

VA1- Practice3.4b

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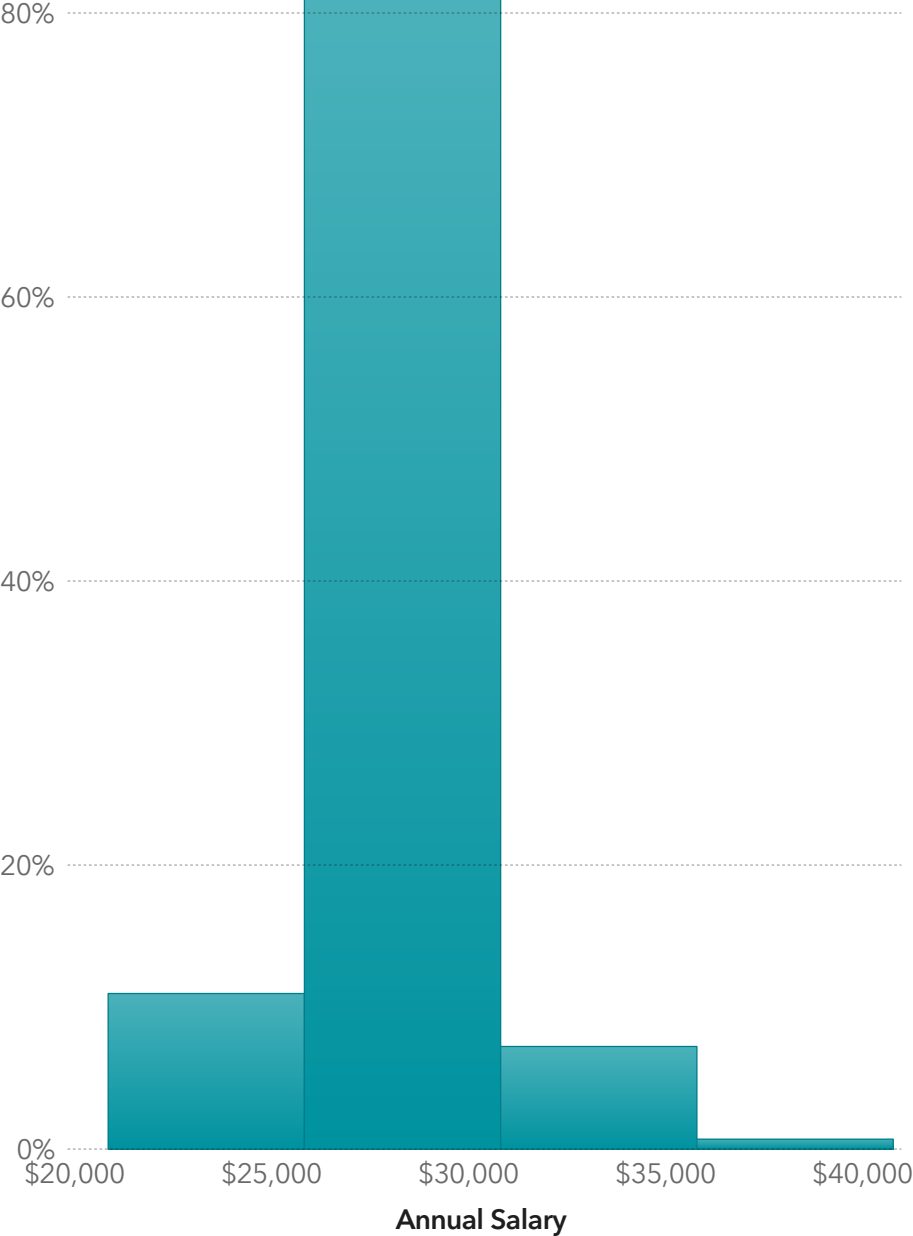
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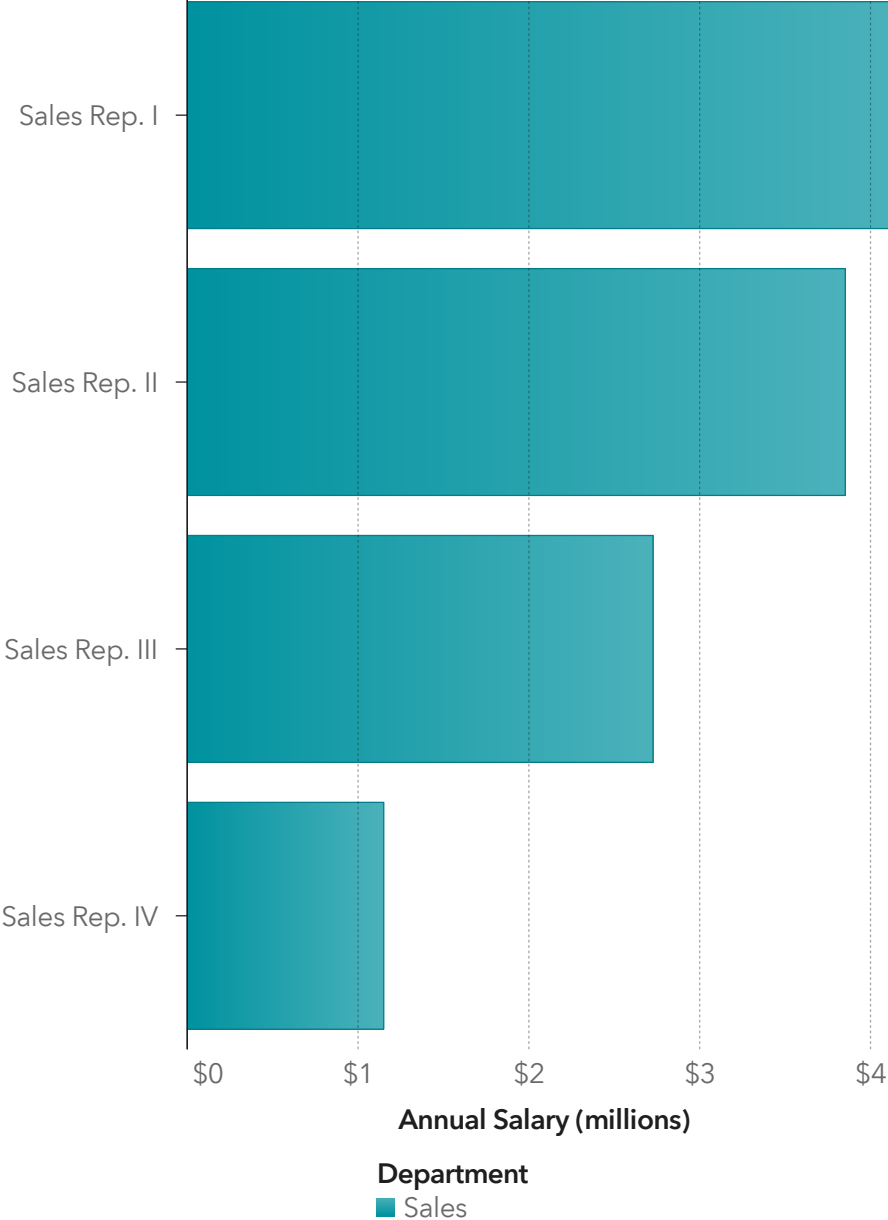
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Frequency Percent

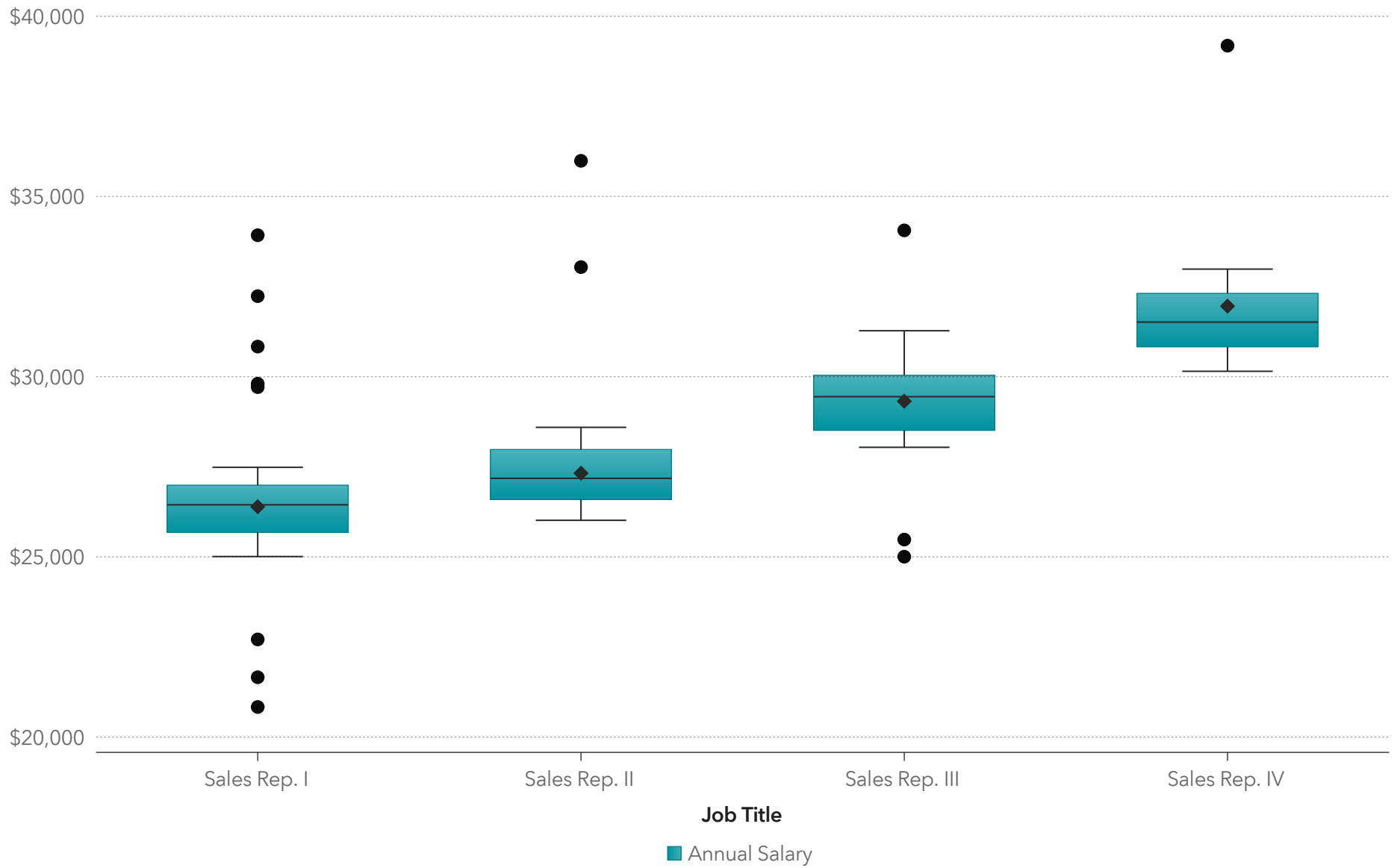


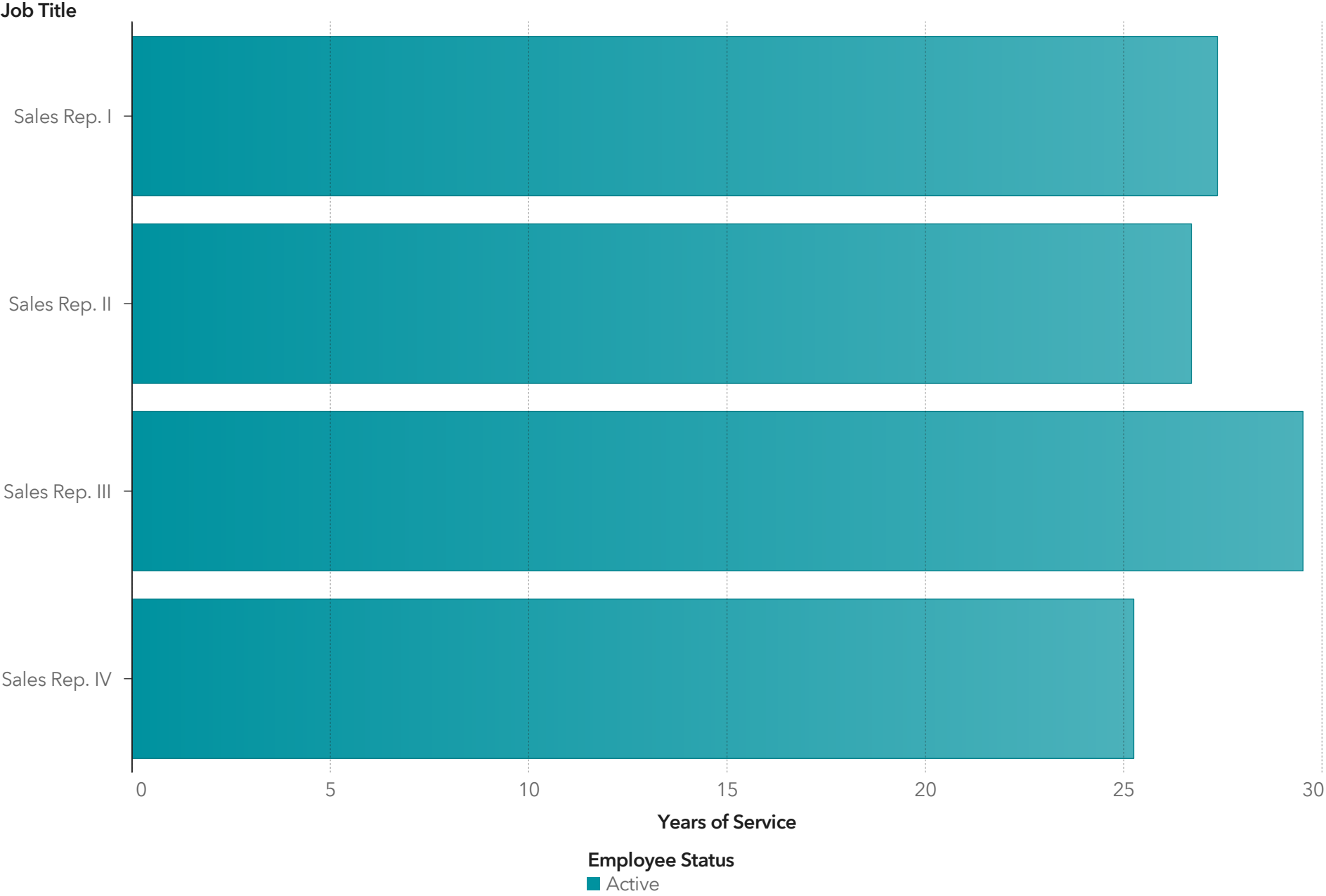
Job Title

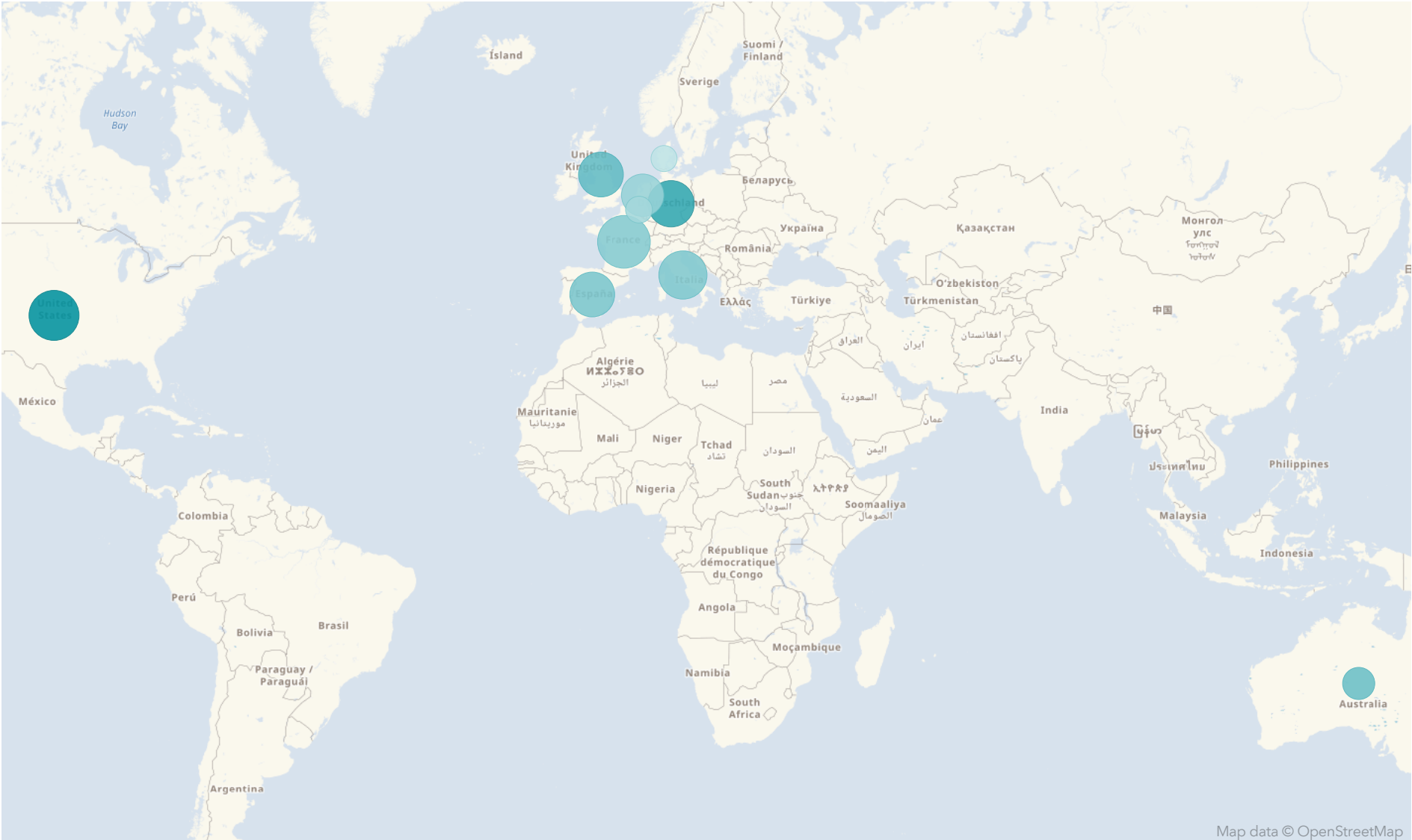


Department

Sales

**Annual Salary**

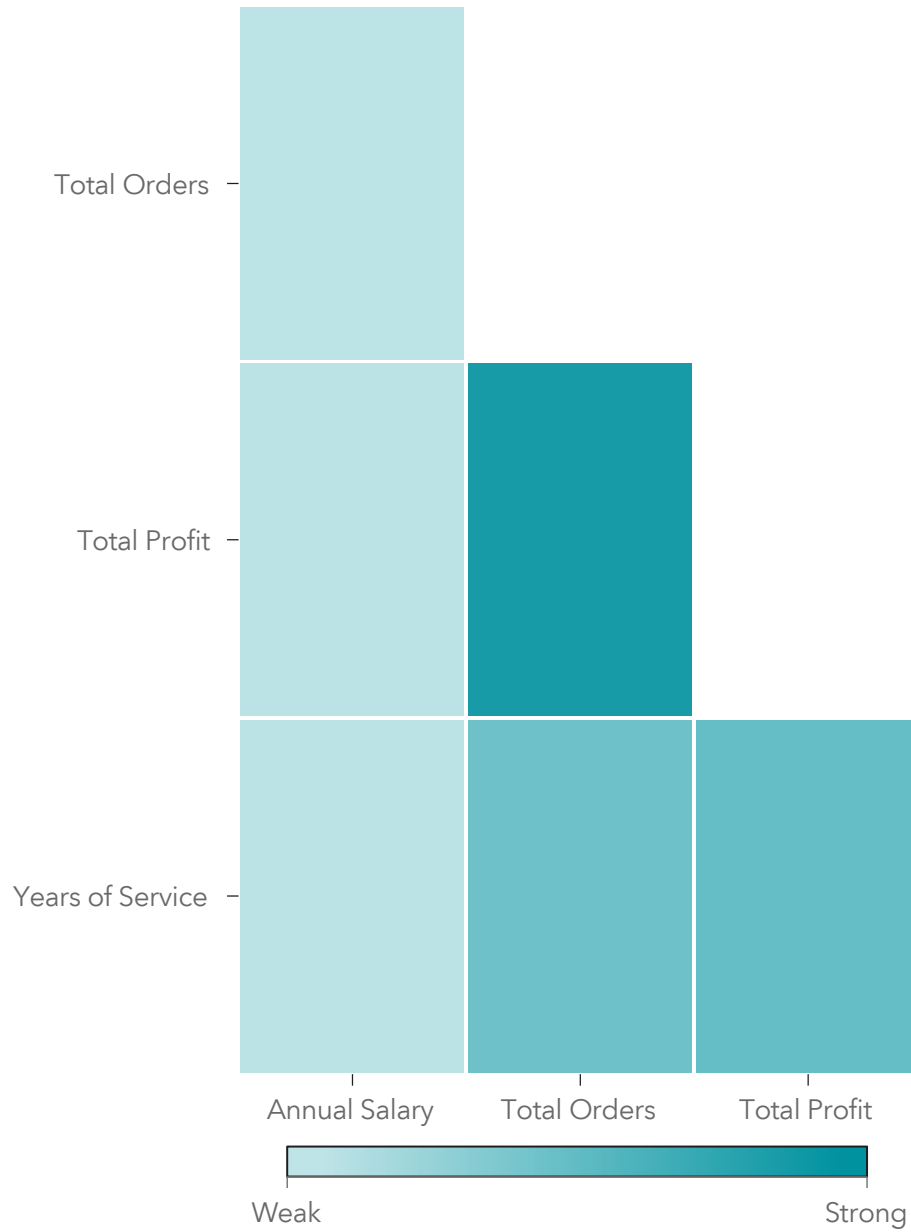




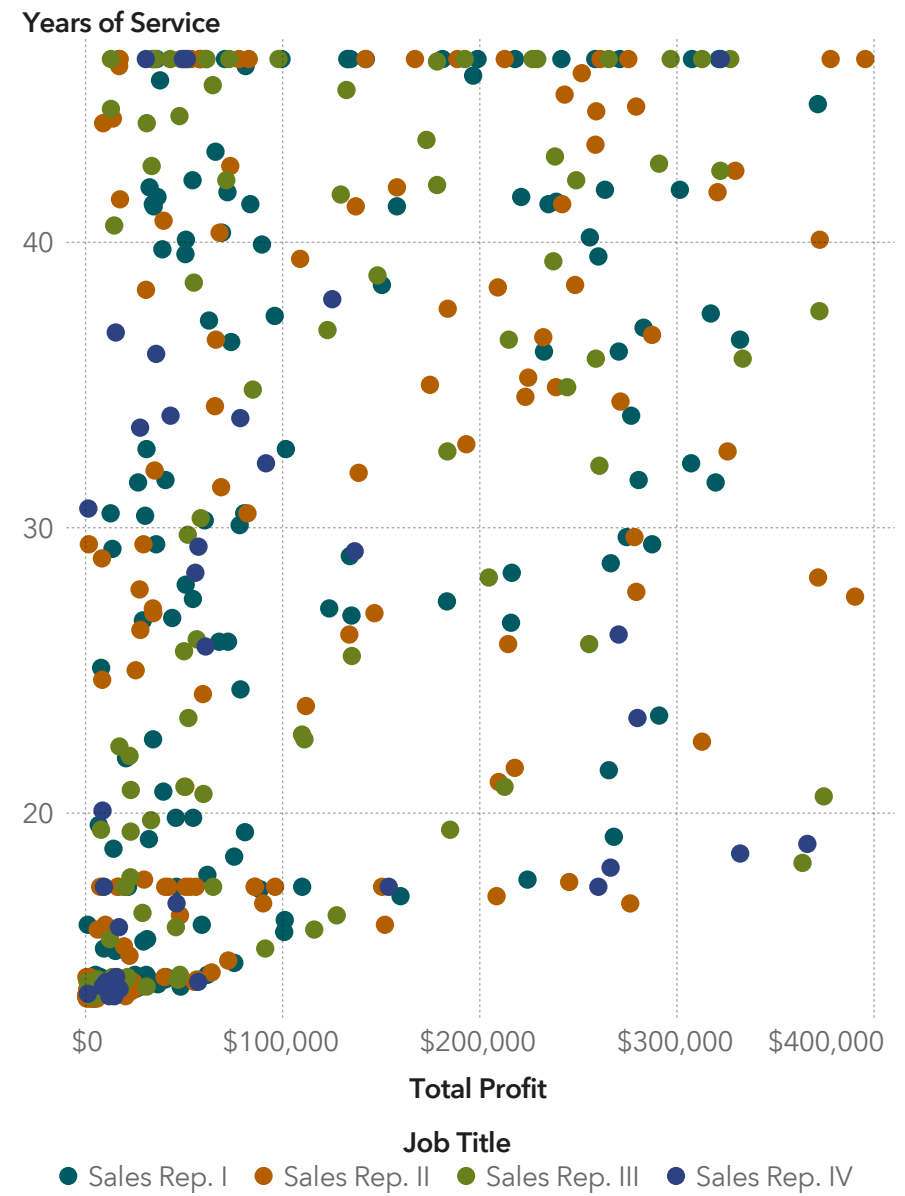




Correlation of Selected Measures



Scatter Plot of Selected Measures



Distribution of Salary Supplement 1

| Annual Salary (lower) | Annual Salary (upper) | Frequency Percent |
|-----------------------|-----------------------|-------------------|
| \$20,835.00 | \$25,815.00 | 10.96% |
| \$25,815.00 | \$30,795.00 | 81.12% |
| \$30,795.00 | \$35,775.00 | 7.23% |
| \$35,775.00 | \$40,755.00 | 0.70% |

Total Salary by Job and Department Supplement 1

| Job Title ▲ | Annual Salary | Department ✕✕ |
|----------------|----------------|---------------|
| Sales Rep. I | \$4,196,205.00 | Sales |
| Sales Rep. II | \$3,852,260.00 | Sales |
| Sales Rep. III | \$2,726,690.00 | Sales |
| Sales Rep. IV | \$1,150,450.00 | Sales |

Salary Analysis by Job Title Supplement 1

| Job Title ▲ | Minimum | Lower Whisker | First Quartile | Average | Median | Third Quartile | Upper Whisker | Maximum | Std Dev | Count | ✖✖ |
|----------------|-------------|---------------|----------------|-------------|-------------|----------------|---------------|-------------|------------|-------|----|
| Sales Rep. I | \$20,835.00 | \$25,010.00 | \$25,680.00 | \$26,391.23 | \$26,445.00 | \$26,990.00 | \$27,485.00 | \$33,925.00 | \$1,323.84 | 159 | |
| Sales Rep. II | \$26,015.00 | \$26,015.00 | \$26,590.00 | \$27,320.99 | \$27,180.00 | \$27,980.00 | \$28,595.00 | \$35,990.00 | \$1,151.28 | 141 | |
| Sales Rep. III | \$25,005.00 | \$28,040.00 | \$28,510.00 | \$29,319.25 | \$29,445.00 | \$30,040.00 | \$31,275.00 | \$34,060.00 | \$1,150.30 | 93 | |
| Sales Rep. IV | \$30,150.00 | \$30,150.00 | \$30,827.50 | \$31,956.94 | \$31,515.00 | \$32,312.50 | \$32,985.00 | \$40,755.00 | \$2,126.67 | 36 | |

Years of Service by Job Title and Status Supplement 1

| Job Title ▲ | Years of Service | Employee Status ✕ |
|----------------|------------------|-------------------|
| Sales Rep. I | 27 | Active |
| Sales Rep. II | 27 | Active |
| Sales Rep. III | 30 | Active |
| Sales Rep. IV | 25 | Active |

Average Profit and Number of Employees by Country Supplement 1

| Employee Country | Average Profit | Number of Employees |
|------------------|----------------|---------------------|
| DK | \$35,211.07 | 23 |
| BE | \$37,204.33 | 30 |
| NL | \$93,010.54 | 33 |
| FR | \$144,087.39 | 38 |
| IT | \$120,524.99 | 39 |
| ES | \$104,241.89 | 41 |
| AU | \$53,550.67 | 45 |
| GB | \$104,287.52 | 47 |
| DE | \$111,766.40 | 60 |
| US | \$130,011.94 | 73 |

Treemap 1 Supplement 1

| Company | Years of Service | Average Profit | Number of Employees |
|-----------------|------------------|----------------|---------------------|
| Orion Australia | 24 | \$53,550.67 | 45 |
| Orion Belgium | 16 | \$37,204.33 | 30 |
| Orion Denmark | 28 | \$35,211.07 | 23 |
| Orion France | 32 | \$144,087.39 | 38 |
| Orion Germany | 29 | \$111,766.40 | 60 |
| Orion Holland | 26 | \$93,010.54 | 33 |
| Orion Italy | 27 | \$120,524.99 | 39 |
| Orion Spain | 29 | \$104,241.89 | 41 |
| Orion UK | 30 | \$104,287.52 | 47 |
| Orion USA | 29 | \$130,011.94 | 73 |

Correlation - Annual Salary 1 Supplement 1

| X Axis | Y Axis | Correlation |
|---------------|------------------|-------------|
| Annual Salary | Years of Service | -0.0202 |
| Annual Salary | Total Profit | -0.0161 |
| Annual Salary | Total Orders | 0.0119 |
| Total Orders | Years of Service | 0.4160 |
| Total Orders | Total Profit | 0.8783 |
| Total Profit | Years of Service | 0.4676 |

| | Total Profit | Years of Service | Job Title |
|--|--------------|------------------|----------------|
| | \$34,241.51 | 23 | Sales Rep. I |
| | \$21,551.24 | 17 | Sales Rep. I |
| | \$301,496.69 | 42 | Sales Rep. I |
| | \$40,746.76 | 14 | Sales Rep. I |
| | \$72,265.05 | 26 | Sales Rep. I |
| | \$35,819.25 | 29 | Sales Rep. I |
| | \$215,837.93 | 27 | Sales Rep. I |
| | \$198,872.79 | 46 | Sales Rep. I |
| | \$12,717.07 | 31 | Sales Rep. I |
| | \$81,187.00 | 46 | Sales Rep. I |
| | \$36,687.52 | 14 | Sales Rep. I |
| | \$95,947.39 | 37 | Sales Rep. I |
| | \$69,213.14 | 40 | Sales Rep. I |
| | \$319,639.54 | 32 | Sales Rep. I |
| | \$10,280.05 | 14 | Sales Rep. I |
| | \$232,553.35 | 36 | Sales Rep. I |
| | \$266,441.81 | 29 | Sales Rep. I |
| | \$29,346.60 | 16 | Sales Rep. I |
| | \$134,092.88 | 29 | Sales Rep. I |
| | \$7,541.44 | 14 | Sales Rep. I |
| | \$38,953.03 | 40 | Sales Rep. I |
| | \$88,509.42 | 17 | Sales Rep. I |
| | \$238,804.07 | 41 | Sales Rep. I |
| | \$14,166.74 | 19 | Sales Rep. I |
| | \$1,139.85 | 14 | Sales Rep. I |
| | \$50,814.56 | 28 | Sales Rep. I |
| | \$134,327.61 | 46 | Sales Rep. I |
| | \$132,802.51 | 46 | Sales Rep. I |
| | \$67,780.51 | 26 | Sales Rep. I |
| | \$925.35 | 14 | Sales Rep. I |
| | \$196,613.34 | 46 | Sales Rep. I |
| | \$321,292.18 | 46 | Sales Rep. I |
| | \$3,842.55 | 14 | Sales Rep. I |
| | \$216,220.65 | 28 | Sales Rep. I |
| | \$224,204.10 | 18 | Sales Rep. I |
| | \$307,212.20 | 32 | Sales Rep. I |
| | \$5,033.30 | 14 | Sales Rep. I |
| | \$109,884.65 | 17 | Sales Rep. I |
| | \$57,907.85 | 46 | Sales Rep. I |
| | \$31,366.84 | 14 | Sales Rep. I |
| | \$54,291.28 | 42 | Sales Rep. I |
| | \$25,051.44 | 14 | Sales Rep. I |
| | \$283,085.51 | 37 | Sales Rep. I |
| | \$23,255.34 | 14 | Sales Rep. I |
| | \$36,482.91 | 42 | Sales Rep. I |
| | \$43,951.98 | 27 | Sales Rep. I |
| | \$142,202.84 | 46 | Sales Rep. I |
| | \$40,433.41 | 14 | Sales Rep. I |
| | \$73,861.32 | 37 | Sales Rep. I |
| | \$30,769.49 | 14 | Sales Rep. I |
| | \$78,599.07 | 24 | Sales Rep. I |
| | \$83,584.76 | 41 | Sales Rep. I |
| | \$5,960.56 | 14 | Sales Rep. I |
| | \$7,904.16 | 25 | Sales Rep. I |
| | \$9,332.14 | 15 | Sales Rep. I |
| | \$290,965.05 | 23 | Sales Rep. I |
| | \$241,385.65 | 46 | Sales Rep. I |
| | \$123,610.14 | 27 | Sales Rep. I |
| | \$183,325.28 | 27 | Sales Rep. I |
| | \$29,096.48 | 27 | Sales Rep. I |
| | \$1,239.25 | 14 | Sales Rep. I |
| | \$307,641.44 | 46 | Sales Rep. I |
| | \$220,995.63 | 42 | Sales Rep. I |
| | \$21,577.41 | 14 | Sales Rep. I |
| | \$54,566.45 | 20 | Sales Rep. I |
| | \$54,454.57 | 28 | Sales Rep. I |
| | \$36,104.85 | 46 | Sales Rep. I |
| | \$20,549.39 | 14 | Sales Rep. I |
| | \$75,470.25 | 15 | Sales Rep. I |
| | \$4,627.90 | 14 | Sales Rep. I |
| | \$260,146.86 | 40 | Sales Rep. I |
| | \$4,899.00 | 14 | Sales Rep. I |
| | \$20,320.80 | 17 | Sales Rep. I |
| | \$25,358.24 | 14 | Sales Rep. I |
| | \$593.40 | 14 | Sales Rep. I |
| | \$270,508.70 | 36 | Sales Rep. I |
| | \$39,456.44 | 21 | Sales Rep. I |
| | \$61,163.99 | 46 | Sales Rep. I |
| | \$37,800.54 | 46 | Sales Rep. I |
| | \$317,176.11 | 38 | Sales Rep. I |
| | \$33,787.15 | 46 | Sales Rep. I |
| | \$71,990.93 | 42 | Sales Rep. I |
| | \$31,214.32 | 16 | Sales Rep. I |
| | \$255,823.29 | 40 | Sales Rep. I |
| | \$10,890.95 | 14 | Sales Rep. I |
| | \$133,179.94 | 46 | Sales Rep. I |
| | \$28,382.45 | 14 | Sales Rep. I |
| | \$287,428.49 | 29 | Sales Rep. I |
| | \$40,553.59 | 32 | Sales Rep. I |
| | \$70,718.32 | 46 | Sales Rep. I |
| | \$134,905.70 | 27 | Sales Rep. I |
| | \$50,666.27 | 40 | Sales Rep. I |
| | \$45,807.88 | 20 | Sales Rep. I |
| | \$7,089.10 | 14 | Sales Rep. I |
| | \$101,606.73 | 33 | Sales Rep. I |
| | \$15,186.74 | 15 | Sales Rep. I |
| | \$75,393.41 | 18 | Sales Rep. I |
| | \$159,790.00 | 17 | Sales Rep. I |
| | \$157,938.90 | 41 | Sales Rep. I |
| | \$101,052.90 | 16 | Sales Rep. I |
| | \$62,629.74 | 37 | Sales Rep. I |
| | \$150,346.25 | 39 | Sales Rep. I |
| | \$1,017.85 | 14 | Sales Rep. I |
| | \$217,868.44 | 46 | Sales Rep. I |
| | \$8,490.30 | 14 | Sales Rep. I |
| | \$99,415.06 | 46 | Sales Rep. I |
| | \$100,768.73 | 16 | Sales Rep. I |
| | \$10,082.45 | 14 | Sales Rep. I |
| | \$60,470.68 | 30 | Sales Rep. I |
| | \$50,900.86 | 40 | Sales Rep. I |
| | \$28,215.56 | 14 | Sales Rep. I |
| | \$3,521.83 | 14 | Sales Rep. I |
| | \$1,088.84 | 16 | Sales Rep. I |
| | \$20,528.39 | 22 | Sales Rep. I |
| | \$4,862.35 | 14 | Sales Rep. I |
| | \$181,112.79 | 46 | Sales Rep. I |
| | \$234,857.24 | 41 | Sales Rep. I |
| | \$61,730.44 | 14 | Sales Rep. I |
| | \$13,638.09 | 29 | Sales Rep. I |
| | \$271,089.42 | 46 | Sales Rep. I |
| | \$10,910.25 | 14 | Sales Rep. I |
| | \$46,118.78 | 17 | Sales Rep. I |
| | \$58,967.88 | 16 | Sales Rep. I |
| | \$280,590.08 | 32 | Sales Rep. I |
| | \$10,736.04 | 14 | Sales Rep. I |
| | \$17,071.45 | 14 | Sales Rep. I |
| | \$65,916.02 | 43 | Sales Rep. I |
| | \$34,133.10 | 41 | Sales Rep. I |
| | \$80,472.35 | 31 | Sales Rep. I |
| | \$34,578.16 | 41 | Sales Rep. I |
| | \$30,915.36 | 33 | Sales Rep. I |
| | \$872.45 | 14 | Sales Rep. I |
| | \$30,216.42 | 30 | Sales Rep. I |
| | \$258,567.48 | 46 | Sales Rep. I |
| | \$6,693.40 | 20 | Sales Rep. I |
| | \$15,517.36 | 14 | Sales Rep. I |
| | \$32,134.50 | 19 | Sales Rep. I |
| | \$283.45 | 14 | Sales Rep. I |
| | \$32,470.41 | 42 | Sales Rep. I |
| | \$274,506.71 | 30 | Sales Rep. I |
| | \$265,455.85 | 22 | Sales Rep. I |
| | \$263,483.51 | 42 | Sales Rep. I |
| | \$80,855.31 | 19 | Sales Rep. I |
| | \$4,929.13 | 14 | Sales Rep. I |
| | \$48,217.34 | 14 | Sales Rep. I |
| | \$32,675.50 | 14 | Sales Rep. I |
| | \$332,004.77 | 37 | Sales Rep. I |
| | \$371,506.09 | 45 | Sales Rep. I |
| | \$4,126.25 | 14 | Sales Rep. I |
| | \$276,782.32 | 34 | Sales Rep. I |
| | \$89,474.87 | 40 | Sales Rep. I |
| | \$16,898.78 | 46 | Sales Rep. I |
| | \$267,998.65 | 19 | Sales Rep. I |
| | \$78,167.57 | 30 | Sales Rep. I |
| | \$61,785.65 | 18 | Sales Rep. I |
| | \$8,035.50 | 14 | Sales Rep. I |
| | \$2,018.70 | 14 | Sales Rep. I |
| | \$26,643.90 | 32 | Sales Rep. I |
| | \$3,477.65 | 14 | Sales Rep. I |
| | \$27,808.32 | 26 | Sales Rep. II |
| | \$22,931.25 | 14 | Sales Rep. II |
| | \$258,674.99 | 43 | Sales Rep. II |
| | \$58,551.10 | 46 | Sales Rep. II |
| | \$55,932.57 | 17 | Sales Rep. II |
| | \$55,276.75 | 14 | Sales Rep. II |
| | \$90,092.84 | 17 | Sales Rep. II |
| | \$137,082.94 | 41 | Sales Rep. II |
| | \$248,347.86 | 39 | Sales Rep. II |
| | \$52,926.68 | 17 | Sales Rep. II |
| | \$47,137.83 | 14 | Sales Rep. II |
| | \$50,723.71 | 17 | Sales Rep. II |
| | \$586.30 | 14 | Sales Rep. II |
| | \$24,815.30 | 14 | Sales Rep. II |
| | \$881.40 | 14 | Sales Rep. II |
| | \$63,939.95 | 14 | Sales Rep. II |
| | \$12,105.63 | 14 | Sales Rep. II |
| | \$6,080.68 | 14 | Sales Rep. II |
| | \$325,707.85 | 33 | Sales Rep. II |
| | \$65,651.18 | 34 | Sales Rep. II |
| | \$17,321.52 | 46 | Sales Rep. II |
| | \$108,862.85 | 39 | Sales Rep. II |
| | \$85,941.59 | 17 | Sales Rep. II |
| | \$2,614.65 | 14 | Sales Rep. II |
| | \$3,063.43 | 14 | Sales Rep. II |
| | \$395,552.03 | 46 | Sales Rep. II |
| | \$390,366.78 | 28 | Sales Rep. II |
| | \$96,149.87 | 17 | Sales Rep. II |
| | \$138,541.02 | 32 | Sales Rep. II |
| | \$85,772.52 | 17 | Sales Rep. II |
| | \$142,008.34 | 46 | Sales Rep. II |
| | \$5,539.33 | 14 | Sales Rep. II |
| | \$146,559.67 | 27 | Sales Rep. II |
| | \$245,347.82 | 18 | Sales Rep. II |
| | \$312,696.37 | 23 | Sales Rep. II |
| | \$41,995.99 | 17 | Sales Rep. II |
| | \$279,402.10 | 28 | Sales Rep. II |
| | \$276,309.39 | 17 | Sales Rep. II |
| | \$238,651.49 | 35 | Sales Rep. II |
| | \$72,376.58 | 15 | Sales Rep. II |
| | \$309.35 | 14 | Sales Rep. II |
| | \$40,386.71 | 17 | Sales Rep. II |
| | \$6,133.68 | 16 | Sales Rep. II |
| | \$29,677.45 | 18 | Sales Rep. II |
| | \$68,781.37 | 31 | Sales Rep. II |
| | \$6,346.08 | 14 | Sales Rep. II |
| | \$188,619.43 | 46 | Sales Rep. II |
| | \$275,344.72 | 46 | Sales Rep. II |
| | \$5,269.88 | 14 | Sales Rep. II |
| | \$5,772.48 | 14 | Sales Rep. II |
| | \$2,969.24 | 14 | Sales Rep. II |
| | \$372,456.18 | 40 | Sales Rep. II |
| | \$150,456.91 | 17 | Sales Rep. II |
| | \$193,170.68 | 33 | Sales Rep. II |
| | \$3,391.79 | 14 | Sales Rep. II |
| | \$13,860.41 | 44 | Sales Rep. II |
| | \$17,478.21 | 42 | Sales Rep. II |
| | \$151,873.34 | 16 | Sales Rep. II |
| | \$39,577.83 | 41 | Sales Rep. II |
| | \$25,428.42 | 25 | Sales Rep. II |
| | \$4,847.90 | 14 | Sales Rep. II |
| | \$17,035.60 | 46 | Sales Rep. II |
| | \$27,408.85 | 28 | Sales Rep. II |
| | \$1,715.83 | 14 | Sales Rep. II |
| | \$8,308.34 | 29 | Sales Rep. II |
| | \$418.80 | 14 | Sales Rep. II |
| | \$9,368.15 | 14 | Sales Rep. II |
| | \$217,739.77 | 22 | Sales Rep. II |
| | \$15,968.40 | 14 | Sales Rep. II |
| | \$8,763.43 | 14 | Sales Rep. II |
| | \$56,491.75 | 14 | Sales Rep. II |
| | \$1,674.38 | 29 | Sales Rep. II |
| | \$77,825.93 | 46 | Sales Rep. II |
| | \$73,422.55 | 43 | Sales Rep. II |
| | \$6,387.46 | 14 | Sales Rep. II |
| | \$68,003.64 | 40 | Sales Rep. II |
| | \$59,560.14 | 24 | Sales Rep. II |
| | \$10,700.95 | 14 | Sales Rep. II |
| | \$40,056.99 | 14 | Sales Rep. II |
| | \$243,031.89 | 45 | Sales Rep. II |
| | \$22,292.60 | 15 | Sales Rep. II |
| | \$209,617.75 | 21 | Sales Rep. II |
| | \$82,128.31 | 31 | Sales Rep. II |
| | \$279,316.01 | 45 | Sales Rep. II |
| | \$212,652.84 | 46 | Sales Rep. II |
| | \$66,109.84 | 37 | Sales Rep. II |
| | \$8,450.03 | 25 | Sales Rep. II |
| | \$224,562.16 | 35 | Sales Rep. II |
| | \$214,375.12 | 26 | Sales Rep. II |
| | \$209,133.70 | 38 | Sales Rep. II |
| | \$3,772.78 | 14 | Sales Rep. II |
| | \$174,723.00 | 35 | Sales Rep. II |
| | \$58,716.52 | 46 | Sales Rep. II |
| | \$320,618.35 | 42 | Sales Rep. II |
| | \$950.15 | 14 | Sales Rep. II |
| | \$10,043.16 | 16 | Sales Rep. II |
| | \$241,771.54 | 41 | Sales Rep. II |
| | \$329,628.32 | 43 | Sales Rep. II |
| | \$82,801.13 | 46 | Sales Rep. II |
| | \$232,193.93 | 37 | Sales Rep. II |
| | \$22,595.93 | 14 | Sales Rep. II |
| | \$34,371.12 | 27 | Sales Rep. II |
| | \$34,145.14 | 27 | Sales Rep. II |
| | \$377,979.02 | 46 | Sales Rep. II |
| | \$50,067.30 | 46 | Sales Rep. II |
| | \$7,422.03 | 17 | Sales Rep. II |
| | \$50,605.02 | 21 | Sales Rep. II |
| | \$16,254.41 | 17 | Sales Rep. II |
| | \$47,887.00 | 16 | Sales Rep. II |
| | \$35,038.30 | 32 | Sales Rep. II |
| | \$16,659.23 | 17 | Sales Rep. II |
| | \$1,769.18 | 14 | Sales Rep. II |
| | \$11,289.08 | 14 | Sales Rep. II |
| | \$183,731.16 | 38 | Sales Rep. II |
| | \$371,596.96 | 28 | Sales Rep. II |
| | \$167,112.08 | 46 | Sales Rep. II |
| | \$30,646.95 | 38 | Sales Rep. II |
| | \$2,133.69 | 14 | Sales Rep. II |
| | \$251,734.15 | 46 | Sales Rep. II |
| | \$53,644.03 | 46 | Sales Rep. II |
| | \$2,227.31 | 14 | Sales Rep. II |
| | \$223,137.32 | 35 | Sales Rep. II |
| | \$8,608.55 | 17 | Sales Rep. II |
| | \$29,382.76 | 29 | Sales Rep. II |
| | \$111,786.16 | 24 | Sales Rep. II |
| | \$271,371.16 | 34 | Sales Rep. II |
| | \$259,073.02 | 45 | Sales Rep. II |
| | \$287,371.57 | 37 | Sales Rep. II |
| | \$208,507.70 | 17 | Sales Rep. II |
| | \$20,288.93 | 14 | Sales Rep. II |
| | \$261,226.93 | 46 | Sales Rep. II |
| | \$5,997.36 | 14 | Sales Rep. II |
| | \$3,901.55 | 14 | Sales Rep. II |
| | \$52,082.09 | 46 | Sales Rep. II |
| | \$19,493.92 | 15 | Sales Rep. II |
| | \$8,908.95 | 44 | Sales Rep. II |
| | \$278,472.01 | 30 | Sales Rep. II |
| | \$157,983.21 | 42 | Sales Rep. II |
| | \$2,565.30 | 14 | Sales Rep. II |
| | \$24,158.79 | 14 | Sales Rep. II |
| | \$133,812.39 | 26 | Sales Rep. II |
| | \$54,923.18 | 39 | Sales Rep. III |
| | \$322,054.11 | 43 | Sales Rep. III |
| | \$2,311.76 | 14 | Sales Rep. III |
| | \$260,667.80 | 32 | Sales Rep. III |
| | \$122,726.94 | 37 | Sales Rep. III |
| | \$255,488.80 | 26 | Sales Rep. III |
| | \$132,369.62 | 45 | Sales Rep. III |
| | \$135,083.82 | 26 | Sales Rep. III |
| | \$13,611.07 | 14 | Sales Rep. III |
| | \$30,994.90 | 14 | Sales Rep. III |
| | \$229,160.42 | 46 | Sales Rep. III |
| | \$12,856.20 | 45 | Sales Rep. III |
| | \$22,313.99 | 22 | Sales Rep. III |
| | \$2,766.26 | 14 | Sales Rep. III |
| | \$28,892.48 | 17 | Sales Rep. III |
| | \$6,220.63 | 14 | Sales Rep. III |
| | \$116,010.18 | 16 | Sales Rep. III |
| | \$64,724.37 | 17 | Sales Rep. III |
| | \$183,547.72 | 33 | Sales Rep. III |
| | \$42,978.63 | 46 | Sales Rep. III |
| | \$192,367.74 | 46 | Sales Rep. III |
| | \$184,957.14 | 19 | Sales Rep. III |
| | \$33,538.67 | 43 | |