

# KING COUNTY HOUSE PRICE ANALYSIS

Olaide Kashimawo



# OVERVIEW AND BUSINESS UNDERSTANDING

The purpose of this project is to inform you the Real Estate Stakeholders what affects the values of homes in King County House Sale using a linear regression model.

## SELLING YOUR HOUSE FAST?

***We Buy Houses!***

- *Any condition*
- *Any situation*
- *Any problem*



# King County House Price Data(2014-2015)

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- 21,613 House Sales with 21 features
- Average House price:\$540,000
- Average lot size: 21,000 Square feet
- Average Bedrooms: 3 -7
- Location: King County WA
- Model used : Linear Regression



BEDROOM



BATHROOM



WATERFRONT



SQUARE FEET  
LIVING



LONGITUDE  
AND LATITUDE



# EXPLORATORY DATA ANALYSIS

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# Factors to look at

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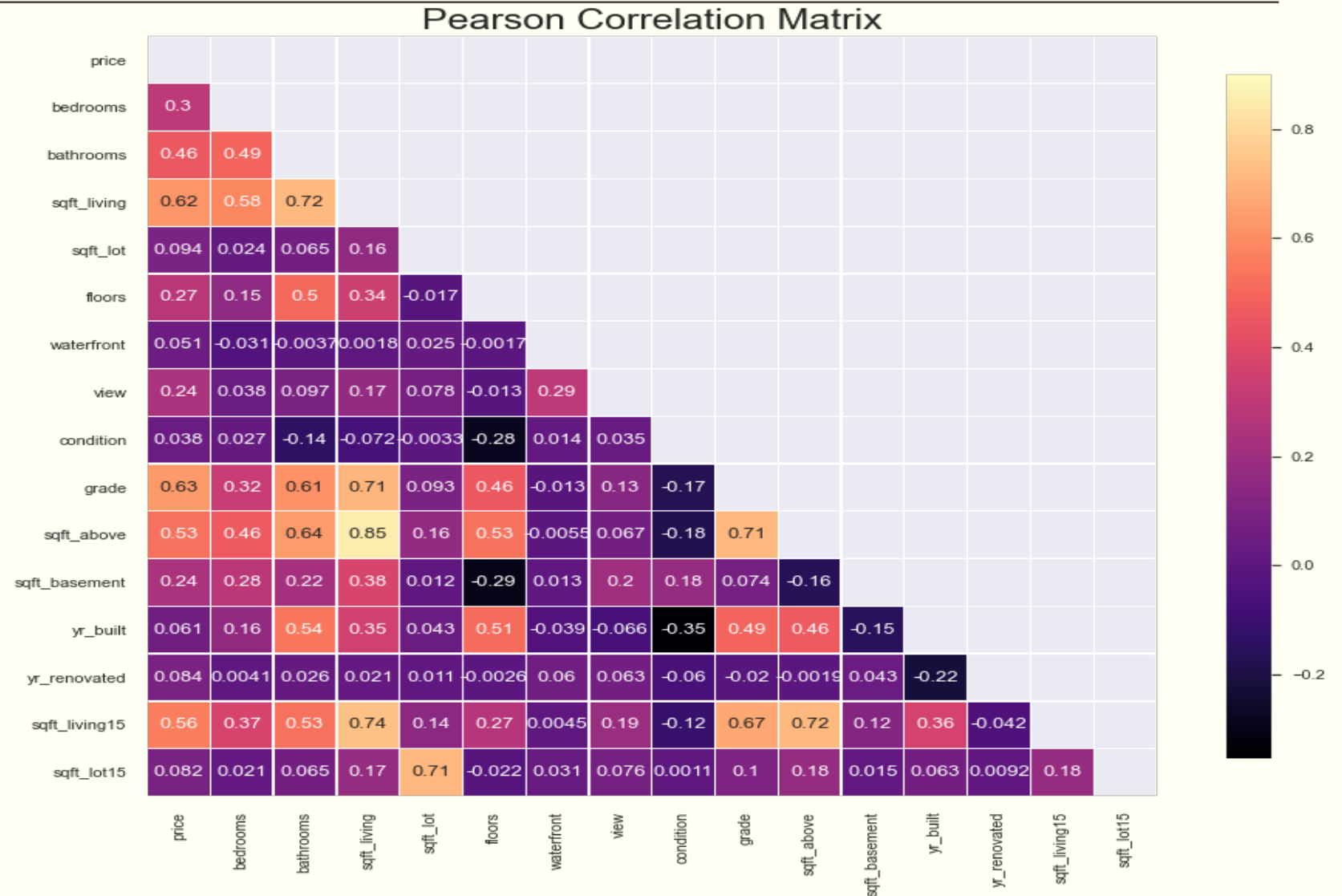


- Does the latitude have any impact on house prices?
- Does the grade have any impact on house prices?
- Does the number of bathroom have any impact on house prices?



# The most significant influence on house prices

- ✓ Waterfront
- ✓ Grade
- ✓ Square feet above



# Result

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Looking at 3 coefficients, specifically, we can conclude from the final model that:

The latitude coefficient was \$491,200 which means certain homes around some areas can have higher prices than other areas.

A one increase in the number of bathrooms increase the sales price by \$82,160

A one unit increase in building grading system increases the sale price by \$87,690

- Our model predicts house price in King County WA with an accuracy of 0.697 , this show how well the model can explain changes in the prices of the homes
- The  $R^2$  changed from 0.6776 to 0.697 in the final model .

# Recommendation

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The model's most significant features on with an impact on house price are as follows:



The latitude



The number of bathrooms



The King county grading system





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# NEXT STEP

Future work would need more insight into how zip code influenced house prices; are the number of houses in specific zip codes have higher sales prices?

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# THANK YOU

- GitHub: [github.com/olaidekashimawo/](https://github.com/olaidekashimawo/)
  - LinkedIn: [linkedin.com/in/olaide-Kashimawo](https://www.linkedin.com/in/olaide-Kashimawo)
  - Email: [goldprint3@outlook.com](mailto:goldprint3@outlook.com)
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