2.46	•	72.41	ψ	\$143,469	212		928.68
SEO shopping	\$1,102,676	\$5,610	196.57	*	73.02	ψ	\$1,097,066	212		52.92
unknown	\$1,619,973	\$219,762	7.37		75.79	ψ	\$1,400,210	212		2,073.23
facebook	\$183,073	\$107,061	1.71		76.18	ψ	\$76,012	212		1,010.01
Email	\$2,528,087	\$55,017	45.95		77.86	7	\$2,473,070	212		519.02
affiliates	\$1,747,582	\$152,459	11.46		78.91	ψ	\$1,595,124	212		1,438.29
google search	\$3,459,140	\$86,249	40.11		79.56	7	\$3,372,890	212		813.67
SEO	\$680,700	\$748	910.29		80.13	ψ	\$679,952	212		7.05
quora	\$200,738	\$0	0.00		80.66	ψ	\$200,738	212		0.00
Website	\$8,627,284	\$0	0.00		84.58	1	\$8,627,284	212		0.00
mobileapp	\$29	\$0	0.00		90.23	$\overline{\psi}$	\$29	18		0.00
Total	\$25,998,335	\$2,649,261	9.81		77.64		\$23,349,074	2771		1,922.54