aichat.md

Simple, efficient, incredible.

The Problem

- SMBs are overwhelmed by fragmented communication

Managing Instagram, Facebook, WhatsApp, Telegram, Email, and Website messages manually leads to delayed replies, lost leads, inconsistent messaging, and frustrated customers.

- Manual processes = lost revenue and high costs

Every missed or slow reply means a missed sale. Teams are overworked with repetitive tasks, while existing chatbot tools are too rigid, too complex, or built for enterprises.

- Everyone suffers from this chaos

Founders, marketing & sales teams, support staff — and ultimately the customers — all face the consequences of slow, disjointed, and impersonal communication.

Fully Autonomous AI Workforce for Complete Customer Communication Automation

aichat.md enables SMBs and entrepreneurs to focus entirely on their business by autonomously handling all customer interactions and sales communication

Multimodal Customer Understanding

Processes and understands user input across all media types:

Text • Voice Notes • Images • Videos • Files/Documents

Unified Omnichannel AI Assistant

Seamlessly engages customers across all key channels:

WhatsApp • Instagram • Facebook • Telegram • Webchat • Email • SMS

Instant CRM and ERP Integration

Plug-and-play integrations with existing systems

Automatic synchronization of customer data and history.

Automated Sales & Support Workflows

Autonomously handles end-to-end tasks:
Lead qualification • Personalized follow-ups • Re-engagement campaigns • Customer support automation

No-Code Autonomous Setup

Business users easily set objectives without technical skills:
Simply define goals like „Increase sales", „Improve customer support" or „Engage inactive users"

Actionable Analytics & Summaries

Provides clear insights with structured, automated analytics:

Customer intent summaries • Interaction outcomes • Sales analytics

The product

Web Site Chat Widget

✦ Follow-Up Messages

Personal Voice Cloning

Contextual Image Generation (FLUX.1)

Creating Personal Tools

Top LLM Models

Integration with the Most Popular Platforms

Assistant Training Based on Uploaded Files

5-Minute Setup

Full Autonomy

Internet Browsing

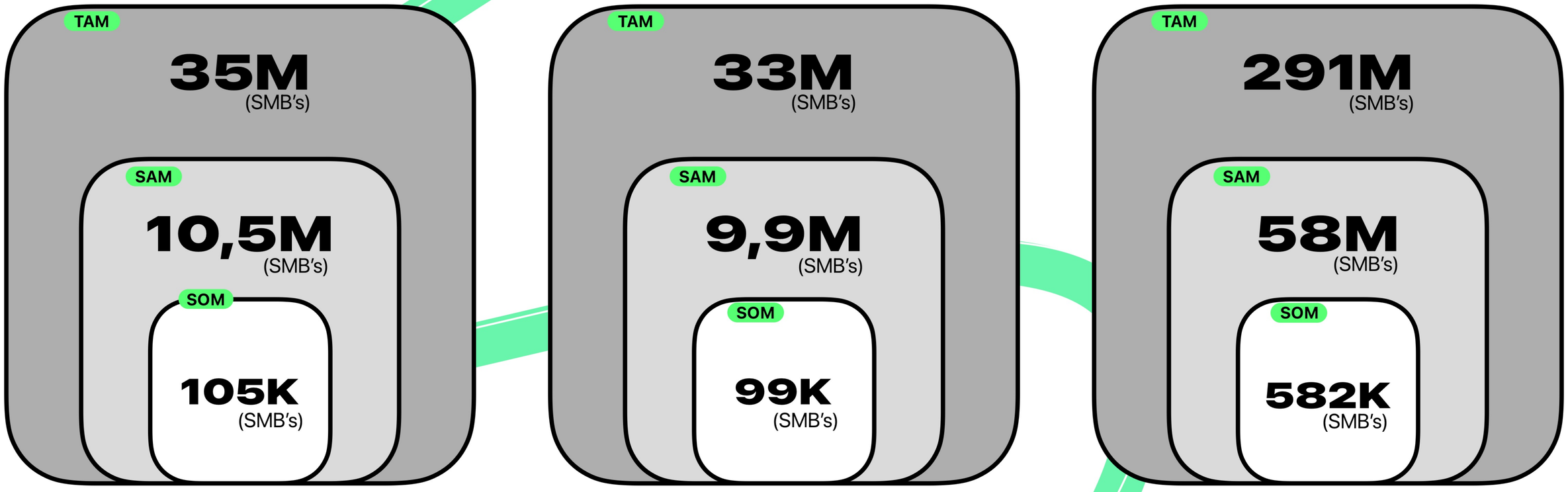
Voice Messages
(Understanding and Generation)

Vision Functionality

95 languages understanding

+Many Other Possibilities

Market Opportunity



USA **EUROPE** **REST WORLD**

*TAM – Total Addressable Market

*SAM – Serviceable Available Market (30%)

*SOM – Serviceable Obtainable Market (1%)

Business Model

Recurring revenue through a tiered SaaS subscription model

Starter	PRO	ULTRA	BUSINESS	ENTERPRISE
30$/mo	75$/mo	150$/mo	270$/mo	
1000 Credits	5000 Credits	10000 Credits	20000 Credits	Custom
Basic integrations	Basic Integrations	Advanced Integrations	Advanced integrations	
Basic Support	Standard Support	Support 24/7	Personal	
Credits Analytics	Customers Analytics	API access	Account Manager	
2 AI Agents	3 AI Agents	5 AI Agents	Special Instructions	
			Unlimited AI Agents	
300 yearly 2 mo Free	750 yearly 2 mo Free	1500 yearly 2 mo Free	2700 yearly 2 mo Free	

Proven Traction & Accelerating GROWTH

65 PAYING SMB CUSTOMERS
Acquired since official launch in Nov 2024

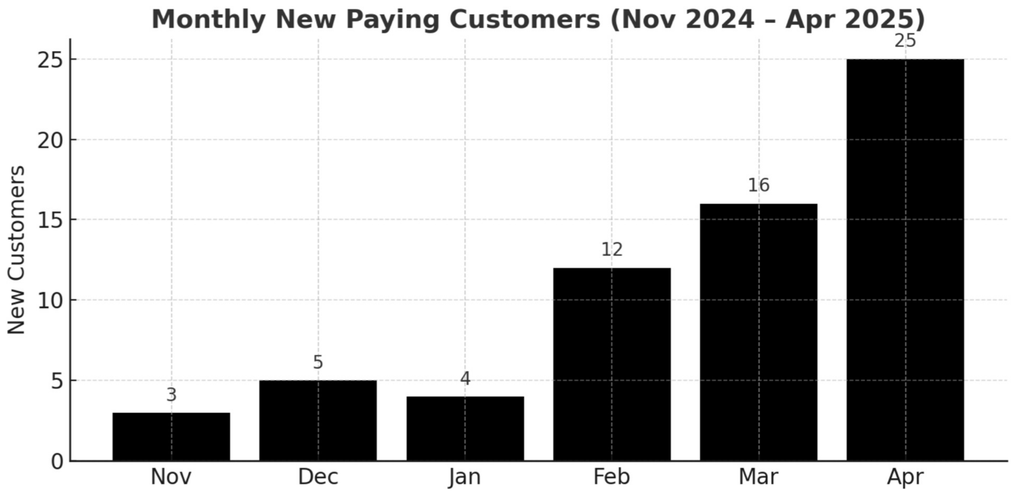
$4590 MRR (Monthly Recurring Revenue)
Growing revenue proves value + willingness to pay

$71/mo CUSTOMER INTERACTIONS
Healthy revenue per user

750 000+ CUSTOMER INTERACTIONS
High utility, clear usage traction

Accelerating monthly growh

post-launch (based on active subscription)



Top verticals adoptate:

- E-commerce & Retail (17%)
- Automotive & Transport (15%)
- Real Estate & Construction (14%)
- Events & Lifestyle (14%)

Competition

Feature	ChatBot.com	Chatbase.co	ManyChat.com	aichat.md
Multi-Platform Integration (FB, IG, TG, Website, WhatsApp)	✅	✅	✅	✅ (Including upcoming platforms)
Native Voice Communication (Voice messages in multiple languages)	❌	❌	❌	✅
Advanced AI Understanding (NLP + Sentiment + Context Adaptation)	❌	✅	❌	✅
Image Perception (Generation & Analysis - Flux.1 model)	❌	❌	❌	✅
Dynamic Script-Free Interaction	❌	✅	✅ (Basic only)	✅ (Full Autonomy)
Lead Scoring & Dynamic Tagging System	❌	❌	✅ (Basic)	✅ (Advanced, automated)
Generative AI Capabilities (Contextual content creation)	❌	❌	❌	✅ (Text, Images, and more)
Autonomy (No extra APIs, fully functional out-of-the-box)	❌	❌	❌	✅
Adaptability to Customer Behavior in Real Time	❌	✅	❌	✅
Cost Efficiency for Scaling	❌	❌	❌	✅ (5x lower operational costs)
AI✦ Smart comment answer FB IG	❌	❌	❌	✅
AI✦ Smart ads message answer FB IG	❌	❌	❌	✅
Vision Function	❌	❌	❌	✅
Automated Lead Qualification & Summarization	❌	❌	❌	✅
Configurable Automated Follow-ups & Re-engagement Flows	❌	❌	❌	✅
Last LLM's versions	❌	✅	❌	✅
Advanced customer scoring	❌	❌	❌	✅

GTM Strategy

	Phase 1 — Foundation for Global Growth (Months 0-6)	**Phase 2 — Scaling & USA Entry (6 + Months)**
	65 paying customers acquired via pure outbound, 0 $ marketing spend → validates core value & lets us skip slow local roll-out	-
Focus	• Leverage early wins → publish case studies & testimonials • Build inbound engine (RO & EU): content marketing, SEO, targeted digital ads • Smart outbound: refined targeting of high-potential verticals in RO + select EU	• Activate PLG: free-trial / freemium, referral & affiliate loops • Scale global marketing: double down on winning digital channels; add webinars & strategic content partnerships • Strategic partnerships: channel resellers & expanded integration ecosystem • Prepare USA launch: compliance, local beta clients, dedicated growth lead • Foster community & advocacy: global Slack/Discord, customer champions
Success KPIs	• Inbound leads > 40 % of pipeline • Trial-to-paid ≥ 30 %	• 250 US customers • ARR >$1 M • Partner-sourced MRR ≥ 25 %

The team

Oleg Chetrean

Lilia Vicol

Victor Frunze

Irina Bugai

Alexandru Adomnitei

Tudor Sicorschi

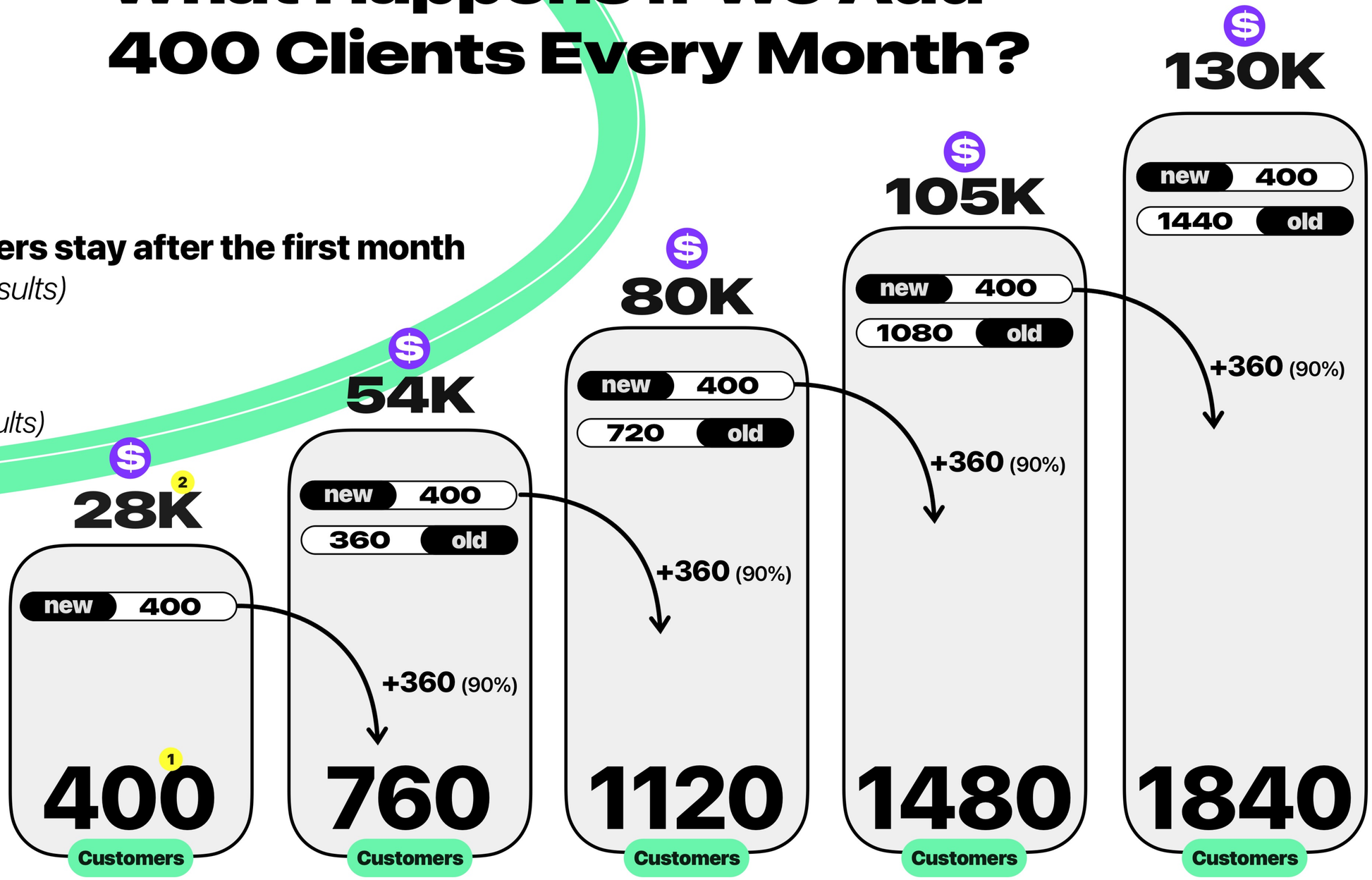
Marius Vîrlan

Mihai Nofit

What Happens If We Add 400 Clients Every Month?

***90% of customers stay after the first month**
(based on current results)

***ARPU = $71**
(based on current results)



1 Total customers that month

2 Total revenue that month

Use of funds

We are seeking $494k Amount in Seed funding

Google / Meta / Linkedin etc Campaigns (8 months)

$96,000

Current Team Salaries (11 people, 8 months)

$144,000

Work Tools & Subscriptions (OpenAI, AWS, CRM, 8 months)

$16,000

Hiring 5 New Developers (8 months)

$112,000

7 Work Computers (1 time payment)

$10,000

Hiring 3 new members in Marketing, Sales, Support and Performance, 8 months)

$40,000

Projected Subscription Costs for 2,000 clients (8 months)

$20,000

Legal Expenses (8 months)

$16,000

Operational Growth and Expansion

$40,000

ROADMAP 2025-2026

May

- Platform in 20 Languages
- Rebranding
- Customer Summary AI
- UX/UI concept
- Improve and add functions for chatwidget
- Train assistant by website
- Emotional Intelligence Layer

June

- Slack Integration
- WIX official plugin integration
- Members with roles
- Separate Projects
- Hedra Integrations
- HeyGen Integrations
- Video understanding

July

- Viber Integrations
- WIX official plugin integration
- Squarespace integrations
- Google Drive integrations
- AI calls tool
- Unified Customer Profile Across Channels

August

- Notion Integration
- HubSpot integrations
- Salesforce integrations
- Zendesk integrations
- Zapier integrations
- Brand awareness promo

September

- GDPR Europe
- TikTok Integration
- Fine Tuning
- TikTok Integration
- Client profile matching (omnichanel)
- Full documentation and API
- Entrepreneur's AGI Copilot

2026

- SOC 2
- ISO 27001
- Autonomous SMM agent posting and ads creation
- Adaptive Smart Funnels
- Instagram calls ✦
- Self-Improving AI
- AGI Personal business Assistant

aichat.md

We invite you to become part of a next-generation company — Ready for AGI.

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